Dear Reader,

We are pleased to present new and key titles from SAGE India, covering a wide range of key areas for academicians, institutions and researchers.

With an unrivalled range of books, we aim to bring current, authoritative and critical resources to the academic community. Believing passionately that engaged scholarship lies at the heart of any healthy society and that education is intrinsically valuable, SAGE continues to grow its list of diverse, interdisciplinary and titles on areas ranging from Business & Management, Communication & Media Studies to Nursing, Health etc.

Please visit our website www.sagepub.in to browse through information of all our books, journals & digital products.

Happy Browsing,
Team SAGE
CRITICAL THEMES IN INDIAN SOCIOLOGY
Edited by Sanjay Srivastava Professor of Sociology, Institute of Economic Growth, New Delhi, Yasmeen Arif Associate Professor, Department of Sociology, University of Delhi and Janaki Abraham Associate Professor, Department of Sociology, University of Delhi

Critical Themes in Indian Sociology brings together the writings of a number of scholars—both well established and younger, in India and in different parts of the world—on various themes that express the richness and diversity that defines sociological scholarship on India. The book reflects changes in scholarship over time and charts out new subjects and methods for the study of social life in India.

CONTENTS

Don’t miss-out these bestselling titles in Sociology

IDENTITY, SOCIETY AND TRANSFORMATIVE SOCIAL CATEGORIES
Dynamics of Construction, Configuration and Contestation Debal K SinghaRoy Professor of Sociology, Indira Gandhi National Open University, New Delhi

Identity is central to the understanding of human social, cultural, and political expressions. This book provides an in-depth presentation of the conceptual formulations of the essence, construction, and transformation of identities. A highlight of the book is its coverage of the process of rejuvenation of identities of the indigenous people of Australia in the context of the national policy of reconciliation and development. It comprehensively answers the myriad questions that are commonly raised on identity and its various facets.

CONTENTS

2018 • 272 pages • Hardback (9789352804627) • ₹650.00

ABOUT THE AUTHOR
Debal K SinghaRoy is a recipient of the Australian Government Endeavour Fellowship, 2010, at the University of Technology Sydney, Australia, and the Commonwealth Fellowship at The Open University, the United Kingdom (2006–07).

2018 • 504 pages • Hardback (9789352807956) • ₹1595.00

97893831345191
9788190678045
9789386446077
97893831345160
9789386062864
9789386062802
CASTE, SOCIAL INEQUALITY AND MOBILITY IN RURAL INDIA

Reconceptualizing the Indian Village

K L Sharma Pro-Chancellor of Jaipur National University and former professor of sociology and Rector (Pro-Vice-Chancellor) at Jawaharlal Nehru University, New Delhi.

Caste, Social Inequality and Mobility in Rural India: Reconceptualising the Indian Village investigates and presents a holistic view of today’s rural India by analysing different social aspects such as caste, migration, mobility, education and inequalities. It further studies the village social structure comprising peasants, artisans, weavers and the middle class, and the role of education in reshaping the social life of rural people. It challenges current conceptualisation and understanding of caste as a system, caste mobility, caste-class polarity and country-town divide. This book also argues that caste as a system has ceased to exist, but caste persists discretely as a non-systemic means of appropriation for political and social ends. This interdisciplinary dynamic study reconceptualises the ‘village’ by explaining the emerging social trends and patterns of social stratification in contemporary rural India.

CONTENTS

Foreword by Dipankar Gupta / Preface and Acknowledgements / Introduction / Part I: Social Contours of Indian Village / Introducing the Indian Village / Reinterpreting Caste / Caste, Inequality and Social Mobility / Individual and Family / Part II: Glimpses of Village Economy / Peasants: A Declining Backbone of Rural Economy / Artisans: Proto-industrial Workers / Weavers: Under the Dominance of Master-Weavers / Part III: Rural Power Structure / Reflections on Indian Polity vis-à-vis Village India / Dynamics of Elections and Its Reflections on Rural India / Panchayati Raj Institutions and Empowerment / Part IV: Emerging Patterns of Stratification and Change / Formation of Middle Class in Rural India / Education and Social Stratification in Village India / Understanding Rural Development in India / Part V: Theoretical and Empirical Concerns in Village Studies / Subaltern Studies in the Wake of Globalization / Revisiting the Six Villages in Rajasthan After Half a Century / Conclusion: Emerging Matrix of Social Status and Change / Bibliography / Index / About the Author

2018 • 404 pages • Hardback (978-93-532-8201-1) • ₹1195.00 (tent.)

RURAL SOCIOLOGY IN INDIA

Second Edition

Late A R Desai Former Professor and Head of the Department of Sociology, University of Mumbai.

Rural Sociology in India attempts to present in one volume the significant writings from the large bulk of literature on various aspects of Indian rural society. It discusses the multiple viewpoints of the diverse methods and techniques adopted to study the different domains of rural society, portraying its multi-sided and complex nature. This book provides the crucial theoretical projection about the future of not merely the agrarian social order, but of the underdeveloped countries as a whole.

CONTENTS


SAGE TEXTS

2018 • 888 pages

Recommended for students at UG and PG levels in Sociology and Social Work.

New Journals from SAGE

ISSN: 0976-7479

ISSN: 2319-7145

ISSN: 2516-600X

ISSN: 2394-4811
FROM A SHEPHERD BOY TO AN INTELLECTUAL

My Memoirs

Kancha Ilaiah Shepherd Retired, Director, Centre for Study of Social Exclusion and Inclusive Policy, Maulana Azad National Urdu University, Hyderabad

Kancha Ilaiah Shepherd says, ‘Many people from the Brahmin–Baniya castes have written about their own greatness in their autobiographies, in English and in the regional languages. But I have not seen even a single autobiography of a person born and brought up in the shepherd community’. He adds that it is in writing about themselves that people gain a sense of self-respect. Shepherd’s evocative memoirs reveal the struggle for education and dignity that a great majority of Indians undergo. As a little boy herding sheep and goats, he and his brother were the first to go to school. The author writes of his long and often interrupted journey to becoming a writer and an intellectual, without support and having to overcome adversities.

CONTENTS
Preface / Is Ilaiah an Unworthy Name? / Eating the Brains and Learning the Unknown / Getting Free from Saraswathi / The Song of Death and Rebellion Against the Priest / Choosing between Two Lusts: Life or Knowledge / Do Ilaiah’s Teach in the University? / Working Between Adivasis and Anglicans of India / My Experiments with Untruth / International Victory and National Defeat / What I Ate, How I Wrote and How I Lived / Index

SAMYA | SAGE SELECT
2018 • 372 pages • Paperback (9789381345412) • ₹595.00

ALSO BY THE SAME AUTHOR

POST-HINDU INDIA
A Discourse in Dalit-Bahujan, Socio-Spiritual and Scientific Revolution
Paperback (9788178299020) • ₹525.00

ABOUT THE AUTHOR

Kancha Ilaiah Shepherd retired recently from being Director, Centre for Study of Social Exclusion and Inclusive Policy at Maulana Azad National Urdu University. He has received the Mahatma Jyotirao Phule award.

Among his best known books are Why I Am Not a Hindu: A Sudra Critique of Hindutva Culture, Philosophy and Political Economy; Buffalo Nationalism: A Critique of Spiritual Fascism; Untouchable God; and Post-Hindu India: A Discourse in Dalit-Bahujan, Socio-Spiritual and Scientific Revolution.
OF SAFFRON FLAGS AND SKULLCAPS
Hindutva, Muslim Identity and the Idea of India

Ziya Us Salam
Associate Editor, Frontline

This is a searing expose of the violence, hatred and narrow communal prejudices that are integral to the Hindutva DNA.... A balanced account with a wise ending, I would highly commend the book to general and specialist readers.

Mani Shankar Aiyar,
Author of Confessions of a Secular Fundamentalist

We live in an age when most Muslims take pride in singing Saare Jahan Se Achcha, penned by Muhammad Iqbal. Many though have forgotten that the same poet-philosopher called Ram as Imam-e-Hind. The Hindutva forces, meanwhile, have forgotten the unifying Saare Jahan Se Achcha in their pursuit of divisive nationalism. Their exclusionary politics stems from a mindset of self-limiting segregation: a world of ‘we’ and ‘they’, a world where a Muslim man is lynched for refusing to say ‘Vande Mataram’. Of Saffron Flags and Skullcaps attempts to trace the growth of the Hindutva ideology from the time of V D Savarkar and M S Golwalkar to the contemporary age, and how it precedes any talk of Muslim appeasement. Faced with these existential challenges, the Muslim community is involved in simultaneous churning within where the words of Islamic scholar and teacher Farhat Hashmi are bringing about a silent change at the grassroots level. Amidst all the challenges, the idea of India, often challenged, continues to show the way to a nation looking for direction.

CONTENTS

SAGE SELECT
2018 • 328 pages • Paperback (9789352807345) • ₹495.00

Q. Your book talks about India’s current scenario on the communal front. What influences communal prejudices more: Religion or Politics?
A. Religion is not what divided Indians, it is politics, and its sinful use of religion for political purposes. For instance, you would find that millions of Hindus bow down in front of a masjid if they happen to walk past, or drive past one. Just this Ramzan we had a thousand year old Shiva temple opening its premises for iftar, and even Maghrib prayers that follow iftar. Similarly, you would recall how a Muslim bus driver saved the lives of Amarnath pilgrims last year. So Indian Hindus and Muslims live in peace until politicians come to fan communal fire.

Q. The book traces the journey of Hindutva ideology, from the times of VD. Savarkar and M.S. Golwalkar to the contemporary age. What has changed between these timelines?
A. It is coming full circle. Some 20-odd years ago, the Hindutva ideology had tried to take a somewhat moderate position, seeking to bring under its umbrella Muslims and Christians too. That is the time of Vajpayee. And we even had Hindu Manch being started by the RSS. Now, post-2014, it is back to the days of Savarkar. Just two years ago when Prime Minister Modi said, “Do not reward a Muslim, do not rebuke a Muslim but assimilate Muslims”, it was lapped up by ignorant media as the first sign that the PM was talking of taking everybody along. Actually, he was merely reiterating the view of Deen Dayal Upadhyay who believed that creoles of Muslims could not be got rid of, so it was better to bring them back to the Hindu fold. In other words, it was a validation of Ghar Wapasi campaign.

Q. What is your opinion on the politics around “Vande Mataram”?
A. Vande Mataram is being used as a political tool by Hindutva brigade. If they were really concerned about uniting all Indians, can there be a better glue than the national anthem of the nation? Why don’t they ask every Indian to sing Jana Gana Mana rather than Vande Mataram. Does that mean that Vande Mataram overrides the national anthem in their scheme of things? Also, one must remember the book from which Vande Mataram is taken, Anandmath. It was far from an exercise at pluralism. Vande Mataram was, and continues to be a divisive song which no Muslim can sing as it goes against the basic principles of Islam. Interestingly, as TV exchanges have shown, most of the Right Wing politicians do not know Vande Mataram themselves!

Q. How does your book inspire readers in upholding the India tradition—unity in diversity?
A. We have talked of an India where the principal religious books talk of a One Universal Creator. The message of so many hymns of the Vedas and so many surahs of the Quran is almost identical. The problem is, most Muslims do not know the meaning of the Quran, and most Hindus do not read the Vedas. And hardly anybody reads the books of other religions. It is almost like they believe that the Vedas, the Quran, the Bible are religion-specific books which is totally inaccurate. Also, at the ground level, you see guys like Aamir and Salman Farsi who spent years in jail before being acquitted. Yet they retained faith in our judicial system. When they came out of the jail, they came back convinced that the common Hindu was not against Muslims; indeed many had made space for them inside the jail for Islamic prayers. It is these elements who will show the doors to politicians bent on wreaking havoc in the nation.

60
seconds with Ziya Us Salam

Q. What is your opinion on the politics around “Vande Mataram”?
A. Vande Mataram is being used as a political tool by Hindutva brigade. If they were really concerned about uniting all Indians, can there be a better glue than the national anthem of the nation? Why don’t they ask every Indian to sing Jana Gana Mana rather than Vande Mataram. Does that mean that Vande Mataram overrides the national anthem in their scheme of things? Also, one must remember the book from which Vande Mataram is taken, Anandmath. It was far from an exercise at pluralism. Vande Mataram was, and continues to be a divisive song which no Muslim can sing as it goes against the basic principles of Islam. Interestingly, as TV exchanges have shown, most of the Right Wing politicians do not know Vande Mataram themselves!

Q. How does your book inspire readers in upholding the India tradition—unity in diversity?
A. We have talked of an India where the principal religious books talk of a One Universal Creator. The message of so many hymns of the Vedas and so many surahs of the Quran is almost identical. The problem is, most Muslims do not know the meaning of the Quran, and most Hindus do not read the Vedas. And hardly anybody reads the books of other religions. It is almost like they believe that the Vedas, the Quran, the Bible are religion-specific books which is totally inaccurate. Also, at the ground level, you see guys like Aamir and Salman Farsi who spent years in jail before being acquitted. Yet they retained faith in our judicial system. When they came out of the jail, they came back convinced that the common Hindu was not against Muslims; indeed many had made space for them inside the jail for Islamic prayers. It is these elements who will show the doors to politicians bent on wreaking havoc in the nation.
THE PARSIS OF INDIA
Continuing at the Crossroads

Four Volume Set
Edited by Armaity S Desai Former Director and
Shalini Bharat Deputy Director (Academic), both at Tata Institute of Social Sciences

This is the first comprehensive socio-psychological-demographic analysis of the Parsi community with a pan-India focus. It brings together scholarly articles and empirical work carried out simultaneously in multiple sites locations using mixed research approach. It is a book that is meant not only for academicians, researchers and policy-makers interested in the Parsi community, and in minority communities more generally, but also for the community people and its leadership. The study includes data regarding the socialisation patterns of the Parsi youth, questions related to their family, neighbourhood interactions; experiences related to education and work; perceptions about marriage; lifestyle expressions; practice of religion; their Zoroastrian identity within the larger Indian identity; and challenges faced by the Parsi community. This major study has been helmed by TiSS, Mumbai and PARZOR Foundation.

Volume 1: The Indian Parsi: Themes Old and New by Shalini Bharat and Armaity S Desai
A comprehensive multi-disciplinary review and analysis of the historical, socio-economic, demographic and socio-psychological dimensions of the Parsi community, an ethno-religious minority of India, in the backdrop of its demographic decline. This is the first of a four-volume series on the Parsi of India.

Volume 2: Contemporary Parsi: Marriage, Family and Community by Shalini Bharat
This volume explores the socio-cultural dimensions of the Parsi demographic decline from the community's perspective. The volume presents insights into how the rapidly declining ethno-religious minority community of Parsis perceives and understands its demographic challenges and opportunities for survival. The volume will be of interest to students and academics in the fields of Sociology, Psychology, Family Studies, Human Development, Minority Studies, and Research Methodology. As the primary stakeholders the volume will also interest Parsis and Zoroastrians worldwide.

Volume 3: The World of Indian Parsi Youth: Status and Perceptions by Lata Narayan
The study on Parsi youth is a national-level study conducted across 14 locations, to study the Parsi youth’s perspective and their attitudes on aspects related to their life goals and the factors which contribute to their ethnic identity, including the socialisation patterns, questions related to their family and neighbourhood interactions; experiences related to education and work; perceptions about marriage; lifestyle expressions; practice of religion; Zoroastrian identity within the larger Indian identity; and challenges faced by the Parsi community. The overall goal was to study the Parsi youth’s perceptions and attitudes on aspects related to their life goals, and to identify the factors that contribute to their ethnic identity.

Volume 4: The Parsi Elderly: To Live with Dignity by S Siva Raju
This volume is the first comprehensive national-level study focusing on a situational analysis of the elderly in the Parsi community. It addresses the knowledge gap by using a national sample survey and case studies for a situational analysis of elderly Parsis in the community. It helps understand the Parsi elderly’s living conditions, their status in the family and the community, the nature of support systems that exist for their well-being and their views and preferences for various services, and views of institutionalised elderly were also elicited with regard to their perceptions towards varied dimensions of their living conditions. Based on the findings, a detailed action plan has been provided by keeping in mind various stakeholders associated with the well-being of the Parsi elderly in India.

CONTENTS


VOLUME 3: THE WORLD OF INDIAN PARSI YOUTH: STATUS AND PERCEPTIONS / Foreword S Parasuraman / Foreword Shernaz Cama / Acknowledgements / Series Introduction Armaity S Desai and Shalini Bharat / Socialisation of Parsi Youth and Influences on Social Identity: An Introduction / The Parsis: From Persia to India / Factors Influencing Personal Identity - A Profile of the Respondents / Education / Work and Occupation / Family / Culture and Lifestyle / Youth and Identity / Issues and Concerns / The World of Parsi Youth in India – Reflections and Recommendations / Appendix I: Contact Persons and Key Persons in Different Cities / References


2017 • 1608 pages • Hardback (9789386042927)
Sociology

CONTEMPORARY JAPANESE SOCIOLOGY

Edited by Jun Kobayashi Department of Sociology, Seikei University, Tokyo, Junya Tsutsui Professor of Sociology, Ritsumeikan University, Kyoto and Masayuki Kanai Professor of Sociology, Senshu University, Kanagawa

Three Volume Set

Japanese sociology emerged by inculcating concepts from European and American sociology. However, it evolved in its own way and has tried to theorize and empirically understand human experiences. Therefore, its accumulated knowledge and wisdom is expected to provide valuable lessons to the world at large. Contemporary Japanese Sociology aims at showcasing what Japanese sociology has attained and its expected future course. The editors of this unique collection have brought together the best and most challenging contributions in the field. The title is organized into two parts. The first part deals with empirical works. It focuses on social inequality in the global society—inequalities in education, occupation, income, family formation—and cultural activities in Japan, Asia, and the world. Japanese sociology has produced significant contributions based on theory-driven, rigorous empirical research. The second part deals with theoretical developments. It covers mathematical and rational choice sociology, two research streams that have dramatically developed in Japan. This part discusses problems of social dilemmas, social networks, and relative deprivation. Emphasis has been placed on ensuring the articles are cutting-edge in each field, to advance the understanding of fundamental social processes. The volumes aim to bridge Japanese sociology with sociology in the rest of the world, thereby broadening the sociological horizon.

CONTENTS

Part 1: Social Inequality in the Global Society


Volume 2 / Leaving the West, Rejoining the East? Emiko Ochiai / Understanding Intra-regional Variation in Gender Inequality in East Asia Sawako Shirahase / The Fukushima Nuclear Accident and Japan’s Civil Society Koichi Hasegawa / Social Capital and Mental Health among Brazilian Immigrants in Japan Hirohisa Takenoshita / The ‘comfort’ Women’ Issue and the Embedded Culture of Sexual Violence in Contemporary Japan Kazue Muta

Part 2: Mathematical and Rational Choice Sociology


SAGE BENCHMARKS IN SOCIOLOGY

2017 • 963 pages • Hardback (9789386026226)
Four Volume Set

This collection aims to bring together readings from the vast range of ethnographic perspectives and practices to offer multi-dimensional, detailed exploration of the ‘theory’ and ‘practice’ of ethnographic research with a major emphasis on the contemporary application of ethnographic research. This is undertaken with the objective of offering a single, comprehensive teaching and research resource for those interested in this approach to data collection and analysis. The collection comprises four volumes.

Volumes in this set

VOLUME 1: CONTEMPORARY ETHNOGRAPHIES: TRANSFORMATION, CHANGE AND CONTINUITIES
Volume 1 aims to explore what constitutes ‘contemporary ethnography’. Our core starting point is that it is better to think of ‘ethnographies’ rather than any single or simple approach or method.

VOLUME 2: CURRENT ETHNOGRAPHIC PRACTICES: WORKING IN THE ‘CONTEMPORARY FIELD’
In Volume 2 the focus will be upon those works that emphasise, and critically examine, the ‘practice’ of ‘doing’ ethnography within the present-day context. Here, again, our selection of material is driven by a concern with continuities and discontinuities in contemporary approaches to ethnography. Our focus is upon the application, extension and revision of ‘classic’ approaches to the contemporary world: on how ethnographies have become attuned to the dynamics of the everyday as that has come to be.

VOLUME 3: DIGITAL ETHNOGRAPHY: RESEARCHING ONLINE WORLDS
Volume 3 focuses on the ascendancy of digital and virtual ethnography in recent years serves here as an exemplar of a primary concern of this collection: that of exploring developments in the approach, institutional/disciplinary developments, and more general social changes.

VOLUME 4: CONTEMPORARY ETHNOGRAPHIC ANALYSIS: INTERPRETATION, MEANING AND REPRESENTATION
Analysis, interpretation, representation and ‘making meaning’ of and from ethnographic data are the central concerns of Volume 4 in the collection. The volume will contain an array of papers that reflect how substantive and practical concerns shape processes of analysing ethnographic data and will, as with the earlier volumes, include papers from variety of epistemological starting points.
INQUILAB
Bhagat Singh on Religion & Revolution
Edited by S Irfan Habib

In the current political climate, it has become routine to appropriate Bhagat Singh as a nationalist icon, not much is known or spoken about his nationalist vision. Inquilab: Bhagat Singh on Religion and Revolution provides a corrective to such a situation by bringing together some of Bhagat Singh’s seminal writings on his pluralist and egalitarian vision. In doing so, it compels the reader to see that while continuing to celebrate the memory of Bhagat Singh as a martyr and a nationalist, we must also learn about his intellectual legacy. This important book also makes a majority of these writings, hitherto only available in Hindi, accessible for the first time to the English-language readership.

CONTENTS

SAGE YODA PRESS | SAGE SELECT
2018 • 220 pages • Paperback (9789352808373) • ₹295.00

MODERN SOUTH ASIAN THINKERS
Edited by Dev Nath Pathak, Faculty, Department of Sociology, South Asian University, New Delhi and Sanjeev Kumar H M

This book is a rare collection of essays on contemporary South Asian thinkers and their ideas. It seeks to introduce readers to the lives and beliefs of these thinkers who come from diverse disciplinary backgrounds such as Political Science, Sociology, Anthropology, Economics and Humanities. The book discusses the works of 61 thinkers from across the region, avoiding both disciplinary and cartographic boundaries. One of the unique features of this text is that it moves away from the confines of traditional Eurocentric understanding of South Asia. Modern South Asian Thinkers will help readers understand the intellectual density of the region in a concise yet engaging manner.

Key Features:
- Presents thinkers from various backgrounds, disciplines and nations
- Each essay relates thinkers with their location and contemporary surroundings
- Includes selections with sensitivity to nations and narrations
- Each entry is aided by boxed material on trivia, famous quotes and key inferences

CONTENTS

SAGE TEXTS
2018 • 425 pages Paperback (9789352806775) • ₹425.00

Recommended for students of South Asian Studies at UG and PG in Sociology, Political Science, Philosophy and candidates appearing for UGC-NET, UPSC, State PSC exams.

ABOUT THE EDITOR
S Irfan Habib is an Indian historian of science, a widely published author, and a public intellectual. He was the Abul Kalam Azad Chair at the National Institute of Educational Planning and Administration (NIEPA), New Delhi. Before joining NIEPA, he was a scientist at the National Institute of Science, Technology and Development Studies (NISTADS), New Delhi.
BRITISH RULE IN INDIA
Late Pandit Sunderlal
Eminent Gandhian and Freedom fighter

In 1929, Pandit Sunderlal’s original work in four volumes, Bharat Mein Angrezi Raj, was banned by the British because of its fearless criticism of their rule in India. In sharp contrast to narratives by British historians, who stressed that India was in a state of arrested development before the British arrived, Pandit Sunderlal’s books celebrated India’s past. In 1960, the Government of India brought out this history in two volumes: How India Lost Her Freedom and British Rule in India. This second volume British Rule in India covers the period from 1805 (Second Maratha War), a turning point for the East India Company, to 1858, when the East India Company had to cede control to the British Crown. It details how the British acquired territories by sly and dishonourable treaties and how their rule led to extremely large-scale economic exploitation. It painstakingly traces the history of the deliberate destruction of Indian industry and the plundering that went on under the guise of development.

CONTENTS

Must-haves in Politics & International Relations

ABOUT THE AUTHOR
Late Pandit Sunderlal was an eminent Gandhian and freedom fighter. Pandit Sunderlal founded the Hindustani Culture Society in 1941. Pandit Sunderlal’s original work in four volumes, entitled Bharat Mein Angrezi Raj, was published in 1929, banned by the British, and republished when the ban on the book was lifted.
Is the history of Hinduism, the history of Brahmanas from Rigvedic times to the present? Or, does the story of Hinduism begin with the descriptions of the ancient roots as revealed by archaeological findings and the evidence from present day tribal, village and regional cultures? This book looks at both. The history of Brahmanas, tracing their lineage to the fifty-odd Rigvedic poets, is dealt with through the chronological ordering of the Sanskrit texts which were first handed down to us as oral narratives from Gurus to shishyas. The circumstances and purposes for which these texts were written is examined, along with events of a true historical nature. This is followed by a sequential treatment of Hinduism as a ‘Rigvedic religion’, the two Mimamsas, Buddhism, Jainism, Dharmasastras, the Epics and the Puranas. The growth of Hindu temples, the role of Adi Sankaracharya and the Bhakti movement is delved into, and the influences of Muslim and British rule of the subcontinent on Hinduism is analysed. The author, R Ramachandran, in this book presents an all-encompassing landscape view of Hinduism as it has been for the last five thousand years. Finally, the present status of Hinduism is discussed along with its survival in the future.

CONTENTS
Chronology of Personalities, Events, and Institutions / Preface / Introduction / The Roots / Rigvedic Religion / Mimamsa / Uttara-Mimamsa / Buddhism and Jainism / Dharmasastras / Epics / Puranas / Hindu Temples: Their Origin and Growth / Adi Sankaracharya / Bhakti Movement / Hinduism under Muslim Rule / Hinduism under British Rule / The Present / A Peep into the Future / Appendix / Glossary / Selected References / Index

VITASTA | SAGE SELECT
2018 • 336 pages • Paperback (9789352806980) • ₹495.00

ABOUT THE AUTHOR
R Ramachandran is an indologist and retired professor of Geography from the Delhi School of Economics, University of Delhi. He has held positions as the Head of the Department of Geography, the Dean of the Faculty of Social Sciences, and the Director of the Delhi School of Economics at various points in time.

60 seconds with R Ramachandran

Q. Religion is a sensitive topic in our society, what prompted you to write on this delicate topic?
A. I have a deep attachment to Vedic Hinduism as a result of my birth in an orthodox Brahmana family. I value my childhood experiences and take some pride in my heritage. Nevertheless, I remain an agnostic from early adulthood. My understanding of Hinduism expanded through my professional association with social sciences. I returned to Vedic Hinduism, in an academic sense, after retirement by focusing on the reading of Hindu scriptures in original Sanskrit. This book is the result of the insights that I gained from my reading of original texts besides my knowledge of social anthropology and ancient Indian history.

Q. What are your thoughts on the present status of Hinduism as well as for its survival in future?
A. The years after Independence have changed India in many ways and Hinduism is at the cross roads of history. In the recent past, religion is being used for political ends – something that I do not approve of. Religious leaders of recent past were either ultra conservative, ultra nationalist or mere populists with little knowledge of Vedic Hinduism - with a few notable exceptions. There is considerable enthusiasm at the grass-roots level. New temples are coming up and old ones are being renovated.

While taking pride in their religion, people are also willing to discard old practices and accommodate new values. This is a healthy trend. The sharp decline of Hinduism during the medieval and British period has now ended and the religion is entering a new phase. I am sure that the ancient Vedic values as enshrined in Rigveda and Upanishads will have a major role in the shape of things to come.

Q. How has the support of prehistoric tribal and village culture helped in the survival of Hinduism?
A. Vedic Hinduism always had a symbiotic relationship with pre-existing tribal and village cultures and religions. There was considerable mutual give and take. Ironically, it is pure Vedic religion that failed to survive, while the ancient tribal and village religions are still very much alive, almost in their original form. However, Vedic Hinduism transformed itself to Puranic Hinduism by integrating the pre-existing local cultures and sects with Vedic doctrines and legends. We now have a composite religion, in which the village cultures appear as junior partners. In actual fact, it is the tribal and village religions that have enabled Vedic religion to survive, though not in its original forms.
ANCIENT AND MEDIEVAL WORLD

From Evolution of Humans to the Crisis of Feudalism

Rakesh Kumar Faculty, Department of History, Ram Lal Anand College (University of Delhi), New Delhi

This book provides an accessible overview of the period ranging from the evolution of human beings to the end of the Middle Ages in Europe. It intricately weaves in the research findings of the last decade, which brought about new dimensions on social, economic, political, religious and several other themes of the ancient and medieval world. It presents a comprehensive and well-balanced assessment of the various developments, discoveries and debates in human history that paved the way for the modern world.

Key Features:
• Closely integrates recent research and studies on the subject that have appeared over the last decade.
• Introduction of topics and themes such as Nomadic Groups in Central and West Asia and Religion and Culture in Medieval Europe along with new sub-themes.
• Provides maps, images, keywords, review questions and extensive bibliography

CONTENTS
Preface / Evolution of Humans; Palaeolithic and Mesolithic Cultures / Beginnings of Agriculture and Animal Husbandry / Bronze Age Civilisations-I: (Mesopotamia and Egypt) / Bronze Age Civilisations-II: (Shang and Minoan) / Nomadic Groups in Central and West Asia: Advent of Iron and its Implications / Ancient Greece / Ancient Rome-I: Rome under Republic, Principate and Empire / Ancient Rome-II: Religion and Culture in Ancient Rome and the Crisis and Decline of the Roman Empire / Feudal Polity, Society and Economy in Europe: 8th-14th Century / Religion and Culture in Medieval Europe / Islamic Societies in West Asia / Index

SAGE TEXTS
2018 • 460 pages • Paperback (9789351508700) • ₹500.00

Recommended for students of History, UGC-NET and UPSC aspirants as well as general readers

ASCENT AND DECLINE OF NATIVE AND COLONIAL TRADING

Tale of Four Indian Cities

Vijay K Seth Former Professor, International Management Institute and Faculty of Management Studies, New Delhi

Ascent and Decline of Native and Colonial Trading: Tale of Four Indian Cities presents a vivid picture of how the British political regime reorganized the structure of the Indian economy to suit its own objectives. To reveal how the British colonial power brought about such changes in the Indian subcontinent, the book narrates the account of two pairs of native and colonial cities—Dacca and Calcutta from the eastern coast; and Surat and Bombay from the western coast. It describes in detail how mutually beneficial relationships and interregional variations between these cities developed because of colonial restructuring.

CONTENTS:
Introduction Economic Environment During Mughal Empire / Tale of Four Cities During Mughal Empire / Economic Environment During Rule of East India Company / Tale of Four Cities and the East India Company / Economic Environment During British Raj / Tale of Four Cities and British Raj / Epilogue / Bibliography / Index / About the Author

2018 • 316 pages • Paperback (9789353280840) • ₹895.00

Invaluable pedagogical resources to enhance your teaching-learning experience

Our textbooks are supported by an online resources, which offers a robust online environment you can access anytime, anywhere. The site offers extra resources to assist you in planning and developing your lectures.

Access the impressive array of free tools and resources by clicking on the online resources icon.

Powerpoint slides
All the key figures and diagrams from the textbook extracted and ready to drop into your own lecture

Instructor’s manual
A chapter-by-chapter guide to the textbook with additional material

Teaching notes
Provides a comprehensive edge to your lectures

Ideas for essay topics
Assists you by providing various theoretical and practical tasks for your students

SAGE | TEXTS

SAGE online resources

SAGE TEXTS • 2018 • 460 pages
Paperback (9789351508700) • ₹500.00

Our textbooks are supported by an online resources, which offers a robust online environment you can access anytime, anywhere. The site offers extra resources to assist you in planning and developing your lectures.

Access the impressive array of free tools and resources by clicking on the online resources icon.
In this endearing book on China, Tan Chung distills tons of information about China’s historical evolution and complex vicissitudes in a freewheeling style describing how the third longest river in the world, Yangtze River, and the fifth longest, Yellow River, carved out the contours of China on the globe millions of years before the arrival of man-apes. From this geographical entity, there emerged a common civilization, political entity, and common entity of destiny within and around the valleys of these two civilization-forming rivers. The author advocates that China is a “civilization country” that has existed for more than two millennia but the nation-state world interrupted the Chinese odyssey for many centuries. Like the legendary phoenix rising from the ashes, China resumes its odyssey and also joins the comity of globalization leaving behind the “Thucydides Trap”.

CONTENTS

SAGE CHINA STUDIES
2018 • 428 pages • Hardback (9789352806744) • ₹1495.00

ABOUT THE AUTHOR
Dekuan Huang is Professor, School of Humanities, Tsinghua University, Beijing. He is a former president of Anhui University and the Chairman of the Chinese Writing Society. He completed his PhD in Chinese paleography from Jilin University, China, and has been engaged in the study of Chinese language and characters for around three decades.
ANALYSING CHINA’S SOFT POWER STRATEGY AND COMPARATIVE INDIAN INITIATIVES

Parama Sinha Palit Research Associate of China, Comparative Perspective Network Global (CCPN Global)

Meticulously researched and cogently argued, this book is essential reading for anyone concerned with Asia’s fast-changing international relations.

Professor Ian Hall, Griffith University, Brisbane, Australia

This volume examines the evolution and application of China’s soft power with particular focus on various strategic initiatives such as cultural and public diplomacy, Confucius institutes, development assistance and infrastructure building, media collaborations and healthcare diplomacy. Employing an alternative perspective, it analyses the strategic benefits and limitations of China’s soft power policies, and compares them with similar policies by India for identifying the differences and applications.

CONTENTS


2017 • 396 pages • Hardback (9789386062659) • ₹1050.00

ABOUT THE AUTHOR

Manoranjan Mohanty is a renowned political scientist and China scholar whose writings have focused on theoretical and empirical dimensions of social movements, human rights, the development experience and the regional role of India and China. As Vice-President of the Council for Social Development (CSD) and Editor of CSD’s social science journal Social Change, published by SAGE, he brings a wealth of experience from both policy and practice perspectives. He is also Chairperson, Development Research Institute, Bhubaneswar, and Honorary Fellow, Institute of Chinese Studies (ICS), Delhi. Until 2004, he was Director, Developing Countries Research Centre, and Professor of Political Science at University of Delhi where he taught until his retirement.

For more information on SAGE products, subscribe to our mailing list:
Write to marketing@sagepub.in
MODI’S FOREIGN POLICY

Reeta Chowdhari Tremblay  Professor, Political Science, University of Victoria and Ashok Kapur  Distinguished Professor Emeritus, Political Science, University of Waterloo

In India, foreign policymaking has been based in the Prime Minister’s Office since Independence. This book highlights that in the past three decades, due to the constraints of coalition politics, there has been little insight into India’s foreign policy. The ruling government effectively reverted authority to the new prime minister and his team, thereby instituting a paradigm shift. Breaking with the past, Modi’s Foreign Policy aims to create a symbiotic relationship between the domestic goals of India and its foreign policy agendas.

CONTENTS

2017 • 272 pages • Hardback (9789386446589) • ₹850.00

ABOUT THE AUTHORS

Reeta Chowdhari Tremblay  is Professor of Comparative Politics and Global South in the Department of Political Science at the University of Victoria, Canada. She holds an MA and a PhD degree in Political Science from the University of Chicago, IL, USA. She also has an MPhil degree from Jawaharlal Nehru University, India, and an MA and a BA degree from the University of Kashmir, India.

Ashok Kapur  had his early schooling in Shimla and then he went on to earn a BA Honours degree in Political Science from Panjab University, India, and MA in International Relations from The George Washington University, Washington, DC, and a PhD degree in Political Science from Carleton University, Canada.

Q. Is the Prime minister’s domestic agenda overshadowed by his foreign policy goals?
A.  Modi’s domestic agenda is influenced by but certainly not overshadowed by his foreign policy goals. For the present government, a strong economy and domestic legitimacy are the foundation of a strong military and diplomatic performance. However, two things could pre-empt those goals—the Hindutva agenda of the Sangh Parivar and the Kashmir issue. Both are emerging as substantive constraints and have the capacity to distract and even hinder the Modi government from pursuing an active foreign policy agenda.

Q. Can we look at India’s foreign policy without any ideological bias?
A. All policies have an ideological thrust. Modi’s ideology is first, to promote the BJP/ Hindu brand in India and abroad (what we have called the vernacularization of foreign policy) while trying to present an image of avoiding religious division; second, to show a clean break with Nehru’s/ Congress party’s policies; and third, to build commercial, diplomatic and strategic links with powers in Asia, Europe, the USA, and the Middle East. His approach is transactional, i.e. Make in India, invest in India, and build strategic ties for mutual benefit.

Q. How do we evaluate the foreign policies of India vis-à-vis other countries?
A. One of the major goals of Modi’s foreign policy is to internationalize Indian diplomacy by creating connectivity with a number of non-traditional actors, i.e. beyond China, Russia, Pakistan and the Arab countries, the traditional ones of the Nehru era. A case in point is the present Trump administration speaking of the ‘Indo-Pacific region as the new hub of world politics’. The ‘Indo’ part of the Trumpean equation recognizes India’s strategic importance in the world today and gives the Modi government some claim to having elevated India’s international profile among the major powers.

Q. How does the book interpret Modi’s diplomacy and approach to strategic affairs?
A. Our book points to the reasons why the Modi government can rightfully claim to have ushered in a new interpretative framework for foreign policy ideas. In fact, the new framework is different enough from the old one that it truly constitutes a paradigm shift: with it come substantial changes in the policy discourse, goals and instruments. Rather than non-alignment or its later version, strategic autonomy, the new normative framework and the cognitive script of India’s foreign policy are multilevel alignments. The foreign policy goals are intended to gain real economic, political, diplomatic and military modernization.
INTRODUCTION TO
POLITICAL IDEOLOGIES

This new textbook shows that each of the major political ideologies gives rise to, or in some cases specifies, a particular view of human beings, with significant consequences for the ways we organise our political systems and our forms of political participation. In each chapter, the author provides a brief historical introduction and then outlines the key points of the ideology concerned. He then demonstrates conceptual and practical issues that arise thence, including successes and failures in the implementation of the selected ideologies. The chapters follow a broad conceptual sequence and adopt a chronological order where appropriate.

This clear, direct, and accessible textbook aims to aid the reader to identify and evaluate the assumptions underlying a wide range of public matters. The intention is to help enhance readers’ understanding of major public issues, so that they can ask more incisive and better-informed questions about those.

Key Features:
- Each chapter supplemented by an apposite list of suggested readings and extension exercises
- A dedicated chapter on Technocracy and Managerialism
- A dedicated chapter on Poststructuralism and Postmodernism
- An ideal companion for students from different backgrounds, including political science, public administration, philosophy, public policy, law, journalism, and other areas

CONTENTS


2016 • 284 pages • Hardback (9789352808533) • ₹895.00

SAGE TEXTS

Recommended for UG and PG students of political science, sociology, history and candidates appearing for UGC-NET, UPSC and State PSC exams.
RETHINKING PLURALISM, SECULARISM AND TOLERANCE

Anxieties of Coexistence

Neera Chandhoke Former Professor of Political Science, University of Delhi

How can people who speak different languages, worship different gods and subscribe to different conceptions of the good live together with a degree of civility, dignity and mutual respect? It is not easy to find an answer to this troubled question, given recent political developments in many parts of the world. Today, the world is marked by extreme intolerance towards racial, sexual, religious and ethnic minorities and refugees. It is stamped with the disturbing consequences of religious strife. In these troubled times, Rethinking Pluralism, Secularism and Tolerance: Anxieties of Coexistence takes on the difficult task of finding an answer to the question by analyzing and reinterpreting the concepts of secularism, pluralism and tolerance in the context of contemporary India.

CONTENTS


2019 • Hardback (9789353281984) • ₹895.00

LEFTISM IN INDIA, 1917–1947

Second Edition

Late Satyabrata Rai Chowdhuri Professor of political science, Rabindra Bharati University, Kolkata

This book provides a comprehensive account of the Leftist movements in India during the most decisive phase of its struggle for freedom. It also describes how the Leftist movements interacted with the mainstream Indian freedom movement led by the Indian National Congress, guided by Mohandas Karamchand Gandhi and his ideology of non-violence. This ideology directly opposed those who believed in Marxism–Leninism and, naturally, their policies clashed at almost every stage of the freedom movement. These clashes gave rise to dramatic developments, which have been described in this book in their proper context and analysed with scholarly objectivity.

ABRIDGED CONTENTS


2017 • 228 pages • Paperback (9789386446183) • ₹250.00

An essential text for UG and PG students of history, political science and sociology and candidates appearing for UGC-NET, UPSC and State PSC exams.
REVOLUTIONARY VIOLENCE VERSUS DEMOCRACY
Narratives from India
Edited by Ajay Gudavarthy
Associate Professor, Centre for Political Studies, Jawaharlal Nehru University, New Delhi, India

Revolutionary Violence Versus Democracy: Narratives from India explores the armed conflict in India’s ‘Red Corridor’, where Maoists have been employing militant-revolutionary strategies to implement an alternative model of development. It studies this model, the purpose of which is to ensure the inclusion of impoverished tribals considered dispensable by mainstream political parties.

CONTENTS

2017 • 248 pages • Hardback (9789386446954) • ₹795.00

POST-MANDAL POLITICS IN BIHAR
Changing Electoral Patterns
Sanjay Kumar
Director, Centre for the Study of Developing Societies (CSDS), New Delhi

Bihar is politically one of the most significant states of India, with many politicians from this region being prominent in national politics. Post-Mandal Politics in Bihar presents a detailed account of Bihar’s electoral politics from the 1990s right up to the recent breakup of the RJD–JD(U)–Congress Grand Alliance. The book also traces the social and economic history of Bihar and the underlying reasons for its fragmented, caste-driven, and religion-driven politics.

CONTENTS

SAGE SERIES ON POLITICS IN INDIAN STATES
2018 • 284 pages • Hardback (9789352805853) • ₹995.00

DEMOCRACY IN DECLINE
Rebuilding its Future
Philip Kotler
Northwestern University

In his latest call to arms, Philip Kotler passionately argues that democracy is under grave threat. Too much money has entered politics, and its donors, often billionaires and corporations, now hold too much influence in favor of the 1%. Meanwhile, the voting system is flawed, too few citizens are politically informed, and many don’t vote. At the same time, major political parties are unable to agree on policies, Presidents are disempowered, and the real changes needed don’t occur.

CONTENTS

2017 • 228 pages • Paperback (9789386446893) • ₹525.00

DEMOCRACY, CIVIL SOCIETY AND GOVERNANCE
Ghanshyam Shah
Former Professor, Jawaharlal Nehru University, New Delhi, and Director and Professor, Centre for Social Studies, Surat

Civil society is often expected to rise above historical and contemporary socio-economic forces such as the neoliberal economic policy and undertake the transformation of a stratified society to an egalitarian society conducive to democracy. Democracy, Civil Society and Governance is an endeavour to critically examine such expectations. The book focuses on the interplay of democracy, civil society and public policy implementation, and addresses the role of civil society in terms of the changing nature of the economy and the condition of the working class. It highlights the reinforcement of hegemonic value systems by the contemporary mainstream civil society as well as the role of the pro-poor civil society in supporting and mobilizing the disadvantaged for their rights and justice. The book also critically evaluates government policies and their implementation in the domains of education, public health, employment, social upliftment and environment.

CONTENTS
List of Tables / List of Figures / List of Abbreviations / Preface / Introduction / Civil Society: Historical Background / Civil Society Organizations and Social Activists / Civil Society and Education: Reproducing Hegemony and Inequality / Self-employed Workers and Their Empowerment / Legal Recourse and Collective Struggles of the Subalterns / Social Movements of the Non-poor / Narmada Dam: Development and Displacement / Epilogue / References / Index / About the Author

2018 • Hardback (9789353281793) • ₹795.00
SUSTAINABLE GOOD GOVERNANCE, DEVELOPMENT AND DEMOCRACY

N Bhaskara Rao Founder-Chairman, Centre for Media Studies, New Delhi, India

Despite seven decades of planned development efforts, there remains disparity in distribution of wealth in India. More than half of the national wealth is owned by merely 1 per cent of the population. In 2050, the Indian Republic completes 100 years. A hundred years should be good enough for a country to accomplish its democratic goals as envisaged by its constitution makers. Will India be able to fulfill its objectives in the next 30 years? Sustainable Good Governance, Development and Democracy addresses this question and argues that this is the time for a forthright perspective of what went wrong and how this should be corrected to make headway in the model of governance, development and democracy in India. The book argues that the three pillars of the State—the legislature, judiciary and executive—alone cannot accomplish these goals. It advocates six pillars, including the news media, civil society and political parties, to work in tandem with each other through a ‘checks and balances’ framework to achieve sustainable good governance.

CONTENTS

LOCAL GOVERNANCE IN INDIA

Bidyut Chakrabarty Professor, Department of Political Science, University of Delhi and Rajendra Kumar Pandey Faculty, Chaudhary Charan Singh University, Meerut

This text draws on the basic theoretical and practical aspects of localizing governance and illuminates how local governance unfolds in India. To help comprehend relevant issues contextually, the book focuses on the historical, socio-economic and political milieus, and draws extensively on examples and cases from India. By understanding local governance in the wider political scenario, it also endeavours to reconceptualize local governance in India as integral to the country’s macro politics. The book offers a broad analysis of specific programmes, such as MGNREGA, and structures of governance at the grassroots roots level, thereby providing insights into relatively less-discussed aspects and helps grasp the concept of governance in a policy perspective. Containing varied examples, case studies and literature review, this textbook would be an ideal companion for students of political science, public administration, urban and rural development, sociology, social work and economics.

