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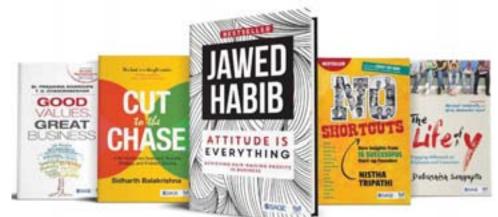




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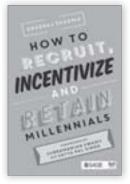
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HOW TO RECRUIT, INCENTIVIZE AND RETAIN MILLENNIALS

Dheeraj Sharma Director, Indian Institute of Management, Rohtak

"What do millennials want?" is a big question facing organization these days. HR managers are looking for recruitment strategies that can help achieve the optimal person – organization fit. Several organizations have already started implementing innovative practices to attract and retain millennials. They are



unique in their characteristics and consumption pattern. Millennials are known to have forced several organization to adapt the workplace and work environment. Their varied ways of life are also reflected in their work settings. Millennials enter the workforce with unique needs, characteristics, expectations and personalities. These differences pave the way for new challenges that contemporary organizations encounter on a regular basis.

This book demystifies the problems faced by HR managers and recruiters when hiring and working with millennials. It offers descriptive and prescriptive insights on leveraging the millennial talent.

CONTENTS

Foreword by **Dr Subramanian Swamy** / Foreword by **Dr Satya Pal Singh** / Preface / Millennials and Other Generations / Why Are Millennials the Way They Are? / Generational Diversity in the Organizational Context / Challenges of a Millennial Workforce / Strategies of Managing Millennials: Industry's Best Practices / Strategies for Recruiting Millennials / Strategies for Incentivizing Millennials / Strategies for Retaining Millennials / Leveraging on the Strengths of the Millennials: Industry Best Practices / Understanding and Strategizing Millennial Job Search Process / Succession Planning of Millennials in Family Business

SAGE RESPONSE

2019 • 280 pages • Paperback (9789353286606) • ₹595.00

Won 3rd position at the The Bangalore Business Literature Festival, CK Prahlad Award for Best Business Books 2019

NO SHORTCUTS

Rare Insights from 15 Successful Start-up Founders

Nistha Tripathi Founder, Scholar Strategy

SAGE RESPONSE 2018 • 308 pages • Paperback (9789352808267) • ₹425.00



SEEING DIGITAL

A Visual Guide to the Industries, Organizations, and Careers of the 2020s

David Moschella Research Fellow, Leading Edge Forum

Seeing Digital uses a unique visual format to illustrate how exciting innovations will transform the industries, organizations, and careers of the 2020s. Insight-packed chapters assess the myths and realities of industry disruption, the necessity of machine



intelligence, the importance of platform business models, and the challenges of digital transformation, leadership, and risk. This wide-ranging book also forecasts the coming battle between Silicon Valley and China.

CONTENTS

Foreword **Mike Lawrie** / Introduction / What do our clients want to know? / Part I – The Post-Cloud Technology Landscape / From the cloud to the Matrix / There is nothing artificial about machine intelligence / Part II – The Digital Transformation Journey / The myths and realities of industry disruption / Becoming a platform organization / Building your firm from the outside in / Seeing technology's risks / Digital leadership is a team sport / The future of Enterprise IT / Digital as a career requirement / Part III – Global Strategies and Competition / Leveraging the technology lifecycle / The US, China, and a bipolar global IT industry / Conclusion / Speaking digital – a lexicon for the 2020s / Index

SAGE RESPONSE

2019 • 228 pages • Paperback (9789353286392) • ₹550.00

SOCIAL ENTREPRENEURSHIP IN INDIA

Quarter Idealism and a Pound of Pragmatism

Madhukar Shukla Chairperson, Fr Arrupe Centre for Ecology and Sustainability, and Professor (Strategic Management & OB) at XLRI Jamshedpur, India

While the phrase 'Social Entrepreneurship' sounds oxymoronic, it certainly is not an

unfamiliar concept in the Indian market and society. India is a hub of social entrepreneurship and has a long history of doing business for social causes. The business giants like Amul, Aravind Eyecare, Lijjat, Sulabh Shauchalay, etc. have been solving social problems through entrepreneurial strategies since ages. Inspired by tech giants like Uber or Paytm, aspiring entrepreneurs are looking for problems that can be solved through new business ideas. The emergence of social entrepreneurship as an identifiable sector and as a discipline/field of study has become a social phenomenon. The book starts with tracing the historical roots and the milestone which have led to the recent emergence of social entrepreneurship as a recognized sector of practice and study. Rather than fitting 'social entrepreneurs' in a box, it identifies the qualities and patterns of successful social entrepreneurs, both as a person and how they function.

CONTENTS

Foreword by **Professor Muhammad Yunus** / Preface / A Term in Search of a Definition / The 'Entrepreneur' in Social Entrepreneurship / Entrepreneurial Thinking: A Method to the Madness / Social and Commercial Entrepreneurship / Quarter Idealism and a Pound of Pragmatism / Strategies for Scaling the Impact / Five Archetypes of Social Entrepreneurship / Unequal Access: 'Markets of the Poor' / Entrepreneurial Models for Providing Access / Epilogue / References / Index

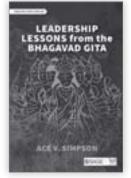
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LEADERSHIP LESSONS FROM THE BHAGAVAD GITA

Ace V Simpson Brunel Business School, Brunel University London

For professionals navigating negative corporate karmas, **Leadership Lessons** from the Bhagavad Gita offers a way forward for overcoming self-defeating habits and managing the mind's negative chatter that is often the main obstacle to effective leadership. By promoting a leadership approach of caring for



followers, stakeholders and future generations, the book offers hope for harmonious workplace relations and a protected environment. Based on leadership by inspiration as opposed to leadership by control, **Leadership Lessons from the Bhagavad Gita** provides an alternative to conventional leadership. Particularly, in the times we live, where there is a crisis of faith in leadership, the insights from this book presents a vision of linked-leadership- leaders who are linked through loving-connection or bhakti-yoga with themselves (through self-knowledge), with other beings, with nature and with the supreme source.

CONTENTS

Preface / Acknowledgements / Introduction / SELF-LEADERSHIP AND SERVANT-LEADERSHIP / Leadership Values in Conflict / Self-Awareness in Leadership / Work as Yoga / Timeless Leadership / Leadership Towards Freedom / Meditation and Leadership / HIGHER PURPOSE / Leadership as the Yoga of Love / Leadership and the Supreme Position / Confidential Knowledge / Leadership and Infinite Divinity / Seeing the Integrated Whole / Devotional Leadership / HOLISTIC SYSTEMS / The Leader as the Knower of the Field / Transcendent Leadership / Leadership as Higher Consciousness / Divine and Demoniac Dispositions / Three Leadership Styles / Concluding Leadership Lessons / Afterword: The Linked-Leadership Model / Bibliography

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THE CONSUMER REVOLUTION

Tipping the Balance of Power

Naren Nath Founder, MetaRail, Inc.

In this ground breaking book, Naren Nath provides a sweeping narrative of revolutions since the dawn of human civilization, leading up to the current and most impactful of them all- the consumer revolution. The book paints a gripping picture of consumers melding together, akin to nuclear fusion, to unleash unprecedented amount of

energy and creativity, setting in motion a stunning transfer of power from traditional institutions. In doing so, it tosses up myriad new business ideas, and also highlights some of the sinister implications if the revolution is not harnessed correctly. **The Consumer Revolution** provides a fascinating context and rationale for some of the biggest current events and trends around the world. It is a stirring call for action to billions of everyday consumers to express their will and wield power in this ultimate doctrine of consumer empowerment.

CONTENTS

Preface / Revolutions / Tectonic Power Shift / Information Ignition / The Communication Crescendo / Rewiring Relationships / Political Power in Play / Emancipation in Entertainment / Customer-centric Commerce and Advertising / Something Spectacular This Way Comes

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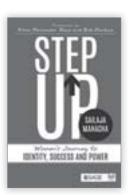
The Revolution Toping Balance of POWER Naren Nath

STEP UP

Women's Journey to Identity, Success and Power

Sailaja Manacha Psychologist, psychotherapist and a leadership coach

Step Up is a transformative journey that provides women with the necessary tools to become powerful leaders. It is an 'inner journey' to reveal commonly held beliefs that women have of themselves and others, as well as patterns of behaviour and choices that form the lens through which they see the world. Being



aware of this allows them to look at the world differently and make impactful changes in their professional lives.Borrowing from the wellknown frameworks of Generative Leadership (GL) and Transactional Analysis (TA), the book provides an inside-out approach advocating potent practices that can create effective leadership.

CONTENTS

Foreword by **Kiran Mazumdar Shaw** / Foreword by **Bob Dunham** / Acknowledgements / Introduction / Understanding Our Inner World / We See Things as We Are / Many Parts to Ourselves / Reclaiming Our Power with GREENs / Design Your Future / Design Effective Action / Being Present / The Five-Finger Solution / Assessments and Assertions / Requests / Offers / Promises / Declarations / Wind Beneath Your Wings

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THE GIFT OF THE GAB

The Subtle Art of Communicating

Hory Sankar Mukerjee Principal -Education, Training and Assessment at Infosys Ltd.

The trick of moving from 'average' to 'outstanding' lies in 'communication'. When you are able to articulate, present and write better than others, you move into the extraordinary league. While most of us agree to these positive effects of communication, we conveniently ignore the downside of communication



breakdown, which can lead to stunted professional growth. **The Gift** of the Gab: The Subtle Art of Communicating will help you develop a communication strategy that can lead to improvements in your working style. Choosing the right words, listening well and getting your message across eloquently are skills that can be perfected. By changing your communication strategy you can increase your motivation, and improve your productivity and profitability at work.

This book is a corporate guide that can help you become the person you aspire to be.

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Foreword by **Carson Dalton** / Preface / The Tortoise and the Hare Story: Retold / Hearing the Unsaid / The Power of Networking / Meaningful Conversations: Frameworks of Long Lasting Business / The Art of Small Talk / Give Your Mouth a Break: Listen!!! / Managing Difficult Conversations: Deal-Breakers to Makers / The Art of Presenting / Be HOT: Honest, Open and Trustworthy / Turning the Tables: Writing Effectively / Call to Action

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2020 • 216 pages • Paperback (9789353286804) • ₹450.00

CUT TO THE CHASE

A No-Nonsense Approach Towards Strategy and Problem Solving

Sidharth Balakrishna Group Head-Strategy and Innovation, Essel (Zee) Group

The book covers important aspects of Devising Successful Strategies and implementing Innovation through novel concepts and approaches. It stresses on a practical approach based on the author's learnings from Heading

Corporate Strategy at large Indian conglomerates such as the Vedanta and the Essel (Zee) Groups. It covers important new management concepts or a new ways of looking at existing concepts giving many actual examples and illustrations which both mid-and senior level professionals would associate with.

The emphasis throughout is on practical challenges and examples relevant to the Indian context, outlining approaches which executives in various companies can adopt to ensure they are more successful and effective in their work.

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Foreword by **Dr Annurag Batra** / Preface / Acknowledgements / Oil Is Found between the Ears / The Man with the Cow / Going to Gemba / A Thousand Songs in Your Pocket: What Jobs Did Right / Perspective Shift: Solving Problems the Mahatma Way! / The Strategic Thinking and Problem-Solving Mindset / From Strategy to Implementation / Avoiding Assumptions and Biases / Influencing Others: the Birbal Way / What's Your Purpose in the World? / The Threes Have It! / Arise, Awake and Start-up! / Being Bold / Culture Eats Strategy for Breakfast / Epilogue

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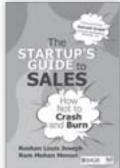
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THE STARTUP'S GUIDE TO SALES

How Not to Crash and Burn

Roshan Louis Joseph Managing Partner, B-More Consulting LLP and Ram Mohan Menon Management Consultant

From that gleam in your eye, to prototype, to production- you are all set to wow the world with your genius. You take the first step towards your goal and realize that between you and the consumer is a moat full of dragons, demons and turbulence that you must cross to make it to 'Start-up Paradise'.



The Start-up's Guide to Sales is a practical book that helps you navigate the perils of wrong selling. This is not sales theory, but a 'tried-out' recipe book for success. Read on and sail the choppy waters with sales savvy! Roshan L Joseph and Ram Mohan Menon, mavens of sales, distribution and marketing, have trudged through global markets to find what works and what must be avoided. The language is distilled and easy, and their advice is clear and unambiguous for they have been there and done that.

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Foreword by Kurush Grant / Preface / Section I. Do I Need a Sales Force? / What If I Sold on My Own? / Why Not Use E-Commerce to Sell? / Can I Outsource Sales? / Is Training an Essential Input for Sales? / Section II. Building an Effective Sales Force / Is Relevant Experience an Important Criterion for Selecting Sales Force? / What Are the Skills and Competencies Desired in a Salesperson? / What Should Be the Size of My Sales Team? / How to Conduct the Recruiting Process for Hiring a Salesperson? / Section III. Is Training of Sales Team Necessary? / What Are the Skills to Be Imparted? / What Are the Basic Selling Skills? / How to Make a Presentation? / How to Ensure On-the-Job Training? / Section IV. How Good Do You Want to Look? / How to Present Oneself in the Market? / How to Make a Positive Contact at Every Interaction with the Customer? / How Does One Start a Meeting and Follow a Template for Success? / What Business Etiquette Must Be Followed? / How Important Is It to Be Punctual? / Section V. What Should the Distribution Design Be? Is There a Method in the Madness? / What Is the Difference between Distributor, Stockist and Wholesaler? / Are Distributors Still Relevant? / What Is the Area of Coverage Planned? / What Should Be the Trade Margin? / What Should Be the Trade Payment Terms? / Section VI. Time and Territory Management / What Is the Concept of a Territory That Is Allotted to the Salesperson? / What Is a Planned Journey Cycle? / Does Pareto Apply in Territory Management? / How Can a Salesperson Develop Sales? / Section VII. Reporting by Sales Team / What Are the Types of Reports Submitted by the Sales Team? / What Are the Principles Adopted for Reporting? / Typical Sales Reporting Topics and Formats / Section VIII. Costing of a Sales Team / Elements of Cost That Are Considered in Costing of Sales Team / Why Is It Important to Arrive at the Planned Journey Cycle Cost? / What Is the Concept of Daily Allowance or Bhatta? / What Is the Role of Salary and Incentives? / Section IX. Ways to Encourage People to Buy More or Sell More / What Is Sales Promotion and When Is It Required? / What Are the Types of Sales Promotions Normally Seen? / Do Sales Promotion Schemes Get Misused? / Do We Need to Evaluate the Effectiveness of Sales Promotion? / Section X. Keeping the Spark Alive / The Dangers of Sales Team Losing Interest in Their Job / Need for the Spark to Keep Them Motivated and Perform at Their Peak / Techniques to Keep the Sales Team Charged Up / Section XI. Sales Leadership / How Is the Role of a Sales Manager Different from a Frontline Sales Personnel? / How to Make the Sales Manager Lead the Team Effectively? / Simple Techniques to Keep the Team Performing at Peak Levels / Section XII. A Tribute to Startups, Wherever / Epilogue / Annexures

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FINTECH FUTURE

The Digital DNA of Finance

Sanjay Phadke Fintech Specialist and Head Global Platforms and Alliances, Vayana Network

Fintech is challenging banks and squeezing all our financial transactions onto a mobile screen! Should we be worried?

We make payments via PayPal or Paytm, shop on Amazon or Flipkart, book accommodation on Airbnb or Oyo and call a cab using Uber or Ola apps. The

big tech companies are taking care of all our finances virtually while new technologies such as artificial intelligence (AI), internet of things (IoT), blockchain, big data, 5G and quantum computing promise to raise a new storm in the future of finance. **Fintech Future** is the story of technology disrupting finance— from coin to bitcoin, banknote to cloud and stodgy old banks to AI— viewed from the perspective of whether it helps make the world a better place.

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Foreword by **T V Mohandas Pai** / Preface / Acknowledgements / The Business of Finance: An Overview / FINTECH 1.0: TECHNOLOGY ENTERS FINANCIAL SERVICES / Fintech is All Around us / How Business of Money Grew Digital! / How Does DNA of Tech Compare to Banks? / Big Tech Comes Calling onto Bank Turf / Rise of the Fintech Startups into Mainstream / The Finscape of US, China and India / FINTECH 2.0: INDIAN DIGITAL RENAISSANCE / Fault Lines in the World of Finance / The Revival of Indian Finance: Mission 2025 / Digitization of Indian Financial Infrastructure / UID: Will the Most Ambitious Technology Program Recover? / Digital Business: How Does GST Go into the Heart of Financial Services? / Role of Fintech in India's Promise of US\$ 5 Trillion Opportunity / FINTECH 3.0: TECHNOLOGIES THAT CAN CREATE THE NEW ABC OF FINTECH / A for Artificial intelligence, Algorithms, Anomaly and Autonomous / B for Big Data, Blockchain and Bitcoin / C for Cloud, Crypto (Ethereum, Smart contracts) and Cybersecurity / FINTECH 4.0: ALL FINANCE BECOMES FINTECH / Merging of Fintech and Finance into Finance as a Service (FAAS) / Technology Making Money Redundant? / Epilogue / Glossary

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INFRASTRUCTURE, PPP AND LAW FOR EXECUTIVES

Anurag K Agarwal Faculty, Business Policy Area, IIM Ahmedabad

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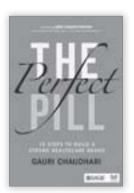
FOR EXECUTIVES

THE PERFECT PILL

10 Steps to Build a Strong Healthcare Brand

Gauri Chaudhari Co-Founder Innerworld, Healthcare Brand Consultancy

This book propagates a robust, tenstep, healthcare brand-building model that helps you create the much-needed differentiation that results in unique customer value. The steps suggested in book help in creating an ultimate winwin situation for patients, doctors, and sales and marketing teams.