Key Features:
- Provides a concise and well-balanced coverage of rural and urban governance in India
- Incorporates insights into and explanations of both Western and non-Western perspectives of local governance
- Dwells on contemporary trends in democratization and local governance
- Makes a projective study of future of local governance in India

CONTENTS

SAGE TEXTS
2018 • 276 pages Paperback (9789352807581) • ₹325.00

Recommended for UG and PG students of Political Science and Public Administration, Urban and Rural Development, Sociology, Social Work and Economics.

NEW

ABOUT THE AUTHOR

N Bhaskara Rao is the founder-chairman of Centre for Media Studies (CMS) and of Marketing and Development Research Associates (MDRA), which is a prestigious market research and forecasting outfit. He is also the founder of Basic Research in Education and Development (BREAD). He is a pioneer in applied social research in India and an eminent mass communication expert with over 50 years of experience.
ETHICS, INTEGRITY, AND APTITUDE IN GOVERNANCE

Ranjivay Upadhyay Superintending Officer, National Sample Survey Office (NSSO), Government of India, Faridabad

This textbook methodically helps students to assimilate, articulate and expand their knowledge and understanding of ethics, accountability and integrity in public governance and service. In order to supplement the explanations and discussions, the book closely follows a ‘consilience’ approach to topics wherein facts are intricately linked to the theories across relevant disciplines. This approach will help students to trace the evolution of concepts such as ethics, good governance and others, and assess their application in the real world. Ethics, Integrity and Aptitude in Governance will prove to be an indispensable companion for students and practitioners of public administration in developing a holistic understanding of the challenges of public service in democratic nations like India.

Key Features:
• Comprehensive coverage of both theoretical aspects and real-world applications of ethical practices in governance
• Logically sequenced into seven sections that discuss ethics and human values, ethics and public service, probity in governance, challenges of effective governance, corporate governance, ethical issues in international relations and public funding, and emotional intelligence and aptitude
• Chapter-end review exercise for practice and book-end case studies with answer cues to demonstrate how case studies should be studied and interpreted

CONTENTS

SAGE TEXTS
2017 • 588 pages
Paperback (9789386446626) • ₹550.00

Recommended for UG and PG students of political science and international relations and candidates appearing for UGC-NET, UPSC and State PSC exams.

Must-reads in Hindi and Marathi

Hindi
9789353282226
9789352809387
9789352808595
9789385985508
9789351506690

Marathi
9789353282349
9789353281113
9789352808342
9789352804061
9789351507116
ENVIRONMENTAL GOVERNANCE IN INDIA

Issues and Challenges

Prakash Chand Kandpal
Faculty, Dyal Singh Evening College, University of Delhi

Governance of the natural environment has, arguably, emerged as one of the most complex challenges faced by humanity. Consequently, environment has been increasingly incorporated in the agenda at all levels of governance, for both developed and developing countries. Environmental Governance in India traces this environment–development discourse and addresses the limitations, obstacles and possibilities for equitable, just and sustainable development. A pioneering text focusing on the State as a vital factor in environmental and sustainability politics, this book not only reveals the conflicts, problems and dilemmas of urban environmentalism but also suggests a viable strategy to maintain a balance between ecology and equity.

Key Features:

• Issues of environment and governance written in a lucid and jargon-free language
• Urban environmentalism in India elucidated on the basis of an empirical study
• Exploration of social issues in environmental governance
• Environmental governance explained from both global and Indian perspectives

CONTENTS


SAGE TEXTS

2018 • 328 pages
Paperback (9789352807116) • ₹350.00

ABOUT THE AUTHOR

Prakash Chand Kandpal is currently a faculty at the Department of Political Science, Dyal Singh Evening College, University of Delhi. He holds a PhD from the University of Delhi. He has been awarded a doctoral fellowship by ICSSR and a postdoctoral research award by UGC.

STRENGTHENING POLICY RESEARCH

Role of Think Tank Initiative in South Asia

Edited by Sukhadeo Thorat Chairman of Indian Institute of Dalit Studies and Professor Emeritus at Centre for the Study of Regional Development, School of Social Sciences, Jawaharlal Nehru University, New Delhi, Ajaya Dixit Executive Director of Institute for Social and Environmental Transition-Nepal, Kathmandu and Samar Verma Senior Program Specialist, Think Tank Initiative, International Development Research Centre, Asia Regional Office, New Delhi.

Strengthening Policy Research: Role of Think Tank Initiative in South Asia is a vivid presentation of the diverse journeys of think tanks under the aegis of the Think Tank Initiative (TTI) programme managed by the International Development Research Centre in South Asia. The book extensively discusses the three areas of TTI support to strengthen think tanks, viz., organizational performance, research quality and policy engagement. It emphasizes the crucial role of long-term core support in strengthening think tanks for more rigorous research quality as the basis for public policymaking. It presents a rich tapestry of complex pathways that each think tank adopts to engage in policy outreach in their respective domains. The book makes a strong, evidence-based case on how even limited yet assured funding to think tanks leads to enhanced organizational capacities for good quality research, effective policy outreach and improved sustainability. It firmly puts forth the view that governments need to work jointly with private funding organizations to strengthen think tanks, which is in the best interest of evidence-informed and effective public policymaking.

CONTENTS


2018 • 406 pages • Hardback (9789353282165) • ₹1195.00 (tent.)
Indian Administration offers a modern introduction to the structure and functioning of Indian public administration. The text has been developed keeping in mind the various conceptual shifts in the idea and practice of governance and its effects at both domestic and global levels. It analyses the fundamentals of Indian administration and its multiple aspects through the lens of public administration theories and practices. Beginning with the evolutionary stages of administrative functions in independent India, the book elaborately traces the role of the Constitution in creating the framework for good governance. It provides critical insights into the development of local governance in India, the crucial relationship between the elected representatives and civil servants, the role of ethics in governance and the much-debated aspects of social welfare administration. This comprehensive textbook will be an indispensable companion to the students of public administration, political science, and UGC NET and civil services aspirants.

Key Features:
- Analytical approach in examining the fundamental themes and key issues in Indian administration
- Theoretical and practical aspects of administration and governance explained in an easy-to-understand manner
- Special focus on social welfare administration, administrative reforms and local governance

CONTENTS
Preface / Evolutionary History of Indian Administration / Constitutional Ideas as Directives for State Actions / Union Executive / Parliament / Supremacy and Myth / Central Administration: Structure and Governance / State Executive and Governance / Administering Federalism and Intergovernmental Relations / Administration of the Civil Service / District Administration: Governance Practice / Decentralization and Rural Local Governance / Urban Decentralization And Local Governance / Managing Control over National Expenditure / Administering Law and Order / Social Welfare Administration / Reflections on Administrative Reforms / Relationship between Political Masters and Senior Civil Servants / Ethics in Governance / Ombudsman: A Citizen’s Defender / Index

Also by the same Author
PUBLIC POLICY
A Contemporary Perspective
Radhakrishan Sapru
This book is a refreshing take on the subject of policymaking and covers the basic and introductory aspects of public policy along with the new realities in public policy formulation and analysis. It also provides critical insights into the workings of leading scholars in the field. Through examples and real-life incidents from different countries, the author effectively discusses theoretical, structural and practical aspects of formulation, implementation, monitoring and evaluation of public policies.

Key Features:
- Special focus on policy advocacy, significance of intergovernmental relations and institutionalism and policy monitoring
- Analytical approach in examining the fundamental themes and key issues in public Policy making
- Major theories of agenda analysis, decision-making process and policy implementation explained in an easy-to-understand manner
- Each chapter aided by examples, case studies and review questions

CONTENTS

ABOUT THE AUTHOR
Radhakrishan Sapru studied at Panjab University, Chandigarh, which awarded him master’s degrees in Political Science (1970), Public Administration (1972) and English (1976) and subsequently a doctorate in Public Administration in 1983 and an LLB degree in 1992.
INDIAN CONSTITUTION
Text, Context and Interpretation
Bidyut Chakrabarty Professor,
Department of Political Science,
University of Delhi

Indian Constitution presents an understanding of the Constitution in the context of the rapid changes arising out of indigenous and exogenous influences. It traces the evolution of the constitutional provisions, their core nature and manifestation with reference to the situational socio-economic circumstances in a globalizing world. This book stands apart from the other existing titles on the subject as it goes beyond the conventional mode of understanding the Constitution. It is both informative and intriguing as it deals with the actual constitutional provisions, and critically analyses the foundational values on which they rest.

Key Features:
- An analytical account of the processes leading to the making of the Constitution
- A thorough discussion of the core constitutional provisions
- Reinterpretation of the constitutional provisions in the light of multiple judicial pronouncements

CONTENTS

DAWN OF THE SOLAR AGE
An End to Global Warming and to Fear
Prem Shankar Jha Independent columnist and a prolific author

Why is our planet growing hotter? Are fossil fuels burning out this planet? Will we ever manage to transition to renewable energy sources? Will we have caused irreversible damage before we manage the transition? Why is the literature on this subject pessimistic? This book provides an optimistic view—of a future where power from fossil fuels has been replaced by power from the sun. It appraises technologies that can provide limitless amounts of renewable energy. The author asks: Why are they not being promoted by governments and corporations? Are they not plentiful and cheap? Dawn of the Solar Age breaks new ground. It not only proves the economic viability of technologies that can avert imminent disaster, but also provides a blueprint for shifting the energy base of human civilization out of fossil fuels.

CONTENTS

INDIA’S COAL STORY
From Damodar to Zambezi
Subhomoy Bhattacharjee Business Journalist

Believe it or not, India has one of the largest coal reserves in Asia, but still relies on imports from Australia and Mozambique...India’s coal reserves were the lifeline that fuelled the British Empire in Asia, and yet today this industry is on the verge of collapse. Coal was at the centre of a major political scandal that nearly sent a prime minister to jail. This one-of-a-kind book unveils the murky politics around coal— the resource that could provide India all the energy security it needs.

CONTENTS
Foreword by Vinod Rai / Preface and Ole King Coal / A Nation and Its Contradictions / Nationalisation of Problems / Coal on Sale / Notes from an Auditor / Entrepreneurship and Environment / Winners and Losers / A Promise to Keep / Energy Ambitions / Bibliography / Index
FOREST GOVERNANCE AND SUSTAINABLE RESOURCE MANAGEMENT

Irshad A Khan Honorary Professor at the Amity School of Natural Resources and Sustainable Development, Amity University, Noida

Forest Governance and Sustainable Resource Management vividly presents the current state of management and governance of forests and other natural resources in India. It focuses on the substantial underperformance and need to ensure effective implementation of the national forest policy to arrest further depletion of India's rapidly declining forest cover. The book extensively covers the history of forestry in India, the various forest policies, the legal and management frameworks, the various international conventions and protocols for dealing with climate change and how effective forest management can enable their implementation. It recommends various strategic, implementational and governance reforms to deal effectively with the current situation.

CONTENTS

2018 • 256 pages • Hardback (9789353281953) • ₹895.00 (tent.)

INTRODUCTION TO SUSTAINABLE DEVELOPMENT

Martin J Ossewaarde Sustainable Development Educator and Writer

This book presents a critical account of the strengths and weaknesses in the pursuit of sustainability, with special reference to the developing world perspective. It also inspires them to be engaged as ‘change-makers’ for more sustainable types of development in their families, companies and communities. It is divided into three parts. Part 1 makes the case for sustainable development and paints the overall vision; Part 2 presents the stakeholders and tools that are needed in the transition to a sustainable future and Part 3 contains application areas that help the reader see how the previous parts come to play a role in the major issues of contemporary times.

Key Features:
- Critically links sustainable development goals with technology, infrastructure as well as human behaviour and institutions
- Follows thematic presentation across chapters to enable understanding of sustainability in the context of history, worldviews and the transition
- Applies four worldviews to the theme of every chapter to encourage readers recognise different perspectives and enable them to form their own opinion
- Discusses behavioural action and attitudes to help students investigate their own values and motivation

CONTENTS
Foreword / Preface / The Book at a Glance / Part I The Case for Sustainable Development / A Matter of Urgency / Roots of Unsustainable Development / Sustainability: A New Direction for Development / Part II Stakeholders and Tools / Enabling and Motivating People to Take Action / Changing Behaviour, Institutions and Technology / The Public Sector Tasks--Coordination and Implementation / The Private Sector-Business and Civil Society / From Global Concern to Local Action / Part III Key Areas for the Transition / Energy for Sustainable Development / Making Cities More Sustainable / Sustainable Food and Agriculture / Green Economy in the Context of Sustainable Development / Bibliography / Index

2018 • 308 pages • Paperback (9789352806461) • ₹350.00

Recommended for students of economics and development studies at UG and PG levels.

ABOUT THE AUTHOR

Martin J Ossewaarde has an MSc in economics from the Erasmus University of Rotterdam, the Netherlands, with a major in institutional economics and a minor in public administration. His first job in the Environment Ministry’s Division for Climate Change deepened his theoretical and practical knowledge not only of climate change but also of energy, waste, transport and urban policies, as well as the effectiveness of various public policy instruments.
LEADING SCIENCE AND TECHNOLOGY: INDIA NEXT?

Varun Aggarwal Co-founder, Aspiring Minds

Just like you cannot imagine the Silicon Valley without Stanford, this book highlights the need for innovation backed by scientific research! To catapult India to the global stage of innovation, we need world-class research institutions, empowered researchers who tackle challenging original problems, and a vibrant ecosystem for entrepreneurs. This book is for any individual who dreams of an India that creates globally competitive start-ups and pioneers new technologies.

Akshay Kothari, Head, LinkedIn India

In a world buzzing with artificial intelligence, gene therapy, 3-D printing, and brain implants, where does India stand? India is not yet a front-runner in creating new knowledge and world-changing inventions. India does not even feature among the top 10 countries in scientific research. In this book, Varun argues that India would risk its economic progress, technology industry, and social development if it does not lead in research and innovation. He deliberates on how we can make India a leader in science and technology and uses a data-based approach to highlight the various limitations of India’s research ecosystem. He demystifies how discoveries and inventions happen through stories and personal experiences. The book provides concrete, well-reasoned steps to build a “Scientific India.” This is essential for India’s success and for serving the cause of human progress.

CONTENTS


2018 • 312 pages • Paperback (9789352805082) • ₹595.00

Q. ‘India does poorly in scientific research and innovation. But the question that was not clearly answered was Why?’ Does the book provide answers to the ‘Why’?

A. Yes, indeed. This is the main theme of the book. It provides a framework on what a country requires to promote great research. It discussed what US and China has done right, which India hasn’t. The book provides various kind of data to illuminate deficiencies of India’s research ecosystem.

Q. What ways do you suggest to bridge the gaps in India’s current science and technology ecosystem and take the way forward?

A. The first is that as a Nation - the government and public - needs to understand the importance of science and technology for continuing our social and economic progress. Till all stakeholders align, we will not be able to push reform in our research ecosystem. Very much like we reformed our business environment in the 1990’s, we need to reform our science and technology environment. We need to bring greater autonomy to our research institutions, invest in excellence, cut down bureaucracy and create incentives for the world’s best researchers to work in India.

Q. The book gives voice to the key stakeholders involved in various facets of the research ecosystem. What was the common inference about the current predicament?

A. Let me pick one stakeholder - the PhD students. These are the workhorses of research, which power a country’s innovation ecosystem. This is a neglected community in India. They are constrained on research resources, travel money and autonomy. There are very little initiatives to help them engage with the industry or entrepreneurship. They have limited career options after completing a PhD. If we wish to make India an innovation powerhouse, we need to fix our PhD programs and create a thriving PhD community in India.

Q. There are substantial new data and fresh insightful analysis in the book. Please share some interesting findings with the readers.

A. The soul of the book is data. People will be surprised to know that China, which many consider as a cheap good manufacturing economy, is second on their research impact globally, while India is 12th. Their contribution to disruptive research is 7 times India. Similarly, no Indian company features in the MIT Technology Review smartest company list 2012-16. China has 14 companies in the list. Another interesting finding is that our top undergraduates have fairly poor research awareness. Only 25% of our high-achieving undergraduates have read a research paper that they could name. The book also provides substantial data about resources for research, researcher productivity, their collaboration with industry and global community.
DEMOCRATIZING DEVELOPMENT

Struggles for Rights and Social Justice in India

Ranjita Mohanty Social Scientist, New Delhi

Since its inception, the Indian model of development has the twin objectives of economic development and social justice woven together. This has shaped both policy and popular aspiration in post-Independence India. In this context, Democratizing Development: Struggles for Rights and Social Justice in India explores and analyses how development gets vitiated by multiple powers and subverts the democratic ideals of participation, equality, inclusion, redistribution and equity, and how the poor and socially marginalized struggle to make development democratic. Examining development through the lens of the most marginalized, the book shows the democratic potential of development as well as the result of its absence.

CONTENTS

2018 • 212 pages • Hardback (9789352807277) • ₹795.00

ABOUT THE AUTHOR

Ranjita Mohanty is a social scientist based in Delhi. She has been working for past 20 years with a cross-section of institutions that include universities, research organizations, grassroots groups, bilateral and multilateral organizations, thus combining research with policy and practice. Her research covers a wide range—development, social policy, participation, social exclusion and inclusion, civil society, citizen action, and rights and entitlements. She has a PhD from the Centre for the Study of Social Systems, Jawaharlal Nehru University, New Delhi.
ISSUES AND CHALLENGES OF DEVELOPMENT
An Introduction

B K Pattanaik
Professor, School of Extension and Development Studies, (IGNOU), New Delhi

This book aims to provide an overall view of the nature, cause and effects of these challenges, and the plans and programmes of developing countries to address these. It comprehensively covers the key aspects of development in contemporary times—relationship of development with agriculture, industrialization and services, sustainable and inclusive development, issues of marginalization and women empowerment.

Key Features:
• Treats development as a multi-disciplinary concept, covering both theoretical and practical points of view
• Presents a holistic view of development taking inputs from economics, socio-politics, administration and others

CONTENTS

SAGE TEXTS
2017 • 488 pages
Paperback (9789386062185) • ₹495.00

Recommended for UG and PG students of development studies, economics including UPSC and State Service exam aspirants.

Bestsellers
MACROECONOMICS
Theories and Applications for Emerging Economies

Sreejata Banerjee Visiting Professor, Madras School of Economics, Chennai and P Nandakumar Warrier Visiting Professor, School of Business Economics, Södertörn University, Stockholm

This new textbook presents macroeconomic theory and its implications in policy formulation in a unique manner, continuously weaving in scenarios from India and other emerging economies. While the book meticulously guides the reader through the workings of key macroeconomic models, it also discusses at length the assumptions that make the models applicable to developing market nations. It offers interesting insights into the Simple Keynesian Cross Model, international capital movement and different schools of macroeconomic thought, and compares macroeconomic models of developed and developing economies.

Key Features:
• Boxed text highlighting experiences of emerging market economies and demonstrating the role of macroeconomic theory in policy implications
• Use of charts and tables with current data for better comprehension and illustration of the theories and inter-linkages of macroeconomic forces
• Supplemented by relatable examples and case studies based on policies undertaken by the Indian economy

CONTENTS
MACROECONOMICS

From Short Run to Long Run

Dibyendu Banerjee Department of Economics, Serampore College, Hooghly, West Bengal and Ramesh Chandra Das Department of Economics, Katwa College, Burdwan, West Bengal

This textbook presents a clear explanation of how the incomes of a country, prices of goods and services, level of employment, interest rates and so on are determined and how an economy progresses. The book attempts to re-establish the existing theories behind the determination of macro variables and the growth process of an economy. In the process, it captures the significance of the debate between the classical orthodox theories and Keynesian modernism and its implications. Besides adhering to traditional aspects, the book also focuses on recent developments such as green macroeconomics. Undergraduate and postgraduate students of economics and business economics will find this book immensely helpful.

Key Features:
- Provides empirical verification of theories where necessary
- Offers insightful content and critical analysis of environmental factors in the study of macroeconomics
- Chapters aided by mathematical explanations, quantitative problems and their solutions, and a plethora of objective review questions

CONTENTS


SAGE TEXTS

2018 • 524 pages
Paperback (9789352806973) • ₹550.00

Recommended for students of economics, B.A, B.Sc, M.A, M.Sc, BBA & MBA.

ABOUT THE AUTHORS

Dibyendu Banerjee is currently Assistant Professor of Economics at Serampore College, West Bengal, India, with 14 years of teaching and research experience in various fields of the subject.

Ramesh Chandra Das is currently Associate Professor of Economics at Katwa College, West Bengal, India, with 18 years of teaching and research experience in different fields of the subject.

MACROECONOMIC POLICIES FOR EMERGING AND DEVELOPING ECONOMIES

A Vasudevan Indian economist and former Executive Director, Reserve Bank of India (RBI) and Partha Ray Professor of Economics, IIM Calcutta

The global financial crisis has proved that economic realities are very different from the traditional assumptions of macroeconomics. Macroeconomic Policies for Emerging and Developing Economies provides a contemporary analytical account and discusses the current debates on the theory and practices of macroeconomic policies of developing economies emerging from the crisis. It deals with issues relating to openness, capital flows and exchange rate policies as well as macro-financial policies. It underscores two important points: the need to design a development strategy that takes into account the economic context of the countries concerned, and for well-regulated macro-financial policies that would help promote the objects of sustainable growth with price and financial stability. This engaging and unrivalled guide to macroeconomic policy goes beyond the standard macroeconomists’ tool kit of monetary, fiscal and exchange rate policies and includes topics such as development strategies and macro-financial policies.

CONTENTS


2018 • 252 pages • Hardback (9789352807192) • ₹895.00

ABOUT THE AUTHORS

A Vasudevan is an economist who has occupied various senior advisory positions in central banks both in India and abroad. He had a long stint in the RBI and retired as an Executive Director of the RBI in 2000. He was also Adviser to the Executive Director for India at the IMF, Washington DC.

Partha Ray is currently Professor of Economics at the Indian Institute of Management, Calcutta. During 2007–2011, he was Adviser to the Executive Director (India) at the IMF, Washington DC. Earlier he was working in the specialist cadre of Economists in RBI’s Economic Research Department during 1989–2006 in various capacities.
Q. GST is a very timely topic and a lot is being written on the subject. Please share some of the outstanding features of your book with our readers.

A. GST has been one of the most important milestones in the history of our economic reforms. A disruptive reform of such monumental complexity has never before been attempted in our country. In a language which the laymen would have no difficulty in understanding, the book describes the entire history and background leading to the launch of the GST on July 1, 2017, and explains the important facets of the new tax regime including the dynamics of the new tax architecture. It also describes the international experiences with GST and captures the public sentiment about expectations and apprehensions from the new regime.

Q. GST initiated a nation-wide debate. Your book also shares the diverse opinion of the stakeholders on it. What is your take on this system?

A. GST has indeed divided our intelligentsia into two distinct warring camps: one cheering for an unprecedented prosperity for the country within the foreseeable future and the other apprehending a grim economic disaster from which recovery would be difficult. These extreme opinions are often coloured by the political philosophies of the opposing camps, but truth, as always, lies somewhere in between. It has indeed caused disruptions and turbulence in the initial phases, but I believe we are just beginning to reach the threshold when the benefits start outweighing the costs, as indicated by higher collections and smoother implementation. Teething problem are not yet over completely and attaining equilibrium may take yet some more time, but the hurt is much less now. I also believe that the system is being managed professionally— it is responding and adjusting quite well to the dynamically changing reality.

Q. With so much politics around the new tax system, does its implications on the Indian economy lead to curb black money?

A. Perhaps it will, but GST alone may not suffice for that, though it will certainly contribute towards elimination of black money. We need to understand one thing—that black money cannot be curbed without more formalisation of the economy and GST is nudging the economy precisely towards such formalisation. The sturdy technological backbone of the GSTN architecture and the e-way bill and other features of the GST regime are designed specifically to check tax evasion and thereby curtail the generation of black money.

Q. Would you agree with the common criticism that GST was implemented hastily? Please comment.

A. One common criticism which has been hurled too often is that GST has been launched rather hastily, without adequate preparation and without giving its design long enough time to make the implementation flawless. No tax system could claim to be flawless, and GST indeed has its own drawbacks and shortcomings. But instead of waiting an eternity to design and implement a perfect system, it was pragmatic to start with a less than perfect one, and then go along correcting the glitches as and when they surface. We are doing that precisely and effectively too.
ECONOMIC REFORMS IN INDIA SINCE 1991

Monika Kashyap and Mahendra Babu Kuruvu
Faculty, Department of Business Management, Hemvati Nandan Bahuguna Garhwal University (A Central University), Uttarakhand

This book provides a compact overview of India’s economic reforms in financial, trade and agricultural sectors, and the impact of these policies on India’s economy. It is divided into three parts. Part A, dealing with financial sector reforms, provides an outlook of the financial system and its working with a detailed discussion of trends and progress of India’s financial system. Part B discusses the trade policy reforms. It provides a bird’s-eye view of the developments in India’s external sector from 1950–2016. Part C deals with agricultural reforms with a status report on pre- and post-liberalization agriculture policies. Major reforms in the agricultural sector, including major schemes, their impact and progress, and future prospects have been discussed at length.

Key Features:
• Concise, well-rounded coverage of financial, trade and agricultural policy reforms in one volume
• Easily comprehensible comparison between pre and post-liberalization reforms
• Clear and relatable text with examples to showcase the background and implications of policy reforms on the Indian economy
• Chapters aided by recent data, illustrations, self-review exercises and so on

CONTENTS

FINANCING INTERNATIONAL TRADE

Banking Theories and Applications

Gargi Sanati
Assistant Professor, Department of Money International Banking and Finance, National Institute of Bank Management (NIBM), Pune

This first-of-its-kind textbook presents an overview of the fundamental nature and regulatory structure of forex transactions operating within the Indian banking system. Though international trade theory is well discussed in academic circles, trade finance is often viewed as the prerogative of bankers, financers and professionals. However, with the increase in cross-border expansion of trade, financial aspects of international trade has turned out to be one of the key components of various educational programs, at both undergraduate and post-graduate levels. This textbook discusses different types of forex transactions, the regulatory framework within which they take place and the associated risks and solutions. It tries to resolve the existing disparity in the understanding and interpretation of regulatory guidelines and the practices adopted by banks and corporates in implementing them. The cases and examples, integrated throughout the chapters, are coupled with resolutions to the problems discussed and substantial explanation of the underlying principles.

Key Features:
• Caselets and problem definitions weaved throughout the chapters to aid understanding of forex in different realms
• Discussion on the roles of institutions other than banks and corporate houses such as RBI, FEDAI, ECGC and DGFT in international trade finance

CONTENTS
Forword by Shri G Mahalingam / Preface / International Trade Finance and Payment Methods / Regulatory and Institutional Framework / Product Structure under Documentary Credit / Documentary Collection and Documentary Credit: CASELETS under URC 522 and UCP 600 / Documents in International Trade / Trade Terms or International Commercial Terms (INCOTERMS) and its Application / Export Trade and Export Credit or Pre- and Post-shipment Credit / Trade Credit: Buyer’s Credit and Suppliers Credit for Import Financing / Merchating Trade / Foreign Exchange Markets, Merchant Deals and Interbank Cover Operation: CASH, SPOT and Forward / Bank Guarantees in International Trade / Index
STORIES OF STOREYS
Art, Architecture and the City
Gautam Bhatia

Behind the seemingly ordinary life of a practising architect lies a whole host of non-professional impulses that give shape to buildings. Stories of Storeys: Art, Architecture and the City is about these impulses and conditions—social, literate, personal and political—which are expressed, but often ignored in architecture. Bhatia looks at the ordinary, physical, visible and tactile involvement of our urban environment and the way it affects, communicates with, or influences us. An all-inclusive sociology of architecture, the book draws on the social life of some of architecture’s role players, people whose peculiar demands on design have come to characterize the building environment of our times, and times that are characterized by this progressive isolation of architecture from the society of common people.

CONTENTS
Introduction / Reading the City / City in Decline / Public Architecture / Architecture Definitions / The Architect / Architect in the City / Practice / Architecture and the Bureaucrat / Architecture as Style / Architect as Builder / The Home Owner / Architecture Consumer / Architecture in Urbanism / Urban Art / City Cosmopolitan / City Space / Architecture as Luxury / Architecture as Commerce / City History / Architecture as Landscape / Art as Politics / Greening Architecture / Architecture as Photoshop / Architecture as Idea / Art as Idea / A Future Imagined

SAGE SELECT
2018 • 392 pages • Paperback (9789353280802) • ₹95.00

ABOUT THE AUTHOR
Gautam Bhatia graduated in Fine Arts and went on to get a Masters degree in Architecture. Besides a biography on Laurie Baker, he is the author of Punjabi Baroque, Silent Spaces and Malaria Dreams—a trilogy that focuses on the cultural and social aspects of buildings.

PLANNING AND ECONOMICS OF CITIES
Shaping India's Form and Future
Prasanna K Mohanty

A key factor behind the poor urban planning in developing countries such as India is the lack of understanding of land, transport and urban economics. Due to this, urban planning models are majorly unsuccessful in addressing the issues of affordable housing, transport and other basic amenities for the urban poor numbering more than a quarter of urban residents. Planning and Economics of Cities: Shaping India’s Form and Future presents theoretical and empirical research to address the shortcomings in India’s present models and suggests reforms in the current approaches. It incorporates the economics of cities into the urban planning to address the issues in India’s transition to a developed country. It also illustrates best practices from India and other countries to guide reforms in urban planning and development in this country.

CONTENTS

2018 • 368 pages • Hardback (9789353280867) • ₹1095.00

ABOUT THE AUTHOR
Prasanna K Mohanty is Chair Professor of Economics in University of Hyderabad, teaching Urban Economics and Transport Economics. Dr Mohanty is Honorary Executive Chair of National Institute of Urban Management, Adviser to Centre for Good Governance, Hyderabad, and a Director in the Board of Reserve Bank of India.

URBAN RENEWAL IN INDIA
Theory, Initiatives and Spatial Planning Strategies
S K Kulshrestha

Urban Renewal in India is a comprehensive presentation of the theoretical, strategic and technical aspects of urban renewal. The term ‘urban renewal’ implies redevelopment of urban areas to ensure growth of infrastructure, promotion of tourism and better quality of life. It has been identified across the world as one of the most crucial processes for ensuring optimal development of urban spaces. In this book, the major principles, strategies, tools and techniques for successful planning and implementation of urban renewal projects are explained with examples. Its highlight is the extensive coverage of all the major initiatives undertaken at the central, state and city levels for urban redevelopment. Jawaharlal Nehru Urban Renewal Mission (JNNURM), Atal Mission for Renewal and Urban Transformation (AMRUT) and Heritage City Development and Augmentation Yojana (HRIDAY) are some of the major central initiatives covered in the book. At the state- and city-levels, it includes initiatives in Delhi, Mumbai, Kolkata, Indore, Ahmedabad, Mysore, Pune and Hyderabad. The book contains numerous recommendations for reforming and improving urban renewal efforts.

CONTENTS

2018 • 304 pages • Hardback (9789353280637) • ₹950.00
SAGE Select presents a dynamic list of non-fiction writings, which effectively captures the non-mainstream and critical reality of contemporary India and/or Asia on various topics close to everyday life. The imprint presents a blend of real life stories and social issues viewed from a critical and progressive standpoint.
CLOSE ENCOUNTERS OF ANOTHER KIND

Women and Development Economics

Devaki Jain, Indian Economist and Writer

Close Encounters of Another Kind: Women and Development Economics brings together Devaki Jain's essays which engage with public policy, development economics and women. In the 1970s and 1980s, as a fallout of the First World Conference of Women, held in Mexico in 1975, then the Women's Decade (1975–85), followed by the Second World Conference in 1985 in Nairobi, governments energized their bureaucracies to address women's inclusion in development programmes. Thereby began the work of gendering development, and as a result of challenging the existing ideas, projects related to the design of development policies and programmes. However, most of these efforts were couched in the knowledge and experience of the global North since the efforts were largely led by the Northern intellectual community. In this volume therefore, Professor Jain highlights the ways in which the design of public policy has ignored the lived experience of what was being offered in India as development.

CONTENTS

SAGE YODA PRESS
2018 • 432 pages • Hardback (9789352807710) • ₹1095.00

ABOUT THE AUTHOR

Devaki Jain, Honorary Fellow St Anne's College, Oxford University, is Founder and former Director of the Institute of Social Studies Trust, New Delhi, India. She was previously a lecturer at the University of Delhi, a founding member of Development Alternatives with Women for a New Era (DAWN), member of the South Commission (chaired by Julius Nyerere), and of the UN eminent persons group concerned with child soldiers.

THE JOURNEY OF A SOUTHERN FEMINIST

Decades ago Devaki Jain highlighted the significance of unpaid and unrecognised women's work. This valuable collection of Devaki Jain's important contributions shows how much she has innovated to expand analytical and empirical approaches in many other areas.

Jayati Ghosh, Professor, Jawaharlal Nehru University, New Delhi

This book is a collection of Devaki Jain’s writings and lectures related to the women’s movement in India and interventions in policy and fact base drawn from that experience. A journey of over six decades, it presents important interventions in the design of national and international development policy. Beginning with a fascinating account of Jain’s own evolution into a feminist, each chapter starts with an introductory note locating it in her own professional journey.

The initial chapters of the book underline an important fact—better understood now but a radical intervention when Jain wrote it—that women’s reasoning and the ideas that emerge from their lived experience need to be converted into macro frameworks of development. The later chapters champion the role of local power, in economic planning led by women, in healing inequalities. They also pose a feminist challenge to inherited knowledge usually created and argued for by men. In her most recent work, Jain reiterates that poor women’s struggles, strategies and needs should inform development strategy at the local level. At a global level, she talks of how women and their networks in the South are offering ideas on rethinking development.

CONTENTS

SAGE YODA PRESS
2018 • 300 pages • Hardback (9789352806218) • ₹795.00

Subscribe Now

Latest journal in Economics and Development Studies

2 issues per year | 0976-7479
journals.sagepub.com/home/ath
HER OWN HERO
The Origins of the Women’s Self-Defense Movement
Wendy L Rouse Assistant Professor, Social Science Teacher Preparation, Department of Sociology and Interdisciplinary Social Sciences, San José State University

At the turn of the twentieth century, some women were inspired to take up boxing and jiu-jitsu for reasons that ranged from protecting themselves to rejecting notions about feminine weakness. Women’s training in self-defense was both a reflection of and a response to the broader cultural issues of the time, including the women’s rights movement and the campaign for the right to vote. The discussion surrounding it opened up conversations about the less visible violence that many women faced in their own homes. Through self-defense training, women debunked patriarchal myths about inherent feminine weakness, creating a new image of women as powerful and self-reliant. Whether or not women consciously pursued self-defense for these reasons, their actions embodied feminist politics. Their collective action echoed through the twentieth century, demanding emancipation from the constrictions that prevented them from exercising their rights. This book is a fascinating and comprehensive introduction to one of the most important women’s issues of all time.

CONTENTS

SAGE VISTAAR
2018 • 268 pages • Hardback (9789352805329) • ₹895.00
Originally priced at $139.00 (Hardback). Sales rights restricted to South Asia only!

Why wait for delivery when you can read your desired book instantly?
GO DIGITAL WITH eBOOKS!
e-books are now available on
amazon kindle Rakuten kobo
and Google play in INR!
GENDERING CASTE

Through a Feminist Lens

Uma Chakravarti Feminist historian, Miranda House, University of Delhi

The continuous demand for Gendering Caste: Through a Feminist Lens (2003) led to this revised edition which analyses the recent socio-economic and political changes that have taken place. The Series Editor, highlights the author’s discussion on the new ways in which caste violence targets women and on the changes within the family—immediate and extended—that still keep women subservient to caste norms. She points to the new discussion on an economy in transition to capitalism, and persistent conflicts over religion, language, ethnicity and other differences that relate to gender.

CONTENTS

A Note from the Series Editor Maithreyi Krishnaraj / Prologue / Understanding Caste / The Axis of Gender Stratification in India / Caste, Class and Gender: The Historical Roots of Brahmanical Patriarchy / The Formation of Patriarchy and the Subordination of Women / The Diversity of Patriarchal Practices / Critiques of Caste and Gender Stratification / Pre-Colonial Structures of Caste and Gender: An Eighteenth-Century Example / Caste in the Colonial Period / Caste and Gender in Contemporary India / Epilogue / Afterword: Caste and Gender in the New Millennium / Select Bibliography and Filmography / Index

THEORIZING FEMINISM | SAGE STREE

2018 • 224 pages • Paperback (9789381345443) • ₹495.00

ABOUT THE AUTHOR

Uma Chakravarti is a feminist historian who taught at Miranda House, University of Delhi, from where she took early retirement in 1998. She has been associated with the women’s movement and the movement for democratic rights since the late seventies. She writes on Buddhism, early Indian history, the nineteenth century and on contemporary subjects. Among her films is Ek Inqilab Aur Aaya: Lucknow 1929–49.

UNDERSTANDING WOMEN’S LAND RIGHTS

Gender Discrimination in Ownership

Edited by Prem Chowdhry An eminent social scientist

Understanding Women’s Land Rights is the XIII volume in the series ‘LAND REFORMS IN INDIA’, initiated by the Lal Bahadur Shastri National Academy of Administration, Mussoorie. In this collection of essays, well-known social scientists critically evaluate existing state laws regarding land ownership. The varied forms of gender discrimination that exist between and within regions, communities, and caste groups are studied. Few women own land, and even fewer effectively control it. The book recommends ways to counter this inequality by challenging laws and sociocultural values that allow discrimination to persist.

CONTENTS


LAND REFORMS IN INDIA SERIES

2017 • 440 pages • Hardback (9789386446312) • ₹1150.00

A HISTORY OF ADIVASI WOMEN IN POST-INDEPENDENCE EASTERN INDIA

The Margins of the Marginals

Debasree De Assistant Professor, Department of History, Maharaja Srischandra College, University of Calcutta

A History of Adivasi Women in Post-Independence Eastern India is a path-breaking book that explores the current status of adivasi women in the four states of eastern India with high percentages of adivasis—Bihar, Jharkhand, Odisha and West Bengal. Debasree De engages with the recent paradigm of ‘development and displacement’ and adivasi women’s marginalization and cultural silencing. The findings in the book are based on extensive field surveys in tea gardens, stone crushing sites, brick kilns and construction industries. Linking tribe and gender, the author elaborates how forest economy is women’s economy; forcible eviction by multinationals for new industries has led to severe displacement and poverty, apart from intensification of witch hunting and trafficking of girls.

CONTENTS


SAGE STREE

2018 • 340 pages • Hardback (9789386446329) • ₹995.00
FOMO

noun (informal)

Anxiety that an exciting or interesting event currently be happening elsewhere, often aroused by posts seen on social media.

Don’t miss out on the latest from SAGE!

Follow us on

@SAGEPubIndia  @SAGEPublicationsIndiaPvtLtd  @SAGEPublicationsIndia
A GENDER ATLAS OF INDIA

Radha Kumar Former Director General, Delhi Policy Group, Marcel Korff Former Research Associate, Delhi Policy Group and Karthika Sudhir Former Research Associate, Delhi Policy Group

A Gender Atlas of India is a seminal body of work which comprehensively maps and grades India’s performance from 2001 to 2016 on issues of concern for women. Taking into account 8 overall indicators and 28 sub-indicators, it looks at how India is performing on various aspects, including sex ratio, women’s education, employment, health, political participation and representation; and prevention of crimes against women. Unlike previous attempts, this book examines the change in India’s performance over a 15-year period, compares the situation of women in India to that in its neighborhood and internationally, and rates each Indian state and union territory individually. The findings in this book are both provocative and incentivizing for policymakers—they show that where the central and state governments share concerns India’s performance on gender has improved, but where they diverge women’s condition has deteriorated even further. With data from a range of government and independent institutions, the Census of India, Family Health Surveys, UN Statistics, World Bank data, and NGO and industry surveys, this book is an essential reference for policymakers, government departments, libraries, and individuals.

CONTENTS

PURDAH TO PICCADILLY

Zarina Bhatty Former President of the Indian Association for Women’s Studies (IAWS), New Delhi

Tracing the life of Zarina Bhatty, a Muslim woman born and brought up in pre-Partition India, this memoir narrates the experiences of a woman who strove to break out of the stereotypical roles imposed by the society of her times. It chronicles her life over 80 years, portraying the political and social conditions of undivided and post-Independence India. Zarina’s story is a story of grit, perseverance and determination to battle against all odds—a story that was waiting to be told.

CONTENTS
Preface / The Background / Introducing the Family / Ancestral Homes / School and Burka / Exposing to the Freedom Movement / India to England / Ups and Downs / Experiencing the Communist Regime / Return to India / Destiny Plays a Hand / Awakening to Feminism / Joining USAID / Women’s Movement in India / And Life Goes On / Afterword

See the full listing of our Women’s Studies titles online at www.sagepub.in
Muslim women have mostly been discussed and studied as passive victims who have no agency. Muslim Women Speak seeks to correct this by traversing an expansive canvas of dreams, aspirations, memory and everyday lives of both the ‘researcher’ and the ‘researched’ in an extensive study conducted in several states of India. Through a presentation and analysis of Indian Muslim women’s narratives about their own situation, the book challenges the image of Muslim women as historic victims of Islam and Muslim men. It includes insights on the agency of young Muslim women and the impact of violence on their everyday lives after a violent ‘event’ or ‘episode’ passes into history and memory.

CONTENTS
Introduction / Discursive Colonization / Representation and ‘Listening’ / Portrait of a Researcher as a Muslim Woman / The Everyday of Inhabiting Margins / Dreaming in Shackles / Memory and Experience of Violence / I Speak, Therefore I Am: Articulation as Shaping of ‘Self’ / I Did Not Know Myself / Select Narratives from States / A Call for Change / Bibliography / Index

SAGE YODA PRESS
2017 • 216 pages • Hardback (9789352805006) • ₹625.00

Ghazala Jamil is Assistant Professor at the Centre for the Study of Law and Governance, Jawaharlal Nehru University. She has earlier taught at Department of Social Work, University of Delhi; and Departments of Regional Planning and Urban Planning at the School of Planning and Architecture (SPA), New Delhi.

ABOUT THE AUTHOR

Q. What was the inspiration for you to name the book ‘Muslim Women Speak’?
A. It came from Gayatri Spivak’s influential formulation regarding subaltern voice. She asks “Can the subaltern speak?”. The title gestures that the act of ‘speaking’ is empowering and transformatory—one through which Muslim women attempt to shed their subalternity.

Q. How is your book different from other books written on Muslim women?
A. The most important way in which it is different is that it includes the voices of Muslim women themselves and it attempts to theorise Muslims’ questions in India from the perspectives of Muslim women. It is also different because the positionality of the researcher as a Muslim woman is foregrounded in this book.

Q. Has the image of ‘Muslim women as ahistoric victims of Islam and Muslim men’ changed in our globalized times?
A. It is an image that is enduring and difficult to break. In fact the very forces that drive capitalist globalisation are the one’s that make this task difficult. Global Islamophobia is very much part and parcel of globalisation. ‘Muslim Women Speak’ is an attempt in the direction of complicating and challenging this image.

Q. Please share your views on the Indian feminist sisterhood.
A. Indian women’s movement is yet to interrogate the word ‘sisterhood’ to any any degree of satisfaction. It has yet to learn to look at any mention of ‘difference’ without suspicion or disapproval. Initiating conversations within the movement about ‘non-dominative difference’—as Edward Said would call it—is the need of the hour. Although, it is often deployed as a category for ordering or mobilising women together, ‘sisterhood’ has not been developed enough by feminist theorists and thinkers as a philosophical concept. Contrast this with ‘fraternity’—which is one of foremost secular values upon which, it is thought, modern societies ought to be based. We need to invest much more effort in populating ‘sisterhood’ with more conceptual content.
CRIMINAL LOVE?
Queer Theory, Culture, and Politics in India

R Raj Rao
Head, Department of English, Savitribai Phule Pune University
India’s first and only gay theorist worth reading.

Hoshang Merchant, Poet and Former Professor, University of Hyderabad, India
A courageous book that does not shy away from contested territory and will challenge our ideas of what it might mean to be ‘queer’.

Ingrid Hotz-Davies, Professor, University of Tübingen, Germany

Criminal Love? takes up the challenge of studying the wide gamut of lived reality of the Indian queer, against the backdrop of a set of theories. Written by a man who has been openly gay for the last 40 years, this book picks up issues, concepts, and theories within the realm of queer studies and dissects them against the day-to-day experiences of Indian queers. Digging deep into his own experiences and those of the people with whom he has come into contact, Rao highlights the sites of transgression within a seemingly monosexual society and analyzes all the aspects of the struggle of being queer in a repressive atmosphere.

CONTENTS

2017 • 200 pages • Paperback (9789386446497) • ₹495.00

ABOUT THE AUTHOR
R Raj Rao is a writer, poet, and teacher of literature and ‘one of India’s leading gay-rights activists’. Rao was one of the first recipients of the newly established QuebecIndia awards. He is former Professor and Head of the Department of English at the Savitribai Phule Pune University.

Q. The ‘question mark’ in the title of your book is an interesting insertion. Could you please share its meaning with our readers?
A. The question mark was actually my editor’s idea. What it implies is that the author and his publishers are against the criminalization of homosexuality in India. We want that Section 377 of the Indian Penal Code should be scrapped. We believe that love, regardless, of what kind of love it is, cannot be called criminal, because while the word love has positive connotations, the word criminal has negative connotations. The phrase ‘Criminal Love’ is thus an oxymoron.

Q. How does culture and politics influence ‘queerness’ in the Indian society?
A. You have to read my book to find the answer to this question. The short answer would be that, as far as culture is concerned, art imitates life but life also imitates art. Thus, to read gay literature or to see a gay film, is a way of understanding and coming to terms with one’s own sexuality. In the case of politics, the law and the views of the government have a psychological impact on people. If something is illegal, society is unwilling to accept it. The moment it becomes legal, society also develops a more positive attitude towards it.