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ATTITUDE IS Everything

Achieving Hair Raising Profits in Business

Jawed Habib Chairman, Jawed Habib Hair and Beauty Ltd.

Stop giving up on your dreams and start turning them into reality. The journey to a successful life starts with the superpower called Attitude. Jawed Habib believes that the right attitude can make you a winner.

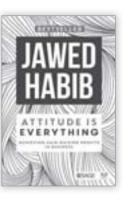
Attitude is Everything unravels the dynamic professional journey of the hairdresser turned entrepreneur and politician, Jawed Habib, who in this book unfolds the secrets of his success in building one of the world's leading hair and beauty empire.

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INDEX INVESTING

A Low Cost, Low Risk Strategy to Investment Success

Abhishek Kumar Complex

Securities Analyst, Duff and Phelps, San Francisco

Welcome to the mysterious world of equity market, which is not so mysterious after all!

Most investors get it wrong when it comes to understanding the nuances of the equity market. It is not because they are ignorant or lack the requisite skills

to understand the factors affecting this market, but mainly because they get misleading information from market players and financial intermediaries. Consequently, these entities thrive and flourish, leaving the investor wringing his hands, wondering where all the money has gone.

No more lies! This book is your window to the equity market from a completely different perspective and earn your fair share of stock market return.

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GOOD VALUES, GREAT BUSINESS

Br Prasanna Swaroopa Former IT professional and spiritual seeker and **T D Chandrasekhar** Innovation consultant, coach, and author

Good Values, Great Business establishes a strong rationale for instilling values in business organizations by demonstrating how they are the foundation for excellence, productivity, creativity, quality and for creating a stress-free work environment. The book will help employees at all levels at the workplace.

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YOUR LIFE IS YOUR MESSAGE

Discovering the Core of Transformational Leadership

Nancy Stanford Blair Professor Emerita, Cardinal Stritch University, Milwaukee, Wisconsin and Mark L Gesner Executive Director, Hub for Innovation and Community Engaged Learning, Cardinal Stritch University, Milwaukee, Wisconsin

This book is a call to adventure, an opportunity to live life to the fullest and

a guide to discovering your own path towards transformational leadership. When Mahatma Gandhi was asked by a reporter to sum up his life's work, he responded simply, 'My life is my message'. This book invites you on a journey to illuminate your life's message to empower and align it with the legacy you want to leave behind. This journey will mentor you through the experiences of the CEOs of Starbucks and Southwest Airlines who developed their leadership messages early in life, and community catalysts in Kenya and India whose sense of purpose propelled them to enhance the lives of those in poverty. Based on over 100 interviews with leaders from around the world who found their way to mission-driven lives, you are led on a path to determine your life's meaning along with the influence you hope to achieve.

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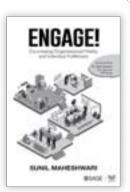
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Co-creating Organizational Vitality and Individual Fulfilment

Sunil Maheshwari Dean, Samatvam Academy

Engage! emphasizes the role of the employee and the institution to make people engagement possible. It spells out a novel engagement paradigm that starts from the fundamentals i.e. the intrinsic nature of the human being and the basic nature of organizational work in modern society.



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Neil Usher Property Professional, Speaker, Performance Poet

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GRACE UNDER PRESSURE

A Masterclass in Public Speaking

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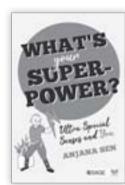
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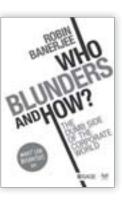
Change shows that value-based institutions, which evolve from the wisdom of the soil, can bring about enduring change. Introducing the Indian Model of Change, which is based on Indian values of leadership, dialogue, mutual respect, and goal setting, the authors explain how the nuances and distinctions of the Indian mindset and cultural backdrop can help to keep pace with today's fast-changing world. Through real case studies and references from diverse literature, the book shows that change management cannot be treated as a mechanical exercise because change affects and is affected by human emotions, both at an individual and collective level. It is an insightful read for senior management the task of facilitating or bringing about change in an organization, as well as students of change. For the general reader, the book can be a journey in self-awareness and growth.

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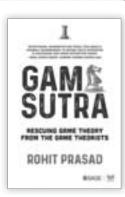
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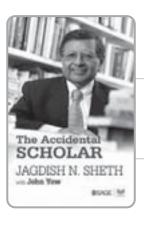
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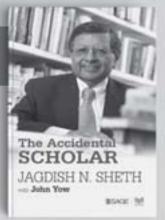
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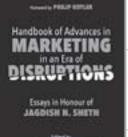
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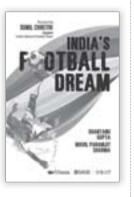




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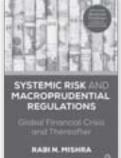
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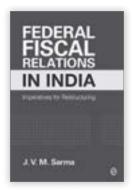
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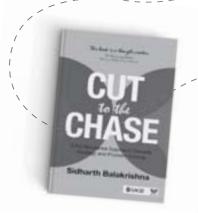
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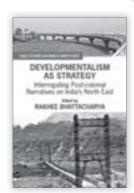


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Rajendra P Mamgain Professor, Girl Institute of Development Studies, Lucknow

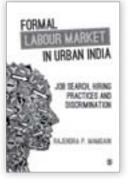
Formal Labour Market in Urban India is a comprehensive study on the demand and supply dynamics of urban labour markets in India. It presents an in depth

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Expressions of Food-Politics in South Asia

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Anthropological Survey of India, Ministry of Culture, Government of India.

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Kalinga Seneviratne Former Head of Research, Asian Media Information and Communication Centre (AMIC), Singapore

Myth of 'Free Media' and Fake News in the Post-truth Era reveals the story of 'fake news' hysteria and myth of 'free media' in the post-truth world order, starting from the question of whether

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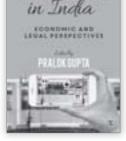
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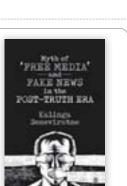




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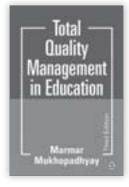
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Doctoral education is of prime importance worldwide. In many countries, there is severe shortage of doctoral degree holders, while in others there is an oversupply in many fields. There is a global debate on the best ways of providing doctoral training. To illustrate global trends, the book analyses the current realities of doctoral education with the help of case studies based on fourteen countries and one continent. It includes an overview of the state of the literature on doctoral education as well as an analysis of doctoral education from a historical perspective with a detailed comparative discussion.

Trends and Issues in Doctoral Education: A Global Perspective also examines the challenges and ideas of current and proposed reforms in doctoral education.

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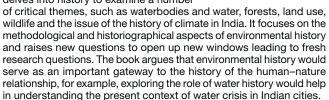
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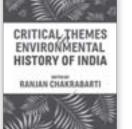


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Energy is a basic prerequisite for the growth and development of national wealth. Based on primary research, **Energy Economics and the Environment** integrates a network of diverse disciplines to provide a theoretical and practical understanding of the constantly neglected challenges associated with conservation, preservation and sustainability of environment and energy. It highlights the issues and prospects in safeguarding environmental biodiversity and renewable energy efficiency, ecosystem chains and human living standards. This book studies the vulnerability associated with global climate alterations that limits direct social and economic benefits from ecosystem goods and services, and presents significant methods through illustrative case studies to tackle energy and environmental questions. In its final analysis, the book proposes possible unconventional mitigation strategies to restore sustainable biodiversity of ecosystems.

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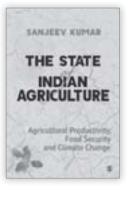
It focuses on the substantial underperformance and need to ensure effective implementation of the national forest policy to arrest further depletion of India's

rapidly declining forest cover. The book extensively covers the history of forestry in India, the various forest policies, the legal and management frameworks, the various international conventions and protocols for dealing with climate change and how effective forest management can enable their implementation.

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Preface / Introduction / Part I: Forest Management and Policy Evolution / Organized Forestry Inception / Forest Policy / External Donors Influencing Policy: The World Bank / Part II: Forest Resource Management / Forest Resources / Forest Management / Part III: Approaches Adopted in the Past and Their Outcomes / Social Forestry, Afforestation and Wastelands Development / Participatory Forest Management / Livelihood from Forests / Part IV: Forest Legislation and Governance / Legislation as Instrument of Forest Policy / Assessment of India's Forest Governance / Part V: Emerging global Issues, Commitments and Challenges / Climate Change and Forests / Appendix: National Forest Policy, 1988A Review Matrix / Bibliography / Index

2019 • 248 pages • Hardback (9789353281953) • ₹945.00



ENVIRONMENTAL ACCOUNTING, SUSTAINABILITY AND ACCOUNTABILITY

Somnath Debnath Fellow, Institute of Cost Accountants of India

Environmental Accounting, Sustainability and Accountability expands the role of accounting from being the established technique of measuring economic health of firms to an effective instrument in improving the



an effective instrument in improving the interrelationship of firms and their surrounding environments. It comprehensively describes how organizations can capture their environmental performance and thereby address societal concerns.

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2019 • 424 pages • Hardback (9789353284640) • ₹1295.00

DEMOCRACY, CIVIL SOCIETY AND GOVERNANCE

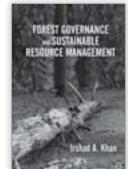
Ghanshyam Shah Retired Professor, Jawaharlal Nehru University, New Delhi

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SUSTAINABLE GOOD GOVERNANCE, DEVELOPMENT AND DEMOCRACY

N Bhaskara Rao Founder-Chairman, Centre for Media Studies, New Delhi, India

2019 • 308 pages • Hardback (9789352808113) • ₹1095.00



TELEREHABILITATION IN COMMUNICATION DISORDERS AND MENTAL HEALTH

Edited by **Sanjeev Kumar Gupta**, *Clinical Psychologist, All India Institute* of Speech and Hearing (AIISH), *Mysuru, Karnataka*

The increasing influence of digital media on all aspects of life, especially the use of Internet and smartphone, has not left even the field of healthcare

practice untouched. Telerehabilitation, implying the use of telecommunications in rehabilitation activities, is being used widely in the treatment of communication and mental health disorders. The use of telerehabilitation services makes rehabilitation more feasible, fast, time-saving and cost-effective for people who face constraints in physically presenting themselves to healthcare providers due to extent of retardation, illness or commuting issues. It is thus a boon for the people who stay in remote areas and have no access to healthcare professionals in close vicinity. Therefore, research is underway on the optimal means to deliver telerehabilitation services both locally and globally and is now seen as a critical activity in healthcare.

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List of Illustrations / List of Abbreviations / Foreword by S Venkatesan / Preface / Acknowledgements / Telerehabilitation: Emerging Opportunities and Challenges Sanjeev Kumar Gupta / Section 1: Telerehabilitation in Communication Disorders / Telepractice in Speech-Language Pathology in India Attuluri Navya, G. Swetha, Pratiksha Gupta and Pebbili Gopikishore / Utility of Apps in Speech and Language Therapy Abhishek BP and Abdulaziz Saleh Almudhi / Telerehabilitation in Stuttering Rakesh C V and Santosh Maruthy / Teleaudiology in India: Facilitators, Limitations and Challenges Saransh Jain, Chandni Jain, Vijaya Kumar Narne and Hemanth N Shetty / Computer-based Listening Training for Children with Hearing Impairment Prashanth Prabhu P and Husna Firdose / Web or App-based Assessment and Management of Tinnitus Prashanth Prabhu P and Megha K N / Telespecial Education in Communication Disorders in India Yashaswini R and G Malar / Section 2: Telerehabilitation in Mental Health Practices / Man with Machine or Man versus Machine? Insights from Technology-based Rehabilitation in Persons with Aphasia Vinala Jayakrishna Kasturi and S P Goswami / Telecounselling for Caregivers of Persons with Dementia Rachel C Francis and Sanjeev Kumar Gupta / Computer-Assisted Programmes for Children with Specific Learning Disorder: Implications and Challenges Vimala Jayakrishna Kasturi and Sanjeev Kumar Gupta / Telerehabilitation in Substance Use Disorders Tanu Gupta and Kartik Singhai / About the Editor and Contributors / Index

2020 • 295 pages • Hardback (9789353882778) • ₹1495.00

HIPPOCRATIC OATH OR HYPOCRISY?

Doctors at Crossroads

Anita Sikand Bakshi Practising Paediatric Intensive Care Specialist, Apollo Hospitals, New Delhi

VITASTA SAGE SELECT 2018 • 232 pages • Paperback (9789352807802) • ₹475.00

DISABILITY IN SOUTH ASIA

Knowledge and Experience

Edited by **Anita Ghai** Professor, School of Human Studies, Ambedkar University, New Delhi

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lelerehabilitation Communication Disorders Mental Health

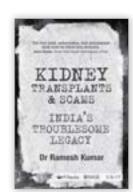


KIDNEY TRANSPLANTS AND SCAMS

India's Troublesome Legacy

Ramesh Kumar Chief Nephrologist, Moolchand Hospital Delhi

A live kidney weighing 150-200gms is the most sought-after organ worldwide, with people willing to buy from unrelated live donors for a few lakh rupees. There are almost 2000 kidney transplants happening in India yearly less than half this number meet the country's legal requirements. Former Prime Minister



Atal Bihari Vajpayee and the Secretary General of Rajya Sabha, Sudarshan Agarwal are the two people who helped the enactment of an organ transplant law in India. India imports dialysis machines and its first made-in India machine has just gone on clinical trial though nephrological services began here some 50 years ago.

Harvesting of kidneys from unfortunate accident victims is the only solution to the shortage of kidneys for transplantation in India – with 150,000 accidents every year on the country's deadly roads. To make kidneys available readily and legally from accident victims and the brain dead, the law needs amendment and a National Organ Harvesting Programme (NOHP) is urgently needed. In this book, Dr Ramesh Kumar reveals the stark reality of kidney scams in India and strongly advocates the need of a National Organ Harvesting Programme (NOHP).

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Foreword by **Navin Chawla** / Flashback by **Justice Sudershan Misra** / A Word from My Heart / Preface / My Blackened Face / Introduction / Cures and Costs / Pushing for an Organ Transplant Law / Kidney Transplant in India / Kidney Scams in India / India Becomes the World's Kidney Bazaar / Maximum City Mumbai Kidney Trade Epicentre / Kidney Racket in Tamil Nadu / Blood Donors, Drug Mafia, Dowry Kidneys in Kolkata / The Kidney King and the Great Escape / Kidney Scandal in Karnataka / Tribals as Kidney Donors in Kerala / Horrifying Kidney Racket in Punjab / West Coast to the East / In the Heartland of MP, Bihar, UP / Kidney Scams in Delhi / Cyber Scams in Kidney Trade / Kidney Rackets Worldwide / The Human Element / Moving Forward / Epilogue / Appendix A / Appendix B / Appendix C / Acknowledgements

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ECONOMICS OF PUBLIC AND PRIVATE HEALTHCARE AND HEALTH INSURANCE IN INDIA

Brijesh C Purohit Professor at Madras School of Economics, Chennai

With its focus on the planned universal healthcare coverage in India, **Economics** of Public and Private Healthcare and Health Insurance in India presents an

exhaustive account of both the public healthcare system and the private healthcare market. It explores the shortcomings that prevent the common citizen from trusting either of them completely.

The book provides a critical analysis of the various health insurance providers and their different products. It also lays out how those without insurance are exploited by the healthcare system.

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Preface / Acknowledgements / Introduction / All India Scenario of Health Facility Utilization / Sustainable Development Goals and Health Insurance in India / Ayushman Bharat (MODI Care) and Other Government Sponsored Health Insurance in India / Role of Public and Private Sectors in Health Insurance / Demand for Health Insurance in India / Conclusions and Policy Imperatives / Annexure / Index

2020 • 304 pages • Hardback (9789353287955) • ₹1195.00



MIGRATION, TRAFFICKING AND GENDER CONSTRUCTION

Women in Transition

Edited by **Roli Misra** *Lucknow University, Lucknow*

Bringing together essays on India, Bangladesh, Myanmar and Europe, Migration, Trafficking and Gender Construction: Women in Transition offers valuable insights on women's migration and demonstrates how

tremendous political upheavals- the partition of India, the creation of Burma or the breakup of the Soviet Union and Yugoslaviabring about new geography, demography and economies that are conducive to people's displacement. Immigrants face racialethnic stratification, location segregation in ghettoes or camps and difficulties to access economic opportunities, leading usually to downward assimilation. Emphasizing intersectionality between gender and migration, the book highlights women's experiences holistically and also shows how migration is closely aligned to trafficking.

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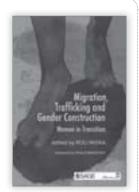
Arnab Chatterjee Associate Professor, Humanities and Social Sciences, School of Law, Auro University, Surat, Gujarat

2018 • 288 pages • Hardback (9789352805204) • ₹795.00

CRITICAL THEMES IN INDIAN SOCIOLOGY

Edited by **Sanjay Srivastava** Professor of Sociology, Institute of Economic Growth, New Delhi, **Yasmeen Arif** Associate Professor, Department of Sociology, University of Delhi and **Janaki Abraham** Associate Professor, Department of Sociology, University of Delhi

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MIGRATION POLICIES IN ASIA

Five-Volume Set

Edited by Yoshikazu SHIOBARA Faculty of Law, Keio University, Tokyo, Japan, Junichi AKASHI Faculty of Humanities and Social Sciences, University of Tsukuba, Tsukuba, Japan, Tien Shi CHEN Faculty of International Research and Education, Waseda University, Tokyo, Japan, Naoko HASHIMOTO Refugee Law Initiative, Institute of Advanced Legal Studies,



Institute of Advanced Legal Studies, University of London, UK, Chikako KASHIWAZAKI Faculty of Economics, Keio University, Yokohama, Japan, Atsushi KONDO Faculty of Law, Meijo University, Nagoya, Japan, Chiho OGAYA Faculty of Letters, Ferris University, Yokohama, Japan, Wonsuk SUN Center for Asia Pacific Partnership, Osaka University of Economics and Law, Osaka, Japan, Eriko SUZUKI Faculty of Literature, Kokushikan University, Tokyo, Japan and <u>Miwa YAMADA</u> Law and Institution Studies Group, Institute of Developing Economies, Chiba, Japan.