Q. Is it safe to say that sexuality is a ‘performative gesture’ as is gender? Please share your view with our readers.
A. Sex isn’t performative the way gender is, because while sex is biological, gender is a cultural construct. One is born male, female or otherwise, but one becomes a man or a woman according to the whims of the society one lives in and faithfully performs one’s role. At the same time, sex amounts to being performative if man is always seen as the penetrator or colonizer, and woman as the penetrated or colonized. This is what I meant in the book. The performative aspect of gender is on account of its essentialism. Sex is not essentialist by definition, but sexual behaviors often are, and to that extent sex can be called performative.

Q. The book has several cinephile references. Has the portrayal of queerness in Indian cinema changed in a progressive view?
A. To some extent, yes. Today, there are mainstream films in India which deal with the subject of homosexuality sensitively and intelligently. Examples are Fire, Bombay Talkies, Aligarh and Amol Palekar’s Quest. This is not to suggest, of course, that Indian cinema has matured to a point where it refuses to stereotype homosexuals. For that, one really has to turn to the LGBT festival film circuit. Did you know that Kashish, India’s largest LGBT film festival is held in Bombay every year in May? Other metro cities too, like Pune where I live, have an LGBT film festival every year.
SPORTS LAW IN INDIA
Policy, Regulation and Commercialisation
Edited by Lovely Dasgupta Assistant Professor (Law), WB National University of Juridical Sciences, Kolkata and Shameek Sen Assistant Professor (Law), WB National University of Juridical Sciences, Kolkata

Sports in India hasn’t evolved, like say, industry has. It has, well, just happened. And so it is necessary to look at the issues that are critical to its governance and even regulation. This book helps do that and so is beneficial not just to sports lawyers, but also to journalists, sportspersons and sports enthusiasts.

Harsha Bhogle, Indian cricket commentator and journalist

Sports is probably one of the greatest instruments of social cohesion in today’s conflict-stricken world. It has grown from being just an activity for leisure to an activity that is treated as an industry and like all industries, there are innumerable issues that crop up day in and day out. Sports Law in India: Policy, Regulation and Commercialisation presents the legal challenges that sports faces in India today and further debates on the numerous legal issues, policies and regulations that have arisen and are most likely to arise in the near future. It discusses current issues such as spot fixing, public access to sporting events, doping controversies, concerns about religion in sports, and broadcasting law and taxation of earnings from sports. The book also compares the recent legal developments in India with the international sports law to provide a better understanding.

CONTENTS

SAGE LAW
2018 • 296 pages • Hardback (9789352806782) • ₹895.00

IS THE PERSONAL BEYOND PRIVATE AND PUBLIC?
New Perspectives in Social Theory and Practice
Arnab Chatterjee Associate Professor, Humanities and Social Sciences, School of Law, Auro University, Surat, Gujarat

This book crosses the boundaries of philosophy and social theory in very interesting ways and is a great contribution to the development of the ideas of discourse, criticism, and subjectivity.

Veena Das, Krieger-Eisenhower Professor of Anthropology, Johns Hopkins University

Is everything personal also private? The modern world is neatly compartmentalized into the private and the public, and the personal is often used interchangeably with the private as if they are the same. But are they? The book starts a new discourse by distinguishing the two and analyzing existing discourses of history, culture, politics, ethics, and law, asserts that the underlying theory is vastly different, often antagonistic. It radically changes the notions of the public, private, and personal by introducing the public–private–personal “triad,” challenging the modern binary of the public and private. This original and insightful book will provoke readers to rethink their use of the personal and the private as two different notions for the same thing.

CONTENTS

2018 • 288 pages • Hardback (9789352805204) • ₹795.00

Connect with SAGE!
**WHISPERS OF WAR**

An Afghan Freedom Fighter’s Account of the Soviet Invasion

Masood Khalili current Ambassador of Afghanistan to Spain

The book is the real-life tale of a young political leader, Masood Khalili who motivated his people and led them in their fight against the ‘Red Army’. In letters to his beloved wife Sohaillah, he writes of his journey through the Himalayan range, sharing the tales of pain, despair, and despondence of his countrymen and women. The book is an account of the search for ever-elusive peace in a country ravaged by war, that changed the landscape of the country and the fabric of its society.

**CONTENTS**

Foreword by Gary C Schroen / Note from the Translator / Introduction / First Steps, Long Journey Ahead / No Journey Goes as Planned On the Way at Last / Home is Home Nooristan Awaits / Eagles Soar Higher / Grandfather’s Castle Kantiwa, Heart of Nooristan / King of the Passes Kantiwa Pass / Goodbye Nooristan Welcome Panjshir / A King’s Wrath, Tears in Herat, and a Royal Wedding / Crossing the Hindu Kush Range Wheel of the Sky / Poor Jeep, Poor Donkey, Poor Surgery / Little Saleha: Onward to the Commander / Commander Massoud / Battle Preparations / Celebration before the Battle / Battle of the Garrison / Onward to Badakhshan, Cradle of Old Culture / Afghan Steel Factory / Back on Rocky Track Village Justice / Exorcism, Sufis, and a Royal Hunt / Yellow Pass: A Lonely Climber / Back to Nooristan and Unacceptable Love / Back to Kantiwa / The Killer Kunduz River / Epilogue / Index

2017 • 300 pages • Paperback (9789386062772) • ₹1525.00

---

**THE HIDDEN STRUCTURE OF VIOLENCE**

Who Benefits from Global Violence and War

Marc Pilisuk Professor Emeritus of Human and Community Development, University of California, Davis and Jennifer Achord Rountree Research Manager, National Indian Child Welfare Association, Portland, Oregon

Violence often seems to typically reinforce the current order for the benefit of the powerful. The book marshals large amounts of evidence to unearth the costs of direct violence as well as those of structural violence. It highlights the role of political and commercial interests that facilitate and perpetuate this violent state of affairs. The book thus presents a stunning view of our violent world and how violence is reproduced daily by those who benefit from it.

**CONTENTS**


SAGE VISTAAR

2017 • 364 pages • Hardback (9789386602923) • ₹1195.00

**SAGE VISTAAR**

Sales rights restricted to South Asia only!
Child Sexual Abuse and Protection Laws in India presents in-depth research on the sexual abuse of children in India, the related protection laws and the gaps in current preventive measures. The book includes chapters on the nature of sexual offences theories that explain why they occur, and the laws for regulating the same. It discusses the role of the judiciary and the criminal justice machinery in preventing abuse and cyber sexual crimes targeting children. This book studies the existing legal procedural provisions, regulations with case laws, several new mechanisms to deal with juvenile delinquency, rehabilitation of juvenile offenders, various jurisprudential understandings and judicial analysis of the issue. The book advocates the use of innovative approaches, such as the therapeutic jurisprudential approach, in the sentencing and rehabilitation of juvenile victims and offenders to ensure their physical and psychological well-being.

**CONTENTS**


**SAGE LAW**

2016 • 236 pages • Hardback (9789352806843) • ₹850.00

**ABOUT THE AUTHOR**

Debarati Halder is Professor and Head at the Centre for Research on Law and Policy in United World School of Law, Gandhinagar, Gujarat. She is honorary managing director of the Centre for Cyber Victim Counselling (CCVC), India. She is the founder secretary of South Asian Society of Criminology and Victimology. She received her LLB from the University of Calcutta and her Master's Degree in International and Constitutional Law from the University of Madras and PhD degree from the National Law School of India University (NLSIU), Bengaluru.

---

**60 seconds with Debarati Halder**

Q. What makes this book different from other books on Child Sexual Abuse?

A. This book not only deals with established legal norms for protection of children from sexual offences, juvenile delinquency and rehabilitation, but also discusses the forms of cyber sexual crimes against children like sexting, revenge porn, using children for creating child porn materials etc. Further, the book also emphasizes on using Therapeutic jurisprudence principles in dealing with child sexual abuse.

Q. What are your views on the existing legal procedural provisions?

A. While existing legal procedures are child friendly and promises proper justice to the victims, but the main problem lies with the execution. Child victims are discouraged to report the matter because the juvenile police unit may not know about using Therapeutic jurisprudential practices.

Q. What according to you is the best way to make children aware of sexual abuse and how to counter it?

A. In my opinion parents and schools play a major part in teaching children about possible forms of sexual abuse and how to counter them. Child welfare committees may also play a major role bridging the legal aspects with spreading awareness. As this book suggests innovative communicating language must be adopted by the care givers, CWC, courts and activists to make children and their parents communicate about the abuse.

Q. Please share some insights from the book on dealing with juvenile delinquency and rehabilitation of juvenile offenders.

A. Juvenile delinquency must be dealt with carefully and properly with the help of experts. As such, rehabilitation itself give rise to more scope for ‘training’ for future crimes if the rehabilitation mechanism is not followed properly. Rehabilitation should also include therapeutic measures so that the children in conflict with law do not turn into adult offenders; also, the victim should also be counselled.
ADULT HEALTH AND HUMAN CAPITAL
Impact of Birth Weight and Childhood Growth
Santosh K Bhargava Founder, New Delhi Birth Cohort, Centre for Research, Sunder Lal Jain Hospital, New Delhi

Today when the world is looking towards India as a human resource capital, the quality of such resource becomes a global concern. This book studies the relation between aberrant growth, adult diseases, and human capital, and recommends growth monitoring as a tool for human capital development. The growth in the first two years after birth is crucial—it contributes to better schooling, adult stature, income generation, and birth weight in the next generation. The book shows that recognition of aberrant growth and timely intervention can combat not only childhood morbidity but also adult diseases such as diabetes, obesity, and hypertension, which can affect the next generation.

CONTENTS
Foreword by K Srinath Reddy / Preface / Introduction / Part 1 Background of the Study / Genesis / Launching of the Study / Demography / Part 2 The Cohort / Pregnancy / Birth and Outcome of Cohort / Low Birth Weight / Child Survival, Health, and Disease / Part 3 Growth, Cognitive Development, and Nutrition / Growth / Cognitive Development / Nutrition / Part 4 Transition to Adult Phase / Assembling the Cohort / The Beginning of the Adult Period / Re-establishing the New Delhi Birth Cohort / Environments, Social and Cultural Changes / Part 5 Childhood Growth, Adult Health / Body Growth, Adult Health, and Disease / Size at Birth, BMI, Body Composition, and Chronic Adult Diseases / Body Growth and Human Capital Development / Parental Influences on Adult Health / Body Growth, Genetic Studies, and Adult Health Outcome / Part 6 Intergenerational and Trans-generational Studies / Intergenerational Change in F1 and F2 Generation / The Third Generation / Part 7 Community Expectations and Challenges / Attrition or Loss to Follow up / Cohort Participation / Part 8 Implications and Impact / Public Health and Policies / The NDBC Research / Childhood Growth, Adult Health, and Human / Intergeneration and Trans-generational / Challenges to Community Participation / Part 9 Summation / References / Appendix / Index

2017 • 316 pages • Hardback (9789386446855) • ₹1250.00

ABOUT THE AUTHOR
Santosh K Bhargava is a leading consultant in paediatrics and neonatology. He is a former National President of the Indian Academy of Paediatrics; Founder President, National Neonatology Forum, India; Professor and Head, Department of Paediatrics, University College of Medical Sciences and Safdarjung Hospital, New Delhi; Editor, Indian Paediatrics.

60 seconds with Santosh K Bhargava

Q. How was the New Delhi Birth Cohort assembled and followed over nearly half a century?
A. The New Delhi Birth Cohort was constituted from a population representing different socio-economic strata in a well-defined 12 Sq Km area of South Delhi with a population of 1,19,799 in 23,700 families with 20,755 ever married women in reductive age of 13-49 years. These women were followed every 2 months for pre pregnancy state to pregnancy and child birth. A total of 8181 live births were recorded during the study period of 1969-1973.

Q. How helpful have the cohort studies in past few decades been in promoting mother and child health and development agenda?
A. The NDBC documented the prevalent socio-cultural practices of early marriage, early and frequent child bearing after marriage and its impact on maternal health and pregnancy outcome with pregnancy loss and low birth weight. It documented the impact of pregnancy loss and child mortality on family planning practices and suggested integrated maternal and child health approach for pregnancy care and child survival.

Q. How does growth monitoring act as a tool for human capital development?
A. The NDBC in collaborative studies demonstrated the benefits of good body growth and nutrition on attainment of final stature (height), completing schooling education and thus improving earning and creating wealth for self and family and a better birth weight in their next off spring.
Deteriorating doctor-patient relationship in India is an issue of serious concern and I have to commend Dr Anita Bakshi’s beautiful attempt at a reflective examination of a difficult topic.

Kamal Mahawar, Consultant General and Bariatric Surgeon, Sunderland Royal Hospital, UK

Medicine was until recently a greatly respected profession supported by trust and faith on one side and compassion and care on the other. However, over the years, the relationship between doctors and patients has suffered. Doctors now find themselves in the news for all the wrong reasons. Labelled as ‘murderers’, ‘knife happy’, ‘organ stealing thieves’ or touts of pharmaceutical giants, they have now lost respect in the eyes of society. When and how did this happen? When did doctors go from being ‘Next to God’ to maut ke saudagar, as the media is so fond of labelling them? Hippocratic Oath or Hypocrisy?: Doctors at the Crossroads is the author’s journey as a doctor over three decades, from a young medical student to an experienced paediatrician. She has used her experience to highlight serious issues—demanding patients, prescribing of unnecessary investigations, hospitals run like business houses, the role of big pharmaceutical industries and so on from the point of view of both doctors and patients.

CONTENTS
Forward by Dr Harsh Vardhan / Preface / Where It Ended / Hippocratic Oath or Hypocrisy? / Through Rose-Tinted Glasses / Becoming a Doctor / Private Practice: A Dangerous Potion / Tarnished Image / Medical Negligence: Close Brushes / Does the Pharmaceutical Industry Rule Us? / Defensive Medicine: A Value System Changes / Disillusioned

VITASTA | SAGE SELECT
2018 • 232 pages • Paperback (9789352807802) • ₹450.00

Dr Anita Bakshi is a practising Paediatric Intensive Care Specialist. She grew up in Kashmir where both her parents worked as doctors. She did her medical education and postgraduation in the state of J&K and then came to Delhi in the early nineties.

BM Ramesh is an Assistant Professor at the Department of Community Health Sciences, Rady Faculty of Health Sciences, University of Manitoba (UoM), Canada. Prior to this, he was a Director of the Population Research Centre, Dharwad, Karnataka.

Shiva S Halli is a Professor at the Department of Community Health Sciences, Rady Faculty of Health Sciences, UoM.

Krishnamurthy Jayanna is currently working as a Senior Technical Advisor, Quality Improvement for the reproductive, maternal, newborn and child health projects implemented by the UoM in India and Africa.

Mohan H.L. is a Senior Technical Advisor, Centre for Global Public Health, University of Manitoba. He has experience of working as an advisor and a consultant for development projects in India and other countries, including those of UNFPA, UNESCO and UNICEF.
DISABILITY IN SOUTH ASIA

Knowledge and Experience

Edited by Anita Ghai Professor, School of Human Studies, Ambedkar University, New Delhi

Disability in South Asia: Knowledge and Experience presents a comprehensive approach to various aspects of disability in South Asia. A critical work on disability studies, this book explores the full complexity of disability in its multi-layered, interactional dynamics. The book imparts understanding of the social, political and cultural construction of disability as opposed to the traditional perception of disability in terms of medical condition, biological trait, rehabilitation and special education. It focuses on foregrounding disability across various areas including education, law and sociology, critically exploring the interaction of gender and disability, and challenging the separation between theory and practice as well as academia and activism. The book shows how the inclusion of a disability perspective enriches scholarship by contributing to the understanding of social marginalization, oppression and the perception of difference. It highlights the lived experiences of people with disabilities to help readers develop a nuanced comprehension of disability.

CONTENTS


2018 • 492 pages • Hardback (9789352807079) • ₹1295.00
THE FUTURE OF SOCIAL WORK

Seven Pillars of Practice

Brij Mohan, Dean Emeritus, School of Social Work, Louisiana State University

A master of social welfare, social work and comparative social policy has written a masterful book... Perhaps Mohan’s desire to ‘demystify the power of materialism at the expense of philosophical streams’ is best realized by first addressing the problems of social and economic inequality—two policies that are impeded by contemporary social work practice.

William M Epstein, Professor, Social Work University of Nevada, USA

The Future of Social Work discusses seven new algorithms of social practice that challenge the existing model of social work education and offers a new perspective for radical transformation of the entire system. The book warns against academic complacence and shows how this radical transformation is necessary in order to prevent inevitable alienation, avarice, and anger in a techno-scientific world. The author believes altruism is professionally unattainable until social work is completely re-founded.

CONTENTS

Foreword by Peter Herrmann / Prologue / Poverty, War and Welfare / The World of Welfare / Plateaus and Platitudes of Practice / Archeology of Social Practice / Transforming Social Work / Hermeneutics of Help / Seven Pillars of Social Practice / Environmental Justice: A Practice Model / Freedom and Vocabularies of Change / The End of Social Work: Epilogue / Afterword / Bibliography / Index

2018 • 184 pages • Hardback (9789352806256) • ₹995.00

ABOUT THE AUTHOR

Brij Mohan is Dean Emeritus, School of Social Work, Louisiana State University, USA. Having taught at Lucknow University for over a decade (1964–1975), he moved to the United States of America where he served at the University of Wisconsin and Louisiana State University. He is Founding Editor of the Journal of Comparative Social Welfare (now published as Journal of International and Comparative Social Policy). Professor Mohan has published many books and papers on issues ranging from existential social work to transformative social practice.

Q. How does the book help in establishing Social Practice as a valid discipline?
A. The author makes a case for establishing Social Practice (SP) as a UNIFIED discipline, independent of Social Work (SW)’s obsolete culture and training. SW serves as a representation of society’s failure to resolve modern issues.

Q. How will the new algorithms of social transformation help stave off the unprecedented human crisis?
A. Algorithms to live by seek to transform social reality as a living phenomenon. For example: Gun violence is not a mental health issue; it’s more of a politico-cultural reality. Poverty is not an economic issue; it’s a political function of a stratified society based on inequality. Each social problem has a root cause. SW’s inanity will replace humans by robots; the rise of AI is unstoppable.

Q. Could you throw some light on this post-Dickensian paradox ‘There is no winter of despair. But this is not exactly the spring of hope’, as mentioned in the book?
A. As metaphorically posited (above), we humans survive in the fog of hope and despair. Science and technology offer us hope; human nature, however, follows its own instincts. If computers develop conscience—which is not a futuristic fantasy any more—we are doomed as a consequence of this Faustian bargain.

Q. Does the contemporary time and age, pave a path for future of social work?
A. We are on the cusp of radical changes which manifest themselves in institutional meltdowns. The post-truth social reality is a negation of science and reason. SW, as it is, will compound its fallacies at its own expense.
PSYCHOLOGY
Debates and Controversies

Parul Bansal Faculty, Department of Psychology, Lady Shri Ram College for Women, University of Delhi.

Psychology: Debates and Controversies is about the contested nature of psychology, one of the most fascinating and important disciplines on the formation of human subjectivity. The book reflects upon and interrupts the dominant theories of psychology as told by academic and professional psychologists. It then aids in re-envisioning psychology along pathways that are different from the mainstream. Rather than asking the question ‘which perspective is more valid?’, the work strives to raise the question ‘what is it valid for’, which focuses the attention on the ideological ends and goals of different discourses of psychology.

Key Features:
• Exposes the ideological nature of mainstream scientific psychology
• Critically interrogates the images of ‘mind’, ‘individual’, ‘gender’, ‘social’, ‘cultural’ that mainstream psychology offers
• Reforms psychology along diverse epistemological and methodological lines of enquiry
• Presents the salient debates in psychology in a dialogical and argumentative manner to encourage readers to become curious and seek more answers
• Gathers, analyzes and re-presents the diverse strands of psychological thought available for a set of core issues under one title

CONTENTS

ABOUT THE AUTHOR
Dr. Parul Bansal is an Assistant Professor of Psychology at Lady Shri Ram College for Women, India’s premier Liberal Arts College, affiliated to University of Delhi. She received a BA in Psychology from Lady Shri Ram College for Women and a Masters degree and Doctorate degree in Psychology from University of Delhi. Her teaching career spans over 15 years and she has served as the Chair of the Department of Psychology at Lady Shri Ram College for Women.

ABNORMAL PSYCHOLOGY
Neuroscience Perspectives on Human Behavior and Experience

William J Ray Professor of Psychology, Pennsylvania State University and Adapted by: Anuradha Sovani Head, Department of Psychology, SNDT Women’s University, Mumbai

Abnormal Psychology offers up-to-date coverage of topics through a multilevel perspective ranging from culture to genetics. This approach helps students to move beyond simple nature/nurture standpoints to new ways of considering psychological disorders. The text’s first-person narratives and case studies help readers understand better the experiences of a person with a psychological disorder while demonstrating the individual’s ability to live a full and productive life. The adaptation includes recent research data and case studies from India and South Asia to make the text more relatable to the students. It also touches upon recent works from India on epidemiology, etiology, and genetics.

Key Features:
• Thorough integration of the critical evaluation of DSM-5
• Text based on traditional psychological literature as well as underlying brain-based processes
• Integrated coverage of neuroscience and evidence-based, cutting-edge research
• A global LENS feature in every chapter that raises important societal and cultural issues
• Concept checks throughout each chapter, end-of-chapter review questions, and key terms to help master important concepts

CONTENTS
Preface / Preface to the Indian Adaptation / Acknowledgements by William J Ray / Acknowledgements by Anuradha Sovani / An Overview Of Psychopathology / Changing Conceptualizations Of Mental Illness / Neuroscience Approaches To Understanding Psychopathology / Research Methods / Assessment and Classification / Disorders Of Childhood / Schizophrenia / Mood Disorders / Stress, Trauma, and Psychopathology / Anxiety Disorders and Obsessive-Compulsive Disorder / Dissociative Disorders And Somatic Symptom Disorders / Eating Disorders / Sexuality Disorders And Gender Dysphoria / Substance-Related and Addictive Disorders / Personality Disorder / Neurocognitive Disorders / Law And Mental Health / Glossary / References / Index

ABOUT THE AUTHORS
William J. Ray is a Professor of Psychology at Penn State University. He received his PhD from Vanderbilt University and was a Fellow in Medical Psychology at the University of California Medical Center in San Francisco.

Anuradha Sovani is a full Professor of psychology and heads the Department of Psychology at SNDT Women’s University, Mumbai. Prior to this appointment, she has headed the Department of Applied Psychology at the University of Mumbai.
AN INTRODUCTION TO SOCIAL PSYCHOLOGY

Suhas Shetgovekar Associate Professor, Discipline of Psychology, Indira Gandhi National Open University (IGNOU), New Delhi

This book offers a thorough understanding of all basic concepts and methods of social psychology in a lucid and interactive manner. It enables readers to grasp the idea of the self or the individual in the social context and understand the recent developments in the area of applied social psychology.

Key Features:
- The language used emphasizes clarity and avoids technical jargons to aid ease of understanding
- Covers current perspective, trends and research in social psychology, with a special focus on the Indian context
- Text supported by tables, figures and boxed-examples to aid in understanding and retention of concepts learned
- Inclusion of chapter-wise review questions and multiple choice questions

CONTENTS

ESSENTIAL SOCIAL PSYCHOLOGY

Third Edition

Richard J Crisp Durham University and Rhiannon N Turner Rhiannon Turner, Queens University Belfast

The current edition to this well-acclaimed textbook offers a lively introduction to the major theoretical debates, new approaches, and findings in the discipline. The concise yet well-rounded chapters cover the classic and contemporary studies incorporating a range of approaches—from evolution to neuroscience, from critical to qualitative perspectives. By thoroughly integrating latest research from the field, Essential Social Psychology encourages readers to develop critical insights to the topics and identify their application to real-world issues.

Feature Highlights:
- Dedicated chapters on Applied Social Psychology and Social Psychological Methods
- Coverage of developing research perspectives on social neuroscience and evolutionary psychology
- ‘Back to the Real World’ textboxes to situate academic findings in the context of the real world
- Extensive range of learning aids—cases and examples, summary sections, memory maps, assignments, and so on.

CONTENTS

ABOUT THE AUTHOR

Dr Suhas Shetgovekar is presently an Associate Professor with Discipline of Psychology, IGNOU, New Delhi. She joined IGNOU as a Reader in December 2010. She is a Programme Coordinator for PhD programme in psychology and PhD programme in disability studies at IGNOU. She has earlier served as a Course Director at the Abbé Faria Post Graduate Department of Psychology, St. Xavier’s College, Mapusa, Goa, and has been visiting faculty/resource person for institutions like Goa Institute of Management, National Institute of Construction Management and Research, Goa and Central Board for Worker’s Education, Goa, and V. V Girl National Labour Institute, Noida.
SOCIAL PSYCHOLOGY IN EVERYDAY LIFE
Sibnath Deb, Professor, Department of Applied Psychology, Pondicherry University, Anjali Gireesan, Scientist ‘B’, Defence Research and Development Organization (DRDO), Ministry of Defence, Government of India and Pooja Prabhavalkar, Research Scholar, Department of Psychology, Fergusson College, Pune

Social Psychology in Everyday Life provides broad insights into the ambivalence of the twenty-first century, where the rising standard of living along with growing technological influence has not necessarily translated to greater happiness and contentment in our lives. The new textbook studies this conflict in the contemporary society by applying the principles of social psychology in our everyday life.

Key Features:
• Focus on application of social psychology and evidence-based findings
• Dwells on the impact of social psychology in relation to contemporary socio-economic issues
• Relatable and relevant examples from everyday life, pertaining to the exposure that students have today

CONTENTS
List of Figures / List of Tables / List of Boxes / Foreword / Preface / Acknowledgements / About the Authors / Social Psychology: Definition, History of Psychology in India, Methods to Study Social Behaviour and Its Importance / Theoretical Perspectives in Social Psychology / Social Perception and Cognition / Attitudes, Prejudice, Myths, Misconception, Stereotype and Discrimination / Social Relations and its Implications / Group Processes, Formation, Dynamics and Maintenance / Leadership, Different Roles and Its’ Implications / Population Explosion, Causes, Consequences and Prevention / Violence: Burden, Causes, Impact and Prevention / Major Modes of Crime in India, Causes, Consequences, Prevention and Intervention / Glossary / Index

PHYSIOLOGICAL PSYCHOLOGY
An Introduction
Meetu Khosla, Associate Professor, Department of Psychology, Daulat Ram College, University of Delhi

This book explains the dynamic interaction between physiology and psychology through key biological concepts. By using an interactive approach, which has been extensively applied in the classroom, the author presents core concepts and topics in a manner that is coherent, lucid and easy to recall. The book includes detailed coverage of human evolution, central and peripheral nervous systems, hormonal regulation of behaviour, and hemispheric specializations of the brain. Each chapter offers a historical development of the topics and up-to-date reviews of literature in the rapidly changing fields of neuroscience and biopsychology.

Key Features:
• Use of simple language and guided imagery to explain complex topics
• Rich pedagogical features, including boxes that provide insights into instances from daily life, chapter-wise glossary lists, and extensive review exercises
• Wide topical coverage to cater to the course curriculums of major Indian universities
• Chapters aided by clearly labelled diagrams to encourage visual understanding as well as self-practice

CONTENTS
Foreword by Michael F Mascolo / Preface / Introduction / Evolution and Genetics / Regulation of the Internal Environment / Hormonal Regulation of Behavior / Neuron / Neural Communication, Conduction, and Transmission / Somatic Transmission and Its Chemical Basis / Central Nervous System / Peripheral Nervous System / Hemispheric Specialization / Circadian Rhythms and Sleep / Index

ABOUT THE AUTHORS
Prof. Sibnath Deb, PhD & DSc, is full-time professor of the Department of Applied Psychology, Pondicherry University (A Central University), India. Prof. Deb is also acting as Director (I/C), Directorate of Distance Education and Dean (I/C), School of Law, Pondicherry University.

Dr. Anjali Gireesan, M.Sc. and Ph.D. from Pondicherry University (A Central University), has been working as Scientist ‘B’ in the Defence Research and Development Organization (DRDO), Ministry of Defence, Government of India.

Pooja Prabhavalkar has received her Master of Arts degree in Clinical Psychology from Savitribai Phule Pune University. She has 9 years of teaching of teaching experience at both the undergraduate and postgraduate levels.
100 years of Psychology in India
Edited by Braj Bhushan, Professor, Department of Humanities and Social Sciences, Indian Institute of Technology, Kanpur

Eminent Indian Psychologists: 100 Years of Psychology in India presents a chronology of important research and noteworthy events in the field of psychology in the last hundred years. The book chronicles the lives and work of eminent Indian psychologists who helped make psychology practice and research what it is today. Their contributions—research articles, monographs, books, and so on—have been listed and summarized, some of which has influenced psychologists all over the world. The book takes a retrospective look at the development of psychology and discusses the contribution of Indian institutions and experts.

CONTENTS

New!

CHARACTER STRENGTH DEVELOPMENT
Perspectives from Positive Psychology
Edited by Anesh Kumar P. Assistant Professor of Psychology, Department of Psychology, CHRIST (Deemed to be University), Bengaluru. Tony Sam George Associate Professor of Psychology and Head, Department of Psychology, CHRIST (Deemed to be University), Bengaluru and Sudhesh NT Assistant Professor of Psychology, Department of Psychology, CHRIST (Deemed to be University), Bengaluru

Character strengths are the foundations of life-long development and thriving. These strengths help individuals to deal with everyday challenges and move forward in life with confidence and resilience.

Character Strength Development: Perspectives from Positive Psychology aims to document research- and evidence-based practices in positive psychology with specific focus on character strengths. The arguments and perspectives shared by the experts in their respective chapters will help create new research avenues. It is an excellent resource for researchers, academicians, practitioners and teachers to develop a comprehensive understanding of different approaches, models and best practices for character education across the globe. Practitioners, educators and policymakers in the field of character education will also find this book immensely helpful for incorporating character strength-based approaches in their practice.

CONTENTS

2017 • 588 pages • Hardcover (9789386446411) • ₹1250.00

2018 • 432 pages • Hardcover (9789352807772) • ₹1150.00
THE PSYCHOLOGICAL IMPACT OF THE PARTITION OF INDIA

Edited by Sanjeev Jain Professor of Psychiatry, National Institute of Mental Health and Neurosciences, Bengaluru and Alok Sarin Practising Clinical Psychiatrist, Sitaram Bhartia Institute of Science and Research, New Delhi

The first-of-its-kind, this book studies the psychological impact of Partition through medical and psychiatric perspectives. The Partition of India was a partitioning of minds as much as it was a geographical division. But there has been little discussion in mental health discourse on the psychological scars it caused. This book examines the partitioning of human experience and its impact on social life and psychological health. The chapters track, through various approaches, the breakdown of civic life and society during the cataclysmic event, the collapse of medical services, the violence against citizens and the reflection of these events in writings of that era. The book draws attention to the urgent need for a humane understanding of persons with mental illness and psychological distress in the context of their lived history as much as their sociocultural identities and roots.

CONTENTS


2018 • 260 pages • Hardback (9789352806508) • ₹850.00

ABOUT THE EDITORS

Sanjeev Jain did his graduate studies at the University of Delhi (Maulana Azad Medical College) and postgraduate studies at the National Institute of Mental Health and Neurosciences (NIMHANS), Bangalore. He was a Commonwealth Fellow at the Cambridge University, UK.

Alok Sarin did his graduate and postgraduate studies at the All India Institute of Medical Sciences, specialised in psychiatry and has been in active clinical practice for the last 25 years. He has been an active member of the Indian Psychiatric Society and has written and published widely.

Q. Please share the primary objective of your book with the readers.
A. The book tries to bring together the issues of partitioning and dividing the human experience, and its impact on the cultural life, including medical and psychological health. The stimulus for this was the lack of discussion, historically, in Indian mental health discourse on the psychological scars and damages caused by the Partition.

Q. Could you share few insights from your book that can help understand the psychological scars and damages caused by the Partition?
A. By the mid-20th century, the Indian intelligentsia were well aware of the dangers of sectarian and identity politics. Trapped in the selfhoods that are identified by birth and origin, rather than by personal growth, has led to a particularly fragile sense of self, which often uses tokens of the past to justify, and sanctify, current problems.

Q. A chapter in your book is titled ‘The Partitioning of Madness’. What was the idea behind naming the title this?
A. This arose from a snippet in the diaries of Mountbatten, which noted that the contrary to popular belief, the Mental Hospital at Lahore would NOT be partitioned. Knowing that it eventually was, makes this an intriguing observation. The acrid satire of Toba Tek Singh was thus enacted, or perhaps based in real life. The absurd became the real.
AGAINT ALL ODDS
Psychosocial Distress and Healing among Women

Mahima Nayar Independent researcher with over fifteen years’ experience in social work practice and academics.

Against All Odds: Psychosocial Distress and Healing among Women uses vivid ethnographic narratives to study linkages between socio-economic conditions and the mental health of women living in low-income neighbourhoods of big cities. After presenting anthropological insights related to the understanding of madness, mental health and mental illness, the author illustrates how the social position of women and factors inherent in urbanism have an impact on the level of psychosocial distress they experience. The book further explores the increasing medicalization of social problems whereby instead of actual problems being addressed, women get ‘treated’.

Drawing from the author’s ethnographic research in Delhi, the book offers a vital exploration of the interactions between individuals and systems, and argues that an equitable society is what is required to reduce psychosocial distress.

CONTENTS

SAGE YODA PRESS
2018 • 288 pages • Hardback (9789353281915) • ₹795.00

RATIONAL EMOTIVE BEHAVIOUR THERAPY INTEGRATED

Anjali Joshi Associate Professor, Prin L N Welingkar Institute of Management Development and Research, Mumbai and K M Phadke Fellow and Supervisor, Albert Ellis Institute, New York

Originated by Dr Albert Ellis, a prominent twentieth-century psychologist, Rational Emotive Behaviour Therapy (REBT) is a significant cognitive-behavioural approach to counselling and psychotherapy. Rational Emotive Behaviour Therapy Integrated provides a comprehensive view of REBT, and presents a vivid account of Dr Ellis’ life and his contributions to the development of REBT. It covers REBT’s historical development, ABC (activating events, belief system and consequences) framework, theoretical and philosophical foundations, relationship with various religions, atheism and morality, therapeutic process and techniques, and practical applications.

CONTENTS

2018 • 280 pages • Hardback (9789352805129) • ₹850.00

OBSESSIVE COMPULSIVE DISORDER
A Neuropsychological Approach

Edited by Pritha Mukhopadhyay
Professor, Department of Psychology, University of Calcutta and Sreemoyee Taraefar Assistant Professor and Coordinator, Department of Psychology, West Bengal State University

This edited book is a comprehensive presentation of Obsessive Compulsive Disorder (OCD) through a neuropsychological framework and the various empirical researches carried out in this domain. The book evaluates whether the information from different research perspectives can form a strong basis for improving the available treatment options for OCD as well as devising newer and better therapy strategies. It thoroughly discusses the various neuropsychological assessment tools that can be used to study the different dimensions of OCD in terms of symptom severity, beliefs, personality and cognition, including executive functions. The book provides guidelines to enhance the skills necessary for developing clinical acumen. The distorted beliefs and functioning, familial factors and scope for inheriting the disorder and obsessive–compulsive spectrum are also described in detail. The book concludes with a discussion of obsessive–compulsive personality traits to help readers arrive at a holistic understanding of OCD, combining neuropsychological and psychoanalytical lenses.

CONTENTS

2018 • 276 pages • Hardback (9789352807314) • ₹850.00

See the full listing of our Psychology titles online at www.sagepub.in
WALK THE TALK
Women, Work, Equity, Effectiveness

Anjali Hazarika Author, Executive Coach, Facilitator

This book grows directly out of the personal challenges the author grappled with, the conversations she has had with women in a variety of settings, and the constructive debates with corporate representatives and policy planners on how the process of change should be initiated. It asserts that the responsibility of enhancing gender diversity at the workplace does not lie entirely with the companies, although much work needs to be done by them, but with several stakeholders—the government, NGOs, men, and women themselves—all of whom need to work together to bring about an equitable environment for women at the workplace.

CONTENTS

SAGE RESPONSE
2017 • 356 pages • Paperback (9789386446916) • ₹495.00

ABOUT THE AUTHOR
Anjali Hazarika is the author of the award-winning book Daring to Dream: Cultivating Corporate Creativity Through Dreamwork published by SAGE (1998). On the basis of extensive research, Anjali developed a unique program of rediscovering creativity through dreams, with a focus on developing individual/organizational creativity and innovation.

Q. What insights does the book provide on Gender Stereotyping and its impact on women with careers?
A. It requires deeper dialogues with all the stakeholders—employers, governments, civil societies & families to make a difference. No one agency can be expected to craft all the policies or provide all the benefits that will make a difference to women’s lives. Governments need to develop necessary infrastructure, legislation, and policy architecture to fight visible barriers. Employers need to make a top-level commitment and then act in accordance with their words. The civil society needs to move away from social norms that hold women to impossible standards and stigmatize men who share childcare. True equality can only be achieved when we all “walk the talk” in order to achieve true equity with effectiveness.

Q. How will this book help women in their career progression?
A. The book urges women to take an honest look at themselves & undertake continuous learning & development & recognize the challenges that lie at every phase of development. The book also takes women leaders from discovering to doing & in creating personalized strategies to deal with career challenges. There is a well-illustrated chapter on Coaching which highlights certain themes that can be addressed for further advancement.
THE 99 DAY DIVERSITY CHALLENGE

Creating an Inclusive Workplace

Saundarya Rajesh Founder-President, AVTAR Group

Is it really possible for an individual or an organization to develop an inclusion and diversity mindset within the proverbial 99 days?

Award-winning social entrepreneur Dr Saundarya Rajesh, one of India’s most prominent diversity strategists who is credited with having ushered in the ‘second-career’ revolution for women professionals, believes it is.

In an engaging, gentle, often light-hearted way, Dr Rajesh demystifies this vast subject of Diversity & Inclusion (D&I) for the business leader, the diversity enthusiast and even the young professional who is curious about this topic. Over a set of 99 stories, anecdotes and thought blogs, this book sequentially uncovers what inclusion and diversity means and how this can be achieved by just about everyone.

At the core of The 99 Day Diversity Challenge is the belief that the organizational practice of inclusion actually results in us becoming better human beings. For when we break down differences and create greater connectedness between people, we are building a better world.

CONTENTS


SAGE RESPONSE

2016 • 328 pages • Paperback (9789352808311) • ₹7495.00

ABOUT THE AUTHOR

Dr Saundarya Rajesh is one of India’s most respected thought leaders on Diversity & Inclusion. An award-winning social entrepreneur, she is best known as the pioneer of Second Career opportunities for women in Corporate India. She has been recognised as a “#100Women Achiever” by the Ministry of Women and Child Development, India as also listed in the United Nation’s “Women Transforming India” by the NITI Aayog.
THE LIFE OF Y
Engaging Millennials as Employees and Consumers

Debashish Sengupta Director, Alliance School of Business Alliance University, Bangalore

This book is a must-read for organizations that are looking to positively engage with the millennial generation. It boldly attempts to define the rules of engagement for a generation that will reshape our future.

Kiran Mazumdar Shaw, Chairperson & Managing Director, Biocon

This book attempts to create a deep empathy for millennials and is a result of the author’s extensive research spanning almost a decade. The book dives deep into the life of Generation Y and seeks to create an unbiased understanding about this generation, thereby exploding the perceptual myths and stereotypes about them. Based on the research, the book suggests a new strategy to engage with the millennial generation in the workplace and marketplace in particular, and in society in general. It provides a consultative guidance to engaging millennials seeking to replace the old models and designs of engagement.

CONTENTS

SAGE RESPONSE
2017 • 316 pages • Paperback (9789386602749) • ₹495.00

ABOUT THE AUTHOR
Debashish Sengupta is a dual PhD in management from Central University of Nicaragua (UCN) and Azteca University, Mexico (accredited by ASIC, UK) and holds certificates in ‘Social Psychology’ and ‘Leadership Development’ from Wesleyan University, USA and Japan Management Association, respectively. Dr Sengupta is the co-author of the Crossword Bestseller and KPMG-cited book, Employee Engagement.

60 seconds with Debashish Sengupta

Q. Engaging with millennials is one of the biggest challenges businesses face. What according to you is the reason; is it the millennial psychology or poor preparedness of organizations?
A. Good Understanding is the precursor to engagement and millennials are by and large a misunderstood generation. Their attitudes, mindsets, behaviours and actions are often misinterpreted and misunderstood by organizations, societies and families. Most current engagement models are redundant when it comes to engaging millennials workers and consumers as they were never designed keeping their needs and realities in mind. This poor understanding of millennial psychology is what makes organizations trying to force-fit old models on a new cohort of workers and consumers that hardly works and backfires more often than not.

Q. What are the most common perceptual myths and stereotypes about the Gen Y explored in your book?
A. Entitled, Lazy, Poor Work Ethic, Not loyal to employers, Job-hoppers, Impulsive Spenders, Compulsive Shoppers, Social Recluse, Not Respectful towards Authority and more…are some of the popular myths and stereotypes about millennials. People tend to label millennials by observing their behaviour. There is little attempt to understand the genesis of those behaviours and hence these myths emerge and propagate. The truth is a lot different from such commonly perceptual distortions. In short, millennials live a different kind of life, have grown up in transformational and turbulent times and have been shaped-up by VUCA contextual realities.

Q. Your book mentions real-life narratives of millennials. What common inference did you get about this generation?
A. Millennials live a paradoxical life. All the wellness elements of a person viz. physiological wellness, material wellness, emotional wellness and social wellness that make up the happiness quotient of a person, are dotted with paradoxes when it comes to millennials. Countless millennials who have shared their life stories with me over the past more than a decade, reflect how they face a constant pull from directions that are bipolar, altering their wellness and resulting in a reversal of their happiness quotient. The book reveals these paradoxes illustrated by real stories of millennials that will change the way one thinks and feels about them.

Q. How does the book help build the bridge between organizations and Gen Y for quality engagement?
A. Every generation exhibits behavioural traits that are unique. Millennials in particular live in an era that has seen change far greater than any other. The book helps bridge gap between organizations and Gen Y or millennials by taking a fresh route to engagement that is based on a thorough understanding of millennials life and deep empathy about their realities, and how a changed context has shaped their psyche. It is meant for everyone who manages and engages with millennials and even for millennials themselves who can seek a strong reinforcement by finding a reflection of their lives and dilemmas.
The Elemental Workplace

The 12 Elements for Creating a Fantastic Workplace for Everyone

Neil Usher Property Professional, Speaker, Performance Poet

Starting with the compelling promise that everyone deserves a fantastic workplace, The Elemental Workplace sets out to understand how to design workplaces that suit people and organizations. The complexities of workplace design are unpacked and organized into 12 Elements including an easy to follow set of guidelines and metrics. Neil Usher’s book is timely and urgently needed.

Kerstin Sailer, Reader in Social and Spatial Networks, Space Syntax Laboratory, The Bartlett School of Architecture, University College London (UCL)

Everyone deserves a fantastic workplace. It can boost engagement, trust, energy, commitment, innovation, motivation, happiness and productivity. Yet most people stoically tolerate a mediocre, unimaginative and poorly equipped working environment that serves neither their needs nor those of their organizations. Crafted from over 25 years’ experience of transforming large-scale working environments for thousands of people all over the world, this book shows you how to create a fantastic workplace by focusing on 12 key elements and creating a change programme that builds a spirit of possibility—wherever you are, whichever sector you work in, whatever budget you have and whichever style of working you prefer. Written in everyday language for everyone who works in an office, it is a simple and practical framework challenges much of the established practice in the property world. It will make you want to go back to your office and get started. Today

Contents


SAGE Response

2018 • 236 pages • Paperback (9789352807482) • ₹395.00

About the Author

Neil Usher For more than 25 years in the property profession, Neil has been there and done it (strategy, development, transactions, workplace creation, change programmes, capital projects, operational management) at scale for a host of large and diverse organizations.

Cases in Organizational Behaviour

Perspectives from the New-Gen Workplace

Mathew J Manimala Formerly of Indian Institute of Management, Bangalore, V Vijaya Faculty, IIM Tiruchirappalli and Ajit Chakravarti Founder Director, Mindware Management Services Pvt Ltd

With the development of new-gen organizations and the emergence of new-gen professionals, there is a need to document the behavioural issues and concerns of these workplaces. Cases in Organizational Behaviour presents 120 cases from the new-gen workplace that provide the readers insights into ‘the good, the bad and the ugly’ facets of the corporate lives of new-gen professionals. Based on real-life work experiences of corporate executives working with indigenous or multinational organizations operating in India, these cases address a variety of issues faced by professionals in new-gen organizations and their behavioural implications at the workplace.

Key Features:

• 120 cases, classified under 10 major sub-themes of organizational behaviour (OB), covering as many as 18 professional sectors.
• Ideal for educating and training students aspiring to be part of new-gen organizations and employees already working with them.
• A general introduction along with abstracts and discussion questions for each case, to assist instructors and participants.

Abridged Contents


SAGE Texts

2018 • 544 pages Paperback (9789352807154) • ₹550.00

Recommended to UG and PG students in Management, human resources and organisational behaviour

About the Author

Prof. Mathew J Manimala (MBA-Cochin, MBSc-Manchester, and Fellow-IIMA) has had an illustrious academic career spanning over three decades. His last position was as the Director of Xavier Institute of Management & Entrepreneurship (XIME), Bangalore.

Dr. V Vijaya is a Clinical Psychologist trained in Organisational psychology, psychometry and research methods. She had completed M.phil in Clinical Psychology from University of Madras and completed her Doctoral Programme in HRM from the Indian Institute of Technology, Madras in 2000.