Migration policy is a matter of great significance in modern Asia due to the migration and displacement of large numbers of people, made necessary by economic deprivation, political turmoil and violence, from various Asian countries.

This title aims to be the main reference work on the topic of migration policies in Asia. It will integrate studies on the migration policies of a large number of Asian countries, published in major academic journals all over the world.

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HANDBOOK OF INTERNAL MIGRATION IN INDIA

Edited by **S Irudaya Rajan** *Professor*, *Centre for Development Studies*, *Thiruvananthapuram* and **Sumeetha M** *Assistant Professor in Economics*, *Christ University, Bengaluru*

This handbook is an attempt to address the lacunae in internal migration studies using both big data such as Indian censuses, National Sample Surveys, India Human Development Surveys and Kerala Migration Surveys.

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FOREWORD / PREFACE & ACKNOWLEDGEMENTS / INTRODUCTION / MACRO PERSPECTIVES / STATE LEVEL PERSPECTIVES / MIGRATION AND CASTE / MIGRATION AND GENDER / MIGRATION AND URBANISATION / MIGRATION AND POLITICS / EMERGING ISSUES / MIGRATION POLICY

2019 • 768 pages • Hardback (9789353285609) • ₹3995.00

IN FOREST, FIELD AND FACTORY

Adivasi Habitations through Twentieth Century India

Gauri Bharat Associate Professor, Faculty of Architecture, and the Program Chair for Architectural History and Theory at CEPT University, Ahmedabad

In the early twentieth century, Adivasi villages typically comprised small wooden huts amid a thickly forested landscape. Today, Adivasi dwellings are larger, more permanent, built of mud and

often covered with elaborate murals. Drawing out stories of everyday lives that have largely remained hidden from history, **In Forest, Field and Factory: Adivasi Habitations through Twentieth Century India** uncovers how and why Adivasi dwellings changed, and what it reveals about communities' relationships with their environments. The book focuses on Santals, one of the largest Adivasi communities in eastern India, who are particularly renowned for precision and craftsmanship in domestic architecture and mural art.

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2019 • 200 pages • Hardback (9789353288068) • ₹795.00

UNEQUAL LIFE CHANCES

Equity and the Demographic Transition in India

Harsh Mander Centre for Equity Studies, Delhi, Anirban Bhattacharya Jawaharlal Nehru University, New Delhi, Vivek Mishra Northeastern University, Boston, USA, Astha Singla Jawaharlal Nehru University, New Delhi and Usman Jawed Siddiqi Centre for Equity Studies, Delhi

A large part of India's population is in its prime and of working age, indicating the potential 'dividend' that could be reaped

from this 'youth bulge'. However, with the gaping inequalities in our society, the Indian youth encounter gross disparities in their life chances and opportunities. The present book looks closely at India's demographic transition from the perspective of social and economic equity. Emphasising the importance of not treating this as a mere economistic issue, the authors highlight how social and economic factors are intertwined. In doing so, they search for answers beyond the reigning paradigm of 'growth' and envisage a more just, humane and equal society for India.

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Prologue: Surging Tides of Inequality / The 'Youthful Bulge' and a Hope Squandered: Understanding India's Demographic Transition / Fettered by Birth, Battered by Life: The Politics of Demographic Transition in India / Vicissitudes of Growth: The Precarity of India's Labouring Lives / Misplaced Priorities: Social Sector Expenditure in India – A Comparative Study / Beyond the Neoliberal Smokescreen: Pathways for Equity and Growth / Appendix / Bibliography / Index / About the Authors

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2019 • 260 pages • Hardback (9789353288020) • ₹895.00



WOMEN IN SCIENCE AND TECHNOLOGY

Confronting Inequalities

Namrata Gupta Independent researcher on Women in Science

Women in Science and Technology: Confronting Inequalities comprehensively explores women's status in the Science and Technology (S&T) domain by rigorously analysing and interpreting extensive recent information on major areas such as engineering, medicine, physical sciences, biosciences and



mathematics. The book forcefully demonstrates that gender-based differences and expectations play the determining role in limiting women's participation in S&T. These exist in various forms, from making subject choices in school and opting for specific disciplines in college to embracing specific career avenues such as scientific research. This book shows how the construction of gendered identities is perpetuated through a masculine culture in the informal environment of elite educational institutes and in major S&T workplaces such as academia and research laboratories, which serve together to exclude women from peer groups and opportunities for advancement.

The book makes substantive recommendations for policy measures on college admissions, improvement of institutional and organizational environments, and recruitment and capacity building for women in S&T. It calls for substantially reducing the myriad societal and familial barriers through cooperation and understanding.

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HER OWN HERO

The Origins of the Women's Self-Defense Movement

Wendy L Rouse Assistant Professor, Social Science Teacher Preparation, Department of Sociology and Interdisciplinary Social Sciences, San José State University, USA

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Devaki Jain Indian Economist and Writer

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CLOSE ENCOUNTERS OF ANOTHER KIND

Women and Development Economics

Devaki Jain Indian Economist and Writer

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RIGHTS OF THE GIRL CHILD IN INDIA

Struggle for Existence and Well-Being

Nitu Kumari Assistant Professor at Maharashtra National Law University, Nagpur

This book covers in detail all facets of the well-being of the girl child that are of concern to governments as well as international organizations. It explains in detail the challenges faced by government and non-governmental organizations

in implementing any welfare and development initiatives for girls, including the discriminatory social norms impacting programme and policy implementation. It closely explores the differences between the theory and practice aspects of prevalent governmental programmes and policies. In the concluding parts, the book makes several policy recommendations and also seeks to lay out a future roadmap for the well-being of girls in India.

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WOMEN IN SCHOOL LEADERSHIP

N Mythili Assistant Professor, National Centre for School Leadership, National Institute of Educational Planning and Administration (NIEPA), New Delhi

Women in School Leadership aims to document the initiative by women to achieve parity in school leadership. The book validates the current level of progress and suggests ways to improve the situation further through policy measures and by reducing barriers to women's school leadership development.

CONTENTS

Preface / School Leadership of Women in Developing Countries: Perspectives and Practices / Career and Human Development / Participation of Women in School Leadership Positions in India: Opportunities and Outcomes / Ladder of School Leadership of Women / Determinants of School Leadership of Successful Women in India / Legitimization of School Leadership of Women / Theorizing School Leadership of Women in Indian Context / References / Index

2019 • 260 pages • Hardback (9789353283780) • ₹850.00

A GENDER ATLAS OF INDIA

With Scorecard

Radha Kumar Former Director General, Delhi Policy Group, Marcel Korff Former Research Associate, Delhi Policy Group and Karthika Sudhir Former Research Associate, Delhi Policy Group

2018 • 672 pages • Hardback (9789352805037) • ₹4995.00



Health, Stigma and Discrimination in India

Sophie Cousins award-winning writer and journalist

India has made remarkable headway in reducing the prevalence of infectious diseases and extending people's life expectancy. But despite all the progress, the health of almost half of India's population- that of women- is under threat. Sophie Cousins takes us through the life-cycle of Indian women, all the while examining how gender ineguality



and stigma affect their health. **A Woman's Worth** details the desperate lengths to which women are forced to go to secure a son; investigates the vast challenges women face when trying to access contraception and abortion; discusses the double stigma women face when having an infectious disease such as HIV and tuberculosis; and examines why cervical cancer, one of the country's biggest cancer killers, has long been ignored.

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RENDEZVOUS WITH HINDI CINEMA

Ophélie Wiel Film Studies teacher at Université de la Sorbonne Nouvelle in Paris, France

Renewed interest for the biggest film industry in the world doesn't mean its complexity is well understood. In this interview-based book, Hindi film technicians and artists from all horizons speak in detail about their work. They also give their input on Hindi cinema, proving enthusiastically that it is living fascinating times.



ABRIDGED CONTENTS

FOREWORD BY **SHABANA AZMI** / INTRODUCTION / FROM SINGLE SCREEN THEATERS TO MULTIPLEXES: THE INDIAN DIVIDE / THE "BOLLYWOOD" SHOW / A NEW GENERATION IN BOMBAY / WOMEN IN THE HINDI INDUSTRY / CENSORSHIP AND SEXUALITY: THE TABOOS OF HINDI CINEMA / THE FORGOTTEN GENRES: ANIMATION AND DOCUMENTARY / CONCLUSION / ACKNOWLEDGMENTS / ABOUT THE AUTHOR

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2019 • 344 pages • Paperback (9789353286552) • ₹595.00

THE MUSEUM OF BROKEN TEA CUPS

Postcards from India's Margins

Gunjan Veda, Senior Advisor, Global Collaborative Research

The performing arts in India have traditionally been the domain of Dalit communities. To this day, these men and women continue to nurture and foster their chosen art forms in the face of discrimination and prejudice. We consider ourselves to be connoisseurs of art and culture. Yet, we fail to recognize



the very communities who have shaped this culture.