Mr. Ajit Chakravarti is a B.tech from IITK (1972) and holds a Post Graduate qualification (1974) in Business Management from IIM Calcutta.
HAPPINESS AT WORK
Mindfulness, Analysis and Well-being

R Anand Senior Vice President (Human Resources), HCL Technologies Ltd

A handful of stressors and internal psychodynamics derail the happiness of normal people like you and me. Fortunately, rigorous science and psychology can be applied to this problem. Happiness at Work: Mindfulness, Analysis and Well-being tells you what to apply, how to apply and why it works. It is utterly simplistic to wish away external stressors. By applying the techniques of analysis and mindfulness, one can attain happiness at work. Through numerous examples, the book addresses real problems with workable solutions. The prescriptions in the book, followed, will lead to greater happiness and well-being.

CONTENTS

SAGE RESPONSE
2018 • 232 pages • Paperback (9789352808052) • ₹395.00

THE BUSINESS OF MANAGING EMOTIONS
A Three-Dimensional Approach

Manjiri Gokhale Joshi CEO, Global Talent Track (GTT) and Manjeet Singh Founding Director, Yoviva Ltd

Human beings work to create value in terms of sustenance or satisfaction. During this journey of creating value, we feel. Regardless of whether we are allowed to demonstrate it in public or whether we admit it to ourselves or not, whatever occurs at the workplace generates emotional moods. The expression of these emotions at work greatly depends on the social and cultural norms of various countries, regions, industries and the personal preference of people themselves. But the truth is, these emotions exist! The Navrasas comprise four negative emotional moods (rasas) that could hold back work performance, four positive ones that could spur productivity and a ninth one, which is the aim of this journey—the ability to sift the personal from the professional. The Business of Managing Emotions: A Three-Dimensional Approach offers practical solutions to leverage emotions at work through a three-dimensional emotional management (3-DEM) framework—an amalgamation of the performing arts, the medical science and the evolving social science of management.

CONTENTS

SAGE RESPONSE
2018 • 256 pages • Paperback (9789352807867) • ₹425.00

Bestsellers

9789352808267
9789352806935
9789352807420
9789352808311
9789352808052
**HR HERE AND NOW**

The Making of the Quintessential People Champion

Ganesh Chella

Founder, Totus consulting, Coaching Foundation India Ltd, and Totus HR School

Harish Devarajan and V J Rao

Executive Director, Totus HR School

Written by practitioners with first-hand HR experience, *HR Here and Now* is a thought-provoking book set firmly in the Indian context. The vision of this book is to engage readers in a debate on how we see HR as a function and profession here and now, how we see the practice and the practitioner. The intent is to reflect on what we are seeing, hearing and experiencing about the function in an inclusive fashion. This book offers a practitioner's take to human resources management as a profession and function keeping in mind the most current and contemporary practices, problems and perspectives in India.

**CONTENTS**

Preface / Introduction / Contributing Organisations and Leaders / Part 1- HR Refreshed / Through the Eyes of the Beholder / New Meanings / Evolving Expectations / The Doing, Feeling and Thinking Paradigm / Part 2- Bringing People on Board / Planning in Uncertain Times / Remaining Attractive / Choosing Right / Part 3- Managing People / The Spectrum of Relationships / Learning, the New Way / Beyond Managing Performance / Money and Beyond / Managing the Moments of Truth / Part 4- Management and Leadership Development / Aspirations and Needs / Channelising Aspirations / Institutionalising the Process / Developing Managers and Leaders / Part 5- Making the Organisation Effective / Leading Change / Designing Organisations / Contributing to Leadership Effectiveness / Shaping the Way Organisations Work / Part 6- Managing the Relationship with Employees / Boundaries Redefined / What Really Matters / Towards Progressive Employee Relations / Part 7- The Making of the Quintessential People Champion / Advancing in HR / The Young HR Professional's Readiness to Serve / The CEO's Schooling as a People Champion / Epilogue

**SAGE RESPONSE**

2018 • 408 pages • Paperback (9789352806935) • ₹595.00

---

**ABOUT THE AUTHORS**

Ganesh Chella has, in a career spanning over three decades, come to be acknowledged for his contributions as a practitioner and thought leader in the field of Organisation Development, Human Resources and Executive Coaching. He has authored the book *Creating a Helping Organisation: 5 Engaging Ways to Promote Employee Performance, Growth & Wellbeing.*

Harish Devarajan is a Leadership Coach and Consultant. An alumnus of XLRI, Jamshedpur, Harish was the Chief Human Resources Officer (CHRO) in Hindustan Unilever.

V J Rao, an alumnus of the Tata Institute of Social Sciences, Mumbai, has been an operational HR professional for 40 years with experience in a wide range of industries such as engineering, projects, FMCG, IT and ITeS. He was Head of HR of GE’s joint venture in India, Godrej GE Appliances Ltd and later Head of HR of India’s largest IT Company, TCS.

---

**HR ANALYTICS**

Understanding Theories and Applications

Dipak Kumar Bhattacharyya

Professor, School of Human Resource Management, Xavier Institute of Management, Bhubaneswar

The introduction of analytics has induced a shift in the traditional HR function from human resource management to human capital management. *HR Analytics* reflects on this crucial role of analytics and predictive modelling in human resource settings within modern-day organizations. It offers interesting insights into the use of analytics to aid strategic decision making.

**Key Features:**

- Goes beyond traditional HR metrics and scorecard, and discusses the major advances and application of big data in HR decision making.
- Special focus on measurement of value propositions, data collection and visualization among others.
- Chapter opening cases, industry insights and case-lets throughout the book to give real-life perspectives.
- Ancillary teaching materials for instructors on the dedicated companion website

**CONTENTS**

Preface / Human Resource Management Function over the Years / HR Decision Making and HR Analytics / Introduction to HR Analytics / HR Business Process and HR Analytics / Forecasting and Measuring HR Value Propositions with HR Analytics / HR Analytics and Data / HR Analytics and Predictive Modelling / HR Analytics for Future / Glossary / Index

**SAGE TEXTS**

2017 • 256 pages

Paperback (9789386062710) • ₹325.00

---

**ABOUT THE AUTHOR**

Dipak Kumar Bhattacharyya is a Professor of Organizational Behavior at Xavier Institute of Management, Bhubaneswar, India. He is Ph.D. in Management from University of Calcutta, West Bengal, India. For about 15 years, he has served the corporate world in training and organizational development function. In the last two decades, he has worked with several management institutes in India.
HUMAN RESOURCE MANAGEMENT
Theory and Practice

R C Sharma Founder Vice Chancellor,
Amity University Haryana and Nipun
Sharma Executive Vice-President and
Business Head – UP East, Vodafone
Mobile Services Ltd

This textbook provides conceptual clarity of Human Resource Management (HRM) and helps understand the current problems in this domain that require pragmatic research and realistic solutions. The book is a fine blend of concepts, theories, tools, techniques and contemporary practices in HRM. Supported by the authors’ rich experience of over five decades in academics as well as in the corporate sector, the book covers all the essential topics of HRM starting from the fundamental concepts and issues related to acquiring of human resource to training, development, compensation and reward, employee relations, international HRM, technological changes, working environment, HR records, audit and research and more. In addition to serving the purpose of a textbook for students of Management courses, the book will also help professionals, corporate trainers and researchers.

Key Features:
• Throws light on the recent developments in this subject area and suggests management strategies for the issues concerned.
• Embellished with rich pedagogical features and relevant case studies to enhance conceptual understanding.
• Additional chapters on technological changes, HR records, audit and research in the companion website.

CONTENTS

SAGE TEXTS
2018 • 740 pages
Paperback (9789352804955) • ₹650.00

Recommended for students of Business and Management Studies at UG and PG levels.
INTERNATIONAL HUMAN RESOURCE MANAGEMENT

Srinivas R Kandula Chief Executive Officer, Capgemini Technology Services India Ltd

This text aims to help students gain insights into the practicalities of global human resource management. By helping find answers to the complex multifaceted questions about International Human Resource Management (IHRM), the book builds a strong base and works as a comprehensive guide for all management students. It offers a concise overview of labour codes, laws and employment regulations currently in operation in 18 countries across four continents.

Key Features:
- Covers the entire cycle of IHRM: Procurement (International Staffing), Development (International Training), Compensation (International Compensation), Maintenance (Labour Codes, Laws and Regulations) and Integration (International Performance and International Culture Management).
- Explores what, why and how human resource practices are managed in corporate organizations in a global setting.
- Seamlessly integrates IHRM practices with industrial relations and labour matters.
- Includes more than 20 case studies from across the world covering multiple industries.

CONTENTS

ABOUT THE AUTHOR
Srinivas R Kandula is leading Capgemini Technology Services India Limited as its chief executive officer and a doctoral fellow at XLRI (Xavier School of Management), Jamshedpur. He has authored nine books in the areas of HRM, organizational behaviour, organization development and selfmanagement, published in multiple languages.

NEW!

INTERNATIONAL HUMAN RESOURCE MANAGEMENT

Fourth Edition
Edited by Anne-Wil Harzing Middlesex University London and Ashly H Pinnington Dean Faculty of Business, The British University in Dubai, United Arab Emirates

The earlier editions of this bestselling textbook have guided thousands of students through their International Human Resource Management studies. The fourth edition by the international team of experts retains the critical edge, academic rigour and breadth of coverage, which have established this book as the most authoritative text in the market.

Key Features:
- Reduced number of chapters provide greater depth to the understanding of the subject.
- Updated and improvised structure ensures fundamental topics that will underpin your knowledge on HR management.
- Expanded coverage of topics like Equality and Diversity, Corporate Social Responsibility and Sustainability and Cross-cultural Management in line with developments in the field.
- New “Stop and Reflect feature” provides an opportunity to test your understanding at regular intervals.

CONTENTS

SAGE TEXTS
2018 • 392 pages
Paperback (9789352806812) • ₹475.00

Recommended for students of BBA, MBA and Management Studies in Human Resources

Essential for students of Business and Management Studies at UG and PG levels.

SAGE TEXTS
2017 • 566 pages
Paperback (9789386062895) • ₹550.00

Originally priced at £132.00 (Hardback) and £42.99 (Paperback). Sales rights restricted to South Asia only!
**TRAINING INSTRUMENTS IN HRD AND OD**

Fourth Edition

(Late) Udal Pareek
Distinguished
Visiting Professor, Indian Institute of
Health Management Research, Jaipur
and Dr Surabhi Purohit
Secretary, National HRD, Jaipur

Training Instruments in HRD and OD is an outcome of Dr Udal Pareek’s rich worldwide experience of more than 50 years with diverse organisations, HRD professionals, researchers, students and trainers. It contains a repertoire of psychological tests, questionnaires, self-evaluation tests, projective techniques and other instruments that have been used by organisations in different countries, including the Philippines, Malaysia, Indonesia, Ireland, Canada and USA. The experience from diverse users have widened the scope and application of these instruments with minor adaptations for different cultural settings. This enhanced fourth edition includes a range of instruments for building team effectiveness in organisations and added information on ‘reliability and validity’ in several instruments.

**CONTENTS**


**SAGE RESPONSE**

2018 • 648 pages • Paperback (9789352806904) • ₹1595.00

---

**CHANGE MANAGEMENT AND ORGANIZATIONAL DEVELOPMENT**

Ratan Raina
Former Director General,
Dev Bhoomi Group of Institutions,
Dehradun

The book provides a pragmatic insight into all aspects of organizational change and development. Focussing especially on issues related to India, the author evaluates the key concerns underlying the dynamics of change and implements a framework to maximize value-based development in any organization.

**Key Features:**

- Includes subjects affecting growth of an organization such as Mergers and Acquisitions, Quality Management, Performance Management and Organizational Health Survey.
- All complex topics and concepts have been supplemented with abundance of figures, tables, industry examples and flow charts to ensure clarity and better understanding.

**ABRIDGED CONTENTS**


**SAGE TEXTS**

2018 • 516 pages

Paperback (9789352806881) • ₹495.00

Recommended for students pursuing MBA, BBA, PGDBM/PGBM.

---

**MENTORING 2.0**

A Practitioner’s Guide to Changing Lives

Sunil Unny Gupta
Visiting Professor,
IIM Ahmedabad and Adjunct Professor,
IIM Udaipur

Mentors are magical people. They can potentially transform ordinary folks into amazing icons of achievement. This book is a guide to the mentoring process, the key aspects of the practice of mentoring, and the snares and snags to look out for. It takes a systematic look at all aspects of getting the best out of being a mentor and having one to guide you. It is an invaluable guide for top executives, senior managers, educationalists as also for faculty and students of business schools and institutions of higher learning including any person young or old seeking a mentor.

**CONTENTS**

Foreword by C Parthasarathy / Preface / How it All Began / What Mentors Do / Getting to Know the Mentor Better / Inside the Mentor’s Mind / Abilities and Aptitude of the Mentor / Challenges in Mentoring / The Mentoring Process / Designing Mentoring Schemes in Organizations / Expectations in Mentoring / Evaluating Mentoring / E-Mentoring / Mentoring Leaders / Mentoring Practices in Different Sectors / Questions You May Have About Mentoring

**SAGE RESPONSE**

2018 • 256 pages • Paperback (9789352807628) • ₹450.00
Executive coaching is one of the most expensive investments organizations make in leadership development. Yet, conducting executive coaching engagements as individual, disconnected assignments with nothing to guarantee alignment, continuity, and cultural consistency is an expensive mistake at best. In Enterprise-wide Coaching, Dr John Hoover skillfully uses his decades of experience in consulting organizations and coaching individuals to suggest how and why coaching leaders should be aligned with organizational goals and must keep the voice and interests of the organization alive in all coaching engagements. The Ten Commandments will also help managers of coaching functions in organizations and the coaches they hire to design and structure organizational coaching engagements through an organization development lens.

CONTENTS

SAGE RESPONSE
2018 • 320 pages • Paperback (9789352806430) • ₹495.00

ABOUT THE AUTHOR
A former Walt Disney Company Marketing/Entertainment Division writer and line producer; and McGraw-Hill divisional general manager, Dr. Robert John Hoover, has been active in leading the global contextual coaching and strategic talent management consulting practices at Partners in Human Resources International in New York City since 2006.
DISCOVER THE ALCHEMIST WITHIN

Taking the First Step Towards Personal Growth

Kartikeyan V Leadership and organization consultant, coach and facilitator, Rachna Nandakumar Consultant, areas of strategic human resources and organization development and Vishwanath P President and CEO, Institute of Transformational Coaching LLC

In this book, the authors shift the focus from the utilitarian paradigm of ‘being the best’ to ‘being more of yourself’. This is a book for those wanting to embark upon the path of self-discovery and wholeness. It deftly weaves together elements from Karnatik music, psychology, Eastern and Indian principles of life and help individuals, leaders and organization systems to build meaningful agency and live integrally in the times we are in.

The exploration is made more exciting by the 4 worlds and 16 symbolic identities that exist within each of us. The book gives expression to every human being and helps readers identify the constellation of identities that are uniquely playing out in their lives. Psychological identities like the Mother, the Trickster, the Warrior and the Ruler have been part of the inner worlds of all of us and will continue to be.

CONTENTS


SAGE RESPONSE

2018 • 268 pages • Paperback (9789352808502) • ₹495.00

ABOUT THE AUTHORS

Kartikeyan V is a leading Leadership & Organization consultant, Coach, and Facilitator. With twenty years of experience in top management roles in Human Resources (HR) prior to his consulting, he has a significant appreciation of the challenges of the real world of executives.

Rachna Nandakumar is a consultant in the areas of Strategic Human Resources and Organization Development. A Human Resource and Learning professional with 15 years of experience.

Vishwanath P (Vishy) is the President and CEO of The Institute of Transformational Coaching LLC, an organization.

THE VUCA LEARNER

Future-proof Your Relevance

Suhayl Abidi Trainer in areas of developing agility, adaptability and resilience through continuous learning and Manoj Joshi Professor of Strategy and Entrepreneurship and Director, Centre for VUCA Studies, Amity University

Reading this book is a must for practitioners, academicians and researchers who deal with uncertainty of ever-changing context of business. Delighted to go through it.

Pankaj Kumar, Professor, HRM and OB, Indian Institute of Management Lucknow

As the world grows more complex and uncertain, opportunities for people with critical thinking, innovation and imagination are on the rise. Through this book, Suhayl Abidi and Manoj Joshi show us how we can stay relevant in this unforgiving business environment. The VUCA Learner: Future-proof Your Relevance showcases various sources and methods for self-learning. It underlines the need for developing a learner’s mindset, scanning the business environment for green shoots of opportunities, regularly conducting skill gap analyses and using all the tools available to continuously reinvent yourself to be ready for new episodes in your career. This book is a roadmap to making you future-ready!

CONTENTS


SAGE RESPONSE

2018 • 272 pages • Paperback (9789352807512) • ₹450.00

ABOUT THE AUTHORS

Suhayl Abidi is the co-author of The VUCA Company. He is an MBA from Faculty of Management Studies (FMS), University of Delhi, and PG Diploma in Information Management from Leeds Polytechnic, UK.

Manoj Joshi is the co-author of The VUCA Company. He is currently Professor of Entrepreneurship, Innovation and Family Business Strategy at Amity Business School and Director of Centre for VUCA Studies, Amity University, Lucknow.
NOT DOING
The Art of Effortless Action

Diana Renner Director, Uncharted Leadership Institute, Melbourne and
Steven D’Souza Associate Fellow of Said Business School, University of Oxford

Reading this book offered a tremendous opportunity for self-reflection and self-questioning. It provides much stimulus to think about yourself and others you love and care for in a new and enriching way.

Anna Simioni, Executive Director, The Boston Consulting Group

In a world of constant busyness and striving, Not Doing: The Art of Effortless Action is an antidote to a narrow view about how we get things done. Rather than push, control or work harder, this book proposes that we go with, rather than against the flow, working in harmony with the natural energy around us. By effortlessly adapting to the environment, like the river that wends its way from spring to ocean, we can discover a new way of living, working and succeeding, so that our actions can sustain us, our organizations and our environment for generations to come.

CONTENTS

SAGE RESPONSE
2018 • 288 pages • Paperback (9789352807420) • ₹495.00

THE POWER OF POSITIVITY
Optimism and the 7th Sense

Padmakali Banerjee Pro Vice Chancellor, Amity University, Gurgaon

This book is a must-read for any business executive who believes that optimism can help fuel success in fierce conversations, those that are respectful but often contentious.

Jeff Thomson, President and CEO, IMA® (Institute of Management Accountants)

The Power of Positivity: Optimism and the 7th Sense introduces the concept of optimism as the ‘seventh sense’. The myriad facets of human life such as emotions, relationships and accomplishments are artfully expressed through anecdotal narrations. This book virtually acts as a handbook and a toolkit enabling readers to practice optimism in real life. It includes an assessment tool that helps individuals know their ‘optimism quotient’ providing them with valuable insights for achieving success. It provides the reader with a complete model for cultivating the spirit of optimism. The book empowers readers from all walks of life—youth, practitioners, entrepreneurs and leaders—to effectively navigate today’s dynamic world characterized by innovation and disruptive technology with flexibility. It propels individuals towards sustainability, differentiation and overall success and well-being.

CONTENTS
Foreword by Subhash Chandra / Preface / Unravelling ‘The Seventh Sense’ / Knock the ‘t’ off the ‘Can’t’ / Myriad Perspectives / Optimism Index: The Tool / Mindful Meditation: A Quest for Peace / Transforming Lives / Every Time You Are Happy, You Win / Appendix: Interpreting Your OI Score

SAGE RESPONSE
2018 • 240 pages • Paperback (9789352807017) • ₹425.00

ABOUT THE AUTHOR
Padmakali Banerjee has a doctorate degree from the University of Delhi and is a Fellow of the prestigious Somatic Inkwblot Series (FSIS–US). In her current leadership position, she is the Pro Vice-Chancellor and Dean, Academics of Amity University Haryana and Director of Amity Business School.

ABOUT THE AUTHORS
Diana Renner is a consultant, teacher and writer. As the director and co-founder of the Uncharted Leadership Institute and the creator of Not Knowing Lab, Diana helps individuals and organizations navigate uncertainty and make progress on complex challenges.

Steven D’Souza is an international consultant, best selling author, educator, executive coach and experienced keynote speaker. He is the Director of Deeper Learning Ltd, an Adjunct Professor at IE Business School, Madrid, an Associate Fellow of the Said Business School, University of Oxford and a Leadership Consultant and Coach at INSEAD.
THE LAW OF POSSIBILITIES
How to Get What You Want
Anne Mette Rosting CEO and Founder, Natural Force

If you can dream it, you can do it. This book literally opens up a toolkit of possibilities... Read this book to gain a deeper understanding of why things happen the way they do so that you can attract more of the things you want in life and less of the things you don’t want. The author herself has trodden the path of change and talks from her own experience as a motivational speaker and coach, as well as those who have shared their stories with her after applying the law of possibilities in their life. She also gives you practical toolkits so that you can start to act and get your own results.

CONTENTS
Foreword / Preface / The Law of Possibilities / The Possibility-virus and the Possibility-agent / How the Law of Possibilities Works / Humility and Gratitude / Possibility-rules / Possibility-possibilities / Ten Inspiring Possibilities / Taking Action / Five Possibilities for the More Experienced / Why is This Book for You? / A Bit about Everything / Bibliography

SAGE RESPONSE
2018 • 232 pages • Paperback (9789352805723) • ₹395.00

ABOUT THE AUTHOR
Anne-Mette Røsting is an intuitive visionary, philanthropist, and a changemaker. With a Masters of Business Administration degree, specializing in marketing and organizational management, she has over 15 years of experience in managing large international companies and mentoring at the Norwegian Business School. She is also a trained practitioner of neuro-linguistic programming (NLP), a technique that focuses on language and the processes that determine our behavior.

Q. What is ‘Law of Possibilities’ and how does it work in our day-to-day lives?
A. It is a law of attracting more of what you want in life and less of what you do not want. The Law of Possibilities can be used in every situation either in business life or in your own daily life. The Law of Possibilities works from the perspective that anything is possible in all situations because like attracts like. So what do you really want?

Q. The path of ‘change’ is often considered risk-driven. How does your book address this notion?
A. Nothing in life is about risk, it is all about your mindset. The only thing to be sure of is that everything in life is in motion all the time. Therefore, all is about perspective and how you react to what happens to you in life, either good or bad. The Law of Possibilities gives you the tools you need to live a healthy happy life both in business and private life. The law is about transforming your patterns of resistance to well-being so that you can increase your ease and success.

Q. Please share some of the practical toolkits provided in the book that will be helpful for readers.
A. We can wish all we want, but if what we are really putting out is not aligned with it, it is not going to show up. Some of the toolkits in the book are simple, practical and easy to use, like the 3 step tool to your success and connection to your power. All you need is to live, define your dream, believe it is possible by increasing the frequencies and allow it to happen by trusting. The Law of Possibilities is not a law about receiving, but a law about allowing!

Q. The book is further enriched by experiences of people who have applied ‘The Law of Possibilities’ in their lives. Any leading experience that you would like to share?
A. One of the leading experiences in the book is the story called the Entrepreneur–Possibility. This is about a dream come true of realizing an idea of building and developing a sound and solid business and ending up using the law of possibility as a company tool to always be happy, eager and achieving results for the company and all employees. This is only one of many stories from leaders and people that has used the law and got extraordinary results.
TOTAL QUALITY MANAGEMENT
Concepts, Strategy and Implementation for Operational Excellence
Sunil Sharma Professor, Faculty of Management Studies, University of Delhi

This text elaborates upon the interface of total quality (TQ) with a wide spectrum of activities such as designing, purchasing, manufacturing, process control, systems installation and maintenance, and service delivery. It broadly covers the core concepts, tools, techniques and cross-functional linkages of TQM with other operational domains.

Key Features:
- Detailed coverage of the management of planning, designing, controlling and improving quality in products and services.
- Industry insights to TQM practices and implementation spread throughout the chapters in the form of snapshots.
- Dedicated chapters on the Six Sigma approach to quality and toolkit for TQM.

CONTENTS

ACCOUNTING AND FINANCE FOR NON-FINANCE MANAGERS
Jai Kumar Batra Director (Accounting and Finance), Jagannath International Management School, (JIMS), New Delhi

Designed for management students from a non-finance background, this book introduces the basic concepts of accounting and finance in an easy-to-understand manner. It comprehensively covers the fundamental concepts of financial accounting, cost accounting, management accounting and financial management. It also introduces international accounting standards covering US GAPP and IFRS. This text helps to develop the generic skills of application, problem-solving, evaluation and communication in the areas of accounting and finance to aid young managers in making appropriate business decisions.

Key Features:
- Text and theory supported by numerous examples, diagrams, activities, solved illustrations, practice modules, unsolved exercises, case studies and suggestions for project work.
- Cases and examples extracted from newspapers, annual reports and financial reports of real-time companies to help practical understanding.
- Robust companion website including additional solved illustrations, test bank, PPTs and manuals for classroom teaching.

CONTENTS

ABOUT THE AUTHOR
Jai Kumar Batra is the Director and Professor of Accounting and Finance at Jagannath International Management School (JIMS), Kalkaji, New Delhi, which is affiliated to Guru Gobind Singh Indraprastha University, New Delhi, and All India Council for Technical Education.
**INDUSTRIAL RELATIONS AND LABOUR LAWS FOR MANAGERS**

Parul Gupta Faculty of Law, Management Development Institute (MDI), Gurgaon

Aiming to provide the readers with an understanding and knowledge of labour laws, this textbook presents a collection of legislations dealing with industrial relations, wages, work conditions, and social security, and legislations regulating the employment of women and children in industrial activities. It focuses on the application of labour laws to and within businesses, and deals with legal postulations from the perspective of a manager. By including a number of relevant cases and caselets highlighting various labour issues of industrial units across the country, *Industrial Relations and Labour Laws for Managers* helps students of human resource management as well as HR professionals to understand the legal implications in a relatable way.

**Key Features:**
- Comprehensive coverage of labour and industrial relations laws along with contemporary developments
- Each act supported by carefully curated cases to exemplify the practical facets and their implications
- Each case followed by judgement and explanation unveiling the application of the legal concept
- Each chapter aided by objective and descriptive exercises and case-based questions to aid teaching and learning in a classroom situation

**CONTENTS**

**SAGE TEXTS**
2019 • 488 pages
Paperback (9789353281830) • ₹495.00

**Recommended to UG and PG students in Management and human resources**

---

**INTERNATIONAL BUSINESS**

Theory and Practice

Ehud Menipaz Chairman, The Ira Centre for Business, Ben Gurion University, Amit Menipaz Vice President, Structured Data, ebay and Shiv S Tripathi Assistant Professor, Strategic Management, Management Development Institute, Gurgaon

International Business provides a broad overview of the multidimensional aspects of international business by using examples and cases from around the world. It gives a comprehensive coverage and in-depth analysis of the fundamental challenges and emerging trends of international business practices in contemporary times. This Indian edition has been carefully adapted to suit the needs of the students of business management and related disciplines in South Asian countries. Spread over 16 chapters, it unfolds the complex issues facing multinational, international, small, and medium-sized enterprises seeking to enter, manage, and compete across global markets.

**Key Features:**
- Inclusion of concepts of cultural quotient, types of strategic alliances, global value chain, and more.
- Introduction of corporate governance practices in international financial reporting and focus on CSR and sustainability.
- New material on harmonized coding system and export documentation, IFRS, GST, and discussion on global financial institutions such as IMF, World Bank Group, and WTO.
- Introduction of various models on international business strategy including parent–subsidiary relationships.
- Thorough revision of the “country focus” feature, besides major updates in tables and figures throughout the text.

**CONTENTS**

**SAGE TEXTS**
2017 • 600 pages
Paperback (9789386446114) • ₹595.00

**Essential for students of Business and Management Studies at UG and PG levels.**
AN INTRODUCTION TO THE BUSINESS OF TOURISM

Venu Vasudevan Principal Secretary, Department of Tourism, Government of Kerala, Thiruvananthapuram,
Vijayakumar B Former Principal, Kerala Institute of Tourism and Travel Studies and Saroop Roy BR Assistant Professor, Kerala Institute of Tourism and Travel Studies (KITTS), Thiruvananthapuram

This book offers a fresh perspective of the skill-oriented, knowledge-based and multi-disciplinary arena of the tourism business. It presents a balanced mix of the basic principles and concepts, their application and policy implications as well as the business realities and operational aspects of the tourism industry.

Key Features:
• Special emphasis on recent business aspects of tourism from local and global perspectives.
• Over 45 case studies to provide valuable insights into current business trends to strengthen the practical knowledge of students.
• Each chapter has review questions and activities to support self-assessment.
• Book-end glossary of major concepts and terminologies.

ABRIDGED CONTENTS
Preface / Tourism—An Overview / An introduction to tourism / Concepts and terms / Demand and supply in tourism / Organizations in tourism and culture / The Tourism Business / Destinations / Attractions / Accommodation / Travel and tour operations / Transportation / Marketing / Tourism In India / Tourism sector in India / Cultural heritage of India / Natural heritage of India / Tourism business in India / Government bodies in Indian tourism / Towards The Future / Impacts of tourism / Sustainable development of tourism / Climate Change and Tourism / Towards the Future / Conclusion / Glossary / Index
THE 5GS OF FAMILY BUSINESS

Walter Vieira Former chairman, International Council of Management Consulting Institutes and Mita Dixit Family business advisor, researcher, educator and co-founder, Equations Advisors Pvt Ltd

Walter Vieira brings a fresh approach to a much discussed topic and uses real life examples to illustrate that business families can and do take a larger view and bring a fresh perspective.

Jamshyd N Godrej, Chairman & Managing Director, Godrej & Boyce Mfg Co Ltd

The 5Gs of Family Business is an inspiring book for first to third generation family business owners (FBOs) with an urge to grow at 5G speed in this VUCA world! Running a successful family business is not about having a professional degree or capital; it is about a dream, a vision, a goal and a deep desire to fulfill these.

This book is an amalgamation of management theories and practice, anecdotes and stories, fitted into a 5G framework that are the essential pillars for the foundation of a successful family business: Genesis, Growth, Gen-next, Governance and Giving back.

CONTENTS

SAGE RESPONSE
2018 • 228 pages • Paperback (9789352808656) • ₹395.00

KITES IN A HURRICANE

Startups from Cradle to Fame
Rishi Kapal Global Strategist and CEO, EDUGILD Global Edtech Accelerator

As a believer and supporter of edtech, I do believe that Rishi’s book is a very thoughtful compilation of the journey of early stage entrepreneurs. It lays out the experiences and frameworks that can be adopted for reducing their time to market and revenue. I wish them all luck.

Ronnie Screwvala, Entrepreneur, Philanthropist and Author

Startups, even the ones started by mature founders, required a lot of investment—both monetary and intellectual—on their entrepreneurial journey in terms of development and collaboration of the ecosystem. There are a million stories out there of successes and failures, of big and small startups, of one-of-a-kind and of every kind of startup. However, one thing is common: the entrepreneurial journey is checkered with highs and lows, difficult decisions, roadblocks, perseverance and lots of advice. Kites in a Hurricane is a book that describes how several startups used technology and entrepreneurial systems in an innovative manner to solve the problems they faced day after day when aspiring to build successful companies. This book is the essence of his experience with over 500 startups—it will help newer startups navigate through the exciting yet onerous entrepreneurial journey.

CONTENTS

SAGE RESPONSE
2018 • 268 pages • Paperback (9789352807895) • ₹395.00
NO SHORTCUTS
Rare Insights from 15 Successful Startup Founders

Nistha Tripathi Founder, Scholar Strategy

Nistha’s first-person stories make vivid the effervescence that characterizes entrepreneurship in modern India—the twists and turns, the ups and downs, the creativity and sheer exhilaration. Read and enjoy!

Prof Tarun Khanna, Jorge Paulo Lemann Professor, Harvard Business School; Director, Lakshmi Mittal South Asia Institute, Harvard University

Ranked 100th among 190 countries for ease of doing business, India is not the choicest place for start-ups. Only a handful of founders have been able to beat the odds. What’s in their journey that can be dissected and emulated?

In her incisive one-on-one interviews with 15 ambitious founders from India, including Girish Mathrubootham, Nithin Kamath, Jaydeep Barman, Gaurav Munjal and Tarun Mehta among others, Nistha uncovers the decisions and insights that led these start-up founders to find their unique roadmap to success.

One thing underlined all the stories—the founders’ belief in ‘No Shortcuts’.

CONTENTS

SAGE RESPONSE
2018 • 200 pages • Paperback (9789352808205) • ₹395.00

ABOUT THE AUTHOR
Nistha Tripathi is a successful Wall Street professional and early employee in Manhattan startups. Nistha returned to India in 2012 to start her own Indian entrepreneurial journey. After a couple of attempts, she found success in Scholar Strategy, an education counseling company that prides itself in helping 100s of students getting into top universities across the world including Harvard and MIT.

ABOUT THE AUTHOR
Ray Titus is a ‘consumer lifestyle expert’ and Professor of Marketing and Dean at the Alliance School of Business, Alliance University.

REGISTER WITH US
To keep yourself updated on new and upcoming titles or happenings at SAGE.

Follow these simple steps:

1. Visit www.sagepub.in
2. Select Login and Create an Account
3. Enter your details
4. Click Register
5. Done!
RETAIL BEYOND DETAIL

The Great Indian Retailing Business

Gibson G Vedamani retail enthusiast and former CEO, Retailers’ Association of India (RAI), Mumbai

RETAIL BEYOND DETAIL is a book that is sure to enlighten the reader of the interesting environment of the retail business in India. The book explains the readiness of the country to make every retail business flourish, provided it is done with an earnest and sincere interest to serve the country’s customers. It motivates those intending to start up retailing and those who are already in the business to do a few things right, at the right value in the right time and in the right locations. This book celebrates the success strategies of traditional retailers, underscores the ethos of the Indian retail business and unfurls factors responsible for its growth. It provides functional, time-tested inputs for the success of retailing in India by outlining the traditional and modern traits of the business and revealing the 10 secrets of retailing, explained with examples and cases.

CONTENTS
Foreword by Harish Bijoor / Preface / GLIMPSES OF THE INTRINSIC INDIAN RETAILING / India’s Unique Retail Evolution / The Significance of Micro, Small and Medium Enterprise (MSME) Retailing in India / The Diversity of Indian Consumers and Consumption / Factors Fuelling Retail Growth in India / The Hurdles That Retailers Face in India / FDI in Retailing: Is It Threatening? / Foreign or Indian, Big Retailers Pose the Same Threat / The Changing Face of Retail Communication / Disruptions and Innovations in Indian Retailing / India’s Rapid Adoption of Online Retailing / TEN SUCCESS SECRETS TO WIN / Be Determined to Win / Blending Intelligence with Determination: Khadim’s, Kolkata / Choose the Right Location / Starting Small: Hatti Food & Beverages Pvt. Ltd (Hatti Kaapi), Bengaluru / Know Your Customers / Understanding Customers Thoroughly: MSH Sarees Pvt. Ltd (Jashn Brand of Khadim’s, Kolkata / Organize Store Space Efficiently / Scaling Up from a Sidewalk Hawking Space: A P Mani & Sons, Mumbai / Stock up the Store for Profit / Right Product Strategies: Patanjali Ayurved Limited, Haridwar / Optimize Store Operations / Ensuring Operational Excellence: Viveks Limited, Chennai / Ensure Financial Discipline / Hard Work and Zero Debt: Sethwala Foods Limited, Mumbai / Adopt Simple Store Systems / Rewrite Rules; Retain Values: Future Group, Mumbai / Promote the Store / Baking Tasty Recipes for Her Consumers: The Sugar & Spice, Kolkata / Place the Right People in the Store / Choosing the Right People and Practices: Shri Kannan Departmental Store, Coimbatore / Bibliography

SAGE RESPONSE
2018 • 248 pages • Paperback (9789352807598) • ₹450.00

ABOUT THE AUTHOR
Gibson G Vedamani holds a PhD in retail management (from Symbiosis International University, Pune). He is Founder and Partner, Retail Solutions and Learning Technologies LLP, Mumbai. He is the former founding CEO of Retailers’ Association of India (RAI). He has played a key role in establishing RAI in India as the country’s recognized professional retail body.

SALESPEOPLE DON’T LIE

Roshan L Joseph Sales and Marketing Evangelist

SALESPEOPLE DON’T LIE

At last we have a book that discusses the sales function honestly and introspectively. Written very engagingly, it should form a part of orientation programmes for newcomers to the profession and for students of sales management.

Rama Bijapurkar, Author of A Never-Before World: Tracking the Evolution of Consumer India

Sales malpractice accounts for huge losses in businesses worldwide. The way to bring attention to this malaise is to ensure that salespeople worldwide understand the damage this malpractice causes. This book is a mission to spread the word on how sales can be a profession that does good for customers and adds value to their lives. The book advocates using a professional sales system that facilitates sales successes in an easy and legitimate way. A robust sales system not only helps in achieving sales targets but has an overall impact on the motivation of the sales team, thereby curtailing attrition.

CONTENTS

SAGE RESPONSE
2018 • 204 pages • Paperback (9789352807123) • ₹395.00

ABOUT THE AUTHOR
Roshan L Joseph is a professional in the sales and marketing field and a consultant of repute. He has been the Executive Director on the Board of Eveready Industries India Ltd with the accountability for marketing and sales and the Managing Director (MD) of Franke, a Swiss MNC in the kitchen solutions business.
BUSINESS-TO-BUSINESS MARKETING
Third Edition
Ross Brennan Professor of Industrial Marketing, Hertfordshire Business School, University of Hertfordshire, Louise E Canning Associate Professor of Marketing, Kedge Business School and Raymond McDowell Associate Dean of Resources and Planning, Bristol Business School, University of the West of England

This book combines multiple approaches to b2b marketing theory with up-to-date international examples, thereby making the text valuable for faculty and students worldwide.

Key features:
• Detailed coverage of digital marketing and social media in relation to b2b
• Discussion on issues relating to sustainability and corporate social responsibility
• More visual features and an update of the ‘b2b Snapshots’
• New international examples and case studies including Zara, eBay, DHL, LinkedIn and the horsemeat scandal

CONTENTS

ABOUT THE AUTHORS
Dr Ross Brennan is Professor of Industrial Marketing at the Hertfordshire Business School, University of Hertfordshire. Dr Louise Canning held international sales and marketing posts in the steel and engineering industries before moving into higher education as an ESCRC teaching fellow at UWE Bristol. Ray McDowell is the Associate Dean of Resources and Planning, Bristol Business School, University of the West of England, UK. The Department numbers about 100 permanent staff across the range of management disciplines.

RURAL MARKETING
Challenges and Opportunities
Dinesh Kumar former Associate Professor (Marketing), Birla Institute of Management Technology (BIMTECH), Greater Noida and Punam Gupta Associate Professor, Dev Samaj College for Women, Chandigarh

This new textbook discusses how the application of traditional marketing theories transforms when the ‘fourth sector’, or the emergence of social business, comes into play. Drawing from latest research, Rural Marketing: Challenges and Opportunities closely analyses two crucial components of the rural market—marketing to rural areas and empowering the ‘bottom-of-the-pyramid’ (BoP) markets to create successful business ventures. Written as per the prescribed curriculum of rural management and rural marketing courses offered by the major universities in India, this book goes beyond discussing just the strategies to sell products to village economies. Infused with numerous real-life case studies of companies that have ventured into the field, this book will prove to be an extremely useful resource in understanding the uniqueness, dynamics and challenges of marketing in rural areas.

Key Features:
• Rich pedagogy including opening and closing case studies, mini case studies, engaging chapter-end exercises and project assignments,
• Inclusion of references to recent research data, important journal articles and videos for classroom teaching
• Comprehensive overview of the future of rural marketing through BoP approach, social enterprises and use of big data

CONTENTS
Foreword by Payson E Johnston / Preface / Part I The Rural Market / Introduction to Rural Marketing / The Rural Market / The Rural Consumer / Part II Strategies for Rural Marketing / Rural Marketing Strategy / Marketing Approach and Rural Research / Distribution Channels for Rural Areas / Pricing and Marketing Communication in Rural Markets / Part III Marketing for Rural Areas / Agribusiness / Marketing of Agricultural Produce / Internet and Communication Technology in Rural Marketing / Management of Sales Force in Rural Marketing / Future of Rural Marketing / Index

ABOUT THE AUTHORS
Dinesh Kumar, PhD, is Professor of Marketing at Chandigarh. After finishing his MBA from Panjab University, Dr Kumar gained a wide experience in sales, marketing and rural distribution for over 15 years. Punam Gupta, PhD, is Associate Professor at Dev Samaj College for Women, Chandigarh, where she has been working since 1980. She did her PhD research in English literature.
**MARKETING MANAGEMENT**

**Indian Context Global Perspective**

**Sixth Edition**

Dr V S Ramaswamy and Namakumari Marketing and HRD Associates, Consultancy firm, Cochin

Of the Indian marketing scholars, by the Indian Marketing Scholars and for the Indian Marketing scholars.

Dr G Sridhar, IIM Kozhikode

It is time to address the elephant in the room: Is the existing literature on marketing management contextually sufficient for Indian students? How about THE book on marketing management—for Indian marketing students by Indian marketing scholars? Staying relevant to contemporary times, the sixth edition of the transformational textbook *Marketing Management: Indian Context, Global Perspective* comes with an even mightier foundation with its practical, research-based content. Why this particular text? Because it is not just another ‘adaptation of a foreign book’ or a textbook on marketing ‘with few Indian examples.’ It has remained, since its first edition (published 35 years ago), the unparalleled text that presents an India-centric approach to the discipline of marketing.

- Addresses ‘marketing’ for what it is—Like marketing, an environment-driven tool seeking an environment-specific treatment, the text ardently meets its utmost vision to equip students of marketing with concepts and theories applicable to the Indian business environment.
- Taps every transition and change—The uniqueness of the text flows from its aforementioned vision. It meticulously explains the nuances of transition and outcome, shaping today’s Indian market, due to different factors including technology and digitisation.
- Engaging and comprehensive—The text re-visits the basic as well as contemporary concepts of marketing and contains a fine blend of mini cases on the experiences of companies, both Indian and global.
- For the love of studying marketing—With its lucid readability, exciting presentation and innovative design, the book comes with a brand new feature: Marketing Insight, through which more than 250 exhibits explain why high-performing Indian and global companies keep on excelling.

**CONTENTS**


SAGE TEXTS

2018 • 864 pages

Paperback (9789352807383) • ₹995.00

**ABOUT THE AUTHORS**

Dr V S Ramaswamy studied marketing management at the University of Waterloo (WLU), Canada, as a Colombo Plan scholar. He received his PhD in marketing management from the Cochin University of Science and Technology, Kochi. He is an expert trainer in the areas of marketing, corporate strategy and general management.

Ms S Namakumari holds a master’s degree in English literature. She has worked with The Fertilisers and Chemicals Travancore Ltd (FACT) for over 20 years, holding positions such as sales manager and marketing research manager. Her specialisations include marketing planning, marketing research and marketing communications. She is also actively engaged in executive training.
Legends in Strategic Marketing

The Legends in Strategic Marketing Series captures the most important contributions made to the field of Strategic Marketing. While Strategic Marketing is a relatively young discipline, it has been transformative. It shifted the focus from the descriptive understanding of various functions of marketing to prescriptive managerial actions anchored to future financial outcomes for the company.

Legends in Strategic Marketing series promises to organize and celebrate the contributions of marketing strategy scholars. Given its formative effect on the thinking and practice of marketing, this is a fitting tribute to ensure that future scholars will continue to generate inspiration from this important research.

Christine Moorman
T. Austin Finch, Sr. Professor of Business Administration, Fuqua School of Business, Duke University

The first set in the series consisting of five volumes is a tribute to Rajan Varadarajan, Distinguished University Professor of Marketing at Texas A&M University.

Professor Varadarajan is one of the early pioneers in Strategic Marketing and especially on the impact of external factors such as competition, industry structure, globalization, and technology. He has equally focused on internal cooperation and conflict across functions, both within marketing and between marketing and other functions. One specific area of his research is on innovation and how it impacts marketing as well as corporate performance. His most recent focus on environmental sustainability, especially with the rise of emerging markets, is simply outstanding. Professor Varadarajan is also a great conceptualizer. He has several thought-provoking conceptual papers and most of them have won awards for their contributions to the field of Strategic Marketing.

Legends in Strategic Marketing: Rajan Varadarajan
Five Volume Set
Series Edited by: Jagdish N. Sheth, Emory University, USA

2018 • Hardback: 9789352805952

Volume 1: Strategic Marketing and Strategic Management
Editor: Sundar Bhardawaj, University of Georgia

Volume 2: Strategic Marketing and Innovation
Editor: Tomas Hult, Michigan State University

Volume 3: Strategy and Performance
Editor: Srihari Sridhar, Texas A&M University

Volume 4: Inter-organizational Cooperation and Interactive Marketing
Editor: Peggy Cunningham, Dalehouse University

Volume 5: Environmental Sustainability, Innovations for Emerging Markets and Marketing in Emerging Markets
Editor: Mona Sinha, Kennesaw State University
The Legends in Marketing series captures the essence of the most important contributions made in the field of marketing in the past hundred years. It reproduces the seminal works of the legends in the field, supplemented by interviews of these legends as well as by the opinions of other scholars and experts about their work.

LEGENDS IN MARKETING

GERALD ZALTMAN

Five-Volume Set

Series edited by:
Jagdish N. Sheth
Emory University, Atlanta

Professor Zaltman is the Joseph C. Wilson Professor Emeritus at the Harvard Business School, Massachusetts, and a founding partner in Olson Zaltman Associates, a market research and marketing consulting firm with clients around the globe. Professor Zaltman received his AB degree from Bates College, Maine, his MBA degree from The University of Chicago, and his PhD in Sociology from the Johns Hopkins University, Maryland. He has taught at the University of Alaska, Northwestern University (Illinois), the University of Pittsburgh, and Harvard University. At Harvard University, he was a member of Harvard’s interdisciplinary Mind, Brain, Behavior Initiative which sought to integrate advances in scientific thinking across the university. He also served on its steering committee. Additionally, he was the co-director, with Professor Stephen M. Kosslyn, of the Harvard Business School’s Mind of the Market Laboratory where pioneering work was done on the Zaltman Metaphor Elicitation Technique and on the application of cognitive neuroscience in marketing including brain imaging and implicit association testing.