The Museum of Broken Tea Cups, using the symbology of the used, broken tea cup that upper caste households leave outside their doors for the use of Dalit workers, is an effort to recognize the immense cultural contribution made by Dalit communities through the stories of individual artists who languish in the forgotten gallis and mohallas of our villages and towns. At the same time, the book seeks to celebrate the everyday heroes, who have, despite all odds, managed to change not just their own lives, but the lives of those around them. These are students and teachers, artists and activists, storytellers and devadasis, daughters and mothers, sons and brothers—seemingly ordinary people—whose faces get lost in everyday life, but whose stories have the potential to inspire admiration, action and change.

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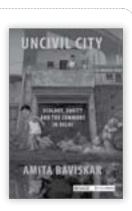
2020 • 280 pages • Paperback (9789353883386) • ₹525.00

UNCIVIL CITY

Ecology, Equity and the Commons in Delhi

Amita Baviskar Professor of Sociology, Institute of Economic Growth, New Delhi

As cities become habitat for most of humanity, the question of their ecological capacity to sustain lives worth living becomes ever more critical. Yet, when we listen to debates about city planning and governance, and observe urban environmental campaigns on the ground,



we notice that they have little to do with ecology or justice. To examine this contradiction, **Uncivil City: Ecology, Equity and the Commons in Delhi** looks at two decades of environmental politics in Delhi- across homes and workplaces, ordinary streets and extraordinary spectacles, and the river and the Ridge. It argues that the terms of the discourse- what is an environmental issue, who is authorised to speak, and which modes of action count as legitimate- are partial, particularistic and perverse. 'Bourgeois environmentalists', who claim to speak in the public interest, for nature and society, have made the city what it is: unfair and unliveable. Only citizenship and civility will save the commons- air, water, space and trees- upon which cities depend for survival.

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SAGE YODA PRESS 2020 • 300 pages • Hardback (9789353289409) • ₹1195.00

HINDUTVA AND DALITS

Perspectives for Understanding Communal Praxis

Revised Edition

Edited by **Anand Teltumbde** Senior Professor and Chair, Big Data Analysis, Goa Institute of Management, Sanguelim.

Despite the teachings of Babasaheb Ambedkar against Hinduism and its pernicious caste system, which he forsook to become a Buddhist, many Dalits have turned to Hindutva. The RSS

under Balasaheb Deoras began to appropriate Ambedkar, engaging with Dalits and Adivasis, Hinduizing their beliefs, providing social welfare and binding them in a political alliance.

Hindutva and Dalits takes a comprehensive view of the birth and growth of the Hindutva movement and its specific impact on Dalits.

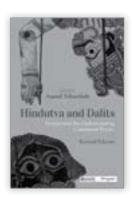
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SAGE SAMYA

2020 • 384 pages • Hardback (9789381345504) • ₹1295.00





CASTE, SOCIAL INEQUALITY AND MOBILITY IN RURAL INDIA

Reconceptualizing the Indian Village

K L Sharma Pro-Chancellor, Jaipur National University

This book investigates and presents a holistic view of today's rural India by analysing different social aspects such

as caste, migration, mobility, education and inequalities. It further studies the village social structure comprising peasants, artisans, weavers and the middle class, and the role of education in reshaping the social life of rural people.

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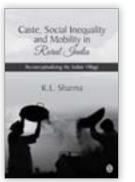
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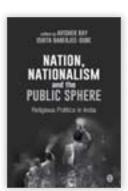
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Religious Politics in India

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From the shaping of identities and belongings through to current reconfigurations of nation, governance and state under a Hindu-Right dispensation, this book tracks the sentiments and structures that sustain the nation and nationalism in India. **Nation, Nationalism and the Public Sphere** provides wide-ranging accounts of the growth and transformations of the nation, focusing especially on the intimate interplay of nation-state and nationalism with dominant religion.

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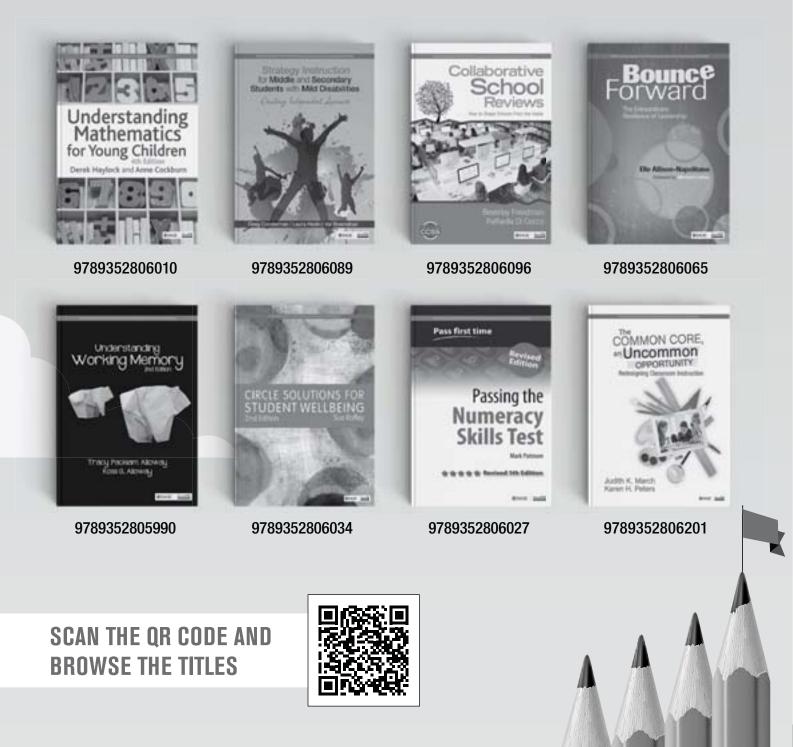


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Edward Said's view that Islamophobia is European hostility and prejudice towards Arabo-Muslim people. The author envisages Islamophobia as a multidimensional construct and provides tools for measuring its manifold dimensions. The book focuses on providing a diagnosis of the problem and prognostic solutions to avoid further degradation of the relations between Islam, the West and the rest. It is a response from the East to the Western discourses on Islamophobia

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Foreword by **Mohammad Talib** / Preface / Acknowledgements / Islamophobia: History, Myths and Facets / Sociocultural Dimensions of Fear of Islam and Muslims / Prejudice / Cultural and Religious Racism / Securitization of Islam and Muslims / Islam as a Political Threat / Othering as Islamophobia / Clash of Civilization or Islam versus West / References / Index

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ZAFAR IOBAL

such as Rajendra Prasad, Motilal Nehru, Raja Rammohun Roy and many other noteworthy Islamic scholars.

Through bonafide stories of products of Madrasas, the authors narrate the decline of the madrasas from being centres of excellence to institutions of restricted learnings with dark clouds of stigma surrounding them. Short of resources, rejected by the well-heeled, and condemned by politicians, will they be able to turn the corner? The answer is blowing in the wind

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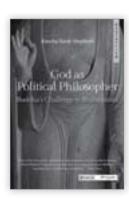
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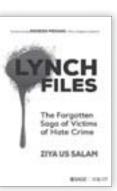
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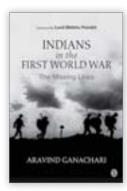
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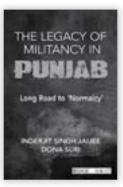
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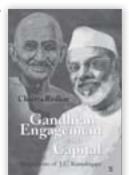
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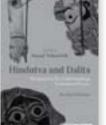
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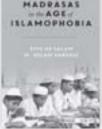
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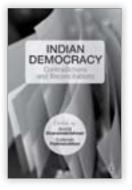
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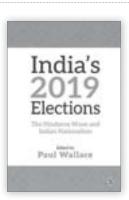
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 / C. Eastern and Southern Cluster / West Bengal 2019: The Summer of Our Discontent Sriroop Chaudhuri / Biju Janata Dal's Fifth Term in Odisha Pradeep Nayak / Populist Regimes, Electoral Dynamics and Contrasting Outcomes: Telangana and Andhra Pradesh in 2019 Karli Srinivasulu / Karnataka: BJP's Spectacular Victory over the Congress and JD(S) Shivaputra S Patagundi and Prakash Desai / Tamil Nadu: Political Pluralism and Party System Changes C Manikandan and Andrew Wyatt / Kerala: The Exception That Proves the Rule? James Chiriyankandath / D. Northeast / Assam Polls: The Hindutva Wave Akhil Ranjan Dutta / Politics of Identity, Regionalism and the BJP: A Synoptic View from Northeast India Rajesh Dev / Index

2020 • 428 pages • Hardback (9789353882440) • ₹1395.00

MIDDLE CLASS, MEDIA AND MODI

The Making of a New Electoral Politics

Nagesh Prabhu Deputy Editor, The Hindu, Bengaluru

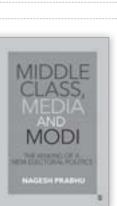
This book studies how the Indian middle class, once seen as politically indifferent, has gradually become a player of importance. This change, which slowly began in the 1990s, has now reached a crescendo, and Modi has become the icon of the changing economic demands

of the middle class and their ideological rightward shift. The new middle class played a decisive role in the electoral outcomes of 2014 and 2019- two elections that have undoubtedly changed the way India imagines itself and how the rest of the world sees India.