Volumes in this set

Volume 1: Early Work: Situations, Symbolism, and Critiquing the Dominant Paradigm
Editor: Hope Jensen Schau

Volume 2: An Alternative Approach: Re-enchanting Consumption
Editor: John F Sherry, Jr.

Volume 3: Materialism and Consumer Culture: Questioning What Matters in Life
Editor: Güliz Ger

Volume 4: Consumer Sense of Self and Identity
Editor: John W Schouten

Volume 5: Historical and Cultural Approaches to Consumption
Editor: Janeen Arnold Costa and Gary J Bamossy

Volume 6: Globalism and Consumption
Editor: Samuel K Bonsu

Volume 7: Gift-giving, Sharing, and Consumption Holidays
Editor: Cele Otnes

Volume 8: Collecting, Luxury, and the Production of Consumer Desire
Editor: Søren Askegaard

Volume 9: Discipline and Liberation in Consumption
Editor: Craig J Thompson

Volume 10: Magic and Religion in Consumption Practices
Editor: Robert V Kozinets

For complete TOC visit our website at:
in.sagepub.com/en-in/sas/gerald-zaltman

2018 • 2112 pages • Hardback: 978-93-528-0664-5
LEGENDS IN MARKETING

PAUL E. GREEN

Six-Volume Set

Series edited by:
Jagdish N. Sheth
Emory University, Atlanta

Paul E. Green was often called “the father of conjoint analysis,” the powerful predictive statistical technique and backbone of market research. Conjoint analysis allows marketing managers to make accurate decisions about what products and services to sell—and helped make Green marketing’s most cited author. The marketing discipline’s familiarity with the utilization of Bayesian statistics, multidimensional scaling, clustering, and analysis of qualitative data are due in part to the pioneering works of Prof. Green. The most prolific of marketing scholars with 16 books and over 200 articles, his influence on the marketing discipline ranges far beyond his groundbreaking inspired writings. As a creative researcher, he stimulated the design and implementation of numerous innovative studies for the solution of real-world problems. Prof. Green received all of the major marketing awards, including the Parlin Award for Advancement of Science in Marketing, the AMA/Irwin Marketing Educator of the Year Award, The Outstanding Marketing Educator Award, and the Lifetime Achievement in Marketing Research Award. In 1996, the Journal of Marketing Research established the Paul E. Green Award for the best article in the Journal of Marketing Research that demonstrates the greatest potential to contribute significantly to the practice of marketing research.

Volumes in this set

Volume 1: MDS and Positioning
Editor: Wayne DeSarbo

Volume 2: Clustering and Segmentation
Editor: Jerry Wind and Arun Jain

Volume 3: Conjoint Analysis: the Pioneering Years
Editor: Seenu Srinivasan

Volume 4: Conjoint Analysis: Advanced Methods
Editor: Abba M. Krieger and Eric Bradlow

Volume 5: Conjoint Analysis: Applications
Editor: Vithala R. Rao

Volume 6: Marketing Research
Editor: Joel Huber

For complete TOC visit our website at:
in.sagepub.com/en-in/sas/paul-e-green

2017 • 2356 pages • Hardback: 978-93-860-4294-1
The *Legends in Consumer Behavior* series captures the essence of the most important contributions made in the field of consumer behavior in the past hundred years. It reproduces the seminal works of the legends in the field, supplemented by interviews of these legends as well as by the opinions of other scholars and experts about their work.

**LEGENDS IN CONSUMER BEHAVIOR**

**C WHAN PARK**

Five Volume Set

Series edited by:

**Jagdish N. Sheth**

*Emory University, Atlanta*

**Professor Park** is a Robert E. Brooker Professor of Marketing at the University of Southern California. Prior to joining the USC Marshall School of Business, Los Angeles, California, Professor Park was the Albert Wesley Frey Distinguished Professor of Marketing at the Joseph M. Katz Graduate School of Business at the University of Pittsburgh (1979–1997). He is one of the most innovative thought leaders who has pioneered many important areas in consumer behavior. He has also published highly influential articles in the areas of brand familiarity, subjective and objective knowledge, cognitive and affective involvement, constructive decision-making, cost-efficient brand growth strategies, and brand naming strategies. His most recent book, *Brand Admiration: Building a Business People Love*, coauthored with Dr Deborah J. MacInnis and Dr Andreas Eisingerich, was published in October 2016.

**Volumes in this set**

**Volume 1:** *The Role of Familiarity and Knowledge in Consumer Behavior*

*Editor:* Mita Sujan

**Volume 2:** *Involvement and Reference Group Influence*

*Editor:* Joseph R Priester

**Volume 3:** *Decision-making and Choice Decisions*

*Editor:* Richard J Lutz

**Volume 4:** *Brand Strategy*

*Editor:* Vanessa Patrick

**Volume 5:** *Causes of Brand Attachment and Its Effect on Consumers' Information Processing Evaluations and Behaviors*

*Editor:* Debbie MacInnis

For complete TOC visit our website at:
in.sagepub.com/en-in/sas/c-whan-park

2019 • 1664 pages • Hardback: 9789352808236
We are in an era of massive disruptions in markets, media, management approaches and business models. These disruptions are being caused by rapid technological changes on the one hand and tectonic shifts in customer preferences and societal behaviour on the other. Marketing knowledge and practices have to advance at a significantly higher pace to address the changing context of market behaviour. Handbook of Advances in Marketing in an Era of Disruptions is meant to share ideas and new knowledge that are relevant to this world of disruptions. Leading scholars from around the world, who have keenly observed the changing market environment, business policies, parameters, theories, methods and practices, have put forth their theses on how marketing thinking needs to evolve to keep pace with the market reality.

This book is dedicated to Professor Jagdish N. Sheth and honours his sustained contribution as a management thinker, scholar, academician and corporate adviser in an illustrious career spanning over five decades.

CONTENT:


2018 • 620 pages • Hardback: 9789352809585 • ₹ 1,925.00
THE ART AND CRAFT OF PR
Creating the Mindset and Skills to Succeed in Public Relations Today

Sandra Stahl Thought Leader in Public Relations Strategy

This book is built around the idea that PR as a communications discipline has no boundaries. It is the PR professional’s manual for creating that specific type of mindset and building the necessary skills to meet today’s communications challenges, which include mastery of the fundamentals, cultivating unbridled curiosity and creativity, the art of listening, and never losing sight of business objectives.

CONTENTS
Preface / PR has no boundaries / The PR fundamentals / Think attraction, not promotion / Creativity / Don’t just listen; really hear and include / Words are our currency / Inspire to change behaviour / Why not? Embrace change / Never forget, it’s business / Perfection is overrated / What’s next for PR? / Messages from the masters / Resources / Epilogue / Notes and further reading / Acknowledgements

SAGE RESPONSE
2018 • 192 pages • Paperback (9789352807451) • ₹350.00

CORPORATE COMMUNICATION THROUGH SOCIAL MEDIA
Strategies for Managing Reputation

Asha Kaul Professor, Communication Area, Indian Institute of Management, Ahmedabad and Vidhi Chaudhri Assistant Professor, Media and Communication, Erasmus School of History, Culture and Communication (ESHCC), Erasmus University, Rotterdam

Corporate Communication through Social Media provides a comprehensive look at social-mediated developments in corporate and organizational communication and examines the consequent implications for reputation management. It takes a grounded approach in bringing together perspectives from communication and management and from scholarship and practice. It helps the reader to make sense of digitalization in corporate communication and its consequences for organization–stakeholder relationships, trust, engagement, leadership, and reputation. Covering a wide spectrum of topics such as branding, consumer engagement, employee relations, crisis communication, corporate responsibility and sustainability, and the return on investment (ROI), the book maps key changes in the evolving communication landscape, with an understanding of the strategic benefits and challenges for corporate reputation.

Key Features:
- Blend of theory and practice of social-mediated communication and implications for reputation management
- International focus with contemporary (and classic) examples and cases
- Link with professional practice in “Voices from the Field” feature
- Discussion questions and activities to encourage critical reflection and informed application

ABRIDGED CONTENTS
Preface / Prologue / The New Anthem for Open Source Branding: Paradox of gaining resonance and ceding control / On - Demand Marketing: Social Selling, Customer Engagement and Advocacy / Social Media @ Work: Employees as Reputation Agents / Influence of Social Media on Crisis Communication / Under the Microscope: Corporate Responsibility in a Social-Mediated Era / Measuring the Spend on Social Media / Epilogue / Index

SAGE TEXTS
2017 • 252 pages Paperback (9789386446190) • ₹275.00

ABOUT THE AUTHORS
Asha Kaul is Professor in the Communication Area, Indian Institute of Management, Ahmedabad. She obtained her doctorate in stylistics from the Indian Institute of Technology, Kanpur, in 1990.

Vidhi Chaudhri is Assistant Professor of Media and Communication at Erasmus School of History, Culture and Communication (ESHCC), Erasmus University Rotterdam, the Netherlands.
COMMUNICATION FOR SOCIAL CHANGE

Context, Social Movements and the Digital

Pradip Nanin Thomas
Associate Professor, School of Communication and Arts (SCA), University of Queensland

Communication for Social Change: Context, Social Movements and the Digital is a critical introduction to communication and social change (CSC) theory. The book presents refreshingly new perspectives and specifically makes the case for CSC theory to factor in context, learnings from social movements and a critique of the digital technology. This book offers perspectives on the historical continuities within this field of study along with the departures that have been hastened and shaped by confluences between ideas and practice as well as by digital technology and social movements. It introduces readers to a raft of new theorists of CSC and puts forth new thinking, new ideas, and a new basis for theorisation of communication for social change discourse.

CONTENTS


ABOUT THE AUTHOR

Pradip Nanin Thomas is Associate Professor and Co-Director of the Centre for Communication and Social Change at School of Journalism and Communications, University of Queensland, Australia. A leading academic in the area of communication and social change, Thomas is also on the advisory boards of a number of international institutes including the India Media Centre at the University of Westminster. He is Chair of the Participatory Communications Section, IAMCR, and on the editorial committees of a number of journals, including Media Development, Journal of Creative Communications, Communication for Development and Social Change, Journalism and Communication Monographs and the International Journal of Press/Politics. In 2010, he was involved in a study of communication rights movements in India.

MINDFUL COMMUNICATION FOR SUSTAINABLE DEVELOPMENT

Perspectives from Asia

Edited by Kalinga Seneviratne
Lecturer, Faculty of Communication Arts, Chulalongkorn University, Bangkok

Written by Asian scholars, Mindful Communication for Sustainable Development: Perspectives from Asia analyzes Asian philosophical ideas and communication theories that promote respect for cultural diversity, protection of environment, and ‘sufficiency economic’ models. It discusses how ancient Asian teachings, particularly from the Buddhist, Hindu, and Confucius schools of thought, can enrich modern-day communication needs and help to achieve the Sustainable Development Goals espoused by the United Nations. As a mindful communication revolution spreads across the world, especially in the West, this book draws attention to the danger of practicing mindfulness without its spiritual and ethical leanings. The book puts forward innovative ideas on applying traditional practices to modern digital communication. It rethinks development communication methods and how the media reports on economic, environmental, and developmental issues. It promotes a new paradigm of communication, one that is centered on both social harmony and freedom of expression. It is an essential read for development communicators and trainers.

CONTENTS


2018 • 372 pages • Hardback (9789352805518) • ₹995.00

2018 • 232 pages • Hardback (9789352808083) • ₹795.00
A HANDBOOK OF JOURNALISM

Media in the Information Age

Edited by V Eshwar Anand Professor, Journalism and Media Studies and K Jayanthi Senior Deputy Editor, Frontline, The Hindu Group of Publications, Chennai

Journalism as a discipline is becoming increasingly important today. It has to contend with new challenges such as the explosion of social media, heightened commercial competition in the mainstream media and the emergence of the media as a powerful actor in public policy and governance. The book examines these challenges from various angles, including some of the major contemporary trends, issues and processes in governance, institutions, administration and development, among others.

ABRIDGED CONTENTS


2018 • 380 pages • Hardback (9789352806287) • ₹1095.00

JOURNALISM THROUGH RTI

Information Investigation Impact

Shyamlal Yadav Senior Editor, The Indian Express, New Delhi

The RTI Act has helped investigative journalism in getting information that otherwise would have been almost impossible to unearth despite legal provisions. Using the storyline approach, the author, through his own experiences, unravels in this book how news was collected through persistent efforts using RTI, how the stories evolved, and how the subject was followed up keeping an eye on the rightful impact.

CONTENTS

Foreword by Raj Kamal Jha / Preface / Acknowledgements / Advent of RTI and Role of Media / Foreign Travels of Ministers: 256 Rounds of the Globe / Foreign Travel of Bureaucrats: 74 Up–Down Trip to the Moon / I Hereby Declare: Assets Declaration in Public Domain / India’s Steel Frame: Corruption Cases against IAS/IPS/IRS / Stream of Filth: Cleaning the Rivers through RTI / Personnel in Personal Staff of MPs: All in Family / Light Every Corner: RTI Everywhere in the Government / NGOs Funded by Government: JSSs and KVKs / Passing the Buck: Misuse of RTI by Public Authorities / How a Journalist Can Use RTI and See the Change / Index

2017 • 244 pages • Hardback (9789386062833) • ₹850.00

MEDIA METRICS

An Introduction to Quantitative Research in Mass Communication

Manoj Dayal Professor, Department of Communication Management and Technology, Faculty of Media Studies, Guru Jambheshwar University of Science and Technology, Hisar, Haryana

“Media metrics” is the use of statistics and mathematics in media research. This book largely explains scientific methods of data collection and analysis to achieve useful results from quantitative media data. It effectively describes the crucial relationship between key media forces such as print and electronic media, corporate communication and public relations, advertising, development communication, web and traditional media, and so on.

Key Features:

• Pioneering introductory text on media metrics, a method of measuring media variables
• Clear and easy-to-understand explanation of descriptive and inferential media variables and their use
• Complete coverage with relevant examples from media studies
• Review exercises, and extensive list of references

CONTENTS


2017 • 544 pages
Paperback (9789386062161) • ₹495.00

ABOUT THE AUTHOR

Manoj Dayal, is the senior-most professor in mass communication at the Department of Communication Management & Technology, Faculty of Media Studies, Guru Jambheshwar University of Science & Technology, Hisar, Haryana, India, he has been teaching media and communication research for more than 27 years (almost 13 years as a professor) and has the experience of working, pursuing, and guiding research for more than 30 years in different central and state universities of India.
POSITIONING RESEARCH
Shifting Paradigms, Interdisciplinarity and Indigeneity
Edited by Margaret Kumar Adjunct Professor, Centurion University of Technology and Management, Odisha and Supriya Pattanayak Deputy Vice Chancellor, Centurion University of Technology and Management, Odisha

The availability of research methodologies and frameworks to facilitate different ways of gathering knowledge and performing research is often a matter of concern for early career researchers as well as advanced research scholars. Positioning Research, while identifying this gap, provides avenues that encompass differing cultural backgrounds and disciplines to enable exploration of research frameworks and shifting paradigms, considering the impact of social media and new forms of knowledge that assist real-time, global distribution of research. The book highlights the possibilities of transition into ‘the third space’, where negotiation and dialogue are central to positioning research. It upholds the principle that different research methodologies are equally valid and valued in contributing to new knowledge. The book focuses on the contexts in which research questions are conceptualised and designed, and highlights the implications of research for the various partners and communities that participate in the research. It thus provides a cutting-edge framework for conducting multidisciplinary research.

CONTENTS

2018 • 312 pages • Paperback (9789352806171) • ₹595.00

Dr Margaret Kumar is Adjunct Professor at Centurion University of Technology and Management, Odisha, India. She has been appointed Senior Fellow (Honorary) at the University of Melbourne, Australia. Dr Kumar has worked at the University of Melbourne and Deakin University, Australia, in several faculties and at the Institute of Koorie Education, Deakin University, Victoria, Australia.

Dr Supriya Pattanayak is presently the Deputy Vice Chancellor at the Centurion University of Technology and Management (CUTM)—the first multi-sectoral, state-regulated private university in Odisha, India. While being primarily in an administrative role, she is also involved in teaching, research and consulting.

SAGE Research Methods supports research at all levels by providing material to guide users through every step of the research process, from a quick dictionary definition, a case study example from a researcher in the field, a downloadable teaching dataset, a full-text title from the Quantitative Applications in the Social Sciences series, or a video tutorial showing research in action.

methods.sagepub.com
Uwe Flick is Professor of Qualitative Research in Social Science and Education at the Freie Universität Berlin, Germany.

He has been Professor of Qualitative Research at Alice Salomon University of Applied Sciences in Berlin, Germany and at the University of Vienna, Austria. Previously, he was Adjunct Professor at the Memorial University of Newfoundland in St. John’s, Canada; a Lecturer in research methodology at the Freie Universität Berlin; a Reader and Assistant Professor in qualitative methods and evaluation at the Technical University of Berlin; and Associate Professor and Head of the Department of Medical Sociology at the Hannover Medical School.
A tremendous job in bringing basic and advanced methods together, offering an extensive toolbox to researchers and students.

Jimmie Leppink, Maastricht University, The Netherlands.
One of the most comprehensive guides on SPSS...easier to read much more informative.

Lisa Jo Elliott, Missouri Western State University, USA.
If you are an SPSS user looking for a how-to book on this matter, this would be an obvious choice.

Jacob Brauner, University of Copenhagen, Denmark.

3 Volume Set
This three-volume set helps in practical understanding of basic research methodology, its tools, as well as numerous possibilities of analyzing a dataset, both in qualitative and quantitative research

Volumes in this set

**VOLUME 1: ELEMENTARY BASICS**
Elementary Basics leads the beginners into the basics – of research as a process, test construction, qualitative research, statistical description and – inference as well as into the basics of futures studies.

**VOLUME 2: MULTIVARIATE ANALYSIS**
Multivariate Analysis teaches analyzing the quantitative dataset with the classical multivariate methods, such as Regression analysis, Factor analysis, Analysis of Variance, and Discrimination – and Classification analysis. The practical part is illustrated by using SPSS software.

**VOLUME 3: ADVANCED ANALYSIS**
Advanced Analysis teaches advanced methods in analyzing a quantitative dataset, with Non-parametric statistics, Experimental studies, Multi-level modeling, Structural Equation Modeling (SEM) and Path Modeling as well as Survival analysis.

For complete TOC visit our website at:
Edited by Abraham Rudnick Professor, Department of Psychiatry and Behavioural Neurosciences, McMaster University and Cheryl Forchuk Associate Director, Nursing Research, Arthur Labatt Family School of Nursing

6 Volume Set

Social Science Methods in Health Research comprehensively addresses research methods used in social science for the health sector. The six volumes are illustrative and indicative of the range of social science methods in health research. It is ordered in large part according to the scope of the research questions covering the micro-, meso-, and mega-levels of health research.

Volumes in this set

VOLUME 1: FOUNDATIONS OF SOCIAL SCIENCE METHODS
Edited by: Josephine MacIntosh, Cheryl Forchuk, and Abraham Rudnick
Centres on the foundations of social science research, including history, ethics, and more.

VOLUME 2: SOCIAL SCIENCE METHODS IN BASIC BIOMEDICAL RESEARCH
Edited by: Josephine MacIntosh, Cheryl Forchuk, and Abraham Rudnick
Addresses the use of social science methods in basic biomedical studies involving humans and other animals.

VOLUME 3: SOCIAL SCIENCE METHODS IN CLINICAL RESEARCH
Edited by: Abraham Rudnick and Cheryl Forchuk
Provides insight into the importance of using social science methods in clinical research.

VOLUME 4: SOCIAL SCIENCE METHODS IN HEALTH ORGANIZATIONS RESEARCH
Edited by: Cheryl Forchuk, Amy Wuest, and Abraham Rudnick
Addresses methodological issues particular to studying health care organizations and how those organizations can be studied using methods from the social sciences including case studies, leadership research, and more.

VOLUME 5: SOCIAL SCIENCE METHODS IN HEALTH SYSTEMS RESEARCH
Edited by: Amy Wuest, Cheryl Forchuk, and Abraham Rudnick
Explores how social science methods can be used to study health care systems (across and beyond health care organizations), including policy studies, systems research, and more.

VOLUME 6: SOCIAL SCIENCE METHODS IN PUBLIC HEALTH RESEARCH
Edited by: Cheryl Forchuk, Amy Wuest, and Abraham Rudnick
The final volume focuses on social science methods in public health research, including population research, social determinants studies, and more.

For complete TOC visit our website at: https://in.sagepub.com/en-in/sas/social-science-methods-in-health-research-6v/book255058

SAGE FUNDAMENTALS OF APPLIED RESEARCH
2017 • 1960 pages • Hardback (9789386062017)
RESEARCH METHODOLOGY FOR SOCIAL SCIENCES

Arunangshu Giri
School of Management and Social Science, Haldia Institute of Technology, West Bengal

Debasish Biswas
Department of Business Administration, Vidyasagar University, West Bengal

The unique feature of this book is that it indicates the absence of a common research methodology and introduces a family of approaches that can be applied to varied research situations. Through numerous examples and extensive referencing to popular statistical software packages such as SPSS and AMOS, the book will help students of social sciences to develop the fundamentals of data collection and analysis, and a thorough understanding of the research process as a whole. Providing a wide array of research techniques, Research Methodology for Social Sciences is an invaluable resource for all young researchers.

Key Features:

• Adopts a simplified yet comprehensive approach to all major steps in the application of research methods in social sciences
• Emphasizes on SPSS and AMOS, and their uses through different numerical examples
• Demonstrates the application of each research method step-by-step and suggests ways to minimize computational hassles
• Includes examples from various social science fields including anthropology, history, political science and so on

CONTENTS

Foreword by Debabrata Mitra / Preface / Introduction / Literature Review and Data Collection / Sampling / Questionnaire Design / Measurement and Scaling / Reliability and Validity / Descriptive Statistics and Graphical Presentation of Data / Online Analytical Processing / Growth Rate / Hypothesis Testing and Normality Test / Correlation / Linear Regression Analysis / Multiple Regression Analysis and Structural Equation Modelling (SEM) by AMOS / T-tests / Analysis of Variance (ANOVA) / Chi-square Test / Non-parametric Test / Factor Analysis / Cluster Analysis / Multidimensional Scaling / Conjoint Analysis / Discriminant Analysis / Report Writing / APA and MLA Referencing Style / Appendix / Glossary / Bibliography / Index

SAGE TEXTS

2019 • 404 pages • Paperback (9789352807574) • ₹395.00

ESSENTIALS OF BUSINESS RESEARCH

A Guide to Doing Your Research Project

Second Edition

Jonathan Wilson
Principal Lecturer in Marketing, Lord Ashcroft International Business School, Anglia Ruskin University

Written specifically for business students with an interactive approach, this bestselling, jargon-free textbook highlights each stage of the research process, guiding you through actionable steps and explicitly setting out how best to meet a supervisor’s expectations. Easy to navigate and full of practical advice, it shows you how to choose a topic and write a proposal, with easy-to-follow tips and detailed screenshots and diagrams.

Key Features:

• Integrated with ‘You’re the Supervisor’ sections—helpful in learning methods to meet research objectives
• Illustrated case studies and examples from different types of international businesses
• Detailed guidance on software packages such as SPSS
• Engaging questions and answers
• Annotated further reading

ABRIDGED CONTENTS

Preface / An Introduction to Business Research / Developing a Research Topic / Conducting a Literature Review / Introduction / Nature of a literature review / Literature review process / Addressing Ethical Issues / Establishing a Research Design / Primary Data Collection / Using Secondary Data / Sampling / Analyzing Quantitative Data / Analyzing Qualitative Data / Writing up and Presenting Your Research / References / Further reading / Glossary / Index

SAGE TEXTS

2017 • 376 pages • Paperback (9789386062758) • ₹395.00

Originally priced at £95.00 (Hardback) and £33.99 (Paperback). Sales rights restricted to South Asia only!

Recommended for students of MBA, BBA, PGDBM/ PGBM and Business research professionals.

Related titles in:

HINDI

9789351506973

9789351506621

9789351506638

9789386602213

MARATHI
**STATISTICAL ANALYSIS IN SIMPLE STEPS USING R**

Kiran Pandya | Department of Human Resource Development, Veer Narmad South Gujarat University, Surat,
Prashant Joshi | Department of Management, Uka Tarsadia University, Bardoli, Surat and Smruti Bulsari | Assistant Professor, Department of Human Resource Development, Veer Narmad South Gujarat University, Surat

An open and dynamic software for statistical analysis, R has become increasingly popular among students and researchers alike for its powerful language and graphical abilities. This book incorporates a step-by-step approach to the basics of statistical tests, the prerequisites and assumptions, the procedures, outputs and their interpretation all through the lens of R. It is a concise guide to procuring and using R, identifying the types of tests to examine different types of research questions, and the sequential steps for undertaking statistical analysis. Intended largely for readers who are new to statistics or R or to both, this textbook addresses the problems in statistical analysis often faced by the students of social science, education, and management.

**Key Features:**
- Provides the necessary foundation for exploring the frontiers of data science
- Gives an overview of statistical techniques applicable to both cross-section and time-series data analysis using R
- Exercises provided at the end of the chapters to help the readers reinforce their learning
- Applications of statistical techniques covering wide range of subject areas with examples from social sciences and medical sciences

**CONTENTS**

Foreword by Dilip M Nachane | Preface | Acknowledgments | Introduction | Data Management in R | Describing Data Graphically | Descriptive Statistics | Parametric Tests | Analysis of Variance | Two-Way Analysis of Variance | Analysis of Covariance | Correlation Analysis | Linear Regression Analysis | Nonparametric Tests | Principal Components and Factor Analysis | Logistic Regression | Cluster Analysis | Multidimensional Scaling | Introduction to Time Series Analysis | Volatility Analysis | Bibliography | Index

SAGE TEXTS  | 2018 • 344 pages  
Paperback (9789352807109) • ₹325.00

Recommended to UG and PG students in statistics, economics and MBA/PGDM.

---

**A BRIDGE TO MATHEMATICS**

Shobha Baga | Professor, Cluster Innovation Centre, University of Delhi, Amber Habib | Professor, Department of Mathematics, Shiv Nadar University and Geetha Venkataraman | Professor, School of Liberal Studies, Ambedkar University Delhi

This book aims to help students of social sciences, liberal arts, and humanities to develop the ability to analyze and reason mathematically, to model situations and problems, and to be able to infer, present, and communicate their analysis effectively. Mathematical concepts are presented in both historical and everyday contexts to ease their utilization in the real world. Readers are introduced to the skills of expressing mathematical ideas using the language of sets, logically analyzing arguments and their validity, processing and interpreting data, and using probability to handle the inherent randomness of our world. Chapters dedicated to symmetry, perspective, and art will enable readers to reason, model, and evaluate everyday situations. The book will also increase awareness of how mathematical patterns pervade the world around us.

**Key Features:**
- Gentle and non-calculus-based treatment of the topics
- Real-life examples and data along with numerous visual aids
- Plethora of solved examples and exercises to develop hands-on experience
- Material on computational tools for data handling, analyses, and presentation

**CONTENTS**


SAGE TEXTS  | 2017 • 392 pages  
Paperback (9789386446121) • ₹375.00

Essential for students of various disciplines of social sciences and candidates appearing for National and State level competitive exams.
RESEARCH METHODS IN EDUCATION

WANG Li Professor and Deputy Director, UNESCO International Research and Training Centre for Rural Education (INRULED), Beijing, Peng Liping Associate Professor and Director, International Centre for Teacher Education, East China Normal University (ECNU), Shanghai and Qutub Khan Advisor, UNESCO International Research and Training Centre for Rural Education (INRULED), Beijing

Designed to introduce students to the process of scientific research in education, this new text goes beyond explaining the methods of empirical data collection and analysis. It encourages students and researchers to contextualise their knowledge and understanding of quantitative and qualitative research designs by drawing links between the research question and the underlying theoretical framework.

Key Features:
- Each chapter comprises robust pedagogical features
- Self-test exercises are spread throughout the text to aid easy-recollection of the topics learnt
- Demonstrates the importance and ideal sequence of each of the research activities
- Numerous examples interspersed throughout the text exemplify the role of educational research

CONTENTS

ABOUT THE EDITORS
Martin Carnoy is Vida Jacks Professor of Education and Economics at Stanford University, the United States. He was trained at the University of Chicago and writes on the economic value of education and the political economy of educational policy.

Isak Froumin is Professor and Academic Supervisor at the Institute of Education, National Research University Higher School of Economics, Russia.

Oleg Leshukov is Research Fellow at the Laboratory for Universities Development at the Institute of Education, National Research University Higher School of Economics, Russia.

Simon Marginson is Professor of International Higher Education at the UCL Institute of Education, University College London, United Kingdom. He is also the Director of the ESEC/HEFCE Centre for Global Higher Education and Editor-in-Chief of Higher Education.
INDIA HIGHER EDUCATION REPORT 2017
Teaching, Learning and Quality in Higher Education
Edited by N V Varghese Vice Chancellor, National Institute of Educational Planning and Administration (NIEPA), Anupam Pachauri and Sayantan Mandal
Assistant Professor, CPRHE (NIEPA)

India Higher Education Report 2017 evaluates the Indian higher education system in terms of teaching, learning and quality and presents a comprehensive analysis of reforms that took place in these domains. Organized into three major parts—ranking, research and quality; teachers and teaching—learning; and quality management—this book discusses changes and issues that have affected the country’s higher education system in recent times. This seminal work is a must-have for scholars and researchers of education, social science and public policy.

CONTENTS

2016 • 408 pages • Hardback (9789352807161) • ₹1250.00

INDIA HIGHER EDUCATION REPORT 2016
Equity
Edited by N V Varghese Vice Chancellor, National Institute of Educational Planning and Administration (NIEPA), Nidhi S. Sabharwal National University of Educational Planning and Administration, New Delhi and C M Malish Assistant Professor, CPRHE, NUEPA

India Higher Education Report 2016 focuses on the theme of equity in higher education. The report examines issues related to the expansion of higher education; economic, social, regional and gender inequalities and their implications on education; student diversity and discrimination; and the changing roles of the state, market and private sector in a period of massification of the education sector.

CONTENTS

2017 • 452 pages • Hardback (9789386602244) • ₹1295.00

Get your brilliant research publication ready with

Manuscript Improvement and Language Editing Services

For more information, write to sagemiles@sagepub.in today!
LEARN ENGLISH
A Fun Book of Functional Language, Grammar, and Vocabulary

Second Edition
Santanu Sinha Chaudhuri Freelance English Language Teacher and Author

Learn English is a complete package that presents the fundamentals of the English language in an enjoyable, reader-friendly style. From basic sentences to complex grammatical forms, from essential English words to modern business vocabulary, and from common errors to elements of style, this book covers them all! The book is specifically aimed at South Asians who face similar challenges while learning English. With contexts and stories they can easily relate to, this book offers insights into English in a fun way.

Key Features:
- Can be used either by self-learners or in a classroom
- Is based on modern concepts of second language acquisition
- Deals with linguistic challenges and cultural aspects from a South Asian perspective

CONTENTS

ABOUT THE AUTHOR
Aarati Mujumdar is Assistant Professor and Assistant Head of Department at Modern College of Business and Science, Muscat. She holds PhD and MPhil degrees from the MS University of Baroda, India. She specializes in the area of writing skills, and both her dissertations are on Psycholinguistics, exploring the cognitive processes of writing compositions in a second language.

Her total teaching experience spans more than 26 years; she has spent 23 years teaching English Language and Literature at the Postgraduate, Undergraduate, and Foundation levels at her department in MS University. Since September 2014, she has been teaching at the Modern College of Business and Science in Muscat.
CREATING INCLUSIVE SCHOOLS
Theory, Process and Practice

Edited by Bharti Kaushik Department of Education of Groups with Special Needs (DEGSN), NCERT, New Delhi

Creating Inclusive Schools: Theory, Process and Practice aims to simplify the dynamic and multidimensional discipline of inclusive education for the students of education, and trainee and practising teachers. This timely textbook focuses on understanding the learning needs of children with disabilities and those belonging to socially and economically disadvantaged sections of the society. It elucidates and critically analyses how these requirements are currently addressed at various levels of education and the desirable changes that can be brought about. The book explains the multifarious concepts in lucid and easy-to-comprehend language, and establishes crucial links between theory and practice to facilitate understanding of different dimensions of inclusive education.

It is based on the curriculum guidelines prescribed by National Council for Teacher Education (NCTE) and the syllabi recommendations by major universities across India. This book offers a fresh perspective into inclusive education needs, policies and practices through contextually relevant examples and cases.

Key Features:
- Provides holistic understanding of inclusion in education with focus on various aspects of school environment and administration
- Contains succinct discussion of the learning needs and strategies to address them in an inclusive education setting
- Inclusive pedagogy practices, applicable to the Indian context, described with relatable examples and case studies
- Each chapter aided by learning objectives and chapter-end exercise to help readers map their progress and achievements

CONTENTS

GUIDANCE AND COUNSELLING FOR CHILDREN AND ADOLESCENTS IN SCHOOLS

Namita Ranganathan Professor, Central Institute of Education, University of Delhi and Toolika Wadhwa Assistant Professor, Department of Education, Shyama Prasad Mukherji College, University of Delhi

This book provides a rich understanding of the challenges, problems and difficulties that children and adolescents face in adjusting to the contexts in which they live, grow and study. All teacher-education programmes expansively define the role of teachers and their responsibility towards guiding and counselling students. This book serves to help student-teachers and in-service teachers to understand their role as counsellors and build perspectives about the mental health concerns of students. Rendering ground realities within theoretical approaches to psychotherapy and mental health, it serves as a useful resource for practitioners and researchers in education.

Key Features:
- Unique approach in correlating real-life situations and experiences to the explanation of theories
- Builds understanding about guidance, counselling and mental health issues through a theory–practice interface
- Provides anecdotes, case vignettes and narratives to aid self-directed learning of counselling skills
- Couched in the contemporary Indian socio-cultural setting

CONTENTS

SAGE TEXTS
2019 • 296 pages
Paperback (9789352808243) • ₹325.00

SAGE TEXTS
2017 • 288 pages
Paperback (9789386062918) • ₹295.00

Recommended to UG and PG students in Management, social sciences and humanities

ABOUT THE EDITOR
Dr Bharti Kaushik works at NCERT, New Delhi, where she has developed guidelines for inclusive pre-service teacher training and acted as resource person for numerous in-service teacher training programmes. Currently, she is focused on two key objectives: (a) including children with visual impairment in teaching and learning of science at upper primary stages and (b) including children with autism in primary stages of schooling.

ABOUT THE AUTHORS
Namita Ranganathan is a Professor at the Department of Education, Central Institute of Education, University of Delhi. She has over thirty years of teaching experience in teacher education programmes.
Toolika Wadhwa has been working as an Assistant Professor at the Department of Education, Shyama Prasad Mukherji College, University of Delhi, since 2009. Her doctoral research was in the area of identity development and religion in the context of families and schools.
UNDERSTANDING WORKING MEMORY
Second Edition
Tracy Packiam Alloway University of North Florida and Ross G Alloway Memosyne Ltd

It is hard to conceive of a classroom activity that does not involve working memory. This book will make sure you are able to spot problems early, work with children to improve their working memory and ensure they reach their full potential. The strategies in the book can provide scaffolding and support that will unlock their working memory potential to boost learning.

CONTENTS
Epilogue by Kim Grant / Our Brain’s Post-it-note / Diagnosing Working Memory / Specific Learning Disorder: Reading Difficulties (Dyslexia) / Specific Learning Disorder: Maths Difficulties (Dyscalculia) / Developmental Coordination / Attention Deficit Hyperactivity Disorder (ADHD) / Autistic Spectrum Disorder / Anxiety Disorders (by Evan Copello) / Student Strategies and Training / Appendix: Working Memory strategies table / Epilogue by Kim Grant

SAGE ADVANCEDGE
2018 • 168 pages • Paperback (9789352805990) • ₹550.00
Originally priced at £83.00 (Hardback) and £24.99 (Paperback).
Sales rights restricted to South Asia only!

BOUNCE FORWARD
The Extraordinary Resilience of Leadership
Eileen T Allison-Napolitano Wisdom Out, Founder

Ordinary resilience is not enough to inspire teams to greatness. Effective leaders must welcome adversity and harness it for positive change that creates results and makes life and work more joyful. Follow stories of successful educators to discover how to harness the power of leadership resiliency in education. Find out why it matters and how you can be a catalyst for bouncing forward in your own environment. Drawing on the latest research from organizational psychology and her experiences as a transformational leadership coach, Elle Allison Napolitano helps readers by:

• Defining leadership resiliency
• Explaining how leadership resiliency applies in educational leadership
• Showing you how to find it in yourself
• Outlining steps to make your leadership resilience visible
• Providing a rubric to gauge the resiliency of your organization

CONTENTS

SAGE ADVANCEDGE
2018 • 202 pages • Paperback (9789352806065) • ₹695.00
Originally priced at $32.95 (Paperback), Sales rights restricted to South Asia only!

YOUNG CHILDREN’S PERSONAL, SOCIAL AND EMOTIONAL DEVELOPMENT
Fourth Edition
Marion Dowling Early Years Consultant

Young children’s personal, social and emotional development is of central importance to all those working in the Early Years. Offering thought-provoking questions and practical suggestions to help readers to reflect on and develop their own practice, this fourth edition of Marion Dowling’s much-loved book has been fully updated to include expanded coverage of key topics including independent thinking, living and learning with others, and dispositions for learning. This is essential reading for all Early Years students and practitioners, and anyone working with or caring for young children.

CONTENTS
Foreword by Lilian Katz National References for Each Chapter / Introduction / The Seeds of Confidence and Competence / Confidence and Competence for Learning / Living with Others / Learning with Others / Becoming Independent / Independent Thinkers / Emotional Well-being / Influences on Young Children’s Well-being / Dispositions for Learning / Nurturing Dispositions to Learn / Young Children’s Behaviour / Achieving Self-regulated Behaviour / Young Children’s Spirituality / Living in the Wider World / Working with Families / Vulnerable Children and Fragile Families / Conclusion / Index

SAGE ADVANCEDGE
2018 • 264 pages • Paperback (9789352806003) • ₹695.00
Originally priced at £71.00 (Hardback) and £23.99 (Paperback), Sales rights restricted to South Asia only!
PASSING THE NUMERACY SKILLS TEST

Fifth Edition
Mark Patmore

All trainee teachers working towards Qualified Teacher Status (QTS) must pass a computerised numeracy skills test. The test is designed to ensure they have a sound grasp of numeracy skills such as mental arithmetic and interpreting statistics and can apply these in practice. This book outlines all of the test requirements and explains the essential subject knowledge candidates will need. This revised fifth edition is updated throughout and now includes a full practice test. Written by one of the authors of the skills tests, from the Alphaplus Consultancy, this text is an accurate, up-to-date and comprehensive practice tool for the numeracy skills test.

CONTENTS
Introduction / Key knowledge / Mental arithmetic / Using and applying general arithmetic / Interpreting and using statistical information / Practice mental arithmetic and on-screen tests / Answers and key points / Further reading / Glossary

SAGE ADVANCEDGE
2018 • 96 pages • Paperback (9789352806027) • ₹595.00

TEACHING GRAMMAR, PUNCTUATION AND SPELLING IN PRIMARY SCHOOLS

David Waugh University of Durham,
Claire Warner Freelance Educational Consultant and Rosemary Waugh
Queen Margaret’s School

This book explores and provides the subject knowledge you will need to teach grammar, punctuation and spelling and gives guidance on how to teach it. It helps you to build confidence in your own knowledge, opening up the subject and enabling them to approach teaching with ease. Examples of effective lessons show you how to engage children’s interest in some of the more formal aspects of writing and throughout, activities and practical examples demonstrate how you can translate this learning into the classroom.

CONTENTS

SAGE ADVANCEDGE
2018 • 216 pages • Paperback (9789352806041) • ₹595.00

UNDERSTANDING MATHEMATICS FOR YOUNG CHILDREN

A Guide for Teachers of Children 3-7

Fourth Edition
Derek Haylock Education Consultant and Anne Cockburn University of East Anglia

If you are a teacher or student teacher in a nursery or primary school, you need a secure understanding of the mathematical ideas behind the material you will use in the classroom. To help young children develop their understanding of mathematics, you need to develop your own understanding of how mathematics is learnt. In this indispensable book, the authors help you to understand mathematical concepts and how children come to understand them, and also help develop your own confidence with mathematical activities.

CONTENTS
Introduction / Understanding mathematics / Understanding number and counting / Understanding addition and subtraction / Understanding multiplication and division / Understanding the principles of arithmetic / Understanding calculations through patterns and pictures / Understanding place value / Understanding measurement / Understanding shape and space / Understanding data handling / Understanding problem solving and reasoning in mathematics / References / Index

SAGE ADVANCEDGE
2018 • 340 pages • Paperback (9789352806010) • ₹1050.00

Originally priced at ₹83.00 (Hardback) and £24.99 (Paperback).
Sales rights restricted to South Asia only!

CONNECTING THE DOTS BETWEEN EDUCATION, INTERESTS, AND CAREERS, GRADES 7–10

A Guide for School Practitioners
Sarah M Klerk Education to Careers

Ask most preteens and teenagers about life after high school, and you’re likely to get blank looks or bored shrugs. Spark excitement and help kids feel motivated about staying in school by making the college or career connection come alive with this indispensable resource that takes the guesswork out of career awareness counseling. Chock-full of ready-to-use lessons, this book gives busy teachers, school counselors, and parents succinct lessons that generate deep discussion and inquiry about the real world of post-secondary education and work.

CONTENTS

SAGE ADVANCEDGE
2018 • 144 pages • Paperback (9789352805945) • ₹695.00

Originally priced at $27.95 (Paperback).
Sales rights restricted to South Asia only!

Sales rights restricted to South Asia only!
EMPOWERED SCHOOLS, EMPOWERED STUDENTS
Creating Connected and Invested Learners
Pernille Schmidt Ripp Oregon Middle School, Oregon, Wisconsin
This book helps you empower teachers and students to regain control of their own teaching and learning journey. With this helpful guide, cultivate enthusiasm for learning by changing the power dynamic and putting the reins back into the hands of students. It includes real-life stories from other connected educators and helps to transform the learning experience and create lasting change.

CONTENTS

SAGE ADVANCEDGE 2018 • 76 pages • Paperback (9789352806072) • ₹350.00
Originally priced at ₹11.95 (Paperback).
Sales rights restricted to South Asia only!

DESIGNING AND IMPLEMENTING EFFECTIVE PROFESSIONAL LEARNING
John M Murray Educational Consultant, Tennesse
In this book, John Murray identifies research-based characteristics of effective teacher professional learning, detailing eight strategies for planning and executing professional development programs and evaluating their results. Packed with templates that make getting started easy, this all-in-one resource will facilitate deep professional learning that truly enhances student achievement.

CONTENTS
Preface / The Need for Change / Effective Teacher Professional Learning / Context: Building an Atmosphere to Support Teacher Learning / Content: Specifying the Goals of Professional Learning Activities / Process: Selecting Specific Activities and Strategies / Lesson Study / A Cycle of Instructional Improvement / Critical Friends / School Rounds / Action Research / Mentoring / Peer Coaching / Online Professional Development / Personal Learning Networks / The Challenges of Introducing New Forms of Teacher Professional Learning / A Call to Action / References / Index

SAGE ADVANCEDGE 2018 • 252 pages • Paperback (9789352806058) • ₹850.00
Originally priced at ₹36.95 (Paperback).
Sales rights restricted to South Asia only!
THE AUTISM AMBASSADORS HANDBOOK
Peer Support for Learning, Growth, and Success
Zak Kukoff

Every day, thousands of students with autism spectrum disorders (ASD) struggle to stay afloat at school—sometimes bullied, often ostracized. Mastering academics can be hard enough without the added challenge of navigating social situations that neurotypical kids take for granted. If students with ASD had a peer to model and reinforce socially appropriate behavior and coach them through schoolwork, it could help them feel at home in the student population. This inspirational new book describes how to set up such a peer-mentoring organization in your school or community. Based on the methodology of Applied Behavior Analysis—the gold standard in autism intervention—but created and led by students, the Autism Ambassadors curriculum will promote leadership and improve the school experience for all students.

CONTENTS

THE COMMON CORE, AN UNCOMMON OPPORTUNITY
Redesigning Classroom Instruction
Judith K March and Karen H Peters EdFOCUS, Senior Consultant

The Common Core, an Uncommon Opportunity tackles a largely overlooked component of successful implementation: how to redesign your instructional delivery system, K-12. If you’re a district leader, it will help you:

- Develop consistent and structured teaching and learning practices across content areas
- Ensure sustainable processes through continuous curriculum review and revision
- Strategically use data to monitor student performance goals
- Support and sustain enacted reforms through district-wide infrastructure adjustments
- Provide teachers with Common Core-aligned course tools, including sample curriculum maps, lessons, and specific teaching suggestions

CONTENTS
This new edition has been revised to include new strategies and a Common Core lesson-planning template. This professional learning guide provides guidelines for providing individualized support and mentoring. It gives suggestions for evaluation, coaching, observation, and supervision of DI practices.

CONTENTS
Introduction: Adults Need Differentiated Learning Opportunities Too
/ Part I. Building School Capacity Through Professional Development / School Capacity and Student Achievement / Job-Efficient Strategies for Differentiated Professional Development / Part II. Book Study Using Differentiated Instructional Strategies: One Size Doesn’t Fit All, Third Edition, and Other Training Resources / One Size Doesn’t Fit All / Creating a Climate for Learning / Knowing the Learner / Assessing the Learner / Adjusting, Compacting, and Grouping / Instructional Strategies for Student Success / Curriculum Approaches for Differentiated Classrooms / Putting It All Together in Your Differentiated Classroom / Part III. Managing Change in the Professional Learning Community / The Implementation Process / Observation and Supervision / Training Resources / Bibliography / Index

SAGE ADVANCEDGE
2018 • 160 pages • Paperback (9789352806164) • ₹695.00

Originally priced at ₹32.95 (Paperback).
Sales rights restricted to South Asia only!