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Foreword by **R S Deshpande** / Acknowledgements / Introduction: Middle Class, Media and Modi: Ascending the Power Steps / The Nebulous Domain of the Middle Class / Indian Middle Class: British Raj to Post-Emergency / Birth of New Middle Class during Liberal Raj / Middle Class, Media and BJP / Middle Class and Narendra Modi / Maneuvering the Middle Class / Managing the Unmanageable: Media and Modi / Modi's Ride to Power on Social Media / Epilogue / Bibliography / Index

2020 • 412 pages • Hardback (9789353882594) • ₹1395.00



SECULAR SECTARIANISM

Limits of Subaltern Politics

First Edition

Edited by **Ajay Gudavarthy** *Associate Professor, Centre for Political Studies, Jawaharlal Nehru University, New Delhi, India.*

Secularism is a tenet that is fundamental to Indian democracy and enshrined in the Constitution. However, its practice has been severely hampered in recent times largely due to the secular sectarianism

pursued by secular, democratic and progressive political formations. This implies the tendency of specific secular political movements to act as if their agenda are exclusively important. Secular sectarianism has gradually polarized communities and advanced a woefully limited political imagination, leading to the proliferation of conflicts between various marginalized groups. **Secular Sectarianism: Limits of Subaltern Politics** includes several accounts of such conflicts, opening up a new area of study for further conceptualization.

This book emphasizes that citizenship in practice is expressed through the right to speak for others and not just for oneself. Progress can be made only by opening up dialogues within and across political communities.

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Introduction: Prolegomenon to a Critical Theory of Secular Sectarianism / Part I - Casting Sectarianism, Engendering Secularism / Incommensurable Sacral-Secular Sectarianism? Rohith-Movement and the Emergence of the Inappropriable Thirumal P and Dickens Leonard / Intra-Subaltern Conflict: Dalit-Tribal Conflict in Odisha Suratha Kumar Malik / Interrelations of Gender, Caste, Religion and State: Women's Centrality as Counter to Secular Sectarianism Tarushikha Sarvesh / Part II - Limits of Minority-ism / Ghar Wapsi or Reconversion? Samir Gandesha / Understanding the Analytics of Uniform Civil Code (UCC) and Pasmanda Frame Afroz Alam / Resisting Minoritization: Postcolonial Muslim Politics and Indian Democracy Mursed Alam and Seema Ahmed / Rethinking Minority Politics in India Shadab Arab / The Forgotten of the Conflict in Indian Jammu and Kashmir: On the Exile of the Pandit Minority Nathalene Reynolds / Part III - Left and Its Fragments / Governance as Practice and Politics as Intersectionality: Socializing Governance, Localizing Theories Anindya Sekhar Purakayastha, Manas Dutta and Tirthankar Ghosh / What Is Left for Left in West Bengal? The New Left and the World of the Third Dhritiman Chakrabarty / Afterword: Politics of Secular Sectarianism Ajay Gudavarthy and Nissim Mannathukaren / Index 2019 • 336 pages • Hardback (9789353286774) • ₹1095.00

THE GAME OF VOTES

Visual Media Politics and Elections in the Digital Era

Farhat Basir Khan Professor, AJK Mass Communication and Research Centre, Jamia Millia Islamia, New Delhi

The Game of Votes showcases the full spectrum of the key actors and stars of the electoral arena, the rise and fall of political parties, the role of the digital and technology platforms, and the emergence of fake news impacting election outcome. The book is a veritable prime on Indian

politics, as it runs through the entire history of Indian polity and provides insights into how political parties gradually shifted from campaigning to hiring top-notch advertising agencies.

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RAJIV GANDHI TO NARENDRA MODI

Broken Polity, Flickering Reforms

Parsa Venkateshwar Rao Jr Freelance Journalist and Political Editor, Parliamentarian

The book shows that the first draft of history is found in the words of politicians in parliament and in the government. It captures the immediacy of history-inthe-making, and the palest platitudes of politicians that acquire rare poignancy.

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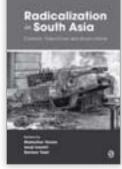
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RADICALIZATION IN SOUTH ASIA

Context, Trajectories and Implications

Edited by **Mubashar Hasan** Post Doctoral Research Fellow, Department of Culture Studies and Oriental Languages, University of Oslo, **Kenji Isezaki** Professor, Peace and Conflict Studies, Graduate School of Global Studies, Tokyo University of Foreign Studies and **Sameer Yasir** Former Assistant Professor, Centre for International Relational, Peace and Conflict Studies, Islamic University of Science and Technology



Against the backdrop of the current wave of illiberalism and radicalism sweeping over the US, Europe, Middle East, Australia and Latin America, the books presents the most recent scenario of the context, trajectories and policy implications for radicalism, violence and terrorism in five South Asian countries including India, Pakistan, Bangladesh, Sri Lanka and Maldives.

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SECULAR



INDIA'S PURSUIT OF ENERGY SECURITY

Domestic Measures, Foreign Policy and Geopolitics

Ashok Sharma Visiting Fellow, University of New South Wales Canberra, Australian Defence Force Academy

This book is a comprehensive examination of the dynamics of India's energy security policy in the domestic and international context. The book presents an in-depth analysis of all such

domestic and foreign policy challenges and measures to meet India's fast-growing energy demand in a competitive geopolitical environment.

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RETHINKING PLURALISM, SECULARISM AND TOLERANCE

Anxieties of Coexistence

Neera Chandhoke Former Professor, Political Science, University of Delhi

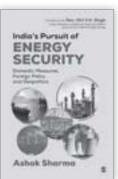
In these troubled times, **Rethinking Pluralism, Secularism and Tolerance: Anxieties of Coexistence** takes on the difficult task of finding an answer to the question by analyzing and reinterpreting the concepts of secularism, pluralism and tolerance in the context of context

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Resurrecting 'Religion' Through Humanitarianism

Malini Bhattacharjee Assistant Professor, Azim Premji University, Bengaluru

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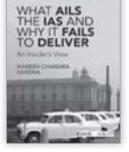
WHAT AILS THE IAS AND WHY IT FAILS **TO DELIVER?**

An Insider's View

Naresh Chandra Saxena Former Secretary, Planning Commission, Govt of India

In this part memoir, part scholarly disquisition, Saxena analyses the

present Indian situation and suggests



policy changes aimed at transforming individual competence of IAS officers into better collective outcomes for the larger common good.

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CHINA'S BELT AND ROAD INITIATIVE

Potential Transformation of Central Asia and the South Caucasus

Edited by Harinder S Kohli, Johannes F Linn Emerging Markets Forum and Leo M Zucker Emerging Markets Forum and Centennial Group

China's Belt and Road Initiative (BRI) is a potential gamechanger for the Central Asia and South Caucasus (CASC) region. CASC countries naturally

view this massive development program as a unique opportunity to accelerate their economic development through increased foreign investment, upgraded physical infrastructure, and tighter economic relationships with their neighbors.

Policymakers in the CASC region and their development partners, thus, face a daunting question: how to realize the promise of the BRI for their countries while avoiding the pitfalls that lie along the way?

This book attempts to answer this question by leveraging the unique insights of development experts in the CASC region. Drawing on the most comprehensive review of BRI investment data conducted to date, this book presents a dynamic policy agenda that is relevant to any country in which China is building the Belt and Road.

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Foreword / Acknowledgments / Introduction Harinder S Kohli, Johannes F Linn, and Leo M Zucker / An economic perspective on the Belt and Road Initiative: Six years after its launch Harinder S Kohli and Leo M Zucker / An "inside-out" perspective on the impact of the BRI in Central Asia and the South Caucasus: Overview Johannes F Linn and Leo M Zucker / The Belt and Road Initiative: The case of Kazakhstan Aktoty Aitzhanova / The Kyrgyz Republic and the Belt and Road Initiative Roman Mogilevskii / The Belt and Road Initiative in Central Asia and the South Caucasus: A view from Tajikistan Rustam Aminjonov and Matin Kholmatov / The Belt and Road Initiative in Uzbekistan Bahodir Ganiev / The Belt and Road Initiative in the South Caucasus region Giorgi Khishtovani, Mariam Zabakhidze, Irakli Gabriadze, and Rezo Beradze / Building the Belt and Road: The impact on China and Central Asia Biliang Hu / European perspectives on the Chinese Belt and Road Initiative Michael Emerson / An Indian perspective on the Belt and Road Initiative in Central Asia and the South Caucasus Rajat M Nag / China's Belt and Road Initiative and Japan, and its impact on Japan-Central Asia relations Kiyoshi Kodera / The Belt and Road Initiative: A Russian perspective Evgeny Vinokurov / US perspectives on China's Belt and Road Initiative in the South Caucasus and Central Asia S Frederick Starr / Conclusion and recommendations Harinder S Kohli, Johannes F Linn, and Leo M Zucker / References and notes / Photo credits

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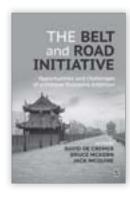


THE BELT AND ROAD INITIATIVE

Opportunities and Challenges of a Chinese Economic Ambition

Edited by **David De Cremer** NUS Business School and University of Cambridge, **Bruce McKern** University of Technology Sydney and member of the UTS Business School Advisory Board. and **Jack McGuire** NUS Business school

In 2013, China's President Xi Jinping launched what is now known as the



Belt and Road Initiative (BRI). Since then, the initiative has instilled apprehension, enthusiasm and uncertainty around the globe in equal measure. The Belt and Road Initiative: Opportunities and Challenges of a Chinese Economic Ambition strives to reflect upon and synthesize the challenges and opportunities faced by China and indeed the rest of the world pertaining to the implementation of such an ambitious project. It covers perspectives from regions both in and around Asia, as well as from Europe, the United States and Africa. In addition to this, the initiative is discussed through the lens of various disciplines such as geo-politics, marketing, currency, finance, leadership, negotiation, security and the digital component of the Silk Road. The resulting compilation provides for a thoroughly extensive and pluralistic examination of the BRI, lending the reader a peek into what the world may anticipate from China and this project in the years to come.