BULLYING AND STUDENTS WITH DISABILITIES
Strategies and Techniques
To Create a Safe Learning Environment for All
Barry Edwards McNamara Dowling College, New York

A 2007 study uncovered a shocking fact: 80% of children with learning disabilities are bullied at school. As schools implement bullying policies, are they doing enough to address the unique needs of this 80%? Drawing on extensive studies on bullying in schools, Barry McNamara provides a research-based overview to understand bullying. Additionally, this book shows how to identify bullies and victims and implement an effective and inclusive bullying prevention program.

ABRIDGED CONTENTS
What is Bullying? / Why Are Students With Disabilities Targeted? / How to Identify Bullies and Their Victims / Creating a Schoolwide Program / What Every Teacher Must Do / What Every Paraprofessional Should Know / What Every Parent Should Know / Teacher Supports And Techniques / Summary / Test Yourself / References / Index

SAGE ADVANCEDGE
2018 • 148 pages • Paperback (9789352806126) • ₹595.00

Originally priced at ₹31.95 (Paperback).
Sales rights restricted to South Asia only!

UNDERSTANDING PERSONAL, SOCIAL, HEALTH AND ECONOMIC EDUCATION IN PRIMARY SCHOOLS
Nick Boddington PSHE Association, Adrian King and Jenny McWhirter

This book, written for those training to teach and early career primary teachers, provides clear guidance on how to tackle sensitive issues and informed ideas to help you to develop into a confident PSHE educator. It has been endorsed as a PSHE Association quality assured resource.

CONTENTS
Introduction / Part One / Understanding effective practice in PSHE education / Understanding school ethos - What is taught and what is caught? / Understanding how to start where children are / Understanding emotional development and emotional intelligence / Understanding the pedagogy of PSHE education / Understanding how to select PSHE education teaching material and resources / Part Two / Understanding safety and risk education / Understanding Sex and Relationships Education / Understanding how to address bullying behaviour in PSHE education / Understanding medicine and drug education / Understanding personal finance education / Part Three / Understanding assessment in PSHE education / Appendix 1: PSHE education and safeguarding / Appendix 2: PSHE education and the school policy framework / Appendix 3: ‘Little alien’ - photocopiable activity plan

SAGE ADVANCEDGE
2017 • 296 pages • Paperback (9789386062581) • ₹695.00

Originally priced at £75.00 (Hardback) and £24.99 (Paperback).
Sales rights restricted to South Asia only!
DYSLEXIA, LITERACY AND INCLUSION
Child-centred Perspectives

Sean MacBlain University of St Mark and St John, Louise Long St Mary’s University College Belfast and Jill Dunn Stranmillis University College

This book is about raising standards in literacy for children with dyslexia by putting the child at the centre of everything you do, focusing on wellbeing, and recognising the role that adults have to play in ensuring all children reach their potential.

CONTENTS

SAGE ADVANCEDGE
2018 • 160 pages • Paperback (9789352806157) • ₹765.00

THE DYSCALCULIA TOOLKIT
Supporting Learning Difficulties in Maths

Second Edition
Ronit Bird Teacher, London

With over 200 activities and 40 games this book is designed to support learners aged 6 to 14 years, who have difficulty with maths and numbers. Ronit Bird provides a clear explanation of dyscalculia, and presents the resources in a straightforward fashion. This book meets the needs of specialist and non-specialist teachers who are working with learners with difficulties in maths in mainstream settings. It is equally useful as a resource to recommend to parents who want to support their children’s learning.

CONTENTS
Author’s Biographic Details / About the CD / Introduction / PART ONE: EARLY NUMBER WORK WITH NUMBERS UPTO 10 / Overview / What Are the Main Problems? / How to Help / Activities and Games / PART TWO: BASIC CALCULATION WITH NUMBERS ABOVE 10 / Overview / What Are the Main Problems? / How to Help / Activities and Games / PART THREE: PLACE VALUE / Overview / A note about the Threefold Nature of the Column Labelling System / What Are the Main Problems? / How to Help / PART FOUR: TIMES TABLES, MULTIPLICATION AND DIVISION / Overview / What Are the Main Problems? / How to Help / Activities and Games / SUGGESTIONS FOR FURTHER READING / INDEX

SAGE ADVANCEDGE
2018 • 160 pages • Paperback (9789352806157) • ₹765.00
THE DYSLEXIA-FRIENDLY TEACHER’S TOOLKIT

Strategies for Teaching Students 3-18

Barbara Pavey Lecturer in Higher Education, Training Dyslexia Specialists in the North of England, Margaret Meehan Coordinator of Specialist Tuition at Swansea University and Sarah Davis Early Years Leading Teacher working in North Yorkshire

In this toolkit the authors provide you with the foundations for making your setting and your teaching style dyslexia-friendly. There is a general overview of the principles and practices required, and what the dyslexia-aware teacher needs to bear in mind. The book offers you ideas and advice, and will ensure you feel confident you are doing the right things to help overcome barriers to learning.

CONTENTS

Introduction / Understanding Learners with Dyslexia / Supporting Learning Barbara Pavey / Dyslexia and Phonics Sarah Davis / Dyslexia and English as an Additional Language Barbara Pavey / Reading, Writing and Spelling Sarah Davis / Dyslexia and Mathematics Margaret Meehan / Dyslexia and Science Margaret Meehan / Dyslexia and Creativity Barbara Pavey / Appendix 1: A Dyslexia-friendly School—a practitioner’s guide / References

SAGE ADVANTEDGE

2017 • 128 pages • Paperback (9789386062543) • ₹595.00

Originally priced at ₹75.00 (Hardback) and ₹25.99 (Paperback).

LEADING CONNECTED CLASSROOMS

Engaging the Hearts and Souls of Learners

Robert Dillon Director of Technology and Innovation at Affton School District, St Louis, MO

This book shows readers how to: Use student engagement to promote authentic, thoughtful learning Learn how 16 innovative connected educators provided incredible learning opportunities for their students Implement new technology resources and strategies for all classrooms and grade levels Help students build critical thinking skills and gain confidence in their unique voices

CONTENTS

Preface / Acknowledgments / Sharing and Collaboration: The Engine for the Connected Classroom / Respecting the Power of Student Choice / A Passion for Learning / Knowing the Core of Your Learning / Learning That I Never Expected / From the Mouths of Babes / Everyone Listens to a Kid / Student Voice Breeds Opportunities to Change the World / The Final Resting Place for Student Work / Engaging Your Community as Listening Partners / The World as the Playground for Learning / Authentic Audience Grows Innovative Learners / When Communities See Students as Assets / Schools as Idea Incubators / Service Learning: A Catalyst for Community Change / Connecting the Pieces / Educational Leaders as the Catalysts of Change / Index

SAGE ADVANTEDGE

2017 • 128 pages • Paperback (9789386062352) • ₹425.00

Originally priced at ₹29.95 (Paperback).

EXPECTING EXCELLENCE IN URBAN SCHOOLS

7 Steps to an Engaging Classroom Practice

Jelani Jabari

A comprehensive approach to achieve real and lasting change with urban students—in high-poverty, urban, minority classrooms, teachers often struggle to engage their students emotionally, intellectually, and behaviorally. Drawing on his more than twenty years of experience working with high-poverty, urban, minority students, Jelani Jabari delivers: Seven cohesive steps for planning, delivering, and reflecting on captivating learning experiences Techniques for gathering critical information about your students to forge deeper connections Strategies to transform students’ perceived “deficits” into instructional assets An emphasis on teaching methods and classroom culture, not simply standards and accountability engagement.

CONTENTS


SAGE ADVANTEDGE

2017 • 9 pages • Paperback (9789386062307) • ₹750.00

Originally priced at ₹39.95 (Paperback).

INCLUSION STRATEGIES THAT WORK!

Research-Based Methods for the Classroom

Third Edition

Toby J Karten Inclusion Workshops

Teaching students with diverse needs requires educators to tap deep reserves of instructional know-how, empathy, responsiveness, and patience. In this new edition, Toby J. Karten’s data-driven methods are updated with the latest research, connections to the Common Core, and legislative developments.

CONTENTS


SAGE ADVANTEDGE

2017 • 448 pages • Paperback (9789386062345) • ₹1095.00

Originally priced at ₹39.95 (Paperback).

Sales rights restricted to South Asia only!
FROM DISCIPLINE TO CULTURALLY RESPONSIVE ENGAGEMENT

45 Classroom Management Strategies

Laura E Pinto University of Ontario Institute of Technology

One of the biggest challenges teachers face is managing their classrooms on a day-to-day basis, and in the eyes of the general public, classroom management ranks as one of the most serious educational problems. NQTs consistently identify it as their most pressing concern during their early teaching years. From Discipline to Culturally Responsive Engagement provides a strategic plan to address this problem in an engaging and easy-to-implement way.

CONTENTS

SAGE ADVANCEDGE
2017 • 232 pages • Paperback (9789386062284) • ₹750.00

Originally priced at ₹34.95 (Paperback).
Sales rights restricted to South Asia only!

REACH BEFORE YOU TEACH

Ignite Passion and Purpose in Your Classroom


The authors provide concrete ideas that inspire academic success, stimulate curiosity, and develop a strong sense of self among students and teachers. The book contains many interventions illustrated by examples to help educators create an environment where the self is engaged and working in synchrony with academic instruction.

CONTENTS

SAGE ADVANCEDGE
2017 • 216 pages • Paperback (9789386062321) • ₹695.00

Originally priced at ₹34.95 (Paperback).
Sales rights restricted to South Asia only!

MODERN CLASSROOM ASSESSMENT

Bruce B Frey University of Kansas

Modern Classroom Assessment offers an applied, student-centered guide to the major research-based approaches to assessment in today's modern classroom. Offering a variety of engaging learning tools and realistic stories from the classroom, this text will give any reader a strong foundation for designing modern assessments in their own classrooms.

CONTENTS

SAGE ADVANCEDGE
2017 • 392 pages • Paperback (9789386062703) • ₹895.00

Originally priced at ₹112.00 (Paperback).
Sales rights restricted to South Asia only!

THINKING THROUGH PROJECT-BASED LEARNING

Guiding Deeper Inquiry

Jane I Krauss University of Oregon and Suzie K Boss

Are you eager to try out project-based learning, but don't know where to start? How do you ensure that classroom projects help students develop critical thinking skills and meet rigorous standards? Find the answers in this step-by-step guide, written by authors who are both experienced teachers and project-based learning experts who show you how to create a more interactive classroom environment where students engage, learn, and achieve.

CONTENTS

SAGE ADVANCEDGE
2017 • 216 pages • Paperback (9789386062284) • ₹795.00

Originally priced at ₹35.95 (Paperback).
Sales rights restricted to South Asia only!
**REvolutionize Assessment**

Empower Students, Inspire Learning

Richard J Stiggins Assessment Training Institute, Founder

Rick Stiggins details profound changes in the mission of our schools that requires a bold new vision of excellence in assessment in those schools. He combines decades of experience with international research to define a vision that uses assessment to supercharge student learning, not merely measure it—to support student growth, not merely hold schools accountable for it.

**CONTENTS**

Foreword by Michael Fullan / Acknowledgments / 1. A Hidden Crisis in American Education / 2. To Begin With, We Must Understand This Realm of Educational Assessment / 3. Understanding Our Assessment Trap / 4. These Are Troubled Times in the Realm of Educational Assessment / 5. A New School Mission Demands a New Assessment Vision / 6. Assessment for Truly Effective Schools Requires Local School District Leadership / 7. A Concluding Message to the Measurement Community / References / Index

**SAGE ADVANCEDGE**

2017 • 112 pages • Paperback (9789386062338) • ₹425.00

Originally priced at ₹23.95 (Paperback).
Sales rights restricted to South Asia only!

---

**Implementing Change Through Learning**

Concerns-Based Concepts, Tools, and Strategies for Guiding Change

Shirley Moos Hord Learning Forward and James (Jim) L Roussin Executive Director, Generative Human Systems

The Concerns-Based Adoption Model (CBAM) is one of the most robust and empirically grounded frameworks for implementing educational change ever created. Now you can learn how to use CBAM to drive successful school improvement from the experts who created it more than 20 years ago, Shirley Hord and Gene Hall!

**CONTENTS**

Foreword by Gene E Hall / Preface: What You Will Find in This Book / Acknowledgments / 1 Introduction Six / Beliefs About Change / Critical Understandings / An Informal Introduction / Everywhere School District / 2 Six Strategies: Moving From Adoption to Full Implementation / Everywhere Begins the Implementation Journey / 3 Innovation Configurations: Creating a Vision of the Change / Everywhere Begins Creating A Vision of its Changes / 4 Stages of Concern: Understanding Individuals / Everywhere Considers the Compelling Case for Concerns / 5 Levels of Use: Using Innovations / Everywhere Meets Levels of Use / Everywhere's Journey Comes to an End, or Does It? / Implementing Change Through Learning / Finale by Gene E Hall / References / Additional Resources for the Concerns-Based Adoption Model / Index

**SAGE ADVANCEDGE**

2017 • 168 pages • Paperback (9789386062277) • ₹750.00

Originally priced at $33.95 (Paperback).
Sales rights restricted to South Asia only!

---

**Key Concepts in Educational Assessment**

Tina Isaacs Institute of Education, Catherine Zara Warwick University, Graham Herbert Chartered Institute of Educational Assessors, Steven J Coombs Bath Spa University and Charles Smith Swansea Metropolitan University

Key Concepts in Educational Assessment provides expert definitions and interpretations of common terms within the policy and practice of educational assessment. Concepts such as validity, assessment for learning, measurement, comparability and differentiation are discussed, and there is broad coverage of UK and international terminology.

**CONTENTS**

Introduction / Accreditation of Prior Learning (APL) / Assessment for Learning / Assessment of Learning / Assessment Policy / Attainment / Awarding Bodies / Basic Skills Assessment / Comparability / Continuous Assessment / Coursework / Criterion Referencing / Diagnostic Assessment / Differentiation / Discrimination / E-assessment / Examinations / External Verification / Fairness / Feedback / Grading, Including Marking / Group Assessment / Intelligence Quotient (IQ) / Internal Verification / International Assessment / Ipsative Assessment / Mark Scheme / Measurement / Moderator / National Curriculum Assessment / Norm Referencing / Peer and Self Assessment / Performance-based Assessment / Purposes of Assessment / Qualifications / Quality Assurance / Recording and Tracking / Regulation of Assessment / Reliability / Standardisation / Supply and Selection / Validity / Vocational Assessment / Work-based Assessment

**SAGE ADVANCEDGE**

2017 • 176 pages • Paperback (9789386062512) • ₹450.00

Originally priced at £69.00 (Hardback) and £21.99 (Paperback).
Sales rights restricted to South Asia only!

---

**Classroom-Based Research and Evidence-Based Practice**

An Introduction

Second Edition

Keith Taber University of Cambridge

This refreshing Second Edition offers a helpful overview of educational research for those training to be teachers, or setting out on classroom-based research projects. The book illustrates the nature and logic of the research process, and supports readers in critically evaluating the strengths and limitations of published studies.

**CONTENTS**

PART ONE: LEARNING ABOUT EDUCATIONAL RESEARCH / PART TWO: LEARNING FROM EDUCATIONAL RESEARCH / PART THREE: LEARNING THROUGH EDUCATIONAL RESEARCH

**SAGE ADVANCEDGE**

2017 • 368 pages • Paperback (9789386062529) • ₹795.00

Originally priced at £87.00 (Hardback) and £28.99 (Paperback).
Sales rights restricted to South Asia only!
BOOSTING ALL CHILDREN’S SOCIAL AND EMOTIONAL BRAIN POWER

Life Transforming Activities

Marie-Nathalie Beaudoin Bay Area Family Therapy and Training Associates (BAFTTA)

For a child to thrive in school today and succeed in life tomorrow, there’s no more important quality than social and emotional intelligence. Since children's brains are still developing during the K–12 years, educators can positively influence students’ development, including strengthening essential skills such as empathy, self-management and problem-solving. The author shares award-winning techniques that connect with students’ lives and concerns.

CONTENTS
Acknowledgments / Introduction / Section 1. Understanding and Mobilizing Introduction / Section 1: Understanding and Mobilizing the Brain’s Inherent Social and Emotional Power / Section 2: Building a Community of Self-Aware, Kind, and Patient Children / Section 3: Making Empathy, Consequence Thinking, Respect, and Responsibility More Easily Accessible in Children’s Brains / Section 4: Empowering Young People to Competently Navigate Recurring Interactions Such as Bullying and Teasing / Conclusion / Appendix 1: A Note About the Brain Powers Research Project / Appendix 2: Adaptation of Projects Across Different Ages / References / Index

SAGE ADVANCEDGE
2017 • 248 pages • Paperback (9789386062260) • ₹795.00

Originally priced at ₹34.95 (Paperback).
Sales rights restricted to South Asia only!

SUPERVISION THAT IMPROVES TEACHING AND LEARNING

Strategies and Techniques

Fourth Edition

Susan S Sullivan The College of Staten Island, CUNY and Jeffrey G Glanz Yeshiva University

Supervision That Improves Teaching and Learning pinpoints the strategies and techniques that matter most. Susan Sullivan and Jeffrey Glanz approach supervision as a process for empowering teachers with “super-vision” to see and reflect upon their teaching in a non-judgmental way for improved instructional delivery.

CONTENTS
Foreword by the Fourth Edition by Karen Osterman / Preface to the Fourth Edition / A Brief Note to Instructors / The Changing Context of Supervision / Three Interpersonal Approaches to Supervision / Observation Tools and Techniques / An Introduction to Reflective Clinical Supervision / Alternative Approaches: Case Studies and Implementation Guidelines / Creating Transformational Change Through a Focus on Instructional Supervision / Supervision to Improve Classroom Instruction: Next Steps / Conclusion - Or Just a Beginning? / Resources / References / Index

SAGE ADVANCEDGE
2017 • 256 pages • Paperback (9789386062291) • ₹795.00

Originally priced at ₹43.95 (Paperback).
Sales rights restricted to South Asia only!

FORMATIVE ASSESSMENT FOR TEACHING & LEARNING

Bill Boyle and Marie Charles
Independent Consultant

Formative Assessment (AFL) supplies the strategy to support effective teaching, and to make learning deep and sustained. This book shows how to develop your planning for learner-centred day-to-day teaching and learning situations through an understanding of formative teaching, learning and assessment.

CONTENTS

SAGE ADVANCEDGE
2017 • 256 pages • Paperback (9789386062550) • ₹650.00

Originally priced at ₹56.00 (Hardback) and ₹25.99 (Paperback).
Sales rights restricted to South Asia only!

CRITICAL THINKING SKILLS FOR EDUCATION STUDENTS

Second Edition

Lesley-Jane Eales-Reynolds
Kingston University, Brenda Judge
Elaine McCreery
Manchester Metropolitan University, Manchester

Critical Thinking Skills for Education Students is a practical and user-friendly text to help education students develop their understanding of critical analysis. It outlines the skills needed to examine and challenge data and encourages students to adopt this way of thinking to enrich their personal and professional development. The text helps students to develop their self-evaluation skills in order.

CONTENTS

SAGE ADVANCEDGE
2017 • 128 pages • Paperback (9789386062536) • ₹495.00

Originally priced at £56.00 (Hardback) and £14.99 (Paperback).
Sales rights restricted to South Asia only!
HOW CHILDREN LEARN
Sean MacBlain  
University of St Mark and St John

Understanding how children learn is a vital part of working with children. Every child is unique and understanding differences in learning helps all to benefit. This book goes beyond simply understanding the work of key theorists and the various theories of learning to recognise what learning actually looks like and how it is best facilitated in any setting. Each chapter includes: Exercises to help you evaluate your understanding and practice; Examples taken from real experiences to illustrate concepts beyond the theory; Summaries to help you take the key messages from each chapter; Suggestions for further reading to help push your own learning further. Looking at key topics such as brain development, technology in childhood and barriers to learning, this book will explain what learning really is.

CONTENTS
Introduction / What is Learning? / Learning Theories in Action / Thinking and Learning in the Early Years / Learning in the Family / Learning and Schooling / Intelligence and Learning / The Emotionally Intelligent Learner / Additional Support Needs and Learning / Communities of Learning / Future Learning

SAGE ADVANCEDGE
2017 • 272 pages • Paperback (9789386062574) • ₹750.00
Originally priced at ₹82.00 (Hardback) and ₹24.99 (Paperback). Sales rights restricted to South Asia only!

TEACHING YOUNG ADULT LITERATURE
Developing Students as World Citizens
Thomas W Bean, Judithann Dunkerly-Bean  
Old Dominion University and Helen J Harper  
University of Nevada - Las Vegas

Teaching Young Adult Literature is a middle and secondary school methods text designed to introduce pre-service teachers in teacher credential programs and in-service teachers pursuing a Masters degree in Education to the field of young adult literature for use in contemporary contexts.

CONTENTS

SAGE ADVANCEDGE
2017 • 368 pages • Paperback (9789386062727) • ₹895.00
Originally priced at $89.00 (Paperback). Sales rights restricted to South Asia only!

SAGE Knowledge

SAGE Knowledge is the ultimate social sciences digital library for students, researchers, and faculty. Hosting over 5,000 titles, it includes an expansive range of SAGE eBook and eReference content, including scholarly monographs, reference works, handbooks, series, professional development titles, as well as business cases studies and streaming video.

Key Features and Benefits
• A unified platform connecting related book, reference, video and case study content across the disciplines
• Visually enhanced display for all mobile phones and tablets
• Multiple citation options
• MARC Records and COUNTER reports
• Unlimited simultaneous usage of content

sk.sagepub.com

<table>
<thead>
<tr>
<th>Subject</th>
<th>Author</th>
<th>Title</th>
<th>Imprint</th>
<th>Pub Date</th>
<th>ISBN</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business &amp; Management</td>
<td>Micke Darmell</td>
<td>Connected or Disconnected: The Art of Operating in a Connected World</td>
<td>SAGE Response</td>
<td>10/12/2017</td>
<td>PB: 9789386602770</td>
<td>₹ 395.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Vikram Bakshi</td>
<td>The Forward-looking Manager in a VUCA World</td>
<td>SAGE Response</td>
<td>9/14/2017</td>
<td>PB: 9789386602312</td>
<td>₹ 450.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Rana Som</td>
<td>The Sleeping Tigers: A Revival Story</td>
<td>SAGE Response</td>
<td>9/13/2017</td>
<td>PB: 9789386602107</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Linda Conway Correll George</td>
<td>Creative Aerobics: Fueling Imagination in the 21st Century</td>
<td>SAGE Response</td>
<td>8/14/2017</td>
<td>PB: 978938646824</td>
<td>₹ 395.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Anindam Banerjee</td>
<td>Weaving Analytics for Effective Decision Making</td>
<td>SAGE Response</td>
<td>8/11/2017</td>
<td>PB: 978938646763</td>
<td>₹ 395.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Indranil Mitra</td>
<td>Winning Hearts and Minds: Transactional Analysis Simplified</td>
<td>SAGE Response</td>
<td>7/24/2017</td>
<td>PB: 9789386602008</td>
<td>₹ 395.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Venke Sharma</td>
<td>The Indestructible Brand: Crisis Management in the Age of Social Media</td>
<td>SAGE Response</td>
<td>6/21/2017</td>
<td>PB: 978938646794</td>
<td>₹ 295.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Harold Evensky</td>
<td>Are you a Tiger, a Cat or a Dinosaur?: 100 Questions: How Competitiveness Influences your Life!</td>
<td>SAGE India</td>
<td>5/10/2017</td>
<td>PB: 978938646886</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Stephane Garelli</td>
<td>Are you a Tiger, a Cat or a Dinosaur?: 100 Questions: How Competitiveness Influences your Life!</td>
<td>SAGE Response</td>
<td>4/20/2017</td>
<td>PB: 978938646206</td>
<td>₹ 425.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Pradip Chanda</td>
<td>Rise Like a Phoenix: Scripting Corporate Turnarounds</td>
<td>SAGE Response</td>
<td>12/14/2016</td>
<td>PB: 9789351509998</td>
<td>₹ 650.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Nikhil Chandra Shil</td>
<td>Financial Management: A Strategic Perspective</td>
<td>SAGE Texts</td>
<td>12/1/2016</td>
<td>PB: 9789351508212</td>
<td>₹ 595.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Ramesh Soundararajan</td>
<td>Winning on HR Analytics: Leveraging Data for Competitive Advantage</td>
<td>SAGE Response</td>
<td>10/20/2016</td>
<td>PB: 9789386042415</td>
<td>₹ 425.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>G N Bajpai</td>
<td>The Essential Book of Corporate Governance</td>
<td>SAGE Response</td>
<td>10/14/2016</td>
<td>PB: 9789385985218</td>
<td>₹ 650.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Bharat Wakhlu</td>
<td>Navigating the Maze: Simple, Smarter Strategies to Fast-track Success</td>
<td>SAGE Response</td>
<td>10/12/2016</td>
<td>PB: 9789386042378</td>
<td>₹ 375.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Vijay Mahajan</td>
<td>Rise of Rural Consumers in Developing Countries: Harvesting 3 Billion Aspirations</td>
<td>SAGE Response</td>
<td>9/9/2016</td>
<td>HB: 9789386042323</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Shil Niyogi</td>
<td>Lean Customer Engagement</td>
<td>SAGE Response</td>
<td>9/7/2016</td>
<td>PB: 978935985188</td>
<td>₹ 375.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Seema Sanghi</td>
<td>The Handbook of Competency Mapping: Understanding, Designing and Implementing Competency Models in Organizations; 3e</td>
<td>SAGE Response</td>
<td>8/30/2016</td>
<td>PB: 9789385985157</td>
<td>₹ 575.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Ravi Chaudhry</td>
<td>Quest for Exceptional Leadership: Mirage to Reality; 2e</td>
<td>SAGE Response</td>
<td>8/12/2016</td>
<td>PB: 9789385985300</td>
<td>₹ 525.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Walter Vieira</td>
<td>The Impatient Manager</td>
<td>SAGE Response</td>
<td>8/12/2016</td>
<td>PB: 9789385985270</td>
<td>₹ 350.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Prashant Vilas Chaudhry</td>
<td>Retail Marketing in the Modern Age</td>
<td>SAGE Texts</td>
<td>7/26/2016</td>
<td>PB: 9789351508694</td>
<td>₹ 450.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Tracy L Tuten</td>
<td>Social Media Marketing</td>
<td>SAGE Texts</td>
<td>5/25/2016</td>
<td>PB: 9789351509240</td>
<td>₹ 395.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>E Sreedharan</td>
<td>Restoring Values: Keys to Integrity, Ethical Behaviour and Good Governance</td>
<td>SAGE India</td>
<td>3/28/2016</td>
<td>PB: 9789385985614</td>
<td>₹ 495.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>----------------------</td>
<td>-------------------------</td>
<td>----------------------------------------------------------------------</td>
<td>---------------</td>
<td>------------</td>
<td>---------------------------</td>
<td>---------</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>T V Rao</td>
<td>HRD, OD, and Institution Building: Essays in the Memory of Uday Pareek</td>
<td>SAGE Response</td>
<td>2/5/2016</td>
<td>PB: 9789351509912</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Jagdish N Sheth</td>
<td>Legends in Consumer Behavior: James R Bettman; 6-volume set</td>
<td>SAGE India</td>
<td>1/25/2016</td>
<td>HB: 9789351506652</td>
<td>₹ 15,000.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Anurag K Agarwal</td>
<td>Contracts and Arbitration for Managers:</td>
<td>SAGE Response</td>
<td>12/30/2015</td>
<td>PB: 9789351506379</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Sivadas Raghava</td>
<td>Failure to Millionaire: How I Created a Successful Company and How You Can Too!</td>
<td>SAGE Response</td>
<td>11/19/2015</td>
<td>PB: 9789351505600</td>
<td>₹ 425.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Atul Joshi</td>
<td>Winning a Billion Consumers: A Disruptive Approach for Success in India</td>
<td>SAGE Response</td>
<td>11/18/2015</td>
<td>PB: 9789351505570</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Walter Vieira</td>
<td>Manager to CEO: 9 Signposts to the Top Job; 2e</td>
<td>SAGE Response</td>
<td>11/18/2015</td>
<td>PB: 9789351506348</td>
<td>₹ 650.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Sumit Sarkar</td>
<td>Out-think!: How to Use Game Theory to Outsmart Your Competition</td>
<td>SAGE Response</td>
<td>11/17/2015</td>
<td>PB: 9789351505631</td>
<td>₹ 425.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Pritam Singh</td>
<td>The Leadership Odyssey: From Darkness to Light</td>
<td>SAGE Response</td>
<td>11/6/2015</td>
<td>HB: 9789351507369</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Avinash Kirpal</td>
<td>Womentrepreneurs: Inspiring stories of Success</td>
<td>SAGE Response</td>
<td>10/27/2015</td>
<td>PB: 9789351505549</td>
<td>₹ 375.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Sharad Sarin</td>
<td>Strategic Brand Management for B2B Markets: A Road Map for Organizational Transformation; 2e</td>
<td>SAGE Response</td>
<td>10/26/2015</td>
<td>PB: 9789351505518</td>
<td>₹ 525.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Jagdish N Sheth</td>
<td>Legends in Consumer Behaviour: Jacob Jacoby; 8-volume set</td>
<td>SAGE India</td>
<td>9/15/2015</td>
<td>HB: 9789351501244</td>
<td>₹ 20,000.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Dipak Kumar Bhattacharya</td>
<td>The Magnetic Organization: Attracting and Retaining the Best Talent</td>
<td>SAGE Response</td>
<td>9/14/2015</td>
<td>PB: 9789351503873</td>
<td>₹ 425.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Sid Mittra</td>
<td>To Bee or Not to Bee: Winning Against All Odds</td>
<td>SAGE Response</td>
<td>8/12/2015</td>
<td>PB: 9789351503149</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>David Aaker</td>
<td>Aaker on Branding: 20 Branding Principles That Drive Success</td>
<td>SAGE Response</td>
<td>7/21/2015</td>
<td>PB: 9789351503903</td>
<td>₹ 525.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Neeta Mohla</td>
<td>Human Drama Inc.: Emotional Intelligence in the Workplace</td>
<td>SAGE Response</td>
<td>7/20/2015</td>
<td>PB: 9789351502906</td>
<td>₹ 350.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Sid Mittra</td>
<td>Financial Planning: Theory and Practice</td>
<td>SAGE Texts</td>
<td>7/13/2015</td>
<td>PB: 9789351502500</td>
<td>₹ 450.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Gangadhar Joshi</td>
<td>Campus to Corporate: Your Roadmap to Employability</td>
<td>SAGE Texts</td>
<td>6/24/2015</td>
<td>PB: 9789351502791</td>
<td>₹ 225.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>V Kumar Joshi</td>
<td>Marketing Research: A Global Outlook</td>
<td>SAGE Texts</td>
<td>6/24/2015</td>
<td>PB: 9789351502487</td>
<td>₹ 495.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Pravir Malik</td>
<td>The Fractal Organization: Creating Enterprises of Tomorrow</td>
<td>SAGE Response</td>
<td>6/24/2015</td>
<td>HB: 9789351502449</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Dalip Singh</td>
<td>Emotional Intelligence at Work: A Professional Guide; 4e</td>
<td>SAGE Response</td>
<td>3/20/2015</td>
<td>PB: 9789351501022</td>
<td>₹ 550.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>----------------------</td>
<td>-------------------------------</td>
<td>----------------------------------------------------------------------</td>
<td>------------</td>
<td>------------</td>
<td>-----------------------</td>
<td>---------</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Afsaneh Nahavandi</td>
<td>Organizational Behavior</td>
<td>SAGE Texts</td>
<td>2/16/2015</td>
<td>PB: 9789351501855</td>
<td>₹ 550.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Rajen K Gupta</td>
<td>Qualitative Research in Management: Methods and Experiences</td>
<td>SAGE Response</td>
<td>2/5/2015</td>
<td>PB: 9789351501039</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Kavil Ramachandran</td>
<td>The 10 Commandments for Family Business</td>
<td>SAGE Response</td>
<td>1/29/2015</td>
<td>HB: 9789351501381</td>
<td>₹ 725.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>ManMohan S Sodhi</td>
<td>Perspectives on India's Defence Offset Policy</td>
<td>SAGE India</td>
<td>1/29/2015</td>
<td>HB: 9789351501398</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Balaji C. Krishnan</td>
<td>Legends in Marketing: Jagdish N. Sheth; 9-volume set</td>
<td>SAGE India</td>
<td>12/24/2014</td>
<td>HB: 9789351500711</td>
<td>₹ 42,500.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Arjun Malhotra</td>
<td>Why You Must Know This Man?: The Life and Times of Amit Dutta- Gupta</td>
<td>SAGE Response</td>
<td>10/20/2014</td>
<td>PB: 9789351500384</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Jagdish N Sheth</td>
<td>The Accidental Scholar</td>
<td>SAGE Response</td>
<td>9/7/2014</td>
<td>HB: 9789351500391</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Arie Ruttenberg</td>
<td>Cracking the Creativity Code: Zoom in/Zoom out/Zoom in Framework for Creativity, Fun, and Success</td>
<td>SAGE Response</td>
<td>7/28/2014</td>
<td>PB: 9788132119685</td>
<td>₹ 450.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Sraban Mukherjee</td>
<td>Corporate Coaching: The Essential Guide</td>
<td>SAGE Response</td>
<td>7/30/2014</td>
<td>PB: 9788132114956</td>
<td>₹ 525.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Kartikeya Kompella</td>
<td>The Definitive Book of Branding</td>
<td>SAGE Response</td>
<td>7/14/2014</td>
<td>PB: 9788132117735</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Pradipita K Mohapatra</td>
<td>Are you ready for the corner office?: Insights from 25 executive coaching experiences</td>
<td>SAGE Response</td>
<td>7/14/2014</td>
<td>PB: 9788132113720</td>
<td>₹ 550.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Pingali Venugopal</td>
<td>Agri-input Marketing in India</td>
<td>SAGE Response</td>
<td>6/27/2014</td>
<td>PB: 9788132117711</td>
<td>₹ 625.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Jagdish N Sheth</td>
<td>Legends in Consumer Behaviour: Russell Belk; 10-volume set</td>
<td>SAGE India</td>
<td>4/14/2014</td>
<td>HB: 9788132113171</td>
<td>₹ 25,000.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Moid Siddiqui</td>
<td>Leading from the Heart: Sufi Principles at Work</td>
<td>SAGE Response</td>
<td>1/24/2014</td>
<td>PB: 9788132113706</td>
<td>₹ 425.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Shombit Sengupta</td>
<td>Strategic Pokes: The Business Jalebi</td>
<td>SAGE Response</td>
<td>1/15/2014</td>
<td>PB: 978813211634</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Jagdish N Sheth</td>
<td>Legends In Marketing: Yoram ‘Jerry’ Wind; 8-volume set</td>
<td>SAGE India</td>
<td>1/6/2014</td>
<td>HB: 9788132110033</td>
<td>₹ 36,000.00</td>
</tr>
<tr>
<td>Business &amp; Management</td>
<td>Prashant Das</td>
<td>Real Estate Finance in India</td>
<td>SAGE Response</td>
<td>1/2/2014</td>
<td>HB: 978813211641</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Xinxun Wu</td>
<td>New Media and Transformation of Social Life in China</td>
<td>SAGE India</td>
<td>12/22/2017</td>
<td>HB: 9789352803514</td>
<td>₹ 1,125.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>John Cheney-Lippold</td>
<td>We Are Data: Algorithms and the Making of our Digital Selves</td>
<td>SAGE Vistaar</td>
<td>11/8/2017</td>
<td>HB: 9789352800384</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>-------------------------------</td>
<td>------------------------------------------------------------</td>
<td>-----------------</td>
<td>------------</td>
<td>----------------</td>
<td>---------</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Bheemaiah Krishnan Ravi</td>
<td>Modern Media, Elections and Democracy</td>
<td>SAGE India</td>
<td>10/16/2017</td>
<td>HB: 9789386602374</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Ramesh Srinivasan</td>
<td>Whose Global Village?: Rethinking How Technology Shapes Our World</td>
<td>SAGE Vistaar</td>
<td>10/12/2017</td>
<td>HB: 9789352802838</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Elizabeth Ellcessor</td>
<td>Restricted Access: Media, Disability, and the Politics of Participation</td>
<td>SAGE Vistaar</td>
<td>9/3/2017</td>
<td>HB: 9789352800308</td>
<td>₹ 695.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Mini Chandran</td>
<td>The Writer, the Reader and the State: Literary Censorship in India</td>
<td>SAGE India</td>
<td>5/5/2017</td>
<td>HB: 9789386446077</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Aysha Izbal Viswamohan</td>
<td>Behind the Scenes: Contemporary Bollywood Directors and Their Cinema</td>
<td>SAGE India</td>
<td>12/20/2016</td>
<td>HB: 9789386062390</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>V K Cherian</td>
<td>India's Film Society Movement: The Journey and Its Impact</td>
<td>SAGE India</td>
<td>10/24/2016</td>
<td>HB: 9789385985638</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Ananda Mitra</td>
<td>India on the Western Screen: Imaging a Country in Film, TV and Digital Media</td>
<td>SAGE India</td>
<td>8/11/2016</td>
<td>HB: 9789351509776</td>
<td>₹ 625.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Sunetra Sen Narayan</td>
<td>India Connected: Mapping the Impact of New Media</td>
<td>SAGE India</td>
<td>8/11/2016</td>
<td>HB: 9789385985027</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Meraj Ahmed Mubarki</td>
<td>Filming Horror: Hindi Cinema, Ghosts and Ideologies</td>
<td>SAGE India</td>
<td>4/11/2016</td>
<td>HB: 9789351508724</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Daya Kishan Thussu</td>
<td>Communicating India's Soft Power: Buddha to Bollywood</td>
<td>SAGE Vistaar</td>
<td>3/16/2016</td>
<td>PB: 9789351508168</td>
<td>₹ 495.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Esta de Fossard</td>
<td>Communication for Behavior Change: Using Entertainment-Education for Distance Education, 2e; Vol 3</td>
<td>SAGE India</td>
<td>2/23/2016</td>
<td>PB: 9789351507598</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Graham Mytton</td>
<td>Media Audience Research: A Guide for Professionals; 3e</td>
<td>SAGE India</td>
<td>12/28/2015</td>
<td>PB: 9789351506430</td>
<td>₹ 695.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>K P Jayasankar</td>
<td>A Fly in the Curry: Independent Documentary Film in India</td>
<td>SAGE India</td>
<td>11/6/2015</td>
<td>HB: 9789351505693</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Anjum Katyal</td>
<td>Badal Sircar: Towards a Theatre of Conscience</td>
<td>SAGE India</td>
<td>10/1/2015</td>
<td>HB: 9789351503705</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Robin Jeffrey</td>
<td>Media at Work in China and India: Discovering and Dissecting</td>
<td>SAGE India</td>
<td>8/26/2015</td>
<td>HB: 9789351503002</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Srinivas Raj Melkote</td>
<td>Communication for Development: Theory and Practice for Empowerment and Social Justice; 3e</td>
<td>SAGE India</td>
<td>8/26/2015</td>
<td>PB: 9789351502579</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Shoma A Chatterji</td>
<td>Filming Reality: The Independent Documentary Movement in India</td>
<td>SAGE India</td>
<td>7/20/2015</td>
<td>HB: 9789351502876</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Esta de Fossard</td>
<td>Communication for Behavior Change: Writing and Producing Radio Dramas; Vol 1</td>
<td>SAGE India</td>
<td>7/16/2015</td>
<td>PB: 9789351501664</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Esta de Fossard</td>
<td>Communication for Behavior Change: Writing and Producing for Television and Film; Vol 2</td>
<td>SAGE India</td>
<td>7/15/2015</td>
<td>PB: 9789351501688</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Sunita Srinivas C</td>
<td>Adap'ting to Markets: Repackaging Commercials in Indian Languages</td>
<td>SAGE India</td>
<td>6/24/2015</td>
<td>HB: 9789351502401</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Ramesh N Rao</td>
<td>Intercultural Communication: The Indian Context</td>
<td>SAGE India</td>
<td>3/19/2015</td>
<td>HB: 9789351500308</td>
<td>₹ 1,195.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>William Crawley</td>
<td>Embattled Media: Evolution, Governance and Reform in Sri Lanka</td>
<td>SAGE India</td>
<td>1/20/2015</td>
<td>HB: 9789351500629</td>
<td>₹ 1,095.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>M S S Pandian</td>
<td>The Image Trap: M.G. Ramachandran in Film and Politics</td>
<td>SAGE India</td>
<td>1/16/2015</td>
<td>HB: 9789351500667</td>
<td>₹ 675.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Swarnavel Eswaran Pillai</td>
<td>Madras Studios: Narrative, Genre, and Ideology in Tamil Cinema</td>
<td>SAGE India</td>
<td>12/26/2014</td>
<td>HB: 9789351501213</td>
<td>₹ 1,295.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Usha M Rodrigues</td>
<td>Indian News Media: From Observer to Participant</td>
<td>SAGE India</td>
<td>10/16/2014</td>
<td>HB: 9789351500506</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Prithi Nambiar</td>
<td>Media Construction of Environment and Sustainability in India</td>
<td>SAGE India</td>
<td>7/11/2014</td>
<td>HB: 9788132117414</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Rohitashya Chattopadhyay</td>
<td>Understanding India: Cultural Influences on Indian Television Commercials</td>
<td>SAGE India</td>
<td>5/19/2014</td>
<td>HB: 9788132113928</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>----------------</td>
<td>----------------------------------------------------------------------</td>
<td>---------------</td>
<td>-------------</td>
<td>-----------------------</td>
<td>--------</td>
</tr>
<tr>
<td>Communication &amp; Media Studies</td>
<td>Asha Kaul</td>
<td>Corporate Reputation Decoded: Building, Managing and Strategizing for Corporate Excellence</td>
<td>SAGE Response</td>
<td>3/21/2014</td>
<td>9788132117742</td>
<td>₹ 675.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Girija Srinivasan</td>
<td>State of India’s Livelihoods Report 2017: An ACCESS Publication</td>
<td>SAGE India</td>
<td>12/12/2017</td>
<td>9789352805808</td>
<td>₹ 1,495.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>M S Sriram</td>
<td>Inclusive Finance India Report 2017</td>
<td>SAGE India</td>
<td>12/12/2017</td>
<td>9789352805815</td>
<td>₹ 1,295.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Abhijit Das</td>
<td>Trans-Pacific Partnership Agreement: A Framework for Future Trade Rules?</td>
<td>SAGE India</td>
<td>11/24/2017</td>
<td>9789352800117</td>
<td>₹ 1,095.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Rajat M Nag</td>
<td>The 21st Century: Asia’s?: Five lectures on the Asian century at the National Council of Applied Economics Research, New Delhi</td>
<td>SAGE India</td>
<td>10/3/2017</td>
<td>9789352805068</td>
<td>₹ 1,125.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Rajat M Nag</td>
<td>The 21st Century: Asia’s?: Five lectures on the Asian century at the National Council of Applied Economics Research, New Delhi</td>
<td>SAGE India</td>
<td>10/3/2017</td>
<td>9789352805075</td>
<td>₹ 1,205.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Pranab Mukhopadhyay</td>
<td>Global Change, Ecosystems, Sustainability: Theory, Methods, Practice</td>
<td>SAGE India</td>
<td>9/20/2017</td>
<td>9789386446466</td>
<td>₹ 1,250.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Shekhar Shah</td>
<td>India Policy Forum 2016–17: Volume 13</td>
<td>SAGE India</td>
<td>7/10/2017</td>
<td>9789352800001</td>
<td>₹ 1,250.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Krishnamurthy Srinivasan</td>
<td>Population Concerns in India: Shifting Trends, Policies, and Programs</td>
<td>SAGE India</td>
<td>7/10/2017</td>
<td>9789386446145</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Ramgopal Agarwala</td>
<td>Demonetisation: A Means to an End?</td>
<td>SAGE India</td>
<td>6/20/2017</td>
<td>9789386602138</td>
<td>₹ 450.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Girija Srinivasan</td>
<td>State of India’s Livelihoods Report 2016</td>
<td>SAGE India</td>
<td>12/6/2016</td>
<td>9789386062239</td>
<td>₹ 1,250.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>M S Sriram</td>
<td>Inclusive Finance India Report 2016</td>
<td>SAGE India</td>
<td>12/6/2016</td>
<td>9789386062192</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>K S Chalam</td>
<td>Social Economy of Development in India</td>
<td>SAGE India</td>
<td>11/15/2016</td>
<td>9789385985119</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Paramita Mukherjee</td>
<td>China and India: History, Culture, Cooperation and Competition</td>
<td>SAGE India</td>
<td>9/21/2016</td>
<td>9789385985690</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Sukti Dasgupta</td>
<td>Transformation of Women at Work in Asia: An Unfinished Development Agenda</td>
<td>SAGE India</td>
<td>9/8/2016</td>
<td>9789385985058</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Suman Bery</td>
<td>Energizing India: Towards a Resilient and Equitable Energy System</td>
<td>SAGE India</td>
<td>8/16/2016</td>
<td>9789385985232</td>
<td>₹ 1,950.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Lekha S Chakraborty</td>
<td>Fiscal Consolidation, Budget Deficits and the Macro Economy: (With CD)</td>
<td>SAGE India</td>
<td>7/14/2016</td>
<td>9789351509899</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Shekhar Shah</td>
<td>India Policy Forum 2015-16: Volume 12</td>
<td>SAGE India</td>
<td>7/13/2016</td>
<td>9789386062086</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>----------------------------------------</td>
<td>-------------------------</td>
<td>----------------------------------------------------------------------</td>
<td>----------------</td>
<td>-----------</td>
<td>-------------------</td>
<td>--------</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Shashidharan Enarth</td>
<td>Community Natural Resource Management and Poverty in India: The Evidence from Gujarat and Madhya Pradesh</td>
<td>SAGE India</td>
<td>6/22/2016</td>
<td>HB: 9789351506522</td>
<td>₹ 1,195.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Mausumi Das</td>
<td>Economic Challenges for the Contemporary World: Essays in Honour of Prabhat Patnaik</td>
<td>SAGE India</td>
<td>6/13/2016</td>
<td>HB: 9789351508786</td>
<td>₹ 1,250.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>B K Pattanaik</td>
<td>Introduction to Development Studies</td>
<td>SAGE Texts</td>
<td>4/21/2016</td>
<td>PB: 9789351508205</td>
<td>₹ 325.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Kanchi Kohli</td>
<td>Business Interests and the Environmental Crisis</td>
<td>SAGE India</td>
<td>4/11/2016</td>
<td>HB: 9789351508601</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>K R Shanmugam</td>
<td>Environment and Development: Essays in Honour of Dr U. Sankar</td>
<td>SAGE India</td>
<td>12/22/2015</td>
<td>HB: 9789351506492</td>
<td>₹ 1,350.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Girija Srinivasan</td>
<td>State of India’s Livelihoods Report 2015</td>
<td>SAGE India</td>
<td>12/3/2015</td>
<td>PB: 9789351508656</td>
<td>₹ 1,195.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Arpita Mukherjee</td>
<td>Trade in Services and Trade Agreements: Perspectives from India and the European Union</td>
<td>SAGE India</td>
<td>10/20/2015</td>
<td>HB: 9789351503248</td>
<td>₹ 1,150.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Vani Kant Borooah</td>
<td>Caste, Discrimination, and Exclusion in Modern India</td>
<td>SAGE India</td>
<td>7/21/2015</td>
<td>HB: 9789351502678</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Pankaj Tandon</td>
<td>A Textbook of Microeconomic Theory</td>
<td>SAGE Texts</td>
<td>6/18/2015</td>
<td>PB: 9789351502753</td>
<td>₹ 495.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Makoto Inoue</td>
<td>Multi-level Forest Governance in Asia: Concepts, Challenges and the Way Forward</td>
<td>SAGE India</td>
<td>6/16/2015</td>
<td>HB: 9789351502593</td>
<td>₹ 1,495.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Rupa Chanda</td>
<td>Globalization of Legal Services and Regulatory Reforms: Perspectives and Dynamics from India</td>
<td>SAGE India</td>
<td>4/20/2015</td>
<td>HB: 9789351501435</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Samuel Paul</td>
<td>The Paradox of India’s North-South Divide: Lessons from the States and Regions</td>
<td>SAGE India</td>
<td>4/20/2015</td>
<td>HB: 9789351501411</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Nilanjan Banik</td>
<td>The Indian Economy: A Macroeconomic Perspective</td>
<td>SAGE India</td>
<td>1/14/2015</td>
<td>PB: 9789351500575</td>
<td>₹ 625.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>S Janakarajan</td>
<td>Indian Economy in Transition: Essays in Honour of C.T. Kurien</td>
<td>SAGE India</td>
<td>12/24/2014</td>
<td>HB: 9789351500452</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>S Jagadeesan</td>
<td>The Sardar Sarovar Project: Assessing Economic and Social Impacts</td>
<td>SAGE India</td>
<td>12/22/2014</td>
<td>HB: 9789351501268</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Antoni Estevadeordal</td>
<td>New Frontiers in Asia-Latin America Integration: Trade Facilitation, Production Networks, and FTAs</td>
<td>SAGE India</td>
<td>12/1/2014</td>
<td>PB: 9788132109761</td>
<td>₹ 1,450.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>-------------------------------</td>
<td>----------------------------------------------------------------------</td>
<td>-------------</td>
<td>-----------</td>
<td>-------------------</td>
<td>--------</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Hartmut Elsenhans</td>
<td>Saving Capitalism from the Capitalists: World Capitalism and Global History</td>
<td>SAGE India</td>
<td>11/26/2014</td>
<td>HB: 9789351500568</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>V Santhakumar</td>
<td>The Roots of Ill-Governance and Corruption</td>
<td>SAGE India</td>
<td>11/18/2014</td>
<td>HB: 9789351500599</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Binod B Nayak</td>
<td>The Synergy of Microfinance: Fighting Poverty by Moving beyond Credit</td>
<td>SAGE India</td>
<td>11/17/2014</td>
<td>HB: 9789351500421</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Ramgopal Agarwala</td>
<td>India 2050: A Roadmap to Sustainable Prosperity</td>
<td>SAGE India</td>
<td>10/28/2014</td>
<td>HB: 9789351500438</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>D K Srivastava</td>
<td>Environment and Fiscal Reforms in India</td>
<td>SAGE India</td>
<td>10/21/2014</td>
<td>HB: 9789351500441</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Edsel E Sajor</td>
<td>Bio-Innovation and Poverty Alleviation: Case Studies from Asia</td>
<td>SAGE India</td>
<td>9/22/2014</td>
<td>HB: 9788132119722</td>
<td>₹ 1,150.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Shekhar Shah</td>
<td>India Policy Forum 2013-14: Vol 10</td>
<td>SAGE India</td>
<td>7/14/2014</td>
<td>PB: 9789351500551</td>
<td>₹ 1,195.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Ajit Kumar Singh</td>
<td>Land Policies for Equity and Growth: Transforming the Agrarian Structure in Uttar Pradesh</td>
<td>SAGE India</td>
<td>6/2/2014</td>
<td>HB: 9788132113607</td>
<td>₹ 1,150.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Prasanna K Mohanty</td>
<td>Cities and Public Policy: An Urban Agenda for India</td>
<td>SAGE India</td>
<td>3/24/2014</td>
<td>HB: 9788132117933</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Economics &amp; Development Studies</td>
<td>Isher Judge Ahluwalia</td>
<td>Urbanisation in India: Challenges, Opportunities, and the Way Forward</td>
<td>SAGE India</td>
<td>1/17/2014</td>
<td>HB: 9788132117759</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Education</td>
<td>Vidya Rajiv Yeravdekar</td>
<td>Internationalization of Higher Education in India</td>
<td>SAGE India</td>
<td>10/24/2016</td>
<td>HB: 9789386042163</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Education</td>
<td>Disha Nawani</td>
<td>Teaching-Learning Resources for School Education</td>
<td>SAGE Texts</td>
<td>7/25/2016</td>
<td>PB: 9789351509264</td>
<td>₹ 425.00</td>
</tr>
<tr>
<td>Education</td>
<td>Marmar Mukhopadhyay</td>
<td>Quality Management in Higher Education</td>
<td>SAGE India</td>
<td>7/20/2016</td>
<td>HB: 9789351509967</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Education</td>
<td>M S Thambirajah</td>
<td>Essentials of Learning Disabilities and Other Developmental Disorders</td>
<td>SAGE Texts</td>
<td>5/12/2016</td>
<td>PB: 9789351508687</td>
<td>₹ 295.00</td>
</tr>
<tr>
<td>Education</td>
<td>Chong Shimray</td>
<td>Teaching Environmental Education: Trends and Practices in India</td>
<td>SAGE Texts</td>
<td>4/21/2016</td>
<td>PB: 9789351507321</td>
<td>₹ 295.00</td>
</tr>
<tr>
<td>Education</td>
<td>Li Wang</td>
<td>Education and Training for Rural Transformation: Skills, Jobs, Food and Green Future to Combat Poverty</td>
<td>SAGE India</td>
<td>3/16/2016</td>
<td>PB: 9789351509004</td>
<td>₹ 1,350.00</td>
</tr>
<tr>
<td>Education</td>
<td>Alma Harris</td>
<td>Leading Futures: Global Perspectives on Educational Leadership</td>
<td>SAGE India</td>
<td>10/20/2015</td>
<td>HB: 9789351502555</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Education</td>
<td>Jayashree Mohanraj</td>
<td>Let Us Hear Them Speak: Developing Speaking-Listening Skills in English</td>
<td>SAGE Texts</td>
<td>6/19/2015</td>
<td>PB: 9789351502463</td>
<td>₹ 225.00</td>
</tr>
<tr>
<td>Education</td>
<td>Zeng Haijun</td>
<td>Approach of ICT in Education for Rural Development: Good Practices from Developing Countries</td>
<td>SAGE India</td>
<td>5/28/2015</td>
<td>HB: 9789351501893</td>
<td>₹ 1,550.00</td>
</tr>
<tr>
<td>Education</td>
<td>Yuchi Zhao</td>
<td>Developing Support Systems for Rural Teachers’ Continuing Professional Development</td>
<td>SAGE India</td>
<td>2/27/2015</td>
<td>HB: 9789351501206</td>
<td>₹ 1,095.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>--------------</td>
<td>-----------------</td>
<td>----------------------------------------------------------------------</td>
<td>-------------</td>
<td>-------------</td>
<td>-----------------------</td>
<td>---------</td>
</tr>
<tr>
<td>Education</td>
<td>Li Wang</td>
<td>A Comparative Study on the Role of Universities in Transformation of Knowledge and Skills in Rural Areas</td>
<td>SAGE India</td>
<td>2/20/2015</td>
<td>HB: 9789351501190</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Education</td>
<td>Sophia Dimitriadi</td>
<td>Diversity; Special Needs, and Inclusion in Early Years Education</td>
<td>SAGE India</td>
<td>12/1/2014</td>
<td>HB: 9789351500292</td>
<td>₹ 1,150.00</td>
</tr>
<tr>
<td>Education</td>
<td>Zeng Haijun</td>
<td>E-Learning in China</td>
<td>SAGE India</td>
<td>8/25/2014</td>
<td>HB: 978813211603</td>
<td>₹ 1,095.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Jun Kobayashi</td>
<td>Contemporary Japanese Sociology; 3 Volume Set</td>
<td>SAGE India</td>
<td>11/20/2017</td>
<td>HB: 9789386602626</td>
<td>₹ 15,000.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Uwe Skoda</td>
<td>India and Its Visual Cultures: Community, Class and Gender in a Symbolic Landscape</td>
<td>SAGE India</td>
<td>10/26/2017</td>
<td>HB: 9789386446688</td>
<td>₹ 1,150.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Daisy Deomampo</td>
<td>Transnational Reproduction: Race, Kinship, and Commercial Surrogacy in India</td>
<td>SAGE Vistaar</td>
<td>10/17/2017</td>
<td>HB: 9789352803507</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Nirmali Goswami</td>
<td>Legitimising the Standard Languages: Perspectives from a School in Banaras</td>
<td>SAGE India</td>
<td>9/18/2017</td>
<td>HB: 9789386446527</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Jonathan D James</td>
<td>Transnational Religious Movements: Faith's Flows</td>
<td>SAGE India</td>
<td>8/1/2017</td>
<td>HB: 9789386446558</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Debarati Halder</td>
<td>Cyber Crimes against Women in India</td>
<td>SAGE India</td>
<td>10/24/2016</td>
<td>HB: 9789385985775</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Steve Derné</td>
<td>Sociology of Well-being: Lessons from India</td>
<td>SAGE India</td>
<td>9/30/2016</td>
<td>HB: 9789385985720</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Anuradha Sharma</td>
<td>School Worlds: An Ethnographic Study: An Ethnographic Study</td>
<td>SAGE India</td>
<td>9/19/2016</td>
<td>HB: 9789351509189</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>David G Mandelbaum</td>
<td>Society in India</td>
<td>Popular Prakashan SAGE Texts</td>
<td>8/4/2016</td>
<td>PB: 9789386042286</td>
<td>₹ 450.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>G S Ghurye</td>
<td>Caste and Race in India; 5e</td>
<td>Popular Prakashan SAGE Texts</td>
<td>7/20/2016</td>
<td>PB: 9789386042279</td>
<td>₹ 325.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Shormishtha Panja</td>
<td>Performing Shakespeare in India: Exploring Indianness, Literatures and Cultures</td>
<td>SAGE India</td>
<td>7/18/2016</td>
<td>HB: 9789351509745</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>A R Desai</td>
<td>Social Background of Indian Nationalism; 6e</td>
<td>Popular Prakashan SAGE Texts</td>
<td>6/30/2016</td>
<td>PB: 9789386042255</td>
<td>₹ 350.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Carl W Ernst</td>
<td>Refractions of Islam in India: Situating Sufism and Yoga</td>
<td>SAGE YODA Press</td>
<td>6/22/2016</td>
<td>HB: 9789351508915</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Sasanka Perera</td>
<td>Warzone Tourism in Sri Lanka: Tales from Darker Places in Paradise</td>
<td>SAGE India</td>
<td>6/13/2016</td>
<td>HB: 9789351509226</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Tattwamasi Paltasingh</td>
<td>Caring for the Elderly: Social Gerontology in the Indian Context</td>
<td>SAGE India</td>
<td>6/24/2015</td>
<td>HB: 9789351502630</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Devina Dutt</td>
<td>Pathfinders: A Journey through India's Art and Culture; Six-Volume Set</td>
<td>SAGE India</td>
<td>2/16/2015</td>
<td>PB: 9788132118947</td>
<td>₹ 15,000.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Nirmal Kumar</td>
<td>Brave New Bollywood: In Conversation with Contemporary Hindi Filmmakers</td>
<td>SAGE India</td>
<td>1/22/2015</td>
<td>HB: 9789351500315</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Malashri Lal</td>
<td>Tagore and the Feminine: A Journey in Translations</td>
<td>SAGE India</td>
<td>12/11/2014</td>
<td>PB: 9789351500674</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Juri Dutta</td>
<td>Ethnic Worlds in Select Indian Fiction:</td>
<td>SAGE India</td>
<td>10/20/2014</td>
<td>HB: 9788132118466</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Sarit K Chaudhuri</td>
<td>Fieldwork in South Asia: Memories, Moments, and Experiences</td>
<td>SAGE India</td>
<td>8/25/2014</td>
<td>HB: 9788132117421</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Abraham P Francis</td>
<td>Social Work in Mental Health: Contexts and Theories for Practice</td>
<td>SAGE India</td>
<td>7/4/2014</td>
<td>PB: 9788132117391</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Abraham P Francis</td>
<td>Social Work in Mental Health: Areas of Practice, Challenges, and Way Forward</td>
<td>SAGE India</td>
<td>7/4/2014</td>
<td>PB: 9788132117407</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Santosh Mehrotra</td>
<td>Countering Naxalism with Development: Challenges of Social Justice and State Security</td>
<td>SAGE India</td>
<td>6/12/2014</td>
<td>HB: 9788132113935</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>S Giridhar</td>
<td>Mid-Wicket Tales: From Trumper to Tendulkar</td>
<td>SAGE India</td>
<td>6/3/2014</td>
<td>PB: 9788132117384</td>
<td>₹ 550.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>------------------</td>
<td>-------------------------</td>
<td>-----------------------------------------------------------------------</td>
<td>-------------</td>
<td>--------------</td>
<td>--------------------</td>
<td>---------</td>
</tr>
<tr>
<td>Sociology</td>
<td>Meenakshi Thapan</td>
<td>Ethnographies of Schooling in Contemporary India</td>
<td>SAGE India</td>
<td>5/23/2014</td>
<td>9788132113850</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Sukhadeo Thorat</td>
<td>Bridging the Social Gap</td>
<td>SAGE India</td>
<td>5/23/2014</td>
<td>9788132113119</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Ipsita Chatterjee</td>
<td>Displacement, Revolution, and the New Urban Condition: Theories and Case Studies</td>
<td>SAGE India</td>
<td>5/20/2014</td>
<td>9788132116608</td>
<td>₹ 675.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Gérard Toffin</td>
<td>Facing Globalization in the Himalayas: Belonging and the Politics of the Self; Vol 5</td>
<td>SAGE India</td>
<td>3/14/2014</td>
<td>9788132111627</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Hira Singh</td>
<td>Recasting Caste: From the Sacred to the Profane</td>
<td>SAGE India</td>
<td>2/18/2014</td>
<td>9788132113461</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Ishwar Modi</td>
<td>Readings in Indian Sociology; 10-volume set</td>
<td>SAGE India</td>
<td>1/24/2014</td>
<td>9788132117858</td>
<td>₹ 18,000.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>Nita Mathur</td>
<td>Consumer Culture, Modernity and Identity</td>
<td>SAGE India</td>
<td>1/6/2014</td>
<td>9788132111276</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Sociology</td>
<td>B S Baviskar</td>
<td>Inside-Outside: Two Views of Social Change in Rural India</td>
<td>SAGE India</td>
<td>1/2/2014</td>
<td>9788132113508</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>K Suneetha Rani</td>
<td>Influence of English on Indian Women Writers: Voices from Regional Languages</td>
<td>SAGE-STREE</td>
<td>9/8/2017</td>
<td>9789381345153</td>
<td>₹ 625.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Chandrava Chakravarty</td>
<td>Tagore’s Ideas of the New Woman: The Making and Unmaking of Female Subjectivity</td>
<td>SAGE-STREE</td>
<td>5/10/2017</td>
<td>9789381345160</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Jasodhara Bagchi</td>
<td>Interrogating Motherhood</td>
<td>SAGE-STREE</td>
<td>12/30/2016</td>
<td>9789381345177</td>
<td>₹ 325.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Madhuja Mukherjee</td>
<td>Voices of the Talking Stars: Women of Indian Cinema and Beyond</td>
<td>SAGE-STREE</td>
<td>12/20/2016</td>
<td>9789381345030</td>
<td>₹ 495.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Asha Hans</td>
<td>Openings for Peace: UNSCR 1325, Women and Security in India</td>
<td>SAGE India</td>
<td>9/25/2016</td>
<td>9789385985669</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Vijaya Ramaswamy</td>
<td>Women and Work in Precolonial India: A Reader</td>
<td>SAGE India</td>
<td>9/21/2016</td>
<td>9789351507413</td>
<td>₹ 1,150.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Anu Aneja</td>
<td>Embodying Motherhood: Perspectives from Contemporary India</td>
<td>SAGE YODA Press</td>
<td>7/14/2016</td>
<td>9789351508939</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Alice W Clark</td>
<td>Valued Daughters: First-Generation Career Women</td>
<td>SAGE India</td>
<td>3/15/2016</td>
<td>9789351508885</td>
<td>₹ 625.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Sudha Sharma</td>
<td>The Status of Muslim Women in Medieval India</td>
<td>SAGE India</td>
<td>2/17/2016</td>
<td>9789351505662</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Priti Darooka</td>
<td>Road to Rights: Women, Social Security and Protection in India</td>
<td>SAGE YODA Press</td>
<td>12/31/2015</td>
<td>9789351509141</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Arvind Narrain</td>
<td>Nothing to Fix: Medicalisation of Sexual Orientation and Gender Identity</td>
<td>SAGE YODA Press</td>
<td>12/1/2015</td>
<td>9789351508908</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Asha Hans</td>
<td>Disability, Gender and the Trajectories of Power</td>
<td>SAGE India</td>
<td>3/23/2015</td>
<td>9789351501237</td>
<td>₹ 1,095.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Suruchi Thapar-Bjorkert</td>
<td>Women in the Indian National Move: Unseen Faces and Unheard Voices, 1930-42</td>
<td>SAGE India</td>
<td>1/2/2015</td>
<td>9789351502869</td>
<td>₹ 395.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Elaine Enarson</td>
<td>Women, Gender and Disaster: Global Issues and Initiatives</td>
<td>SAGE India</td>
<td>12/26/2014</td>
<td>9789351502395</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Aidan A Cronin</td>
<td>Gender Issues in Water and Sanitation Programmes: Lessons from India</td>
<td>SAGE India</td>
<td>12/24/2014</td>
<td>9789351500650</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Omita Goyal</td>
<td>Interrogating Women’s Leadership and Empowerment</td>
<td>SAGE India</td>
<td>11/28/2014</td>
<td>9789351500797</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Indrani Raimedhi</td>
<td>My Half of the Sky: 12 Life Stories of Courage</td>
<td>SAGE India</td>
<td>11/26/2014</td>
<td>9789351500377</td>
<td>₹ 525.00</td>
</tr>
<tr>
<td>Gender Studies</td>
<td>Leela Gulati</td>
<td>A Space of Her Own: Personal Narratives of Twelve Women</td>
<td>SAGE India</td>
<td>1/2/2015</td>
<td>9788132117964</td>
<td>₹ 325.00</td>
</tr>
<tr>
<td>Health &amp; Nursing</td>
<td>Sat Bir Singh Khalsa</td>
<td>The Principles and Practice of Yoga in Health Care</td>
<td>SAGE Vistaar</td>
<td>7/27/2017</td>
<td>9789386602558</td>
<td>₹ 1,695.00</td>
</tr>
<tr>
<td>Health &amp; Nursing</td>
<td>Jay Satia</td>
<td>Innovations in Family Planning: Case Studies from India</td>
<td>SAGE India</td>
<td>10/23/2015</td>
<td>9789351503644</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Health &amp; Nursing</td>
<td>Skylab Sahu</td>
<td>Gender, Sexuality and HIV/AIDS: Exploring Politics of Women’s Health in India</td>
<td>SAGE India</td>
<td>1/20/2015</td>
<td>9789351500810</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>----------------</td>
<td>---------------------</td>
<td>----------------------------------------------------------------------</td>
<td>-----------------</td>
<td>------------</td>
<td>-----------------------</td>
<td>--------</td>
</tr>
<tr>
<td>Philosophy</td>
<td>Ajit K Dalal</td>
<td>Health Beliefs and Coping with Chronic Diseases</td>
<td>SAGE India</td>
<td>1/23/2015</td>
<td>HB: 9789351500780</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Health &amp; Nursing</td>
<td>Jay Satia</td>
<td>Visionary Leadership in Health: Delivering Superior Value</td>
<td>SAGE India</td>
<td>8/25/2014</td>
<td>HB: 9788132113201</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Health &amp; Nursing</td>
<td>Savio P Falleiro</td>
<td>Economic Impact of HIV/AIDS on Individuals and Households: Facts, Figures and Newer Perspectives</td>
<td>SAGE India</td>
<td>6/23/2014</td>
<td>HB: 9788132113591</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Health &amp; Nursing</td>
<td>Charles Collins</td>
<td>Valuing Health Systems: A Framework for Low and Middle Income Countries</td>
<td>SAGE India</td>
<td>1/17/2014</td>
<td>HB: 9788132107248</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>History</td>
<td>Jyoti Mohan</td>
<td>Claiming India: French Scholars and the Preoccupation with India in the Nineteenth Century</td>
<td>SAGE YODA Press</td>
<td>11/22/2017</td>
<td>HB: 9789352804658</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>History</td>
<td>Carl W Ernst</td>
<td>It’s Not Just Academic!: Essays on Sufism and Islamic Studies</td>
<td>SAGE YODA Press</td>
<td>10/27/2017</td>
<td>HB: 9789352800087</td>
<td>₹ 1,250.00</td>
</tr>
<tr>
<td>History</td>
<td>Greg Bailey</td>
<td>Hinduism in India: The Early Period</td>
<td>SAGE India</td>
<td>12/12/2016</td>
<td>HB: 9789351505723</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>History</td>
<td>Damodar Dharmanand Kosambi</td>
<td>An Introduction to the Study of Indian History; 2e</td>
<td>Popular Prakashan SAGE Texts</td>
<td>6/30/2016</td>
<td>PB: 9789386042217</td>
<td>₹ 350.00</td>
</tr>
<tr>
<td>History</td>
<td>Will Sweetman</td>
<td>Hinduism in India: Modern and Contemporary Movements</td>
<td>SAGE India</td>
<td>5/25/2016</td>
<td>HB: 9789351500995</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>History</td>
<td>Intizar Husain</td>
<td>Dilli Tha Jiska Naam</td>
<td>YODA SAGE Bhasha</td>
<td>4/18/2016</td>
<td>PB: 9789351508922</td>
<td>₹ 395.00</td>
</tr>
<tr>
<td>History</td>
<td>Upinder Singh</td>
<td>The Idea of Ancient India: Essays on Religion, Politics, and Archaeology</td>
<td>SAGE India</td>
<td>12/22/2015</td>
<td>HB: 9789351506461</td>
<td>₹ 1,295.00</td>
</tr>
<tr>
<td>History</td>
<td>David Lockwood</td>
<td>The Communist Party of India and the Indian Emergency: Vol 17</td>
<td>SAGE India</td>
<td>12/18/2015</td>
<td>HB: 9789351505785</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>History</td>
<td>Madhuri Bose</td>
<td>The Bose Brothers and Indian Independence: An Insider’s Account</td>
<td>SAGE India</td>
<td>10/28/2015</td>
<td>HB: 9789351503972</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>History</td>
<td>Kausik Bandyopadhyay</td>
<td>Sport, Culture and Nation: Perspectives from Indian Football and South Asian Cricket</td>
<td>SAGE India</td>
<td>9/15/2015</td>
<td>HB: 9789351503026</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>History</td>
<td>Tariq Hasan</td>
<td>Colonialism and the Call to Jihad in British India</td>
<td>SAGE India</td>
<td>7/20/2015</td>
<td>HB: 9789351502616</td>
<td>₹ 695.00</td>
</tr>
<tr>
<td>History</td>
<td>Neerja Singh</td>
<td>Patel, Prasad and Rajaji: Myth of the Indian Right</td>
<td>SAGE India</td>
<td>6/29/2015</td>
<td>HB: 9789351502654</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>History</td>
<td>Sudeshna Guha</td>
<td>Artefacts of History: Archaeology, Historiography and Indian Pasts</td>
<td>SAGE India</td>
<td>5/20/2015</td>
<td>HB: 9789351501640</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>History</td>
<td>Rishi Singh</td>
<td>State Formation and the Establishment of Non-Muslim Hegemony: Post-Mughal 19th Century Panjab</td>
<td>SAGE India</td>
<td>3/20/2015</td>
<td>HB: 9789351500759</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>History</td>
<td>Bipan Chandra</td>
<td>Sage Series in Modern Indian History: 15-volume set</td>
<td>SAGE India</td>
<td>12/26/2014</td>
<td>HB: 9789351501527</td>
<td>₹ 15,000.00</td>
</tr>
<tr>
<td>History</td>
<td>Michael Fenwick Macnamara</td>
<td>A Governors’ Raj: British Administration during Lord Irwin’s Viceroyalty, 1926-1931</td>
<td>SAGE India</td>
<td>12/26/2014</td>
<td>HB: 9789351500445</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>History</td>
<td>V Krishna Ananth</td>
<td>The Indian Constitution and Social Revolution: Right to Property since Independence</td>
<td>SAGE India</td>
<td>12/19/2014</td>
<td>HB: 9789351500636</td>
<td>₹ 1,450.00</td>
</tr>
<tr>
<td>History</td>
<td>Altaf Qadir</td>
<td>Sayyid Ahmad Baraiwi: His Movement and Legacy from the Pukhtun Perspective</td>
<td>SAGE India</td>
<td>12/19/2014</td>
<td>HB: 9789351500728</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>History</td>
<td>Ali Raza</td>
<td>The Internationalist Moment: South Asia, Worlds, and World Views 1917-39</td>
<td>SAGE India</td>
<td>10/27/2014</td>
<td>HB: 9788132119791</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>-----------</td>
<td>-----------------</td>
<td>----------------------------------------------------------------------</td>
<td>---------------</td>
<td>------------</td>
<td>--------------------</td>
<td>--------</td>
</tr>
<tr>
<td>History</td>
<td>Tadd Fernée</td>
<td>Enlightenment and Violence: Modernity and Nation-making</td>
<td>SAGE India</td>
<td>5/23/2014</td>
<td>HB: 9788132113195</td>
<td>₹1,050.00</td>
</tr>
<tr>
<td>History</td>
<td>Vasanthi Srinivasan</td>
<td>Hindu Spirituality and Virtue Politics</td>
<td>SAGE India</td>
<td>1/20/2014</td>
<td>HB: 9788132113454</td>
<td>₹575.00</td>
</tr>
<tr>
<td>History</td>
<td>David R Sylemleih</td>
<td>On the Edge of Empire: Four British Plans for North East India, 1941-1947</td>
<td>SAGE India</td>
<td>1/7/2014</td>
<td>HB: 9788132113478</td>
<td>₹895.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Sangay K Mishra</td>
<td>Desis Divided: The Political Lives of South Asian Americans</td>
<td>SAGE Vistaar</td>
<td>11/22/2017</td>
<td>HB: 9789352804689</td>
<td>₹895.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Meena Menon</td>
<td>Riots and After in Mumbai: Chronicles of Truth and Reconciliation</td>
<td>SAGE India</td>
<td>11/10/2017</td>
<td>PB: 9789352806140</td>
<td>₹495.00</td>
</tr>
<tr>
<td>Politics</td>
<td>David Gellner</td>
<td>Local Democracy in South Asia: Microprocesses of Democratization in Nepal and its Neighbours; Vol 1</td>
<td>SAGE India</td>
<td>10/30/2017</td>
<td>PB: 9789352805754</td>
<td>₹750.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Mahendra Lawoti</td>
<td>Contentious Politics and Democratization in Nepal</td>
<td>SAGE India</td>
<td>10/30/2017</td>
<td>PB: 9789352805761</td>
<td>₹650.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Aman M Hingorani</td>
<td>Unravelling the Kashmir Knot</td>
<td>SAGE India</td>
<td>8/24/2017</td>
<td>PB: 9789386602817</td>
<td>₹750.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Khalid Bashir Ahmad</td>
<td>Kashmir: Exposing the Myth behind the Narrative</td>
<td>SAGE India</td>
<td>6/7/2017</td>
<td>PB: 9789386062802</td>
<td>₹625.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Rita Manchanda</td>
<td>Women and Politics of Peace: South Asia Narratives on Militarization, Power and Justice</td>
<td>SAGE India</td>
<td>3/14/2017</td>
<td>HB: 9789386062628</td>
<td>₹1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Fazzur Rahman Siddiqui</td>
<td>Political Islam and the Arab Uprising: Islamist Politics in Changing Times</td>
<td>SAGE India</td>
<td>1/6/2017</td>
<td>HB: 9789386042194</td>
<td>₹1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Ashok Sharma</td>
<td>Indian Lobbying and its Influence in US Decision Making: Post-Cold War</td>
<td>SAGE India</td>
<td>11/30/2016</td>
<td>HB: 9789386062123</td>
<td>₹950.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Shivani Singh</td>
<td>Governance: Issues and Challenges</td>
<td>SAGE Texts</td>
<td>7/25/2016</td>
<td>PB: 9789386042125</td>
<td>₹250.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Bidyut Chakrabarty</td>
<td>Public Policy: Concept, Theory and Practice</td>
<td>SAGE Texts</td>
<td>7/20/2016</td>
<td>PB: 9789351509257</td>
<td>₹325.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Partha S Ghosh</td>
<td>Migrants, Refugees and the Stateless in South Asia</td>
<td>SAGE India</td>
<td>5/25/2016</td>
<td>HB: 9789351508540</td>
<td>₹1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Rajiv Kumar</td>
<td>Thirty Years of SAARC: Society, Culture and Development</td>
<td>SAGE India</td>
<td>5/12/2016</td>
<td>HB: 9789351508816</td>
<td>₹750.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Zeeshan Khan</td>
<td>Right to Passage: Travels in India, Pakistan and Iran</td>
<td>SAGE YODA Press</td>
<td>5/4/2016</td>
<td>PB: 9789351508946</td>
<td>₹625.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Deepak K Mishra</td>
<td>Internal Migration in Contemporary India</td>
<td>SAGE India</td>
<td>4/29/2016</td>
<td>HB: 9789351508571</td>
<td>₹1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Bidyut Chakrabarty</td>
<td>Indian Administration: Evolution and Practice</td>
<td>SAGE Texts</td>
<td>4/21/2016</td>
<td>PB: 9789351507338</td>
<td>₹375.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Ramashray Roy</td>
<td>Essays on Modernism, Democracy and Well-being: A Gandhian Perspective</td>
<td>SAGE India</td>
<td>3/18/2016</td>
<td>HB: 9789351508113</td>
<td>₹1,250.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Bidyut Chakrabarty</td>
<td>Winning the Mandate: The Indian Experience</td>
<td>SAGE India</td>
<td>2/24/2016</td>
<td>HB: 9789351507444</td>
<td>₹795.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Kuldeep Kumar</td>
<td>Police and Counterinsurgency: The Untold Story of Tripura’s COIN Campaign</td>
<td>SAGE India</td>
<td>2/23/2016</td>
<td>HB: 9789351507475</td>
<td>₹1,150.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Rehman Sobhan</td>
<td>Untranquil Recollections: The Years of Fulfilment</td>
<td>SAGE India</td>
<td>1/6/2016</td>
<td>PB: 9789351509868</td>
<td>₹495.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Hugo Gorringe</td>
<td>From the Margins to the Mainstream: Institutionalising Minorities in South Asia</td>
<td>SAGE India</td>
<td>12/18/2015</td>
<td>HB: 9789351506232</td>
<td>₹995.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Rina Ramdev</td>
<td>Sentiment, Politics, Censorship: The State of Hurt</td>
<td>SAGE India</td>
<td>11/18/2015</td>
<td>HB: 9789351503040</td>
<td>₹950.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Preet Malik</td>
<td>My Myanmar Years: A Diplomat’s Account of India’s Relations with the Region</td>
<td>SAGE India</td>
<td>10/30/2015</td>
<td>PB: 9789351506270</td>
<td>₹525.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Rehman Sobhan</td>
<td>Untranquil Recollections: The Years of Fulfilment</td>
<td>SAGE India</td>
<td>10/23/2015</td>
<td>HB: 9789351503217</td>
<td>₹1,250.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>---------</td>
<td>-----------------------</td>
<td>----------------------------------------------------------------------</td>
<td>----------------</td>
<td>----------</td>
<td>-------------------</td>
<td>---------</td>
</tr>
<tr>
<td>Politics</td>
<td>Praveenkumar Mellalli</td>
<td>Constitution of India, Professional Ethics and Human Rights</td>
<td>SAGE Texts</td>
<td>9/30/2015</td>
<td>PB: 9789351507710</td>
<td>₹ 250.00</td>
</tr>
<tr>
<td>Politics</td>
<td>D Suba Chandran</td>
<td>India, China and Sub-regional Connectivities in South Asia</td>
<td>SAGE India</td>
<td>9/29/2015</td>
<td>HB: 9789351503279</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Politics</td>
<td>P M Joshy</td>
<td>State and Civil Society under Siege: Hindutva, Security and Militarism in India</td>
<td>SAGE India</td>
<td>9/15/2015</td>
<td>HB: 9789351503842</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Paul Wallace</td>
<td>India’s 2014 Elections: A Modi-led BJP Sweep</td>
<td>SAGE India</td>
<td>5/21/2015</td>
<td>HB: 9789351501879</td>
<td>₹ 1,295.00</td>
</tr>
<tr>
<td>Politics</td>
<td>K B Saxena</td>
<td>Contemporary Practices of Mahatma Gandhi National Rural Employment Guarantee Scheme: Insights from Districts</td>
<td>SAGE India</td>
<td>4/24/2015</td>
<td>PB: 9789351502715</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Pavan Kumar Malreddy</td>
<td>Orientalism, Terrorism, Indigenism: South Asian Readings in Postcolonialism</td>
<td>SAGE India</td>
<td>4/20/2015</td>
<td>HB: 9789351501428</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Runa Das</td>
<td>Revisiting Nuclear India: Strategic Culture and (In)Security Imaginary</td>
<td>SAGE India</td>
<td>3/16/2015</td>
<td>HB: 9789351501220</td>
<td>₹ 1,250.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Rita Manchanda</td>
<td>Human Rights Audits of Peace Processes: 5-volume set</td>
<td>SAGE India</td>
<td>2/16/2015</td>
<td>HB: 9789351500988</td>
<td>₹ 6,500.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Ram Puniyani</td>
<td>Deconstructing Terrorist Violence: Faith as a Mask</td>
<td>SAGE India</td>
<td>2/11/2015</td>
<td>HB: 9789351500643</td>
<td>₹ 675.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Thongkholal Haokip</td>
<td>India’s Look East Policy and the Northeast</td>
<td>SAGE India</td>
<td>2/12/2015</td>
<td>HB: 9789351501015</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Siri Hettige</td>
<td>Governance, Conflict and Development in South Asia: Perspectives from India, Nepal and Sri Lanka; Vol 6</td>
<td>SAGE India</td>
<td>12/26/2014</td>
<td>PB: 9789351501725</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Subir Bhaumik</td>
<td>Troubled Periphery: The Crisis of India’s North East</td>
<td>SAGE India</td>
<td>9/22/2014</td>
<td>HB: 9789351500766</td>
<td>₹ 1,250.00</td>
</tr>
<tr>
<td>Politics</td>
<td>P R Kumaraswamy</td>
<td>Persian Gulf 2014: India’s Relations with the Region</td>
<td>SAGE India</td>
<td>10/20/2014</td>
<td>HB: 9789351500773</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Jyotirmaya Tripathy</td>
<td>Becoming Minority: How Discourses and Policies Produce Minorities in Europe and India</td>
<td>SAGE India</td>
<td>10/16/2014</td>
<td>HB: 9789351500353</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Aparna Sundar</td>
<td>Civil Wars in South Asia: State, Sovereignty, Development</td>
<td>SAGE India</td>
<td>10/14/2014</td>
<td>HB: 9789351500407</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Paul R Brass</td>
<td>An Indian Political Life: Charan Singh and Congress Politics, 1967 to 1987; Vol 3</td>
<td>SAGE India</td>
<td>9/22/2014</td>
<td>HB: 9789351500322</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Jhumpa Mukherjee</td>
<td>Conflict Resolution in Multicultural Societies: The Indian Experience</td>
<td>SAGE India</td>
<td>9/22/2014</td>
<td>HB: 9789351500339</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Updesh Kumar</td>
<td>Understanding Suicide Terrorism: Psychosocial Dynamics</td>
<td>SAGE India</td>
<td>9/15/2014</td>
<td>HB: 9789351500346</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Dhirendra Singh Jafa</td>
<td>Death Wasn’t Painful: Stories of Indian Fighter Pilots from the 1971 War</td>
<td>SAGE India</td>
<td>7/17/2014</td>
<td>PB: 9788132117896</td>
<td>₹ 445.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Bappaditya Paul</td>
<td>The First Naxal: An Authorised Biography of Kanu Sanyal</td>
<td>SAGE India</td>
<td>7/17/2014</td>
<td>PB: 9788132117872</td>
<td>₹ 575.00</td>
</tr>
<tr>
<td>Politics</td>
<td>K V Thomas</td>
<td>Left - Wing Extremism and Human Rights: The Role of Civil Liberties Groups in Andhra Pradesh</td>
<td>SAGE India</td>
<td>7/11/2014</td>
<td>HB: 978813211580</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Nimmi Kurian</td>
<td>India-China Borderlands: Conversations Beyond the Centre</td>
<td>SAGE India</td>
<td>7/14/2014</td>
<td>HB: 9788132113515</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Roger Jeffery</td>
<td>Development Failure and Identity Politics in Uttar Pradesh</td>
<td>SAGE India</td>
<td>6/30/2014</td>
<td>HB: 9788132116639</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Ajay Gudavarthy</td>
<td>Maoism, Democracy and Globalisation</td>
<td>SAGE India</td>
<td>6/23/2014</td>
<td>HB: 9788132118473</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Taj Hashmi</td>
<td>Global Jihad and America: The Hundred-Year War Beyond Iraq and Afghanistan</td>
<td>SAGE India</td>
<td>5/28/2014</td>
<td>HB: 9788132113782</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Politics</td>
<td>K S Chalam</td>
<td>Governance in South Asia: State of the Civil Services</td>
<td>SAGE India</td>
<td>5/26/2014</td>
<td>HB: 9788132113652</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>-----------</td>
<td>---------------------</td>
<td>-------------------------------------------------</td>
<td>--------------</td>
<td>------------</td>
<td>-----------------------</td>
<td>---------</td>
</tr>
<tr>
<td>Politics</td>
<td>Samir Dasgupta</td>
<td>Postmodernism in a Global Perspective</td>
<td>SAGE India</td>
<td>5/22/2014</td>
<td>HB: 9788132113188</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Politics</td>
<td>C Dasgupta</td>
<td>War and Diplomacy in Kashmir, 1947-48</td>
<td>SAGE India</td>
<td>1/28/2014</td>
<td>PB: 9788132117957</td>
<td>₹ 325.00</td>
</tr>
<tr>
<td>Politics</td>
<td>Sarab Jit Singh</td>
<td>Operation Black Thunder: An Eyewitness Account of Terrorism in Punjab</td>
<td>SAGE India</td>
<td>1/28/2014</td>
<td>PB: 9788132117940</td>
<td>₹ 350.00</td>
</tr>
<tr>
<td>Criminology</td>
<td>Sander L Gilman</td>
<td>Are Racists Crazy?: How Prejudice, Racism, and Antisemitism Became Markers of Insanity</td>
<td>SAGE Vistaar</td>
<td>10/12/2017</td>
<td>HB: 9789352803279</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Criminology</td>
<td>Veerendra Mishra</td>
<td>Combating Human Trafficking: Gaps in Policy and Law</td>
<td>SAGE India</td>
<td>6/19/2015</td>
<td>HB: 9789351502531</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Criminology</td>
<td>Delphine Marie-Viven</td>
<td>The Protection of Geographical Indications in India: A New Perspective on the French and European Experience</td>
<td>SAGE India</td>
<td>8/26/2015</td>
<td>HB: 9789351502739</td>
<td>₹ 1,250.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Ramesh C Mishra</td>
<td>Ecology, Culture and Human Development: Lessons for Advocacy Education</td>
<td>SAGE India</td>
<td>10/16/2017</td>
<td>HB: 9789386602596</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Kate Darling</td>
<td>Creativity without Law: Challenging the Assumptions of Intellectual Property</td>
<td>SAGE Vistaar</td>
<td>9/13/2017</td>
<td>HB: 9789386602954</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Vivek M Belhekar</td>
<td>Statistics for Psychology Using R</td>
<td>SAGE Texts</td>
<td>9/21/2016</td>
<td>PB: 9789385985003</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Ajit K Dalal</td>
<td>Cultural Psychology of Health in India: Well-being, Medicine and Traditional Health Care</td>
<td>SAGE India</td>
<td>6/30/2016</td>
<td>HB: 9789351509806</td>
<td>₹ 650.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Vimala Veeraraghavan</td>
<td>Textbook of Parametric and Non-parametric Statistics</td>
<td>SAGE Texts</td>
<td>4/21/2016</td>
<td>PB: 9789351507345</td>
<td>₹ 450.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Alka Wadkar</td>
<td>Life Skills for Success</td>
<td>SAGE Texts</td>
<td>4/13/2016</td>
<td>PB: 9789351507314</td>
<td>₹ 395.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Nidhi Maheshwari</td>
<td>Military Psychology: Concepts, Trends and Interventions</td>
<td>SAGE India</td>
<td>12/22/2015</td>
<td>HB: 9789351506300</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Banamali Mohanty</td>
<td>Statistics for Behavioural and Social Sciences</td>
<td>SAGE Texts</td>
<td>11/26/2015</td>
<td>PB: 9789351501817</td>
<td>₹ 650.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Durganand Sinha</td>
<td>Psychology for India</td>
<td>SAGE India</td>
<td>9/15/2015</td>
<td>HB: 9789351503675</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>William J Ray</td>
<td>Abnormal Psychology: Neuroscience Perspectives on Human Behavior and Experience</td>
<td>SAGE Texts</td>
<td>7/2/2015</td>
<td>PB: 9789351502920</td>
<td>₹ 550.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Kathleen M Galotti</td>
<td>Cognitive Psychology: In and Out of the Laboratory; 5e</td>
<td>SAGE Texts</td>
<td>5/28/2015</td>
<td>PB: 9789351502777</td>
<td>₹ 475.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Barbara Preitler</td>
<td>Grief and Disappearance: Psychosocial Interventions</td>
<td>SAGE India</td>
<td>5/26/2015</td>
<td>HB: 9789351502425</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>J P Das</td>
<td>Cognitive Planning and Executive Functions: Applications in Management and Education</td>
<td>SAGE India</td>
<td>10/27/2014</td>
<td>HB: 9789351500360</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>J P Das</td>
<td>Consciousness Quest: Where East Meets West: On Mind, Meditation, and Neural Correlates</td>
<td>SAGE India</td>
<td>5/13/2014</td>
<td>HB: 9788132113492</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Daya Somasundaram</td>
<td>Scarred Communities: Psychosocial Impact of Man-made and Natural Disasters on Sri Lankan Society</td>
<td>SAGE India</td>
<td>1/22/2014</td>
<td>HB: 9788132111689</td>
<td>₹ 1,295.00</td>
</tr>
<tr>
<td>Psychology</td>
<td>Catherine Bernard</td>
<td>Nurturing Families around the World: Building a Culture of Peace</td>
<td>SAGE India</td>
<td>1/8/2014</td>
<td>HB: 9788132111351</td>
<td>₹ 625.00</td>
</tr>
<tr>
<td>Research Methods</td>
<td>T Rajaretnam</td>
<td>Statistics for Social Sciences</td>
<td>SAGE India</td>
<td>1/29/2016</td>
<td>PB: 9789351506553</td>
<td>₹ 595.00</td>
</tr>
<tr>
<td>Research Methods</td>
<td>John Adams</td>
<td>Research Methods for Business and Social Science Students; 2e</td>
<td>SAGE Response</td>
<td>1/30/2014</td>
<td>PB: 9788132113669</td>
<td>₹ 650.00</td>
</tr>
<tr>
<td>Research Methods</td>
<td>Katherine Eve Hay</td>
<td>Making Evaluation Matter: Writings from South Asia</td>
<td>SAGE India</td>
<td>9/22/2014</td>
<td>HB: 9789351500278</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Research Methods</td>
<td>Ranjit Kumar</td>
<td>Research Methodology: A Step-by-Step Guide for Beginners; 4e</td>
<td>SAGE Texts</td>
<td>10/1/2014</td>
<td>PB: 9789351501336</td>
<td>₹ 550.00</td>
</tr>
<tr>
<td>Subject</td>
<td>Author</td>
<td>Title</td>
<td>Imprint</td>
<td>Pub Date</td>
<td>ISBN</td>
<td>Price</td>
</tr>
<tr>
<td>---------------</td>
<td>---------------------------------------</td>
<td>--------------------------------------------------------</td>
<td>----------</td>
<td>-----------</td>
<td>-----------------------</td>
<td>--------</td>
</tr>
<tr>
<td>Social Work</td>
<td>Mark David Chong</td>
<td>Demystifying Criminal Justice Social Work in India</td>
<td>SAGE India</td>
<td>3/17/2017</td>
<td>HB: 9789386062475</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Social Work</td>
<td>Mithu Alur</td>
<td>A Birth that Changed a Nation: A New Model of Inclusion and Care</td>
<td>SAGE India</td>
<td>11/23/2016</td>
<td>PB: 9789386062215</td>
<td>₹ 750.00</td>
</tr>
<tr>
<td>Social Work</td>
<td>Meenaz Kassam</td>
<td>Philanthropy in India: Promise to Practice</td>
<td>SAGE India</td>
<td>2/24/2016</td>
<td>HB: 9789351507529</td>
<td>₹ 795.00</td>
</tr>
<tr>
<td>Social Work</td>
<td>Manohar Pawar</td>
<td>Social and Community Development Practice</td>
<td>SAGE India</td>
<td>6/23/2014</td>
<td>HB: 9788132118459</td>
<td>₹ 1,050.00</td>
</tr>
<tr>
<td>Social Work</td>
<td>Skillshare International India</td>
<td>State of The Adivasis in Odisha: A Human Development Analysis</td>
<td>SAGE India</td>
<td>3/13/2014</td>
<td>PB: 9788132117698</td>
<td>₹ 850.00</td>
</tr>
<tr>
<td>Philosophy</td>
<td>Shail Mayaram</td>
<td>Philosophy as Samvada and Svaraj: Dialogical Meditations on Daya Krishna and Ramchandra Gandhi</td>
<td>SAGE India</td>
<td>1/2/2014</td>
<td>HB: 9788132111214</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Philosophy</td>
<td>Anindita N Balslev</td>
<td>On World Religions: Diversity, not Dissension</td>
<td>SAGE India</td>
<td>3/3/2014</td>
<td>HB: 9788132118343</td>
<td>₹ 995.00</td>
</tr>
<tr>
<td>Urban Studies</td>
<td>Prasanna K Mohanty</td>
<td>Financing Cities in India: Municipal Reforms, Fiscal Accountability and Urban Infrastructure</td>
<td>SAGE India</td>
<td>4/19/2016</td>
<td>HB: 9789351508755</td>
<td>₹ 950.00</td>
</tr>
<tr>
<td>Urban Studies</td>
<td>Suptendu P Biswas</td>
<td>Assorted City: Equity, Justice and Politics in Urban Services Delivery</td>
<td>SAGE India</td>
<td>7/29/2015</td>
<td>HB: 9789351501251</td>
<td>₹ 895.00</td>
</tr>
<tr>
<td>Urban Studies</td>
<td>Pradip Swarnakar</td>
<td>‘Bottom-up’ Approaches in Governance and Adaptation for Sustainable Development: Case Studies from India and Bangladesh</td>
<td>SAGE India</td>
<td>6/12/2017</td>
<td>HB: 9789386446046</td>
<td>₹ 1,095.00</td>
</tr>
<tr>
<td>Urban Studies</td>
<td>Indrajit Pal</td>
<td>Natural Hazards Management in Asia</td>
<td>SAGE India</td>
<td>10/27/2017</td>
<td>HB: 9789386602183</td>
<td>₹ 1,295.00</td>
</tr>
<tr>
<td>Urban Studies</td>
<td>Shivendu K Srivastava</td>
<td>Commercial Use of Biodiversity: Resolving the Access and Benefit Sharing Issues</td>
<td>SAGE India</td>
<td>12/18/2015</td>
<td>HB: 9789351506607</td>
<td>₹ 995.00</td>
</tr>
</tbody>
</table>
# Index