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PART I: Why a Focus on the Belt and Road Initiative? / An Academic Approach to the Belt and Road Initiative **David De Cremer, Bruce McKern and Jack McGuire** / PART II: On the Significance of the Belt and Road Initiative / The Belt and Road Initiative: Views from the Chinese Side and the European Side Ying Zhang / Implementing the Belt and Road Initiative: Competing Priorities Bruce McKern / PART III: Belt and Road Initiative at the Societal and Country Level / The Belt and Road Initiative: A Pathway to World Leadership? Steffi Weil and Dora Munteanu / Soft Infrastructures and the Belt and Road Initiative Bala Ramasamy, Matthew Yeung, Yann Duval and Chorthip Utoktham / The Belt and Road Initiative and Sino-Russo-Japanese Relations Nikolay Murashkin / China's Infrastructure Investment in Africa Saite Lu / Urban Development along the Belt and Road: A Case Study of North Africa Chuchu Zhang and Chaowei Xiao / Developing Effective Cross-cultural Negotiations: The Case of the 'Belt and Road Initiative' for Turkey and China Mustafa Gokhan Bitmis and Jack McGuire / China on the Arabian Sea: A Risk Assessment Michael Tai / PART IV: Managing the Business Dynamics of the Belt and Road Initiative / Realizing the Potential of the Belt and Road Initiative: What Role for M&A? Peter J Williamson / Globalizing Innovation Ecosystem, Entrepreneurs and the Digital Silk Road Mark J Greeven / 'One Belt, One Road' Risk Assessment and Chinese Investment Chuchu Zhang and **Chaowei Xiao** / RMB Internationalization in Relation to the Belt and Road Initiative **Yimin Zhang** and **Qinli Zhu** / On the Leadership Challenges for China in the Belt and Road Initiative David De Cremer / How Will the Belt and Road Initiative Be Financed? Simon Taylor / Promoting the Belt and Road Initiative: A Strategic Marketing Approach Eden Yin / Central Asia and the Belt and Road Initiative Richard Pomfret / Index

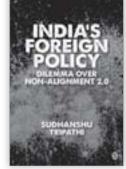
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INDIA'S FOREIGN POLICY DILEMMA OVER NON-ALIGNMENT 2.0

Sudhanshu Tripathi Professor, Political Science, Uttar Pradesh Rajarshi Tandon Open University, Prayagraj

India's Foreign Policy Dilemma over Non-Alignment 2.0 presents the story of India's quest for renewed focus on the doctrine of Non-Alignment. It begins with a discussion on the evolution of India's Foreign Policy along



with the origin of its most important pillar, Non-Alignment, and its cumulative effect in India and abroad. It further discusses challenges, compulsions and constraints for India's Foreign Policy in context of the current instability and insecurity due to mounting Chinese and Pakistani collusion against India's rising profile in Asia, the emerging Pyongyang-Beijing-Moscow axis against the US, the evolving US-China bipolar world order in the background of eastward shifting geopolitics, economic recession and terrorism.

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INDIA'S FOREIGN POLICY

Surviving in a Turbulent World

Edited by Arvind Gupta Director, Vivekananda International Foundation and Anil Wadhwa Former Secretary (East) in the Ministry of External Affairs

Written by foreign policy experts, academics and practioners, this book develops the frameworks and strategies for India's foreign policy that can be adopted to meet the emerging challenges and non-traditional threats in the new world order. It studies the important aspects of India's foreign



policy in the present unsettled world order and comes up with strategies and policy suggestions.

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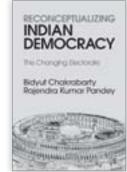
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RECONCEPTUALIZING INDIAN DEMOCRACY

The Changing Electorate

Bidyut Chakrabarty Vice Chancellor, Visva Bharati, West Bengal and Rajendra Kumar Pandey Faculty, Chaudhary Charan Singh University, Meerut

Although the adoption of a democratic system of government based on universal adult franchise has been considered a gamble on the part of the fathers of the Indian constitution, it has



undoubtedly paid rich dividends in terms of establishing India as one of the most vibrant democracies in the world. Reconceptualizing Indian Democracy adopts a new prism in analysing the institutional vibrancy and functional dynamism of democratic experiences in India. It suggests that elections are not only mechanisms that change the political guard, but also devices for reconceptualizing the politico-constitutional fabric on which the Indian polity rests.

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LEFT FRONT AND AFTER

Understanding the Dynamics of **Poriborton in West Bengal**

Jyotiprasad Chatterjee Associate Professor in the Department of Sociology, Barrackpore Rastraguru Surendranath College, 24 Parganas (N), West Bengal and Suprio Basu Assistant Course Director, Rural Awareness and Self Employment, Department of Sociology, University of Kalyani, West Bengall

The politics of West Bengal was long known for the uninterrupted rule of the

Left Front from 1977 to 2011. For a long period, the politics of the state was marked by overt absence of caste- religion- and ethnicitybased contestations and this made West Bengal an exceptional case. Adopting a historical and comparative approach, the book traces the changing nature of politics of West Bengal since the late 1990s. It documents how economic and social degeneration in the state led to increasing caste and identity assertions and left-wing extremist politics. It chronicles the history of the social movements at Singur and Nandigram that ultimately challenged the Left hegemony and initiated the much talked-about poriborton (change) in West Bengal politics.

With the help of the unique data sets of National Election Studies, the book closely analyses the shifting nature of state-level political dynamics under the rule of the All India Trinamool Congress (AITC) in the context of broader socio-economic changes.

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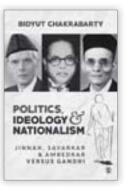
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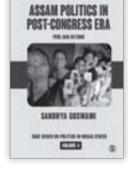
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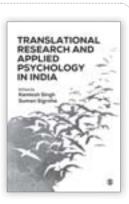
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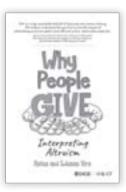
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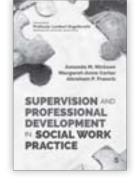
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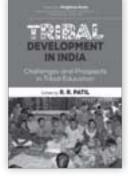
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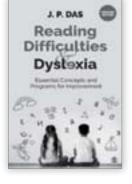
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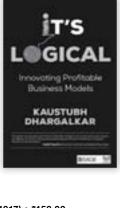
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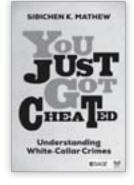
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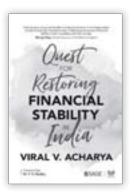
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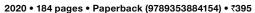
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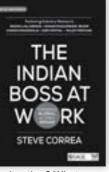
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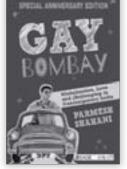
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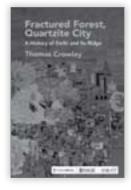
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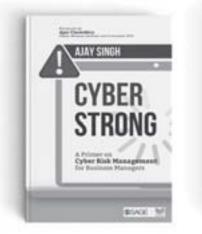
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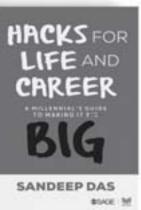




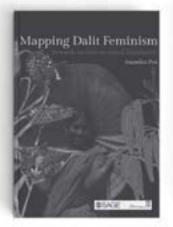
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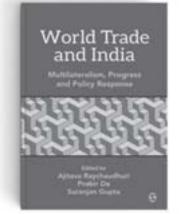
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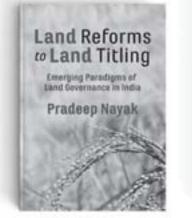
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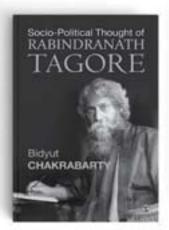
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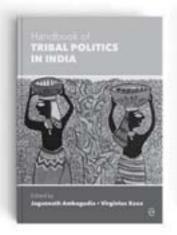
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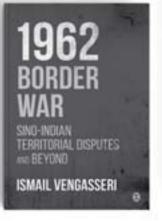
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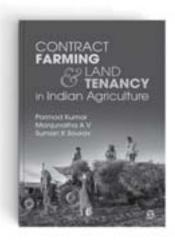
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