## A

A Bridge to Mathematics by Shobha Bagai, Amber Habib and Geetha Venkataraman .................................................. 91
A Gender Atlas of India by Radha Kumar and Karthika Sudhir ........ 39
A Handbook of Journalism by V Eshwar Anand and K Jayanthi ........ 85
A History of Adivasi Women in Post-Independence Eastern India by Debasree De ..................................................... 37
A History of Hinduism by R Ramachandran .................................. 11
A Vasudevan and Partha Ray: Macroeconomic Policies for Emerging and Developing Economies ............................. 30
Abnormal Psychology by William J Ray and Anuradha Sovani ........ 49
Abraham Rudnick and Cheryl Forchuk: Social Science Methods in Health Research, 6 Volume Set ........................................ 89
Accounting and Finance for Non-finance Managers by Jai Kumar Batra 69
Adult Health and Human Capital by Santosh K Bhargava .............. 45
Against All Odds by Mahima Nayar ........................................... 54
Ajay Gudavarthy: Revolutionary Violence Versus Democracy ........ 19
Amitabha Sengupta: Human Resource Management ....................... 61
An Introduction to Qualitative Research by Uwe Flick .................... 87
An Introduction to Social Psychology by Suhas Shetgovekar .......... 50
An Introduction to the Business of Tourism by Venu Vasudevan, Vijayakumar B and Saroop Roy BR .......................... 71
Analysing China's Soft Power Strategy and Comparative Indian Initiatives by Parama Sinha Palit ........................................... 14
Ancient and Medieval World by Rakesh Kumar ................................ 12
Aneela Zeb Babar: We are All Revolutionaries Here ...................... 39
Anne: Gender Atlas of India by Radha Kumar and Karthika Sudhir 39
An Ee Kumar P. Tony Sam George and Sudhesh NT: Character Strength Development ................................................. 52
Anita Ghai: Disability In South Asia ............................................. 47
Anita Sikand Bakshi: Hippocratic Oath or Hypocrisy? ................. 46
Anjali Hazarika: Walk the Talk .................................................... 55
Anjali Joshi and K M Phadke: Rational Emotive Behaviour Therapy Integrated ............................................................... 54
Anne Mette Rosting: The Law of Possibilities .............................. 67
Anne-Wil Harzing and Ashly H Pinnington: International Human Resource Management ................................. 62
Armaity S Desai and Shalini Bharat: The Parsis Of India .............. 5
Arnab Chatterjee: Is the Personal beyond Private and Public? ....... 42
Arunangshu Giri and Debasis Biswas: Research Methodology for Social Sciences ......................................................... 90
Arvind Sivaramakrishnan: Introduction to Political Ideologies ........ 17
Ascent And Decline Of Native And Colonial TRADING by Vijay K Seth 12
Asha Kaul and Vidhi Chaudhri: Corporate Communication through Social Media ....................................................... 82
Ashok S Chousalkar: Revisiting the Political Thought of Ancient India .......................................................... 18

## B

B A and Jerry Alwin: Kerala’s Economic Development ................. 27
B K Pattanaik: Issues and Challenges of Development .................. 28
B M Ramesh, Shiva S Halli, Krishnamurthy Jayanna and Mohan H L Maternal, Newborn and Child Health Programmes in India ............... 46
Barbara Pavey, Margaret Meehan and Sarah Davis: The Dyslexia-Friendly Teacher’s Toolkit ........................................ 103
Barry Edwards McNamara: Bullying And Students With Disabilities 101
Beverley Anne and Raffaella Carmela Di Cecco: Collaborative School Reviews ...................................................... 99
Bharti Kaushik: Creating Inclusive Schools .................................. 95
Bidhyut Chakrabarty and Rajendra Kumar Pandey: Local Governance in India .................................................... 20
Bidhyut Chakrabarty: Indian Constitution ..................................... 24
Bill Boyle and Marie Charles: Formative Assessment for Teaching & Learning .............................................................. 106
Black Coffee in a Coconut Shell by Perumal Murugan and C S Lakshmi (Translator) ...................................................... 3
Boosting ALL Children’s Social and Emotional Brain Power by Marie-Nathalie Beaudoin .............................................. 106
Bounce Forward by Eileen T Allison-Napolitano ........................ 96
Braj Bhushan: Eminent Indian Psychologists .................................. 52
Brij Mohan Dean: The Future of Social Work ............................... 48
British Rule in India by Pandit Sunderjal ..................................... 10
Bruce B Frey: Modern Classroom Assessment ........................... 104
Bullying And Students With Disabilities by Barry Edwards McNamara 101
Business-to-Business Marketing by Ross Brennan, Louise E Canning and Raymond McDowell ................. 75

## C

Cases in Organizational Behaviour by Mathew J Manimala .............. 58
Caste, Social Inequality and Mobility in Rural India by K L Sharma 2
Chandrasekhar Krishnamurti and Vishwanath S R Mergers, Acquisitions and Corporate Restructuring ............................ 68
Change Management and Organizational Development by Ratan Raina 63
Character Strength Development by Aneeesh Kumar P., Tony Sam George and Sudhesh NT ............................ 52
Child Sexual Abuse and Protection Laws in India by Debarati Halder 44
China by Padma Bhushan Tan Chung ........................................... 13
China’s Transformation by Manoranjan Mohanty ......................... 14
Circle Solutions for Student Wellbeing by Sue Roffey ................. 97
Classroom-based Research and Evidence-based Practice by Keith Taber 105
Close Encounters of Another Kind by Devaki Jain ......................... 35
Collaborative School Reviews by Beverley Anne and Raffaella Carmela Di Cecco ................................................. 99
Communication for Social Change by Pradip Ninan Thomas ....... 84
Connecting the Dots Between Education, Interests, and Careers, Grades 7–10 by Sarah M Klerk ................................. 98
Contemporary Approaches To Ethnographic Research To Ethnographic Research, Four Volume Set by Kahryn Hughes, Jerry Coulton, John Goodwin and Jason Hughes 7
Contemporary Japanese Sociology by Jun Kobayashi, Junya Tsutsui and Masayuki Kanai ................................................. 6
Contemporary Japanese Sociology, Three Volume Set by Kahryn Hughes, Jerry Coulton, John Goodwin and Jason Hughes 6
Corporate Communication by Jaishri Jethwaney ........................... 82
Corporate Communication through Social Media: Asha Kaul and Vidhi Chaudhri ................................................................. 82
Creating Inclusive Schools: Bharti Kaushik ................................................................................................................................. 95
Creating Life-Long Learners: Todd M Stanley .............................................................................................................................. 97
Criminal Love?: R Raj Rao ................................................................................................................................................................. 41
Critical Themes in Indian Sociology: Sanjay Srivastava, Yasmeen Arif and Janaki Abraham ............................................................. 1
Critical Thinking Skills for Education Students: Lesley-Jane Eales-Reynolds, Brenda Judge, Elaine McCreery and Patrick Jones ................................................................. 106

D

David Waugh, Claire Warner and Rosemary Waugh
Teaching Grammar, Punctuation and Spelling in Primary Schools ....................................................................................................... 98
Dawn of the Solar Age: Prem Shankar Jha ........................................................................................................................................... 24
Debal K Singha Roy
Identity, Society and Transformative Social Categories .................................................................................................................. 1
Debarati Halder
Child Sexual Abuse and Protection Laws in India .......................................................................................................................... 44
Debashish Sengupta
The Life of Y ................................................................................................................................................................................... 57
Debasree De
A History of Adivasi Women in Post-Independence Eastern India ....................................................................................................... 37
Deepak Mehta and Rahul Roy
Violence and the Quest for Justice in South Asia ........................................................................................................................................ 43
Dekuan Huang
The Key to Chinese Civilization ........................................................................................................................................................ 13
Democracy in Decline: Philip Kotler ..................................................................................................................................................... 19
Democracy, Civil Society and Governance: Ghanshyam Shah ......................................................................................................... 19
Democratizing Development: Ranjita Mohanty .................................................................................................................................. 27
Derek Haylock
Understanding Mathematics for Young Children ........................................................................................................................................ 98
Designing and Implementing Effective Professional Learning: John M Murray .......................................................................................... 99
Dev Nath Pathak and Sanjeev Kumar
Modern South Asian Thinkers ............................................................................................................................................................ 9
Devaki Jain
Close Encounters of Another Kind ....................................................................................................................................................... 35
Devaki Jain
The Journey of a Southern Feminist ................................................................................................................................................... 35
Devendra Agochiya
Life Competencies for Growth and Success ......................................................................................................................................... 64
Diana Renner and Steven D’Souza
Not Doing .......................................................................................................................................................................................... 66
Dibyendu Banerjee and Ramesh Chandra Das
Macroeconomics ................................................................................................................................................................................. 30
Differenitated Instructional Strategies: Gayle H Gregory ..................................................................................................................... 101
Dinesh Kumar and Punam Gupta
Rural Marketing ...................................................................................................................................................................................... 75
Dipak Kumar Bhattacharyya
HR Analytics ....................................................................................................................................................................................... 60
Disability and Care Work: Upali Chakravarti ......................................................................................................................................... 47
Disability In South Asia: Anita Ghai ...................................................................................................................................................... 47
Discover the Alchemist Within: Kartikeyan V. Rachna Nandakumar and Vishwanath P ................................................................. 65
Domestic Workers of the World Unite!: Jennifer N Fish .......................................................................................................................... 36
DUAN Peng and ZHANG Lei
Social Media Studies .................................................................................................................................................................................. 83
Dyslexia, Literacy and Inclusion: Sean MacBlain, Louise Long and Jill Dunn ...................................................................................... 102

E

Economic Reforms in India since 1991: Monika Kashyap and Mahendra Babu Kuruba ................................................................................................................................. 32
Ehud Menipaz, Amit Menipaz and Shiv S Tripathi
International ......................................................................................................................................................................................................... 31

Index
Index

H
Happiness at Work R Anand .......................................................... 59
Her Own Hero Wendy L Rouse .................................................. 36
Higher Education in Federal Countries Martin Carnoy,
Isak Froumin, Oleg Leshukov and Simon Marginson .......... 92
Hippocratic Oath or Hypocrisy? Anita Sikand Bakshi .............. 46
How Children Learn Sean MacBlain ....................................... 107
How India Lost Her Freedom Pandit Sunderlal .......................... 10
HR Analytics Dipak Kumar Bhattacharyya ............................... 60
HR Here and Now Ganesh Chella ............................................. 60
Huawei Tian Tao, David De Cremer and Wu Chunbo .......... 68
Human Resource Management Amitabha Sengupta ............... 61
Human Resource Management R C Sharma and Nipun Sharma 61

I
Identity, Society and Transformative Social Categories
Debal K Singharoy ....................................................................... 1
Implementing Change Through Learning Shirley Moos Hord
and James (Jim) L Roussin ....................................................... 105
Inclusion Strategies That Work! Toby J Karten ......................... 103
India Higher Education Report 2016 N V Varghese,
Nidhi S Sabharwal and C M Malish ........................................ 93
India Higher Education Report 2017 N V Varghese,
Anupam Pachauri and Sayantan Mandal .............................. 93
India’s Coal Story Subhomoy Bhattacharjee ............................. 24
Indian Administration Radhakrishan Sapru ............................. 23
Indian Constitution Bidyut Chakrabarty ................................... 24
Industrial Relations and Labour Laws for Managers Parul Gupta 70
Ingvar Jonsson and Sjoerd de Waal The Whole Brain Leader 68
Inquilab S Irfan Habib ............................................................... 9
International Business Ehud Menipaz, Amit Menipaz
and Shiv S Tripathi ................................................................... 70
International Human Resource Management
Anne-Wil Harzing and Ashly H Pinnington .......................... 62
International Human Resource Management Srinivas R Kandula 62
International Politics Rumki Basu .............................................. 15
Interrogating My Chandal Life Manoranjan Byapari
and Sipra Mukherjee .............................................................. 3
Introducing Research Methodology Jari Metsamuuronen .......... 87
Introduction to Political Ideologies Arvind Sivaramakrishnan 17
Introduction to Sustainable Development Martin J Ossewaarde 25
Ipsita Chanda Selfing the City ................................................... 38
Irshad A Khan Forest Governance And Sustainable
Resource Management .............................................................. 25
Is the Personal beyond Private and Public? Arnab Chatterjee 42
Issues and Challenges of Development B K Pattanaik ............ 28

J
Jai Kumar Batra Accounting and Finance for
Non-finance Managers ............................................................ 69
Jaishri Jethwaney Corporate Communication .......................... 82
Jane A G Kise Unleashing the Positive Power of Differences ......... 97
Jane I Krauss and Suzie K Boss Thinking Through
Project-Based Learning .......................................................... 104
Jari Metsamuuronen Essentials Of Research Methods In
Human Sciences 3 Volume Set .................................................. 88
Jari Metsamuuronen Introducing Research Methodology .......... 87
Jelani Jabari Expecting Excellence in Urban Schools .......... 103
Jennifer N Fish Domestic Workers of the World United ...... 36
John Hoover Enterprise-wide Coaching .................................. 64
John M Murray Designing and Implementing Effective
Professional Learning ............................................................... 99
Jonathan Glazard, Jane Stokoe, Alison Hughes, Annette
Netherwood and Lesley Ne Teaching and Supporting Children
with Special Educational Needs and Disabilities in Primary Schools .... 102
Jonathan Wilson Essentials of Business Research .................. 90
Journalism through RTI Shyamlal Yadav ............................... 85
Judith K March and Karen H Peters The Common Core,
an Uncommon Opportunity...................................................... 100
Jun Kobayashi, Junya Tsutsui and Masayuki Kanai
Contemporary Japanese Sociology ......................................... 6
Juvenile Justice in Global Perspective Franklin E Zimring
Maximo Langer and David S Tanenhaus ................................. 43
K
K L Sharma Caste, Social Inequality and
Mobility in Rural India ........................................................... 2
Kahryn Hughes, Jerry Coulton, John Goodwin and
Jason Hughes Contemporary Japanese Sociology, Three Volume Set .... 6
Kahryn Hughes, Jerry Coulton, John Goodwin and
Jason Hughes Contemporary Approaches To Ethnographic
Research To Ethnographic Research, Four Volume Set .......... 7
Kalinga Seneviratne Mindful Communication for Sustainable
Development ........................................................................... 84
Kancha Ilaiah From a Shepherd Boy to an Intellectual .......... 3
Kartikeyan V. Rachna Nandakumar and Vishwanath
Discover the Alchemist Within .................................................. 65
Keith Taber Classroom-based Research and
Evidence-based Practice .......................................................... 105
Kerala’s Economic Development B A and Jerry Alwin .... 27
Key Concepts in Educational Assessment Tina Isaacs,
Catherine Zara, Graham Herbert, Steven J Coombs
and Charles Smith ................................................................. 105
Kiran Pandya, Prashant Joshi and Smruti Bulsari
Statistical Analysis in Simple Steps Using R ......................... 91
Kites in a Hurricane Rishi Kapal .............................................. 72

L
Late A R Desai Rural Sociology in India ................................. 2
Late Satyabrata Rai Chowdhuri Leftism in India, 1917–1947 .......... 18
(Late) Udai Pareek and Dr Surabhi Purohit Training
Instruments In Hrd And Od ..................................................... 63
Laura E Pinto From Discipline to Culturally Responsive Engagement.... 104
Leading Connected Classrooms Robert Dillon .......................... 103
Leading Science and Technology: India Next? Varun Aggarwal .......... 26
Learn English Santanu Sinha Chaudhuri ................................ 94
Index

125

Leftism in India, 1917–1947 Late Satyabrata Rai Chowdhuri .................................. 18
Lesley-Jane Eales-Reynolds, Brenda Judge, Elaine McCreery and Patrick Jones Critical Thinking Skills for Education Students .............................................. 106
Life Competencies for Growth and Success Devendra Agochiya .................................. 64
Lovely Dasgupta and Shameek Sen Sports Law in India ................................................. 42

M

Macroeconomic Policies for Emerging and Developing Economies
A Vasudevan and Partha Ray ........................................................................................................ 30
Macroeconomics Dibyendu Banerjee and Ramesh Chandra Das .............................................. 30
Macroeconomics Sreejata Banerjee and P Nandakumar Warrier ............................................. 59
Mahima Nayar Against All Odds .................................................................................................. 54
Manjiri Gokhale Joshi The Business of Managing Emotions .................................................... 59
Manoj Dayal Media Metrics .......................................................................................................... 85
Manoranjan Byapari and Sipra Mukherjee Interrogating My Chandal Life ..................................... 3
Manoranjan Mohanty China’s Transformation .............................................................................. 14
Marc Pilisuk and Jennifer Achord Rountree The Hidden Structure of Violence ......................... 43
Margaret Kumar and Supriya Pattanayak Positioning Research .............................................. 86

Marie-Nathalie Beaudoin Boosting ALL Children’s Social and Emotional Brain Power ................ 106
Marion Dowling Young Children’s Personal, Social and Emotional Development ..................... 96
Mark Patmore Passing the Numeracy Skills Test ......................................................................... 98
Marketing Management Ramaswamy and Namakumari ............................................................ 76
Martin Carnoy, Isak Froumin, Oleg Leshukov and Simon Marginson Higher Education in Federal Countries ......................................................................................... 92
Martin J Ossewaarde Introduction to Sustainable Development ............................................. 25
Masanori Toyota Stylistics ............................................................................................................. 8
Masood Khalili Whispers of War .................................................................................................... 43
Maternal, Newborn and Child Health Disability and Care Work B M Ramesh, Shiva S Halli, Krishnamurthy Jayanna and Mohan H L ........................................ 47
Mathew J Manimala Cases in Organizational Behaviour .......................................................... 58
Media Metrics Manoj Dayal .......................................................................................................... 85
Meetu Khosla Physiological Psychology ...................................................................................... 51
Mentoring 2.0 Sunil Unny Guptan ............................................................................................... 63
Mergers, Acquisitions and Corporate Restructuring Chandrashekar Krishnamurti and Vishwanath S R ................................................................. 68
Mindful Communication for Sustainable Development Kalinga Seneviratne ......................... 84
Modern Classroom Assessment Bruce B Frey .............................................................................. 84
Modern South Asian Thinkers Dev Nath Pathak and Sanjeev Kumar ...................................... 104
Modi’s Foreign Policy Reeta Chowdhari and Ashok Kapur ...................................................... 16
Monika Kashyap and Mahendra Babu Kuruva Economic Reforms in India since 1991 .......... 32
Muslim Women Speak Ghazala Jamil .......................................................................................... 40

N

N Bhaskara Rao Sustainable Good Governance, Development and Democracy .................... 20
N V Varghese, Anupam Pachauri and Sayantan Mandal ............................................................ 20

India Higher Education Report 2017 ......................................................................................... 93
N V Varghese, Nidhi S Sabharwal and C M Malish India Higher Education Report 2016 ................................................................. 93
Namita Ranganathan and Toolika Wadhwa Guidance and Counselling for Children and Adolescents in Schools ................................................................. 95
Neera Chandhoke Rethinking Pluralism, Secularism and Tolerance ........................................ 18
Neil Usher The Elemental Workplace ......................................................................................... 58
Nick Bodington, Adrian King and Jenny McWhirter Understanding Personal, Social, Health and Economic Education in Primary Schools ......................................................... 107
Nirmal Jindal and Kamal Kumar Global Politics ....................................................................... 15
Nistha Tripathi No Shortcuts ...................................................................................................... 73
No Shortcuts Nistha Tripathi ........................................................................................................ 73
Not Doing Diana Renner and Steven D’Souza ........................................................................ 66

O

Obsessive Compulsive Disorder Pritha Mukhopadhyay and Sreemoyee Tarafder ......................................................... 54
Of Saffron Flags and Skullcaps Ziya Us Salam ........................................................................ 4

P

Padma Bhushan Tan Chung China .......................................................................................... 13
Padmakali Banerjee The Power of Positivity .............................................................................. 66
Pandit Sunderlan British Rule in India ......................................................................................... 10
Pandit Sunderlan How India Lost her Freedom ......................................................................... 10
Parama Sinha Palit Analysing China’s Soft Power Strategy and Comparative Indian Initiatives ......................................................................................... 14
Parul Bansal Psychology .............................................................................................................. 49
Parul Gupta Industrial Relations and Labour Laws for Managers ........................................... 70
Passing the Numeracy Skills Test Mark Patmore ....................................................................... 98
Patel Shakti Sinha and Himanshu Roy ...................................................................................... 17
Paula P Prentis, Christine “Chris” K Parrott and Amy K Smith Reach Before You Teach .............. 104
Penny Mukherji and Louise Dryden Foundations of Early Childhood ..................................... 107
Pernille Schmidt Ripp Empowered Schools, Empowered Students ........................................ 99
Perumal Murugan and C S Lakshmi (Translator) Black Coffee in a Coconut Shell ...................... 3
Philip Kotter Democracy in Decline .......................................................................................... 19
Physiological Psychology Meetu Khosla .................................................................................... 51
Planning And Economics Of Cities Prasanna K Mohanty .......................................................... 33
Positioning Research Margaret Kumar and Supriya Pattanayak ............................................. 86
Post-Mandal Politics in Bihar Sanjay Kumar ............................................................................. 19
Pradip Ninan Thomas Communication for Social Change ....................................................... 84
Prakash Chand Kandpal Environmental Governance in India .................................................... 22
Prasanna K Mohanty Planning And Economics Of Cities .......................................................... 33
Prem Chowdhry Understanding Women’s Land Rights ............................................................ 37
Prem Shankar Jha Dawn of the Solar Age ................................................................................... 24
Pritha Mukhopadhyay and Sreemoyee Tarafder Obsessive Compulsive Disorder .................... 54
Index

Psychology Parul Bansal ................................................................. 49
Public Policy Radhakrishnan Sapru .................................................. 23
Purdah to Piccadilly Zarina Bhaty ...................................................... 39

R
R Anand Happiness at Work .......................................................... 59
R C Sharma and Nipun Sharma Human Resource Management .... 61
R Raj Rao Criminal Love? ............................................................... 41
R Ramachandran A History of Hinduism ........................................... 11
Radha Kumar and Karthika Sudhir A Gender Atlas of India ............. 39
Radhakrishnan Sapru Indian Administration ..................................... 23
Radhakrishnan Sapru Public Policy ................................................... 23
Rakesh Kumar Ancient and Medieval World ..................................... 12
Ramaswamy and Namakumari Marketing Management .................... 76
Ranjita Mohanty Democratizing Development ............................... 27
Ranvijay Upadhyay Ethics, Integrity, and Aptitude in Governance ...... 21
Ratan Raina Change Management and Organizational Development ... 63
Rational Emotive Behaviour Therapy Integrated Anjali Joshi and K M Phadke .......................................................... 54
Ray Titus Round the Clock .............................................................. 73
Reach Before You Teach Paula P Prentis, Christine “Chris” K Parrott and Amy K Smith .................................................. 104
Reeta Chowdhari and Ashok Kapur Modi’s Foreign Policy ................ 16
Research Methodology for Social Sciences Arunangshu Giri and Debasis Biswas ............................................................. 90
Research Methods in Education WANG Li, Peng Liping and Qutub Khan ......................................................................................... 92
Retail Beyond Detail Gibson G Vedamani ........................................... 74
Rethinking Pluralism, Secularism and Tolerance Neera Chandhoke ... 18
Revisiting the Political Thought of Ancient India Ashok S Chousalkar ... 18
Revolutionary Violence Versus Democracy Ajay Gudavarty ............. 19
Revolutionize Assessment Richard J Stiggins .................................... 105
Richard J Crisp and Rhiannon N Turner Essential Social Psychology .......................................................... 50
Richard J Stiggins Revolutionize Assessment ................................... 105
Rishi Kapal Kites in a Hurricane ..................................................... 72
Robert Dillon Leading Connected Classrooms .................................. 103
Ronit Bird The Dyscalculia Toolkit .................................................... 102
Roshan L Joseph Salespeople Don’t Lie ........................................... 74
Ross Brennan, Louise E Canning and Raymond McDowell Business-to-Business Marketing .................................................. 75
Round the Clock Ray Titus .............................................................. 73
Rumki Basu International Politics .................................................... 15
Rural Marketing Dinesh Kumar and Punam Gupta ............................ 75
Rural Sociology in India Late A R Desai ............................................ 2
S
S Irfan Habib Inquilab ........................................................................ 9
S K Kulshrestha Urban Renewal in India .......................................... 33
Salespeople Don’t Lie Roshan L Joseph .............................................. 74
Sandra Stahl The Art and Craft of PR ............................................... 82
Sanjay Kumar Post-Mandal Politics in Bihar .................................... 19
Sanjay Srivastava, Yasmeen Arif and Janaki Abraham Critical Themes in Indian Sociology .................................................. 1
Sanjeev and Alok Sarin The Psychological Impact of the Partition of India .......................................................... 53
Santanu Sinha Chaudhuri Learn English ........................................... 94
Santosh K Bhargava Adult Health and Human Capital ....................... 45
Sarah M Klerk Connecting the Dots Between Education, Interests, and Careers, Grades 7–10 .......................................................... 98
Sarah Martin-Denham Teaching Children and Young People with Special Educational Needs and Disabilities .................. 102
Saundarya Rajesh The 99 Day Diversity Challenge ............................ 56
Sean MacBlain How Children Learn ................................................ 107
Sean MacBlain, Louise Long and Jill Dunn Dyslexia, Literacy and Inclusion .......................................................... 102
Selfing the City Ipsita Chanda .......................................................... 38
Shailja Sharma and Nimit Chowdhary Tour Leadership and Management .......................................................... 71
Shakti Sinha and Himanshu Roy Patel .............................................. 17
Shirley Moos Hord and James (Jim) L Roussin Implementing Change Through Learning .......................................................... 105
Shobha Bagai, Amber Habib and Geetha Venkataraman A Bridge to Mathematics .......................................................... 91
Shyamal Yadav Journalism through RTI .......................................... 85
Sibnath Deb, Anjali Giresan and Pooja Prabhavalkar Social Psychology In Everyday Life .......................................................... 51
Social Media Studies DUAN Peng and ZHANG Lei ........................................ 83
Social Psychology In Everyday Life Sibnath Deb, Anjali Giresan and Pooja Prabhavalkar .......................................................... 51
Social Science Methods in Health Research 6 Volume Set
Abraham Rudnick and Cheryl Forchuk ........................................... 89
Sports Law in India Lovely Dasgupta and Shameek Sen .................... 42
Sreejata Banerjee and P Nandakumar Warrier Macroeconomics ....... 29
Srinivas R Kandula International Human Resource Management .... 62
Statistical Analysis in Simple Steps Using R Kiran Pandya, Prashant Joshi and Smruti Builsari .......................................................... 91
Stories of Storeys Gautam Bhatia ..................................................... 33
Strategy Instruction for Middle and Secondary Students with Mild Disabilities Gregory James Conderman, Laura R Hedin and Mary V Bresnahan .......................................................... 101
Strengthening Policy Research Sukhadeo Thorat, Ajaya Dixit and Samar Verma .......................................................... 22
Stylistics Masanori Toyota .............................................................. 8
Subhomoy Bhattacharjee India’s Coal Story ....................................... 24
Sue Roffey Circle Solutions for Student Wellbeing ............................ 97
Suhas Shetgovekar An Introduction to Social Psychology .................. 50
Suhayl Abidi and Manoj Joshi The VUCA Learner ............................. 65
Sukhadeo Thorat, Ajaya Dixit and Samar Verma Strengthening Policy Research .......................................................... 22
Sumi Krishna and Gita Chadha Feminists and Science ....................... 38
Sunil Sharma Total Quality Management ........................................ 69
<table>
<thead>
<tr>
<th>Title</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supervision That Improves Teaching and Learning</td>
<td>106</td>
</tr>
<tr>
<td>Susan S Sullivan and Jeffrey G Glanz</td>
<td></td>
</tr>
<tr>
<td>Teaching and Learning</td>
<td>106</td>
</tr>
<tr>
<td>Susan S Sullivan and Jeffrey G Glanz</td>
<td></td>
</tr>
<tr>
<td>Sustainable Good Governance, Development and Democracy</td>
<td>20</td>
</tr>
<tr>
<td>N Bhaskara Rao</td>
<td></td>
</tr>
<tr>
<td>Teaching and Supporting Children with Special Educational Needs and Disabilities in Primary Schools Jonathan Glazard, Jane Stokoe, Alison Hughes, Annette Netherwood and Lesley Neve</td>
<td>102</td>
</tr>
<tr>
<td>Teaching Children and Young People with Special Educational Needs and Disabilities Sarah Martin-Denham</td>
<td>102</td>
</tr>
<tr>
<td>Teaching English as a Second Language Aarati Mujumdar</td>
<td>94</td>
</tr>
<tr>
<td>Teaching Grammar, Punctuation and Spelling in Primary Schools David Waugh, Claire Warner and Rosemary Waugh</td>
<td>98</td>
</tr>
<tr>
<td>Teaching Young Adult Literature Thomas W Bean, Judithann Dunkerly-Bean and Helen J Harper</td>
<td>107</td>
</tr>
<tr>
<td>The 5Gs of Family Business Walter Vieira and Mita Dixit</td>
<td>72</td>
</tr>
<tr>
<td>The 99 Day Diversity Challenge Sandarya Rajesh</td>
<td>56</td>
</tr>
<tr>
<td>The Art and Craft of PR Sandra Stahl</td>
<td>82</td>
</tr>
<tr>
<td>The Autism Ambassadors Handbook Zak Kukoff</td>
<td>100</td>
</tr>
<tr>
<td>The Business of Managing Emotions Manjiri Gokhale Joshi</td>
<td>59</td>
</tr>
<tr>
<td>The Common Core, an Uncommon Opportunity Judith K March and Karen H Peters</td>
<td>100</td>
</tr>
<tr>
<td>The Dyslexia Toolkit Ronit Bird</td>
<td>102</td>
</tr>
<tr>
<td>The Dyslexia-Friendly Teacher's Toolkit Barbara Pavey, Margaret Meehan and Sarah Davis</td>
<td>103</td>
</tr>
<tr>
<td>The Elemental Workplace Neil Usher</td>
<td>58</td>
</tr>
<tr>
<td>The Future of Social Work Brij Mohan</td>
<td>48</td>
</tr>
<tr>
<td>The Hidden Structure of Violence Marc Pilisuk and Jennifer Achord Rountree</td>
<td>43</td>
</tr>
<tr>
<td>The Journey of a Southern Feminist Devaki Jain</td>
<td>35</td>
</tr>
<tr>
<td>The Key to Chinese Civilization Dekuan Huang</td>
<td>13</td>
</tr>
<tr>
<td>The Law of Possibilities Anne Mette Rosting</td>
<td>67</td>
</tr>
<tr>
<td>The Life of Y Debashish Sengupta</td>
<td>57</td>
</tr>
<tr>
<td>The Parsis Of India Armaity S Desai and Shalini Bharat</td>
<td>5</td>
</tr>
<tr>
<td>The Power of Possitivity Padmakali Banerjee</td>
<td>66</td>
</tr>
<tr>
<td>The Psychological Impact of the Partition of India Sanjeev and Alok Sarin</td>
<td>53</td>
</tr>
<tr>
<td>The VUCA Learner Suhayl Abidi and Manoj Joshi</td>
<td>65</td>
</tr>
<tr>
<td>The Whole Brain Leader Ingvar Jonsson and Sjoerd de Waal</td>
<td>68</td>
</tr>
<tr>
<td>Thinking Through Project-Based Learning Jane I Krauss and Suzie K Boss</td>
<td>104</td>
</tr>
<tr>
<td>Thomas W Bean, Judithann Dunkerly-Bean and Helen J Harper Teaching Young Adult Literature</td>
<td>107</td>
</tr>
<tr>
<td>Tian Tao, David De Cremer and Wu Chunbo Huawei</td>
<td>68</td>
</tr>
<tr>
<td>Tina Isaacs, Catherine Zara, Graham Herbert, Steven J Coombs and Charles Smith Key Concepts in Educational Assessment</td>
<td>105</td>
</tr>
<tr>
<td>Toby J Karten Inclusion Strategies That Work</td>
<td>103</td>
</tr>
<tr>
<td>Todd M Stanley Creating Life-Long Learners</td>
<td>97</td>
</tr>
<tr>
<td>Total Quality Management Sunil Sharma</td>
<td>69</td>
</tr>
<tr>
<td>Tour Leadership and Management Shailja Sharma and Nimit Chowdhary</td>
<td>71</td>
</tr>
<tr>
<td>Tracy Packiam Alloway and Ross G Understanding Working Memory</td>
<td>96</td>
</tr>
<tr>
<td>Training Instruments In HRD And OD (Late) Udal Pareek and Dr Surabhi Purohit</td>
<td>63</td>
</tr>
<tr>
<td>Uma Chakravarti Gendering Caste</td>
<td>37</td>
</tr>
<tr>
<td>Understanding Mathematics for Young Children Derek Haylock</td>
<td>98</td>
</tr>
<tr>
<td>Understanding Personal, Social, Health and Economic Education in Primary Schools Nick Boddington, Adrian King and Jenny McWhirter</td>
<td>107</td>
</tr>
<tr>
<td>Understanding Women’s Land Rights Prem Chowdhry</td>
<td>37</td>
</tr>
<tr>
<td>Understanding Working Memory Tracy Packiam Alloway and Ross G</td>
<td>96</td>
</tr>
<tr>
<td>Unleashing the Positive Power of Differences Jane A G Kise</td>
<td>97</td>
</tr>
<tr>
<td>Upali Chakravarti Disability And Care Work</td>
<td>47</td>
</tr>
<tr>
<td>Urban Renewal in India S K Kulshrestha</td>
<td>33</td>
</tr>
<tr>
<td>Uwe Flick An Introduction to Qualitative Research</td>
<td>87</td>
</tr>
<tr>
<td>V</td>
<td></td>
</tr>
<tr>
<td>V Eshwar Anand and K Jayanthi A Handbook of Journalism</td>
<td>85</td>
</tr>
<tr>
<td>Varun Aggarwal Leading Science and Technology: India Next?</td>
<td>26</td>
</tr>
<tr>
<td>Venu Vasudevan, Vijayakumar B and Saroop Roy BR An Introduction to the Business of Tourism</td>
<td>71</td>
</tr>
<tr>
<td>Vijay K Seth Ascent And Decline Of Native And Colonial Trading</td>
<td>12</td>
</tr>
<tr>
<td>Violence and the Quest for Justice in South Asia Deepak Mehta and Rahul Roy</td>
<td>43</td>
</tr>
<tr>
<td>Walk the Talk Anjali Hazarika</td>
<td>55</td>
</tr>
<tr>
<td>Walter Vieira and Mita Dixit The 5Gs of Family Business</td>
<td>72</td>
</tr>
<tr>
<td>W</td>
<td></td>
</tr>
<tr>
<td>William J Ray and Anuradha Sovani Abnormal Psychology</td>
<td>49</td>
</tr>
<tr>
<td>Young Children’s Personal, Social and Emotional Development Marion Dowling</td>
<td>96</td>
</tr>
<tr>
<td>Z</td>
<td></td>
</tr>
<tr>
<td>Zak Kukoff The Autism Ambassadors Handbook</td>
<td>100</td>
</tr>
<tr>
<td>Zarina Bhatti Purdah to Piccadilly</td>
<td>39</td>
</tr>
<tr>
<td>Ziya Us Salam Of Saffron Flags and Skullcaps</td>
<td>4</td>
</tr>
<tr>
<td>Of Saffron Flags and Skullcaps</td>
<td></td>
</tr>
<tr>
<td>Young adulthood literature</td>
<td></td>
</tr>
<tr>
<td>Total Quality Management Sunil Sharma</td>
<td></td>
</tr>
<tr>
<td>Tourism and Management Shailja Sharma and Nimit Chowdhary</td>
<td></td>
</tr>
<tr>
<td>Tracy Packiam Alloway and Ross G Understanding Working Memory</td>
<td></td>
</tr>
<tr>
<td>Training Instruments In HRD And OD (Late) Udal Pareek and Dr Surabhi Purohit</td>
<td></td>
</tr>
<tr>
<td>Understanding Mathematics for Young Children Derek Haylock</td>
<td></td>
</tr>
<tr>
<td>Understanding Personal, Social, Health and Economic Education in Primary Schools Nick Boddington, Adrian King and Jenny McWhirter</td>
<td></td>
</tr>
<tr>
<td>Understanding Women’s Land Rights Prem Chowdhry</td>
<td></td>
</tr>
<tr>
<td>Understanding Working Memory Tracy Packiam Alloway and Ross G</td>
<td></td>
</tr>
<tr>
<td>Unleashing the Positive Power of Differences Jane A G Kise</td>
<td></td>
</tr>
<tr>
<td>Upali Chakravarti Disability And Care Work</td>
<td></td>
</tr>
<tr>
<td>Urban Renewal in India S K Kulshrestha</td>
<td></td>
</tr>
<tr>
<td>Uwe Flick An Introduction to Qualitative Research</td>
<td></td>
</tr>
<tr>
<td>V</td>
<td></td>
</tr>
<tr>
<td>V Eshwar Anand and K Jayanthi A Handbook of Journalism</td>
<td></td>
</tr>
<tr>
<td>Varun Aggarwal Leading Science and Technology: India Next?</td>
<td></td>
</tr>
<tr>
<td>Venu Vasudevan, Vijayakumar B and Saroop Roy BR An Introduction to the Business of Tourism</td>
<td></td>
</tr>
<tr>
<td>Vijay K Seth Ascent And Decline Of Native And Colonial Trading</td>
<td></td>
</tr>
<tr>
<td>Violence and the Quest for Justice in South Asia Deepak Mehta and Rahul Roy</td>
<td></td>
</tr>
<tr>
<td>Walk the Talk Anjali Hazarika</td>
<td></td>
</tr>
<tr>
<td>Walter Vieira and Mita Dixit The 5Gs of Family Business</td>
<td></td>
</tr>
<tr>
<td>W</td>
<td></td>
</tr>
<tr>
<td>William J Ray and Anuradha Sovani Abnormal Psychology</td>
<td></td>
</tr>
<tr>
<td>Young Children’s Personal, Social and Emotional Development Marion Dowling</td>
<td></td>
</tr>
<tr>
<td>Z</td>
<td></td>
</tr>
<tr>
<td>Zak Kukoff The Autism Ambassadors Handbook</td>
<td></td>
</tr>
<tr>
<td>Zarina Bhatti Purdah to Piccadilly</td>
<td></td>
</tr>
<tr>
<td>Ziya Us Salam Of Saffron Flags and Skullcaps</td>
<td></td>
</tr>
</tbody>
</table>
हिंदी में प्रकाशित नई पत्रिकाएं

भारतीय समाजशास्त्र समीक्षा

इंडियन सोशियोलॉजिकल सोसाइटी के सहयोग से प्रकाशित

प्रकाश नंबर: बी. के. नाम्बा, समाजशास्त्र के पूर्व प्राथ्यापक, महर्षि दयानन्द शिविरवालों रोडटक, हरियाणा

प्रत्येक वर्ष 2 अंकों का प्रकाशन (जून एवं दिसंबर)
2349-1396 | bss.sagepub.in

1951 से ही, इंडियन सोशियोलॉजिकल सोसाइटी भारत में समाजशास्त्र के छात्रों, शोधकार्य के तथा शिक्षकों की एकमात्र संस्था के रूप में ‘सोशियोलॉजिकल बुलेटिन’ का प्रकाशन कर रही है। सोसाइटी गैर-अन्यर्जी भाषी शोधकार्यों के हेतु हिंदी और विभिन्न वर्गों के भाषाओं में सामाजिक लेखन को बढ़ावा देती रही है। 2013 में आई.एस.एस ने ‘भारतीय समाजशास्त्र समीक्षा’ के रूप में हिंदी भाषा में पत्रिका प्रारम्भ की। इसका उद्देश्य वर्गों के भाषाओं में समाजशास्त्र के पाठ्यक्रमों का उल्टकूस्ट मंच प्रदान करना है। पत्रिका सामाजिक धार्मिक विभिन्नता, उसके उत्पादन और वितरण को समायोजित करती है।

सामाजिक विमर्श

कार्तिक फॉर सोशल डेवलपमेंट के सहयोग से प्रकाशित।

संपादक: प्रोफेसर के.एल.श्रमण, जयपुर विश्वविद्यालय

प्रत्येक वर्ष 2 अंकों का प्रकाशन
smv.sagepub.in

सामाजिक विमर्श सामाजिक और ऐतिहासिक समीक्षा पर आधारित जर्नल है। इसके प्रकाशन का उद्देश्य सामाजिक परिवर्तन की प्रक्रिया में सहारा भोगी हस्तक्षेप करना है, हिंदी में मौलिक समाज विज्ञान लेखन का सुरक्षा, प्रसार तथा पठन सामग्री उपलब्ध कराना, अकादमिक ज्ञात और वृद्धार्थ समाज के मध्य समन्वय स्थापित करना, आसान भाषा में स्थानिक आयुक्तों और विमर्शों को समाज वैज्ञानिक विमर्श की मुख्यावस्था में शामिल करना है। इसमें सैल्वियस आरेन्टों के साथ ही अनुभवजन्म ज्ञानी शोध कार्यों और तात्क्षणिक विचारों को गहरा दी जाएगी।
SAGE MILES (Manuscript Improvement and Language Editing Services)—is a premium editing service helping authors and researchers polish their manuscripts through the various stages of development, making them publication-ready.

SAGE MILES extends its services to a wide range of subjects and a variety of manuscripts—from higher academic research titles, Ph.D and master’s theses, reference book manuscripts, reports, textbooks to works of non-fiction, at competitive prices.

Professionally trained editors
Rigorous quality control procedures
Promise of SAGE’s international quality

Write to sagemiles@sagepub.in to get a quote and free sample